

October 30, 1933

Mr. A. E. Mittnacht
Ethyl Gasoline Corporation
Chrysler Building
New York City
New York

Dear Mr. Mittnacht:

Among other matters which I discussed with Mr. Schaefer at the Manufacturing Plant a few days ago, I discovered that increasing difficulties have arisen in various places over the manner of transportation of Ethyl Fluid. Various companies, among which I might mention prominently the Standard Oil of New Jersey, have attempted to make their own arrangements for the transportation of Fluid. In so doing they have on occasion failed to take into account the precautionary measures which we have felt it necessary to take. They have attempted to transport drums of Fluid in unsatisfactory trucks and they have employed water transportation companies that have been either hesitant or unwilling to carry out the instructions issued by the Corporation. *York*

We can not deny that the transportation of Ethyl Fluid is one of the most serious problems with which we have to deal from the point of view of safety. We must recognize that with the best possible precautions, accidents may occur from time to time which may be productive of very great difficulties. It is up to us to minimize the possibility of these occurrences to the greatest possible extent. It would seem to me, therefore, that in the interests of safety in the transportation of this product, the Corporation must eventually take the attitude that it must prescribe in detail the methods of transportation used both by itself and its customers. It does not appear to me that any arbitrary stand on this point has any less justification than our equally unusual medical regulations on refinery employees. Both of these measures have as their primary purpose the promotion of safety which is bound to be a moral obligation on the part of the Corporation always. I wonder, therefore, if it would not be wise if a definite understanding be arrived at with the customers of the Corporation in order to this question of transportation. I do not propose to prescribe the manner of arriving at such an understanding but it might be found necessary or advisable to have this understanding incorporated in the contract in the same

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fashion that other regulations involving safety have been incorporated. I shall be pleased to have you and your associates give some thought to this question, and let me know what you think

Very truly yours,

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Robert A. Kehoe, M.D.

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