



CONFIDENTIAL DEALERS' NET PRICE LIST

No. 37

EFFECTIVE JULY 5, 1949
Subject to change without notice



CAMPBELL PAINT & VARNISH CO.

Division of The Glidden Company

Main and Gratiot Streets

St. Louis, Mo.

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EXTERIOR PAINTS

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
HOUSE PAINTS					
CAMPBELL QUALITY - PREPARED					
Outside and Inside and Flat White.....	\$3.85	\$3.95	\$1.15	---	---
Regular Shades and Black.....	---	---	---	---	---
Permanent Green.....	4.05	4.15	1.20	---	---
CAMPBELL QUALITY IMPERIAL HOUSE PAINT	5.15	5.25	1.45	---	---
	4.60	4.70	1.34	---	---
SUPERIOR HOUSE PAINT	5.25	5.35	1.50	---	---
	4.75	4.85	1.40	---	---
TITAN-O-ZINC OUTSIDE WHITE	4.05	4.15	1.21	---	---
	3.55	3.65	1.15	---	---
PRYMLASTIC Exterior	3.90	4.00	1.16	---	---
	3.85	3.95	1.15	---	---
KNOT SEALER	---	3.70	1.09	1.2	---
	---	3.60	1.04	1.1	---
CEMENT AND CONCRETE FINISH					
White.....	4.10	4.20	---	---	---
	3.60	3.70	---	---	---
Mixing Liquid.....	2.80	2.90	---	---	---
	2.45	2.55	---	---	---
TRIM AND TRELLIS COLORS					
Royal Red No. 8 and Light Yellow No. 37.....	5.15	1.63	89	---	---
	5.05	1.58	86	---	---
	5.00	1.51	84	---	---
Shutter Green No. 71.....	4.75	1.45	71	---	---
	4.45	1.39	71	---	---
Other Colors.....	4.40	1.37	70	---	---
TITAN-O-ZINC PASTE PAINT	4.95	5.10	1.24	---	---
	4.80	4.90	1.24	---	---

EXTERIOR PAINTS (Continued)

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
ZINCO WHITE Semi-Paste	4.10	4.20	1.29	---	---
	4.40	4.50	1.29	---	---
DRIWAL	1.95	2.05	---	---	---
Clear.....	1.90	1.90	---	---	---
Heavy Bodied.....	2.10	2.20	---	---	---
	1.95	2.05	---	---	---
White.....	3.55	3.65	---	---	---
	3.45	3.55	---	---	---
SHINGLE STAIN					
Dark Brown, Maroon, Red.....	2.10	2.20	---	---	---
	1.95	2.05	---	---	---
Light, Medium and Dark Green.....	2.45	2.55	---	---	---
	2.30	2.40	---	---	---
French Gray, White.....	2.15	2.25	---	---	---
	2.00	2.10	---	---	---
Contra Blue.....	3.10	3.20	---	---	---
	3.00	3.10	---	---	---
WHITE CREOSOTE PAINT	3.10	3.20	---	---	---
	2.90	3.00	---	---	---

FLOOR PAINTS (Exterior - Interior)

	1's each	1/4's each	1/8's each
FLORENAMEL All Colors	3.75	1.10	---
	3.65	1.05	---
PLI-NAMEL	1's each	1/4's each	1/8's each
Regular Colors.....	4.55	1.36	---
	4.45	1.36	---
White.....	4.00	1.29	---
	3.90	1.29	---
Black.....	4.00	1.15	---
	3.90	1.15	---

ALL PRICES ARE FOR FULL CASE LOTS

Split cases or less than case quantities of any color and size take the following additional charges:

1's - 6c per can
1/4's - 8c per can
1/8's - 8c per can
1/16's - 1c per can



WALL FINISHES

CAMPBELL QUALITY FLAT WALL FINISH	5's per gal.	1's each	1/4's each	1/8's each
White and Colors.....	\$2.50	\$2.60	\$-88	---
	2.40	2.50	.50	
 RAPID WALL AND MOROCCO— Semi- Gloss				
White and Colors.....	3.20	3.30	.99	---
	3.10	3.20	1.04	
 INTERIOR GLOSS FINISH				
White and Colors.....	3.30	3.40	1.02	\$.57
	3.25	3.35	1.07	.61
 FLAT WALL PRIMER	2.40	2.50	.79	---
 OIL FIRST COATER.....	2.80	2.90	.80	---
	2.70	2.80	.85	
 GLAZING LIQUID.....	2.90	3.10	.92	---
	2.80	2.90	.97	
 SEALETTE.....	2.40	2.50	.70	---
	2.30	2.40	.75	

