



E. I. DU PONT DE NEMOURS & COMPANY
INCORPORATED
WILMINGTON, DELAWARE 19898

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Materials and Logistics Department

November 18, 1982

File: ~~A-Paint~~

Mr. Elmer A. Orscheln
President
Orscheln Bros. Truck Line
Highway 24 East
Moberly, MO 65270

Dear Elmer;

As promised in our November 3 meeting, attached is a list of potential truckload volume destinations within your 15 state irregular route operating authority.

To the extent possible, this traffic will be routed within our Regional Transportation Coordination (RTC) program. However, if RTC carriers are not available, Orscheln would be considered as a back-up carrier if your rates are competitive. You may wish to review your rate structure to the listed states or cities to insure they are competitive with Truck Transport, Antweiler Trucking and others operating in the area.

At present, Orscheln is primary carrier for Missouri and Kansas City, Kansas truckload traffic.

Sincerely,

C. E. FORSHA
TRANSPORTATION PROCUREMENT SECTION

CEF/mjh

MOBERLY, MO FERT PLANT
ESTIMATED NUMBER
TRUCKLOAD SHIPMENTS (WVE)
PER YEAR

ARKANSAS

LITTLE ROCK

4

COLORADO

ARVADA

4

COLORADO SPRINGS

8

DENVER

92

FT. COLLINS

8

GRAND JCT

4

LAKESWOOD

4

LOVELAND

4

PUEBLO

4

ILLINOIS

BEAUVILLE

12

CENTRALIA

8

CHICAGO

32

DEKALB

4

DIXON

8

HARVEY

4

MORTON GROVE

40

MT. PROSPECT

4

PALE

4

PERIA

4

ROCKFORD

12

SPRINGFIELD

12

WILLIAMS

4

WILKINSON

8

INDIANA

INDIANAPOLIS

88

JEFFERSONVILLE

4

KOKOMO

4

LAFAYETTE

4

MICHIGAN CITY

4

TERRE

4

VALAMASH

4

IOWA

CEDAR RAPIDS

4

DAVENPORT

4

DUBUQUE

8

KANSAS

KANSAS CITY

126

MANHATTAN

4

WICHITA

4

KENTUCKY

CORNINGTON

16

ELIZABETHTOWN

8

LOUISVILLE

12

OWENSBORO

4

MINNESOTA

CIRCLE KUTV

4

MINNEAPOLIS

104

ST. PAUL

4

NEBRASKA

OMAHA

8

OHIO

CINCINNATI

4

COLUMBUS

40

DAYTON

8

GRANVILLE

12

HAMILTON

12

TOLEDO

8

OKLAHOMA

ALTUS

4

ADMORE

4

CLARK

4

FAIRBANK

8

NORMAN

4

OKLAHOMA CITY

100

TULSA

8

TENN#
TR

Chattanooga
Jackson
Memphis
Nashville

8
4
4
4

TEXAS

Abilene
Amarillo
Auburn
Austin
Brownsville
Comstock
Corpus Christi
Dallas
El Paso
El Paso
Fort Worth
Houston
Hurst
Lubbock
Richardson
San Antonio
Waco

4
20
4
4
8
4
4
100
8
12
12
106
4
12
16
8
8

WISC

Madison
~~Madison~~
Allis

8
~~3~~
12

(WAREHOUSE CLOSED)

(NOTE) = TRUCKLOAD CONSIDERED 18,000# OR MORE PER SHIPMENT.

SOURCE: T03 REPORT (FMIS) 3 Q '82 ANNUALIZED