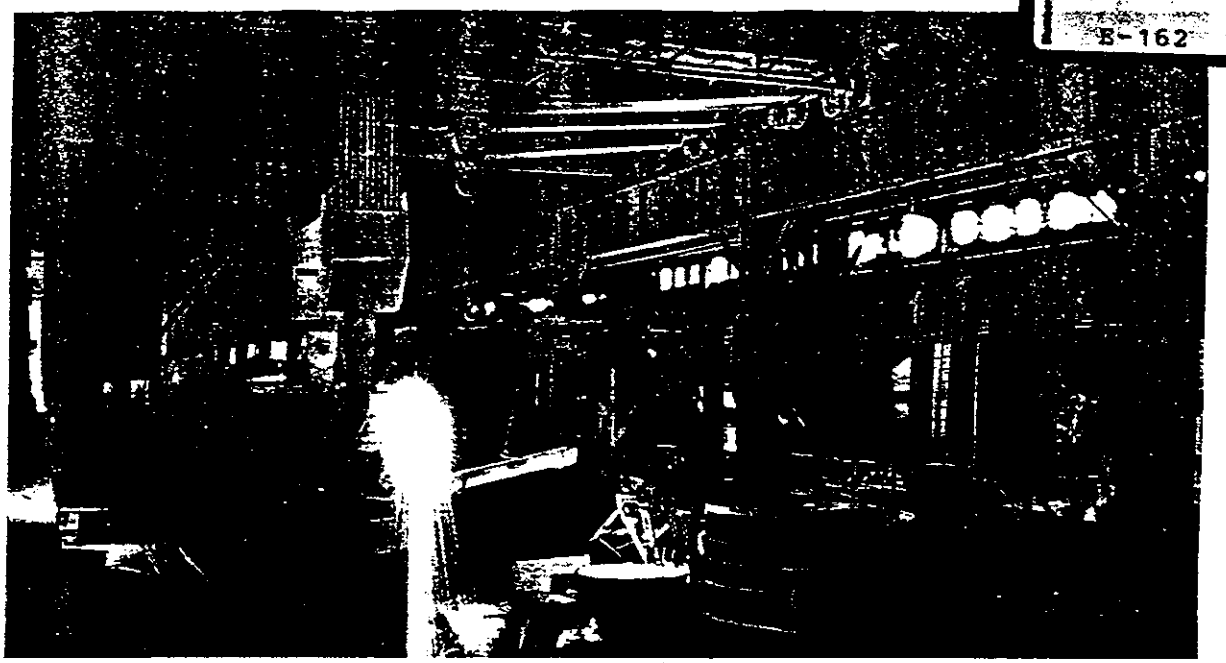
PLAINTIFF'S EXHIBIT
S-162



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Advertisement in the March issue of *Factory Management & Maintenance*, 1954; April issue of *Iron & Steel Engineer*, 1954

PRINTED IN U. S. A.