

FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Snoglo
CATEGORY: Interior Trim Enamel
COLOR: White
QUALITY: Painter

	Lbs.	Yield in Gallons	Unit Cost	Total Cost
Pigment: 37%				
Zinc Oxide	3	Weight	.075	.23
Ragox R 110	225	per	.16	36.00
Tical	75	gallon	.0575	4.31
Calcium Linoleate	1	finished	.075	.08
		product. Storage & handling cost		40.62
		Laboratory through loss - 1%		.41
		record		
		10.5 lbs.		
Vehicle: 63%				
Heavy Bodied Linseed				
Oil	40		.16	6.40
Varnish	419		.124	51.96
Mineral Spirits	54		.015	.81
Drier	9		.07	.63
		Storage & handling cost		59.80
		through loss - 3%		1.79
Calculated Yield	826	78.7		102.62
Manufacturing Loss - 2 1/2%		2.		
Actual Yield		76.7		

Cost Analysis:

Material cost per gallon	1.34
Direct labor cost per gallon	.21
Factory overhead per gallon	.05
Bulk cost per gallon	1.60
Complete cost per package per gallon, including filling charge	.19
Factory cost in package per gallon	1.79

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	4.00
(d) To an independent retailer (Dealer)	2.35
(e) To other (Industrial)	3.40
(Contractor)	2.45

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