BARN AND ROOF PAINTS

CAMPBELL QUALITY BARN AND ROOF PAINT	5's per gal.	1's each	1/4's each
Red.....	\$2.15	\$2.25	\$.73
	2.05	2.15	.78
Gray.....	2.75	2.85	.80
	2.65	2.75	.85
 TINNERS' PAINTS			
Light Red, Dark Red.....	2.45	2.55	---
	2.35	2.45	
Green.....	4.20	4.30	---
	4.10	4.20	

METAL PROTECTIVE PAINTS

STRUCTURAL STEEL FINISH	5's per gal.	1's each
Gray and Greens.....	4.10	4.20
	3.95	4.05
Red, Brown and Black.....	3.80	3.90
	4.15	4.25
 ZINC DUST PAINT.....	7.50	7.90
	(Price on request)	
 GRAPHITE LIQUID PAINT.....	3.80	3.90
 CHROMATIZED METAL PRIMER		
Red.....	4.80	4.90
	4.55	4.65
 GALVANIZED IRON PRIMER		
White.....	3.25	3.35
	3.05	3.15

WATER TANK FINISHES

No. 1525 Chromate Primer.....	3.80	4.60
No. 1717 Gray Syn- thetic Enamel.....	3.30	3.40

LIQUID RED LEAD..... (Modified)	4.80	4.90
	4.75	4.85
 SMOKE STACK BLACK.....	2.65	2.75
	2.50	2.60

ALL PRICES ARE FOR FULL CASE LOTS
Split cases or less than case quantities of any color and size take the following additional charges:

1's—6c per can	1/4's—2c per can
1/4's—3c per can	1/8's—1c per can
1/8's—3c per can	

GLD025160

ENAMELS AND UNDERCOATERS

	1's each	1/4's each	1/2's each	3/4's each
RIPOLIN — ARCHITECTURAL — B.L.T. Gloss, Semi-Gloss, Flat White.....	3.45	1.78	1.30	1.00

RIPOLIN — QUICK DRYING Gloss, Semi-Gloss White.....	3.75	1.80	1.35	1.00
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RIPOLIN — UNDER-COAT Quick Drying.....	4.00	1.10	1.25	1.00
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SUPERIOR SPEDENE ENAMEL Gloss.....	3.75	1.35	1.00	1.00
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VELVET SPEDENE ENAMEL Semi-Gloss.....	4.55	1.30	1.00	1.00
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FOUR-HOUR UNDER-COAT.....	3.40	1.02	1.00	1.00
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VARNISHES

	5's per gal.	1's each	1/4's each	1/2's each	3/4's each
Exterior Spar Bar and Table Top Finishing Varnish.....	4.55	1.34	1.00	1.00	1.00

Exterior Finish.....	3.75	1.10	1.00	1.00	1.00
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Finest Floor Flat Finish Quick Var Seat Finishing.....	3.75	1.10	1.00	1.00	1.00
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No. 65 Velvet Floor Varnish.....	3.65	1.00	1.00	1.00	1.00
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Slick Crystal Spar Painters' Floor.....	3.70	1.04	1.00	1.00	1.00
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BRONZING LIQUID ..	2.15	2.25	1.00	1.00	1.00
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DIAMOND C. JAPAN.....	1.55	1.05	1.00	1.00	1.00
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BLACK ASPHALTUM.....	1.10	1.20	1.00	1.00	1.00
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GLID-SEAL.....	3.30	1.00	1.00	1.00	1.00
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PENETREX.....	3.00	3.10	1.00	1.00	1.00
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PURE SHELLAC.....	(Prices upon application)				
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Gold-Tone Prints	1 ¹ / ₂	1 ¹ / ₄	7 ¹ / ₈	1 ¹ / ₁₆
Prints. All Colors	2.70	.85	.50	.30
Reducers	1.20	.40	.23	.17

STAINS — FILLERS — REMOVERS

	1's each	1/4's each	1/8's each	
AD-EL-ITE NON-INFLAM- MABLE PAINT & VARNISH REMOVER.....	2.85 \$2.85	.91 \$.91	.53 \$.53	
AD-EL-ITE PAINT AND VARNISH REMOVER.....	5's per gal. 1.45	1's each 1.35	1/4's each .55	1/8's each .24
	\$1.35	\$1.45	\$.53	\$.22
PASTE WOOD FILLERS.....		2.85 2.50	.56 .70	.31 .20
LIQUID WOOD FILLER.....		2.35	2.45	.78 .28
STAINS				
CAMPBELL QUALITY				
WOOD STAINS				
(Penetrating Stain)				
Regular Colors.....		2.05	.68	.26
Dark Mahogany.....		2.50	.79	.29
OIL WOOD STAINS				
Regular Colors.....		2.15	.70	.27
Mahogany.....		2.35	.75	.28

