FORM NO. 776-0

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT C. RUBBER ACCOUNTS B. AGRICULTURAL CHEMICAL DISTRICT D. PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT C. RUBBER ACCOUNTS B. AGRICULTURAL CHEMICAL DISTRICTS D. PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY C. RUBBER ACCOUNTS ONLY	MONTH: DEC.	YEAR: 1966	PAGE NO. 800

16 1050 200 TRANSFORMER INERTEEN PPD

				SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
				POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
41 35 A 086735	BOEING AIRPLANE SEATTLE					674	125	600	171
41 35 A 086736	BOEING AIRPLANE RENTON					2,348	250		
10 37 G 087114	BOGUE ELEC PATERSON NJ					360	70		
08 32 J 102529	BROWN & ROOT NORTHROP							674	125
10 37 G 104782	BUCHANAN ELECTRICAL			65	19	65	19		
15 39 A 105843	BUDD CO PHOENIXVILLE PA							360	103
27 30 A 109629	BURROUGHS ELEC CO INC							2,022	375
29 34 G 112018	C B & S ELECTRICAL CO			3,370	635	3,370	635		
41 36 G 112094	C L ELEC CO					180	51		
08 32 J 115812	CAMERON IRON WORKS					3,368	625		
11 33 G 123744	CAROLINA TRANSFORMER CO					6,066	1,124		
23 32 J 131000	CENTRAL ILLINOIS PUBLIC					674	125		
23 32 A 132501	CENTURY ELEC FULTON MO					2,022	375		
23 32 J 144346	CHRYSLER CORP ST LOUIS					2,348	250		
44 36 A 144348	CHRYSLER CORP LOS ANG							360	87
27 30 A 145064	CINCINNATTI IND INC					120	34	240	80
28 31 G 152029	DIV OF PURCH&SPLY CLVLND					2,348	250		
03 34 A 164624	COLD SPRING EQUIPMENT CO					360	69		
23 32 J 167345	COLORADO FUEL PU BLO COL							240	68
44 36 A 168012	COLUMBIA BRDCASTING SYST							780	247
41 36 G 172028	COMMUNICATIONS SATELLITE			1,348	254	1,348	254		
07 38 A 174071	CONN LIGHT & POW BERLIN					674	125	674	152
10 37 G 175025				4,044	762	4,044	762		
27 30 A 176808	CONTINENTAL ELECTRIC					60	17	1,034	193
03 34 A 179649	CORN PROD CO ARGO ILL							240	74
11 33 A 182023	COWAN SUPPLY COMPANY							2,160	400
28 31 A 214385	DONNER-HANNA COKE CORP							720	138
23 32 J 216551	DOWZER ELEC MACH WKS					4,044	750		
15 39 A 222200	E I DU PONT DE NEMOURS					65	19	65	19
27 30 G 225613	E & H ELECTRIC SUPPLY					674	125		
28 31 A 230974	ECONOMY ELECTRIC COMPANY							674	125
23 32 J 233977	ELECTRIC SERVICE CO							1,440	294
10 37 G 234425	ELECTRONIC DEVICES INC					674	125		
23 32 J 237301	EMERSON ELECTRIC MFG								
08 32 A 242068	ESCO MFG CO		150			148,280	25,995	86,272	15,124
43 36 G 254492	FED PAC ELEC SANTA CLARA			13,480	3,215	13,480	3,215		
44 36 A 254492	FED PAC ELEC SANTA CLARA		150	13,480	3,172	105,324	22,594	157,716	28,565