PLAINTIFF'S EXHIBIT

CAP-913

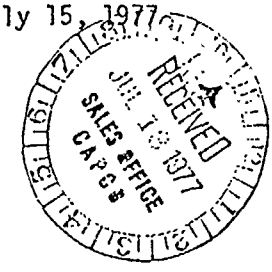
A/C Pipe
Producers Association

Internal Correspondence

TO: Board of Directors

FROM: J. C. Jackson, President

DATE: July 15, 1977



SUBJECT: AACPP Statistical Reporting Programs

IMPORTANT

At the request of AACPP's Executive Committee and with prior approval of Counsel, the schedule for the submission and issuance of both the Pressure and Non-pressure Sewer Pipe Domestic Shipment Reports has been revised.

The revised reporting schedule (attached) reduces the "turn-around" time by a month. Priestland Associates have indicated they can accommodate this change provided all reporting companies submit individual shipment reports no later than the due date shown, preferably earlier.

THE REVISED REPORTING SCHEDULE IS EFFECTIVE IMMEDIATELY. As quickly as possible, member companies should submit all outstanding shipment data to permit Priestland Associates to bring the new schedule on-stream no later than September 15, 1977.

If there are questions, please contact me or Priestland Associates.

JCJ:mcm
Enclosures

cc: A. Kahn
Priestland Associates
R. Goodwin - Johns-Manville
R. Russell - Certain-teed
W. Yahn - Flintkote
J. Mathis - CAPCO
H. Taylor

cc: T. Dean
J. Mathis
W. Powell

JJS
7-18-77

Copies to: Board of Directors: L. Taylor
A. Boush
L. Ambler
G. Barge
J. Ariss
J. Alejandre
J. Murguia

A/C Pipe
Producers Association

Internal Correspondence

TO: Board of Directors

FROM: J. C. Jackson, Executive Director

DATE: February 9, 1976

SUBJECT: AACPP Monthly Statistical Reporting Programs
(1) Pressure (Class) - 4" Thru 16" Diameter
(2) Non-Pressure Sewer Pipe - 4" Thru 36" Diameter

In compliance with a recent Board directive, and effective with the January, 1976, reporting period, accountability for the collection, collation and consolidation of AACPP monthly pipe shipment data will be transferred to:

Priestland Associates
2321 Kimbro Street
Alexandria, Virginia 22307
(703) 768-8811

All 1976 monthly reports should be mailed directly to Priestland Associates and not to the attention of the Association.

Priestland Associates will consolidate the individual company data and provide AACPP staff with camera-ready summary data for distribution to participating member companies. In accordance with past policy, only those companies which submit monthly reports will be eligible to receive the consolidated summary data. Canadian and Mexican regular member companies must submit a monthly report even though pipe shipments to the United States in either or both pipe product categories are zero in order to qualify for the receipt of the report.

Enclosed for your immediate use are revised reporting forms. Bulk quantities have been sent directly to those individuals in your company who in the past have had prime responsibility for preparing and forwarding the monthly data to the Association. The revisions in the report which have been made are in form only and not content. Specifically, entry of the combined classes shipment data on both the pressure and non-pressure reporting forms should be made at the top of the report rather than at the end of the report as has been past practice. Further, to effect as smooth a transition as possible between AACPP and Priestland Associates, all companies should continue to report equivalent tonnage until otherwise notified. If there are any questions, please contact staff immediately.

For non-domestic companies which have not participated in the past, we have enclosed previously-issued instructional material showing reporting requirements and schedules for both product categories.

In summary,

(1) Starting with the January, 1976, report, forward all monthly reports directly to Priestland Associates.

(2) Enter combined classes shipment data at the top of the report.

(3) Continue to report equivalent tonnages.

(4) Forward the report each month even though shipments during that period may be zero.