HOUSEHOLD SPECIALTIES

	1's each	1/4's each	1/8's each	1/8's each	1/8's each
TILENAMES					
All White, Blacks and Colors.....	4.40 \$4.40	1.27 \$1.27	.70 \$.70	.41 \$.41	.26 \$.26
AGATITE—Varnish			1's each	1/4's each	1/8's each
Stain			5.55	1.35	.56
Colors and Natural.....			\$5.30	\$1.00	\$.34
Ground Colors.....			3.15 3.35	.95 1.00	.35 .44
GRAINING SPECIALTIES					
Light and Dark Graining Color.....				1/8's each	\$.32 5's
AGATITE—Bronzes	1/4's each	1/8's each	1/8's each	1/8's each	1/8's each
Aluminum.....	1.14 1.15	.64 1.17	.30 .40	.24 25	.18
SCREEN ENAMEL	1's each	1/4's each	1/8's each	1/8's each	1/8's each
Black.....	\$1.00 2.25	\$.44 .62	\$.20 .41	\$.20 .27	---
STOVE PIPE ENAMEL.....		.67 .71	.40 .43	.26 28	.28 19
SLICK LINOLEUM COATING.....	3.65 3.25	1.00 1.13	.60 .65	---	---
SLICK REDUCER.....			.43 48	---	---

AUTO FINISHES

	1/4's each	1/8's each	1/8's each	1/8's each
QUICK MOTOR KOTOR				
Black, Autumn Brown.....	1.24 1.27	\$.69 .72	\$.40 .42	---
Sage Green, Fayette Green, Dover Gray, Desert Sand, Royal Blue, Windsor Blue	1.40 1.24	.77 .74	.45 .43	---
Fire Red, Monroe Maroon, Jersey Cream.....	1.55 1.49	.82 .82	.45 .46	---
Gray Primer.....	1.00 .94	.57 .54	.25 .23	---
Auto Body Solder.....				\$.30
TOUCH-UP BLACK				each
Half-pint cans only.....				\$.91 5's

IMPLEMENT — TRACTOR

	1's each	1/4's each
WAGON AND IMPLEMENT PAINT		
Black.....	\$3.60 3.65	\$1.07 1.08
I. H. C. Red, J. D. Yellow, A. C. Orange, J. D. Green, Cletrac Orange, Hi-Way Yellow.....	4.50 4.55	1.29 1.30
I. H. C. Blue, New Fordson Gray.....	5.70 5.75	1.09 1.10

ALUMINUM PAINT

	1's each	1/4's each	1/8's each	1/8's each
METALLITE INTERIOR CHROME FINISH ..	5.75 \$8.45	1.10 \$1.03	.62 \$.58	.27 \$.25
METALLITE EXTERIOR READY MIXED.....	3.25 3.65	1.13 1.08	.63 .60	.28 .36
HEAT RESISTING METALLITE.....	5's per gal. 5.75 \$8.40	1's each 5.55	1/4's each 1.05	1/8's each .60 \$.36
ALUMINUM ASPHALT ROOF PAINT.....	2.25 2.50	2.96 2.65	---	---

ALL PRICES ARE FOR FULL CASE LOTS
Split cases or less than case quantities of any color and size take the following additional charges:
1's—6c per can
1/4's—8c per can
1/8's—3c per can

MISCELLANEOUS AND SPECIALTIES

AD-EL-ITE PASTE WAX.....	1 lb. each	\$.71
WOOD BLEACH.....	Large Unit	\$6.35
	Small Unit	\$2.50
BLACKBOARD SLATING	1's each	1/4's each
Black.....	\$2.55	\$.80
	2.70	.54
VISMATIC GREEN CHALKBOARD COATING	1's each	1/4's each
	\$4.85	\$1.35
	5.3	1.25
CAULKING COMPOUND		
White.....	Prices upon application.	
Gray and Natural.....		
Cartridge Gun.....		

