

FILE NAME: Rogers Corporation (ROG)

DATE: 1978 Dec 29

DOC#: ROG023

DOCUMENT DESCRIPTION: J-M Letter to Rogers Corp. RE Change to Metric System
for Grades of Asbestos Fiber



**Johns-Manville
Sales Corporation**

800 Sylvan Avenue
Englewood Cliffs, N.J. 07632
(201) 884-1111

December 29, 1978

Mr. Carl Welshman
Rogers Corp.
Rogers, Ct. 06263

Dear Carl:

We discussed at our recent meeting our forthcoming change to metric system for our grades of asbestos fiber supplied your Manchester, Ct. plant. We are going to a 50 Kilo bag (about 110 lbs) during 1979. I expect we will be in a 50 Kilo bag around midyear.

We will supply the 50 Kilos in our existing bag. Thus in addition to a weight change, there will be an increase in product density of 10%. We feel this denser 50 Kilo bag will result in improved condition of arrival as well as avail you a 10% increase in warehouse space and reduced handling costs. I can supply you samples in a 50 Kilo bag if desired.

Please alert your production and receiving personnel of this forthcoming change. Thank you for your cooperation in this matter.

Very truly yours,

Roger Hattersley
Special Representative
Asbestos Fiber Sales

sg

bcc: J. E. Connor WHO
M. D. Webb JEF
File
Chrono