JCJ:mcm
Enclosures

cc: A. Kahn
Priestland Associates

Bob Russell, Certain-teed (50)
Phillip Calma, CAPCO (50)
Frank Duffy (50)
Patricia Jensma (50)
Len Falle (50)
Hugh Fraser (50)
J. Grinda (50)

Copies to: J. Murguia (1)
G. Barge (1)
J. Ariss (1)
L. Taylor (1)
R. Blankenship (1)
H. Taylor (1)
R. Smith (1)
J. Alejandre (50)

A/C Pipe Producers Association

COMPANY	
PREPARED BY	
MONTH OF	

CONFIDENTIAL REPORT
DOMESTIC SHIPMENTS
PRESSURE PIPE

TONNAGE

EQUIVALENT	
GROSS AGGREGATE	

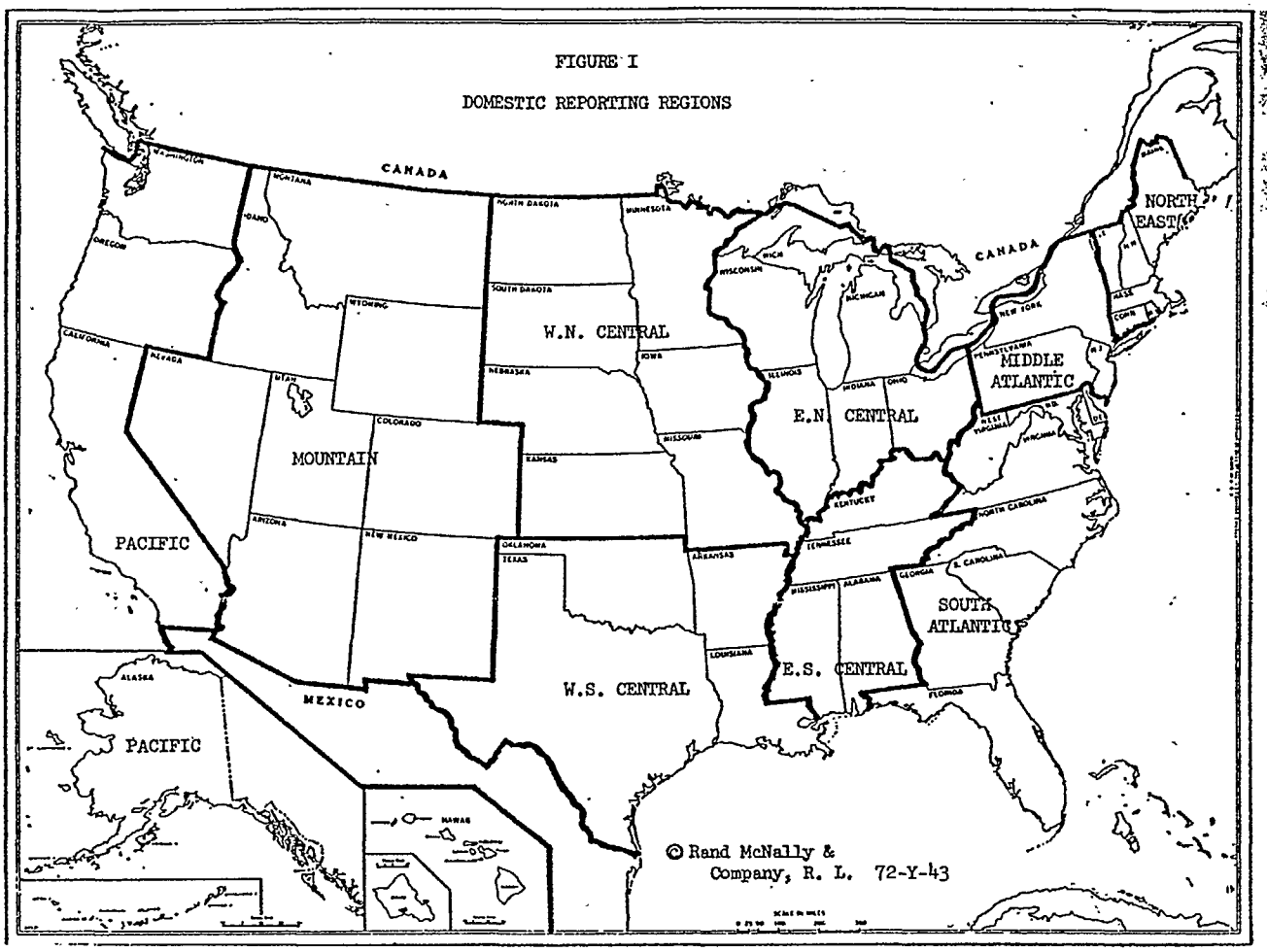
PRESSURE PIPE SHIPMENTS - THOUSANDS OF FEET

	SHIPMENT REGION	NOMINAL PIPE DIAMETER - INCHES 4	6	8	10	12	14	16		REGION TOTAL
COMBINED CLASSES	NORTHEAST									
	MIDDLE ATLANTIC									
	E.N. CENTRAL									
	W.N. CENTRAL									
	SOUTH ATLANTIC									
	E.S. CENTRAL									
	W.S. CENTRAL									
	MOUNTAIN									
	PACIFIC									
	SIZE TOTAL									
CLASS 100	NORTHEAST									
	MIDDLE ATLANTIC									
	E.N. CENTRAL									
	W.N. CENTRAL									
	SOUTH ATLANTIC									
	E.S. CENTRAL									
	W.S. CENTRAL									
	MOUNTAIN									
	PACIFIC									
	SIZE TOTAL									
CLASS 150	NORTHEAST									
	MIDDLE ATLANTIC									
	E.N. CENTRAL									
	W.N. CENTRAL									
	SOUTH ATLANTIC									
	E.S. CENTRAL									
	W.S. CENTRAL									
	MOUNTAIN									
	PACIFIC									
	SIZE TOTAL									
CLASS 200	NORTHEAST									
	MIDDLE ATLANTIC									
	E.N. CENTRAL									
	W.N. CENTRAL									
	SOUTH ATLANTIC									
	E.S. CENTRAL									
	W.S. CENTRAL									
	MOUNTAIN									
	PACIFIC									
	SIZE TOTAL									

CAPCO JEN 0023303

FIGURE I

DOMESTIC REPORTING REGIONS



GENERAL INSTRUCTIONS