ROMARK No. 1	5's per gal.	1's each
White.....	\$2.75	\$2.85
Yellow.....	3.35	3.45
ROMARK No. 2		
White.....	2.99	3.09
Yellow.....	2.80	2.90

PURE COLORS IN OIL	1's each	1/4's each	1/8's each
Zinc Oxide White.....	\$6.10	\$1.69	\$.51
	4.25	1.23	.41
Raw Umber, Burnt Umber.....	4.20	1.22	.41
	5.10	1.44	.45
Burnt Sienna, Raw Sienna.....	5.10	1.44	.45
Van Dyke Brown.....	4.25	1.23	.40
	4.25	1.40	.45
Ivory Drop Black.....		1.39	.44
	3.95	1.15	.38
Lamp Black.....	3.00	1.14	.37
		1.69	.54
Prussian Blue.....		1.80	.54
Ultramarine Blue.....			.53
			.52
Chrome Green, Light.....	6.35	1.75	.54
Chrome Green, Med. }.....	7.05	1.93	.57
Chrome Green, Dark }.....			
Chrome Yellow, Light.....		2.35	.69
Chrome Yellow, Med. }.....		2.95	.84
Chrome Yellow, Dark }.....		2.95	.54
	3.95	1.15	.38
Yellow Ochre.....	6.70	1.09	.37
	4.00	1.16	.37
Venetian Red.....	3.70	1.03	.37

MISCELLANEOUS AND SPECIALTIES (Continued)

PURE COLORS IN OIL (Continued)	1's each	1/4's each	1/8's each
Tuscan Red.....		\$2.10	\$.41
		2.40	.70
Rose Lake.....			.63
		2.40	.70
American Vermilion.....		2.20	.55
		1.70	.52
Cobalt Blue.....		1.69	.51
OIL COLORS IN TUBES			each
Master Painters' Size—1 x 5-inch.....			\$.16
Household Size—1/2 x 3-inch.....			.10

NEVA-ROT	5's per gal.	1's each	1/4's each	1/8's each
Neva-Rot Clear.....	\$2.10	\$2.25	\$.73	
	2.30	2.40	.76	
Neva-Rot Green.....	1.80	1.90	.64	
	1.95	2.05	.68	
SURFACENE.....		1.60	.62	.87
		1.95	.65	.39

ASPHALT PRODUCTS

MASTICRETE	5's per gal.	1's each
Masticrete.....	\$1.00	\$1.10
	1.10	1.20
Masticrete Primer.....	1.00	1.10
	1.10	1.20
WEATHERPRUF COATING.....	(Prices upon application)	
WEATHERPRUF CEMENT.....	(Prices upon application)	
ASPHALT ROOF COATING (Liquid).....	(Prices upon application)	
ASPHALT ASBESTOS ROOF COATING (Liquid).....	(Prices upon application)	
ASPHALT ASBESTOS ROOF CEMENT (Plastic).....	(Prices upon application)	



SPRED

SPRED FLAT

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
White and Tints.....	---	\$2.35	\$.75	---	---

SPRED LUSTER

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
White and Tints.....	---	\$3.49	\$1.00	---	---

SPRED SATIN

		1's each	1/4's each		
White and Tints.....	---	\$ 3.05	\$.93	---	---

SPRED PRIMER-SEALER (Vapor Barrier)

5's per gal.	1's each	1/4's each	1/8's each	1/16's each
---	\$2.90	\$.88	---	---

SPRED TEXTURE BASE

(Prices on request)

MEZZOTONE SOYA-PROTEIN PAINT (Semi-Paste)

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
White and Tints.....	---	\$1.00	\$.33	---	---

BRILLIANT COLORS (Paste)

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
Bright Red.....	---	\$5.40	\$1.52	---	\$.47
Orange.....	---	4.90	1.39	---	.44
Medium Yellow.....	---	4.50	1.29	---	.41
Light Yellow.....	---	4.40	1.27	---	.41
Green.....	---	4.40	1.27	---	.41
Blue Green.....	---	4.50	1.29	---	.41
Deep Blue.....	---	3.25	.98	---	.33
Purple.....	---	5.25	1.48	---	.46
Black.....	---	2.40	.77	---	.28
Raw Sienna.....	---	3.00	.92	---	.32
Syn. Burnt Sienna.....	---	3.65	1.08	---	.36
Raw Umber.....	---	3.05	.93	---	.32
Burnt Umber.....	---	3.25	.98	---	.33

AD-EL-ITE CASEIN PAINT (Dry Powder)

AD-EL-ITE HYGIENIC KALSOMINE (Hot or Cold Water)

AD-EL-ITE KALSIZE

AD-EL-ITE EXTERIOR COLD WATER PAINT

AD-EL-ITE TEXTURE PAINT

AD-EL-ITE CEMENT WATER PAINT

AD-EL-ITE PATCHING PLASTER

AD-EL-ITE PLASTIC SURFACER (For Spackling)

(See Separate Price List)

ALL PRICES ARE FOR FULL CASE LOTS
Split cases or less than case quantities of any color and size take the following additional charges:

1's - 6c per can	1/16's - 2c per can
1/4's - 3c per can	1/8's - 1c per can
1/8's - 8c per can	

GLD025165

TERMS AND CONDITIONS

This price list supersedes all previous lists, terms and other arrangements granted prior to this date, all of which are hereby cancelled.

