GVA 671 16.4.71/1550/FAB

MR RAWLINGS 38 FL UCC NY

U R G E N T U R G E N T .....''''''''''''

RE ASBESTOS / DEGUSSA

ANXIOUSLY WAITING FOR YOUR REPLY RE AGREEMENT WITH DEGUSSA,.
WE PROMISED TO SEND DRAFT BEFORE APRIL
15 AND I AM SURE
THAT MR FRANKENBUSCH ' S
OPINION ABOUT UNION CARBIDE ' S EFFICIENCY IS NO LONGER THE BEST.
IN VIEW OF UNION CARBIDE ' S
INTERESTS IN GROUP I PRODUCTS WITH DEGUSSA WE SHOULD AVOID TO
DETERIORATE OUR
RELATIONSHIP AND WOULD THEREFORE LIKE TO RECEIVE YOUR
ANSWER BY TELEX RETURN.
THIS WOULD AT LEAST ALLOW US TO CONTACT MR FRANKENBUSCH BY PHONE
AND TO ADVISE HIM OF FINAL PROPOSAL.
REGY.

H TRAUTMANN

2/23

RECEIVED
APR 16 1971

PLAINTIFF'S EXHIBIT
UC-1527

ZCZCEUR
487 EUR NY 4/14/71
G FRANKENBUSCH DEGUSS TELEX NO. 841-41121
FRANKFURT, GERMANY

PROPOSED AGREEMENT AIRMAILED TO YOU TODAY.

REGARDS
RAWLINGS UNICARBIDE 38TH FL NY

RECEIVED
APR 14 197

GVA 449 13.4.71/1544/FAB

U R G E N T U R G E N T .....

J W RAWLINGS 38 FL UCC NY

RE OUR TELEX 5.4.71 / DEGUSSA

IN THE MEANTIME YOU CERTAINLY HAVE RECEIVED OUR TELEX OF 5.4.71 ANSWERING YOUR TELEX OF APRIL 5 CONCERNING DEGUSSA.

AS WE HAVE TO REACT TILL APRIL 15 PLEASE ADVISE SOONEST.

REGARDS

H TRAUTMANN

RECEIVED
APR 13 1971

GVA 134 5.4.71/1415/FAB

MR J W RAWLINNGS UCC NY 38 FL

COPY TO W D HAMILTON UC GVA GIVEN

RE YOUR TX 29.3.71 / DEGUSSA

AS DEGUSSA APPARENTLY STOPPPED ACTIVE PROMOTION OF ASBESTOS DURING PAST MONTHS AND AS IT WILL TAKE SOME TIME TO REACTIVE PROGRAM I DO NOT THINK THAT MR FRANKENBUSCH WOULD ACCEPT A HIGHER MIN. DOLLAR AMOUNT FOR APRIL 15, 1971 - APRIL 14, 1972 THAN DOLLRS 90.000 AND FROM APRIL 15, 1972 - APRIL 14, 1973 THAN DOLLRS 120.000. FOR FOLLOWING YEAR RECOMMEND -

1973/1974	DLRS	170.000
1974/1975	DLRS	225.000
1975/1976	DLRS	300.000

PLEASE ADVISE BY TX RETURN YOUR DECISION AND WHEN YOU WILL MAIL DRAFT OF AGREEMENT.

RE OUR TX 26.3.71 EUROCALY - PLEASE LET US KNOW YOUR POINT OF VIEW AND DECIDE ON NEXT ACTIONS.

REGARDS

H TRAUTMANN

RECEIVED
APR 5 1971