

MONSANTO INDUSTRIAL CHEMICALS COMPANY
PCB MANUFACTURE AND SALES
(THOUSANDS OF POUNDS)

	1Q	2Q	YTD	3Q	YTD	4Q	YTD
U S PRODUCTION	4480	6623	11103				
<u>SALES¹</u>							13,330
DOMESTIC	3790	4031	7821				
EXPORT	717	567	1284				
TOTAL	4507	4598	9105				13,330
<u>DOMESTIC SALES BY</u>							
<u>PCB GRADE</u>							
Aroclor 1221	--	--					
Aroclor 1242	292	23	315				
Aroclor 1254	543	781	1324				
Aroclor 1016	2955	3227	6182				
Total	3790	4031	7821				11509
<u>US EXPORT SALES BY</u>							
<u>PCB GRADE</u>							
Aroclor 1242	113	21	134				
Aroclor 1254	224	128	352				
Aroclor 1016	380	418	798				
Total	717	567	1284				
<u>PRODUCTION</u>							
Aroclor 1242	83	--	83				
Aroclor 1254	878	1044	1922				
Aroclor 1016	3519	5579	9098				
Total	4480	6623	11103				
<u>PREDOMINANT UTILIZATION</u>							
<u>OF AROCLORS</u>							
Aroclor 1221							
Aroclor 1016							
							Capacitors
Aroclor 1242							
Aroclor 1254							
							Transformers

¹ On PCB Content Basis