We reserve the right to refuse any order for any reason and further to grant these new prices and discounts to only those accounts we select as authorized agents for regularly labeled products.

Any tax, customs, import or export duties, or any other governmental charge on the production, sale or shipment (or any combination of these several) of the products listed in this price list or upon the materials from which they are produced, and whether imposed by Federal, State, Municipal, or other governmental authorities, and hereafter becoming effective, shall be added to the prices printed herein.

TERMS

Our terms on paints, varnishes, enamels, stains, lacquers, white lead, turpentine, linseed oil and sundries not manufactured by us, are 60 days net, 1 per cent discount for cash in 10 days from date of invoice.

All prices are on orders for full case lots. On orders for split cases or less than case quantities of any color and size the following charges are to be added:

$\frac{1}{8}$	1c per can
$\frac{1}{4}$	2c "
$\frac{3}{8}$	3c "
$\frac{1}{2}$	3c "
1's	6c "

All shipments of paint products are forwarded f.o.b. our factories or distributing points. Orders of 24 gallons or more will be shipped freight allowed cheapest route.

PACKAGING

Products are packed —

	Number to Carton
Gallons	4
Quarts	6
Pints	6
$\frac{1}{2}$ Pints	12
$\frac{1}{4}$ Pints	12

RETURNED GOODS

No goods may be returned for any reason without the authorization of the Branch Office of the Company in the territory in which the customer is located. Credit for all merchandise, the return of which has been previously authorized, will be on the basis of either purchase price or today's selling price (whichever is lower), less a handling and reconditioning charge of not less than 10 per cent. All returned goods must be shipped f.o.b. destination. Full credit will be allowed, the handling charges will be waived, and the freight charges assumed by us, if it is shown that an error was made or improper goods applied on an order and the responsibility rests with us.

NOTES ON ORDERING

Always give post office address and shipping directions, naming the delivering railroad.

To insure prompt attention all orders should be addressed to the firm and not to a representative.

SHORTAGE AND CLAIMS

Shortages or errors in packing or invoicing must be reported immediately upon receipt of goods to enable proper checking and adjustment.

All claims for losses and damage enroute must be filed by the customer with the carrier. Be sure to have a proper official of the transportation company inspect all instances where there is concealed damage and report to them promptly all shortages and goods received in damaged condition, obtaining their notation on the freight bill to avoid inconveniences and the making of affidavits at a later date.

The manufacture, sale and delivery of all products mentioned in our price lists are contingent upon strikes, fires, floods, the elements, explosion, war, riot, embargoes, insurrection, acts of God, or the public enemy, acts of governmental authorities, labor troubles, delays of vendors or in transportation, inability to obtain raw materials or containers or transportation facilities, or any other causes beyond our control and we may cancel orders for said products undelivered because of any such causes.

All prices, terms and conditions are subject to change without notice.

CAMPBELL PAINT & VARNISH CO.

Division of The Glidden Company

Main and Gratiot Streets

St. Louis 2, Mo.

FACTORIES

Cleveland 2, Ohio, 11001 Madison Ave.
Chicago 16, Ill., 1833 S. Normal St.
Chicago 39, Ill., 1856 No. LeClaire Ave.
New Orleans 8, La., 424 Josephine St.
Minneapolis 13, Minn., 1901 E. Hennepin Ave.

Reading, Pa., Third and Bern Sts.
St. Louis 2, Mo., Main and Gratiot Sts.
San Francisco 7, Calif., 1300 7th St.
Toronto 9, Ont., Canada, 351 Wallace Ave.

BRANCHES AND DISTRIBUTING POINTS

Atlanta, Ga.
Baltimore, Md.
Birmingham, Ala.
Boston Mass.
Buffalo, N. Y.
Charlotte, N. C.
Chattanooga, Tenn.
Chicago, Ill.
Cleveland, Ohio
Columbus, Ohio
Dallas, Texas

Detroit, Mich.
Duluth, Minn.
El Paso, Texas
Evansville, Ind.
Honolulu, T. H.
Houston, Texas
Huntington Park, Calif.
Indianapolis, Ind.
Jacksonville, Fla.
Knoxville, Tenn.
Louisville, Ky.
Miami, Fla.

Minneapolis, Minn.
Mobile, Ala.
Mt. Vernon, Ill.
New Orleans, La.
Norfolk, Va.
North Bergen, N. J.
Oklahoma City, Okla.
Omaha, Neb.
Orlando, Fla.
Philadelphia, Pa.
Reading, Pa.
Richmond, Va.

