-IN THOUSANDS OF POUNDS AND DOLLARS-

MGR	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. Y-T-D.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR.-GRD.-GP.
		THERMINOL FR-1																	1040-245-10
1053		.PARSON LIN & RUG O COLUMBUS OH		.110															00133000
1032		.PATCO PRODUCTS GRANDVIEW MO		1.20															00169358
1052		.MRS PAULS KITCHENS HAMMONTO NJ	.500		.500														00133027
1052		MRS PAULS KITCHENS DOYLESTO PA	4.00		4.00	9.00	2.40		3.60							3.00			00133035
1052		MRS PAULS KITCHENS CHRISFLD MD	1.00	7.20	1.00	1.20	1.20												00170208
1052		MRS PAULS KITCHENS BRADDOCK PA	1.00	10.2	1.00	3.00		3.00											00170194
1052		MRS PAULS KITCHENS PHILA PA	1.00	3.60	1.00	1.20		1.20											00212865
		PARENT CUST. TOT-MRS PAULS KITCH	7.50	21.0	7.50	14.4	3.60	4.20	3.60							3.00			00212865
1032		.PEE DEE FABRICS CO CHERAW SC				13.2				13.2									00225509
1053		.SELASTOMER INC FARMINGTON MI	.200	.165	.200														10083656
1052		.PENNWALT CORP PHILADELPHIA PA		9.00		2.40	1.20		1.20										10061636
1052		.PENOBESCOT UNIT BROOKSIDE MAIN	.100		.100														00156671
1052		.PERKIN ELMER WILTON CT	.100	.600	.100														10061938
1031		.PERMAFORM CO NEW KENSINGTON PA		.055		.055											.055		00213608
1031		.PERRY PLASTICS ERIE PA		.600		.600						.600							00049328
1052		.PFISTER CHEM RIDGEFIELD NJ	1.00	1.80	1.00	2.40								2.40					10062217
1052		.PFIZER INC GROTON CT	.500	1.20	.500	1.20		1.20											10062233
1052		.PHALANX FURN WANTAGH NY	.400	.165	.400														10062381
1052		.PHOTOCIRCUITS GLEN COVE NY				.600									.600				10062799
1036		.PIMA MINING CO TUCSON AZ				3.60							3.60						10063035
1032		.PIONEER PLASTIC ATLANTA GA	.500	.220	.500	.440	.110		.110		.110			.110					00133922
1049		.PIPELINE SER FRANKLIN PARK ILL	1.20	3.00	1.20														00207330
1052		.PITT-CONSOL CHEM NEWARK NJ				1.20												1.20	00133930
1036		.PLASTICRAFT TOPS COLTON CA		.165															10063728
1036		.PLASTIC - RUBBER ONTARIO CA	15.0	13.2	15.0	26.4	1.20	3.00	1.80	3.00	1.80	1.80	3.60	3.00	2.40	2.40	2.40		00155101
1053		.PLASTIC TOPS LIVONIA MI	.200	.165	.200														10063671
1052		.POLYMER CORP READING PA	1.00	1.20	1.00	.600	.600												10063949
1032		.PPG INDUSTRIES HUNTSVILLE AL	1.00	1.20	1.00	.600							.600						00165484
1031		PITTS PLATE GL PIT CREIGHTO PA		4.80		2.40	2.40												00134058
1031		PPG SPRINGDALE PA		1.20															10063353
1050		P P G IND INC CORPUS CHRISTITX	.600	3.00		2.40			.60	.60							1.20		00169811
		PARENT CUST. TOT-PITTS PLATE GL	1.60	10.2	1.00	5.40	2.40		.60	.60			.60				1.20		10063345
1031		.PREMIX INC KINGSVIL OH		7.20		10.2	2.40			4.80						.60	1.80	.60	00134643
1036		.PRESERVATIVE PT SEATTLE WA		4.20		3.60	2.40					1.20							10064538
1052		.PRINCETON CH ROCKY HILL NJ	.500	.600	.500														10064635
1052		.PROCESS EQUIP ENGNRNG SUMIT NJ		.600															00181641
1036		.PROCESS SUPPLY CO ORANGE CA				.055											.055		00242519
1053		.PROCTER AND GAMBLE CINN OH		.600		.110				.110									10064767
1032		.PROCTOR CHEM SALISBURY NC	2.00		2.00														10064708
1032		.LANSON CHEM E ST LOUIS IL	1.00	3.00	1.00														10045401

WATER_PCB-00042634