

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT #2			#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS		#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY		#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS		#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY		MONTH DECEMBER		YEAR 1964		PAGE NO. 166					
DIST.	SALES MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT			LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			04 1040 280 Proctor Dist. No. 1254																	
1008			A715189	SUN CHEM NY NY																
1008			A715196	SUN CHEM COATINGS MAT DIV		7	10	6	2		1	1		2				1		
0302			A721190	SWIFT & CO CHI ILLINOIS																
0302			A721451	SWIFT & CO TAMPA FLA		4		1				1								
0302			A721499	SWIFT & CO ADHES HARVEY LA		1														
2802			A722160	SWITZER BROTHERS INC		1	2													
0301			A723561	TAB CHEMICALS		34	9	24	6					12			3	3		
1014			J724140	TALON ADHESIVES KEARNY		-	-	-	-	-	-	-	-	-	-	-	-	-		
4302			A726664	TECH COATINGS SANTA CLARA																
0804			A730003	TEXAS EASTMAN CO																
0804			A730481	TEXAS SOLVENTS HOUSTON		116	160	135	8	-	6	18	12	27	18	12	21	6		6
0804			A730482	TEXAS SOLVENTS DALLAS		26		21	6	-	-	6	-	-	3	-	6	-		
1016			A732050	THIOLKOL CHEM CORP TRENTON			2													
2308			J736250	TIP TOP PROD CO																
1008			A736881	TOCH BROS NEW YORK N Y		28	22	24		3		3	3	3	3	3	3		3	
2802			A740546	TREMCO MFG CO				4			4									
2308			J741110	TRI STATE MILL SUP CO																
4302			J741310	TRIANGLE PAINT COMPA		4	3	3			1	1		1		1				1
1010			A742609	TROY CHEMICAL CO		4														
1010			G747695	ULTRA ADHESIVES																
1176			A748240	UNION BAG CAMP PA SAVANNAH		1	6													
1010			G748592	UNION CARBIDE KOKOMO IND				1										1	1	
1010			A748631	UNION CAR CORP UC PLASTICS																
1010			A748632	UNION CARB SISTERSVILLE																
1106			A748676	UNION CAR & NUCL OAKRIDGE		1	4	2	1	1										
2308			A751163	UNISEAL CORP																
1019			A752950	UNITED LACQUER MFG C		1		3					1					2	1	
2302			J753448	UNITED PAINT CO																
1014			A753758	UNITED RESIN PROD BROOKLYN			1													
2308			A756316	U S PAINT LACQUER & CHEM				1	1											
0307			A756608	US RBR MISHAWAKA IND																
1601			J756853	U S STEEL CORP MONROEVILLE																
1601			J756871	U S STEEL HOMESTEAD PA																
0803			J757854	UNIVERSAL PACKING																
2308			J760697	VALLEY PRODUCTS SEBRING FL			1													
1003			J764250	VERNON SPECIALTIES INC		1														
0306			A765350	VICTOR MFG AND GASKE		1														
2704			A766150	VIMASCO CORPORATION		41	30													
1019			A767850	VITA VAR NEWARK N J																
4302			J773888	WALKER PAINT CO INC																
1504			J775795	WAMPLER CHEMICAL			2													