St. Louis, Mo.
St. Petersburg, Fla.
San Antonio, Texas
San Francisco, Calif.
Scranton, Pa.
Sioux Falls, S. D.
Tampa, Fla.
Toledo, Ohio
Washington, D. C.
West Palm Beach, Fla.
Montreal, Quebec, Canada



CONFIDENTIAL DEALERS' NET PRICE LIST

No. 58

EFFECTIVE JULY 5, 1949

Subject to change without notice



THE A. WILHELM COMPANY

Division of The Glidden Company

Third and Bern Streets

Reading, Pa.

GLD025176

WALL FINISHES

	5's per gal.	1's each	1/4's each	1/8's each	1/2's each
ROYALTONE FLAT WALLCOAT	2.57	2.67	.83		
White and Colors	\$2.40	\$2.50	\$-.80		

ROYAL RAPID DRY WALLCOAT SEMI-GLOSS	3.32	3.42	1.02		
White and Colors	3.10	3.20	-.80		

ROYALCOTE INTERIOR GLOSS FINISH	3.42	3.52	1.05		
White and Colors	3.20	3.30	-.80		

ROYALTONE PRIMER MIXING SIZE	2.50	2.40	.75		
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ROYALTONE OIL FIRST COATER	2.87	2.97	.91		
	2.70	2.80	-.80		

GLAZING LIQUID	2.97	3.07	.93		
	2.80	2.90	-.80		

SEALETTE	2.42	2.52	.80		
	2.30	2.40	-.70		

METAL PROTECTIVE PAINTS

	5's per gal.	1's each	1/4's each	1/8's each	1/2's each
NEV-A-RUST	3.97	4.07			
Gray, Greenbrier	43.75	\$0.85			

Brown, Red, Black, ..	3.92	4.02			
	3.70	3.80			

ZINC DUST PAINT	4.00	4.10			
	(Prices on Request)				

CHROME LIQUID PAINT	2.50	2.60			
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CHROMATIZED METAL PRIMER	4.67	4.77			
Red	4.45	4.55			

GALVANIZED IRON PRIMER	3.12	3.22			
White	2.95	3.05			

BARN AND ROOF PAINTS

	5's per gal.	1's each	1/4's each	1/8's each	1/2's each
ANCHOR IRON OXIDE PAINT	2.17	2.27	.75		
Red	2.05	2.15	-.75		
Gray	2.12	2.22	.90		

FINNERS PAINTS	2.47	2.57	.75		
Dark Red, Dark Red	2.40	2.50	.75		
Green	2.40	2.50	.75		
White	2.42	2.52	.75		

ROYAL RAPID DRY	2.57	2.67	.83		
White and Colors	2.40	2.50	-.80		

WATER TANK FINISHES					
No. 1525 Chromate Primer	4.40	4.50			
No. 1774 Gray Synthetic Enamel	5.20	5.30			

LIQUID RED LEAD (Modified)	4.67	4.77			
	4.45	4.55			

STACK AND BOILER FRONT BLACK	2.57	2.67	.83		
	2.40	2.50	-.80		

ENAMELS AND UNDERCOATERS

	5's per gal.	1's each	1/2's each	1/4's each	1/8's each
RIPOLIN-ARCHITECTURAL-B.L.T.					
Gloss, Semi-Gloss, Flat	6.47	1.83	.98		
White	\$6.88	\$1.75	\$.95		
RIPOLIN-QUICK DRYING					
Gloss, Semi-Gloss, White	5.92	1.65	.89	.49	
	5.85	1.57	.86	\$.48	
RIPOLIN UNDERCOAT					
Quick Drying	3.57	1.15	.65		
	3.70	1.00	.61		
ROYALUXE ENAMEL					
Gloss White	4.87	1.58			
	4.65	1.52			
Semi-Gloss White	4.15	1.27			
ROYALUXE ENAMEL UNDERCOAT					
	3.47	1.03	.58	.34	
	3.30	.95	.54	.23	

VARNISHES (Continued)

	5's per gal.	1's each	1/2's each	1/4's each	1/8's each
B. JAPAN DRIER	\$1.45	\$1.55	\$.55	\$.34	\$.28
	1.57	1.67	.68	.56	
BLACK ASPHALTUM					
Royal Special	1.07	1.17	.46	.31	.21
	1.00	1.10	.44	.30	.20
GLID-SEAL		3.57	1.01		
		3.50	.96		
PENETREX	3.07	3.17	.96		
	3.00	3.00	.91		
PURE SHELLAC					
					(Prices upon application)