1. This report is to be forwarded within 45 days following the month for which the report was made to: Priestland Associates
   2321 Kimbro Street
   Alexandria, Virginia 22307
   (703) 768-8811
   This report and the information contained in it will be kept confidential. The data regarding shipments contained in this report will be consolidated with similar data for the same month from other reporting companies. Only the totals for each category will be reported to and by the A/C Pipe Producers Association (AACPP). No totals will be reported for any category until such time as at least three companies have reported shipments in such category for a period of three consecutive months.
2. Do not include in your report shipments by your company to other AACPP members. Products shipped by your company to another AACPP member will be reported by that member upon shipment by it.
3. For purposes of this report PRESSURE pipe is defined as ASBESTOS-CEMENT pipe which is in conformance with CLASS 100, 150, and 200 specifications and which is shipped to a final destination with the continental U.S., including Alaska and Hawaii.
4. SHIPMENTS for purposes of this report mean FOOTAGE shipped in thousands of feet.
5. For purposes of this report: (a) EQUIVALENT TONNAGE means tons equivalent to the total footage of 4-inch thru 16-inch pressure pipe shipped to all regions regardless of Class and/or diameter. (b) GROSS AGGREGATE TONNAGE means the aggregate sum in tons of all domestic A/C pipe shipments.
6. SHIPMENT REGIONS for purposes of this report correspond to AACPP reporting areas geographically depicted in FIGURE I.
7. The person at the reporting company to whom questions concerning the report are to be directed should be designated in the space provided.

