FORM S-910
REV. 11/66

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORGANIC #2 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 DISTRICT PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS

MONTH: DEC. | YEAR: 1967 | PAGE NO.: 530

DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT		LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
41	36	G	071740	BENSON CHEMICAL CORP			28							2			26		
41	36	A	075050	BETHLEHEM STEEL CORP	10	15	10	5				3				3			
44	36		075050	BETHLEHEM STEEL CORP	40														
15	39	J	080546	BLACK & DECKER LANC PA		3		6				1	1	1		1		3	
41	36	G	086738	BOEING CO RENTON WSH				1										1	
03	34	A	098179	BRIGGS & STRATTNO	200	20	50	124	4		21	28	7		8	15	13		10	19
29	06	A	110505	BUSS MACHINE WORKS				1					-	-						1
44	36	A	112092	C-L CHEM PDTS ORANGE	6	3	6													
44	36		114577	UNIV OF CALIF SANTA BARB	2															
43	36		114579	U OF CALIF BERKELEY CALI	6		1													
28	31	G	120800	CARBORUNDUM NIGRA FLS NY				1								1				
03	34	A	130000	CENTRAL DIECASTING CHGO	38	29	38	2	2											
28	31	A	136745	CHAUTAUQUA HARDWARE CORP	1		1													
03	34	A	138845	CHENOWETH-KERN ELEVATOR				3					2				1			
43	36	A	154650	CLOVER CASTING CO		3														
23	32	J	155774	CLYDE EQUIPMENT CO																
28	31	A	175617	CONSOL VACUUM ROCH NY				1					1							
28	31	A	179028	COPPERWELD STEEL SHELBY	3	1	3	3							3					
23	32	J	179475	CORDRAY DIECASTING		1														
44	36	J	182396	L M COX MANUFACTURING	2	1	2													
27	30	A	188350	CRUCIBLE STEEL PITTS PA	1	1	1	2		1		1		1						
08	32	J	190903	W F CURLEE MFG CO		1														
29	06	A	193015	DAKE CORPORATION	5	1	5						-							
15	39	A	194300	DANA CORPORATION	4	8	4	9	-	2		2						3	2	-
03	34	A	202511	DELTA DIE CASTING COMPAN	9	10	9	15	1	1	5	1		2	1	1	1	1	2	1
10	37	G	208165	DIE CASTERS INC				1								1				
28	31	A	218710	DRYAD DIE CASTING CORP	1		1													
41	36	G	221870	DUPAR DYNAMICS CORP DIV				1												1
11	33	A	228735	EASTERN AIRLINES MIAMI F	1		1													
29	06	A	229602	EATON MFG BATTLE CREEK M		4							-							
29	06	G	229627	EATON YALE & TOWNE MICH				2									2			
29	06	J	229627	EATON YALE & TOWNE MICH	5	5	5	8			4		-			5				
10	37	A	234439	ELECTROLUX CORP		32														
23	32	J	237301	EMERSON ELECTRIC MFG	8	6	8	6		1	1	1							1	1
29	06	G	254350	FEDERAL MOGUL CORPORATIO																
11	33	G	263748	FLORIDA STEEL CORP				13							4			9		
29	06	A	265322	FORD MTR ENGR STF DEARBN		1														
29	06	A	265351	FORD MOTOR DEARBORN		1		2	1											1
03	34	G	276450	G B G INC				1									1			
03	34	A	277349	GALE PROD CO		19		15			5				5		5			
23	32	J	278817	GARDNER DENVER QUINCY IL		1														
23	32	A	280790	GATES RBR DENVER																
10	37	G	282818	GENERAL ELECTRIC CO																
27	30	A	282897	G E CO CINCINNATI OHIO		30														
28	31	A	284108	GEN MTRS TERNSTEDT DIV	500		10													

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