STAINS - FILLERS - REMOVERS

	5's per gal.	1's each	1/2's each	1/4's each	1/8's each
AD-EL-ITE NON IN-FLAMMABLE PAINT AND VARNISH REMOVER	2.27	.71	.57		
	2.05	.65	.50		

VARNISHES

	5's per gal.	1's each	1/2's each	1/4's each	1/8's each
Royalspar	4.51	1.31	.72	.41	
Bar and Table Top Finishing	\$4.45	\$1.27	\$.71	\$.40	
	3.67	1.15	.63	.37	
Willpar	3.65	1.07	.61	.36	
Royalite Floor, Royal Flat, Rapid Dry, Church Seat	3.87	1.13	.63	.37	
	3.65	1.07	.61	.36	
No. 65 Velvet Floor Varnish	3.72	1.10	.61	.36	
	3.55	1.05	.58	.35	
Nu-O-Leum	3.57	1.06	.59	.35	
	3.40	1.01	.56	.34	
Wil-Weat	3.67	1.08	.61	.36	
	3.50	1.04	.59	.35	
Painters' Floor	2.52	.87	.50	.30	
	2.45	.82	.48	.29	
Superior Bronzing Liquid	2.02	2.12	.70	.41	
	\$1.90	2.00	.66	.40	.20

AD-EL-ITE AND ROYAL MELTAWAY PAINT AND VARNISH REMOVER	1.32	1.42	.52		.22
	\$1.25	1.35	.50		\$.21
PASTE WOOD FILLERS	2.17	.85			.39
	2.00	.78			.36
LIQUID WOOD FILLER	2.25	2.35	.75		.31
ROYAL WOOD STAINS (Penetrating Stain)					
Regular Colors		1.95	.65		.24
Dark Mahogany		2.40	.76		.29
ROYALCOPE OIL WOOD STAINS					
Regular Colors		2.05	.65		.24
Mahogany		2.35	.75		.29

ALL PRICES ARE FOR FULL CASE QUANTITIES

Prices shown are for quantities of one case or more. Prices for smaller quantities are available upon request.

5's - per gallon

1's - each

1/2's - each

1/4's - each

1/8's - each

Glid-Tone Stains 1st 1/2nd 1/8th 1/16th

Stains - All Colors 2.57 .82 .48 .28

Reducers 1.07 .37 .21 .15



AD-EL-ITE

**SPRED
SPRED FLAT**

	5's per gal.	1's each	1/2's each	1/4's each	1/8's each
White and Tints		\$1.25	\$1.25		
		\$1.25	\$1.25		

SPRED LUSTER

	5's per gal.	1's each	1/2's each	1/4's each	1/8's each
White and Tints		\$1.25	\$1.25		
		\$1.25	\$1.25		

SPRED SATIN

	5's per gal.	1's each	1/2's each	1/4's each	1/8's each
White and Tints		\$1.25	\$1.25		
		\$1.25	\$1.25		

Decorative Colors

**SPRED PRIMER-SEALER
(Vapor Barrier)**

	5's per gal.	1's each	1/2's each	1/4's each	1/8's each
		\$1.25	\$1.25		
		\$1.25	\$1.25		

SPRED TEXTURE BASE

(Prices on request)

**MEZZOTONE SOYA-PROTEIN PAINT
(Semi-Paste)**

	5's per gal.	1's each	1/2's each	1/4's each	1/8's each
White and Tints		\$1.25	\$1.25		
		\$1.25	\$1.25		

BULLIANT COLORS (Paint)

	5's per gal.	1's each	1/2's each	1/4's each	1/8's each
Bright Red		\$1.25	\$1.25		
Orange		\$1.25	\$1.25		
Medium Yellow		\$1.25	\$1.25		
Light Yellow		\$1.25	\$1.25		
Green		\$1.25	\$1.25		
Blue		\$1.25	\$1.25		
Purple		\$1.25	\$1.25		
Black		\$1.25	\$1.25		
White		\$1.25	\$1.25		
Grey		\$1.25	\$1.25		
Dark Grey		\$1.25	\$1.25		
Light Grey		\$1.25	\$1.25		
Dark Blue		\$1.25	\$1.25		
Light Blue		\$1.25	\$1.25		
Dark Green		\$1.25	\$1.25		
Light Green		\$1.25	\$1.25		
Dark Red		\$1.25	\$1.25		
Light Red		\$1.25	\$1.25		
Dark Orange		\$1.25	\$1.25		
Light Orange		\$1.25	\$1.25		
Dark Yellow		\$1.25	\$1.25		
Light Yellow		\$1.25	\$1.25		
Dark Green		\$1.25	\$1.25		
Light Green		\$1.25	\$1.25		
Dark Blue		\$1.25	\$1.25		
Light Blue		\$1.25	\$1.25		
Dark Grey		\$1.25	\$1.25		
Light Grey		\$1.25	\$1.25		
Dark Purple		\$1.25	\$1.25		
Light Purple		\$1.25	\$1.25		
Dark Black		\$1.25	\$1.25		
Light Black		\$1.25	\$1.25		