CAPCO JEN 0023304

A/C Pipe Producers Association

COMPANY	
PREPARED BY	
MONTH OF	
TONNAGE — EQUIVALENT	
TONNAGE — TOTAL	

CONFIDENTIAL REPORT
DOMESTIC SHIPMENTS
NON-PRESSURE SEWER PIPE

NON-PRESSURE SEWER PIPE SHIPMENTS - THOUSANDS OF FEET

	SHIPMENT REGION	NOMINAL PIPE DIAMETER - INCHES 4	5	6	8	10	12	14-36	REGION TOTAL
COMBINED CLASSES	NORTHEAST								
	MIDDLE ATLANTIC								
	E.N. CENTRAL								
	W.N. CENTRAL								
	SOUTH ATLANTIC								
	E.S. CENTRAL								
	W.S. CENTRAL								
	MOUNTAIN								
	PACIFIC								
	SIZE TOTAL								
CLASS 1500	NORTHEAST								
	MIDDLE ATLANTIC								
	E.N. CENTRAL								
	W.N. CENTRAL								
	SOUTH ATLANTIC								
	E.S. CENTRAL								
	W.S. CENTRAL								
	MOUNTAIN								
	PACIFIC								
	SIZE TOTAL								
CLASS 2400	NORTHEAST								
	MIDDLE ATLANTIC								
	E.N. CENTRAL								
	W.N. CENTRAL								
	SOUTH ATLANTIC								
	E.S. CENTRAL								
	W.S. CENTRAL								
	MOUNTAIN								
	PACIFIC								
	SIZE TOTAL								
CLASS 3300	NORTHEAST								
	MIDDLE ATLANTIC								
	E.N. CENTRAL								
	W.N. CENTRAL								
	SOUTH ATLANTIC								
	E.S. CENTRAL								
	W.S. CENTRAL								
	MOUNTAIN								
	PACIFIC								
	SIZE TOTAL								

	NON-PRESSURE SEWER PIPE SHIPMENTS - THOUSANDS OF FEET								
	SHIPMENT REGION	NOMINAL PIPE DIAMETER - INCHES							REGION TOTAL
		4	5	6	8	10	12	14-36	
CLASS 4000	NORTHEAST								
	MIDDLE ATLANTIC								
	E.N. CENTRAL								
	W.N. CENTRAL								
	SOUTH ATLANTIC								
	E.S. CENTRAL								
	W.S. CENTRAL								
	MOUNTAIN								
	PACIFIC								
	SIZE TOTAL								
CLASS 5000 & UP	NORTHEAST								
	MIDDLE ATLANTIC								
	E.N. CENTRAL								
	W.N. CENTRAL								
	SOUTH ATLANTIC								
	E.S. CENTRAL								
	W.S. CENTRAL								
	MOUNTAIN								
	PACIFIC								
	SIZE TOTAL								

GENERAL INSTRUCTIONS

1. This report is to be forwarded within 45 days following the month for which the report was made to: Priestland Associates
   2321 Kimbro Street
   Alexandria, Virginia 22307
   (703) 768-8811
   This report and the information contained in it will be kept confidential. The data regarding shipments contained in this report will be consolidated with similar data for the same month from other reporting companies. Only the totals for each category will be reported to and by the A/C Pipe Producers Association (AACPP). No totals will be reported for any category until such time as at least three companies have reported shipments in such category for a period of three consecutive months.
2. Do not include in your report shipments by your company to other AACPP members. Products shipped by your company to another AACPP member will be reported by that member upon shipment by it.
3. For purposes of this report NON-PRESSURE SEWER PIPE is defined as ASBESTOS-CEMENT pipe which is in conformance with CLASS 1500, 2400, 3300, 4000 and/or 5000 & UP specifications and which is shipped to a final destination within the continental U.S., including Alaska and Hawaii.
4. SHIPMENTS for purposes of this report mean FOOTAGE shipped in thousands of feet.
5. For purposes of this report: (a) EQUIVALENT TONNAGE means tons equivalent to the footage of 4-inch thru 36-inch non-pressure sewer pipe shipped to all regions regardless of Class and/or diameter without allowance for fittings. (b) TOTAL TONS includes fittings.
6. SHIPMENT REGIONS for purposes of this report correspond to AACPP reporting areas as geographically depicted in FIGURE I.
7. The person at the reporting company to whom questions concerning the report are to be directed should be designated in the space provided.

CAPCO JEN 0023306