

H. S. BERGEN - ST. LOUIS

JUNE 11, 1970

IMPORTED AROCLORS

JOHN HARRIS

H. N. DAHLSTROM - BRUSSELS
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We already have indications from our Japanese company as well as from Prodelac's (French) representative in the United States that many of our U.S. customers are attempting to secure Aroclors from either Monsanto plants abroad or from our competitors. The word erroneously is getting out that Monsanto is going out of the business and many of our customers are seeking longer supply commitments. This would be a real traversity of injustice should this occur and we, of course, are alerting our Monsanto plants abroad not to accept orders from U.S. customers. On the other hand, we cannot control our competitors in this regard, nor can we prevent our customers from attempting to do so.

We need to institute a program, however, to take positive action to (1) be aware of what is going on on imported goods and (2) to alert the proper government officials of our actions so that they can be sympathetic and instrumental in preventing foreign material from coming in which would be used for purposes which we all mutually agree would be bad for the U.S. environment.

In relation to point (1) above, would you institute a procedure to scan U.S. Tariff Commission Reports and work with our Washington office on any import questions regarding Aroclors or PCB's?

The second part of this will be discussed and reviewed and we will come up with a positive program of press announcements and a statement of our action plans to the government to enlist their aid in preventing this type of occurrence.

Please let me know if there is any problem or difficulty in your keeping tabs on any imported material that might come in. Please alert us should you see such things occurring. We would, of course, be interested in the country of origin as well as the intended destination.

H. S. BERGEN

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