- AD-EL-ITE BASED PAINT
- AD-EL-ITE HYGIENIC KALOMINE PAINT
- AD-EL-ITE KALSIZE
- AD-EL-ITE EXTERIOR COLD WATER PAINT
- AD-EL-ITE TEXTURE PAINT
- AD-EL-ITE CEMENT WATER PAINT
- AD-EL-ITE PATCHING PLASTER
- AD-EL-ITE PLASTIC SURFACER (For Specimens)

(See separate price list.)

TERMS AND CONDITIONS

This price list supersedes all previous lists, terms and other arrangements granted prior to this date, all of which are hereby cancelled.

We reserve the right to refuse any order for any reason and further to grant these new prices and discounts to only those accounts we select as authorized agents for regularly labeled products.

Any tax, customs, import or export duties, or any other governmental charge on the production, sale or shipment (or any combination of these several) of the products listed in this price list or upon the materials from which they are produced, and whether imposed by Federal, State, Municipal, or other governmental authorities, and hereafter becoming effective, shall be added to the prices printed herein.

TERMS

Our terms on paints, varnishes, enamels, stains, lacquers, white lead, turpentine, linseed oil and sundries not manufactured by us, are 60 days net, 1 per cent discount for cash in 10 days from date of invoice.

All prices are on orders for full case lots. On orders for split cases or less than case quantities of any color and size the following charges are to be added:

1/8	1c per can
1/4	2c "
1/2	3c "
3/4	3c "
1's	6c "

All shipments of paint products are forwarded f.o.b. our factories or distributing points. Orders of 24 gallons or more will be shipped freight allowed cheapest route.

PACKAGING

Products are packed—

	Number to Carton
Gallons	4
Quarts	6
Pints	6
1/2 Pints	12
1/4 Pints	12

RETURNED GOODS

No goods may be returned for any reason without the authorization of the Branch Office of the Company in the territory in which the customer is located. Credit for all merchandise, the return of which has been previously authorized, will be on the basis of either purchase price or today's selling price (whichever is lower), less a handling and reconditioning charge of not less than 10 per cent. All returned goods must be shipped f.o.b. destination. Full credit will be allowed, the handling charges will be waived, and the freight charges assumed by us, if it is shown that an error was made or improper goods shipped on an order and the responsibility rests with us.

NOTES ON ORDERING

Always give post office address and shipping directions, naming the delivering railroad.

To insure prompt attention all orders should be addressed to the firm and not to a representative.

SHORTAGE AND CLAIMS

Shortages or errors in packing or invoicing must be reported immediately upon receipt of goods to enable proper checking and adjustment.

All claims for loss and damage enroute must be filed by the customer with the carrier. Be sure to have a proper official of the transportation company inspect all instances where there is concealed damage and report to them promptly all shortages and goods received in damaged condition obtaining their notation on the freight bill to avoid inconvenience and the making of affidavits at a later date.

The manufacture, sale and delivery of all products mentioned in our price lists are contingent upon strikes, fires, floods, the elements, explosion, war, riot, embargoes, insurrection, acts of God, or the public enemy, acts of governmental authorities, labor troubles, delays of vendors or in transportation, inability to obtain raw materials or containers or transportation facilities, or any other causes beyond our control and we may cancel orders for said products undelivered because of any such causes.

All prices, terms and conditions are subject to change without notice.

THE A. WILHELM COMPANY

Division of The Glidden Company

Third and Bern Streets

Reading, Pa.

FACTORIES

Cleveland 2, Ohio, 11001 Madison Ave.
Chicago 18, Ill., 1833 S. Normal St.
Chicago 39, Ill., 1856 No. LeClaire Ave.
New Orleans 8, La., 424 Josephine St.
Minneapolis 18, Minn., 1901 E. Hennepin Ave.

Reading, Pa., Third and Bern Sts.
St. Louis 2, Mo., Main and Gratiot Sts.
San Francisco 7, Calif., 1800 7th St.
Toronto 9, Ont., Canada, 351 Wallace Ave.

BRANCHES AND DISTRIBUTING POINTS

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