



EQUITABLE
ENVIRONMENTAL
HEALTH
INC.

SUCCESSOR TO ENVIRONMENTAL ANALYSTS, INCORPORATED AND TABERSHAW / COOPER ASSOCIATES

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A Subsidiary of The Equitable Life Assurance Society of the United States

RICHARD L. DAVIS
Regional Director

January 11, 1977
EEH/S-77L-016

Mr. Milton Freifeld
Manufacturing Chemists Association
1825 Connecticut Avenue, N.W.
Washington, D.C. 20009

Dear Mr. Freifeld:

This is in response to your letter of December 13, 1976, concerning changes in the Vinyl Chloride Study Report. EEH will accomplish the changes specified in your letter and provide you with 40 copies of a Final Report at a cost of \$4,957 to MCA. A summary of the cost elements comprising this total is provided below.

Retabulations specified under Change #1 of your letter will cost \$950. Text rewriting to reflect changes specified under Change #2 and comments specified under Change #3 will cost \$1,980. Editing and reproduction of the revised text, and Project Management will cost \$1,862. Other Direct Costs will be \$165.

This work can be accomplished in three weeks following your authorization to proceed. We will invoice MCA for the full amount in the month following completion of the work.

If these considerations are satisfactory with MCA, please sign the enclosed copy of this letter and return it to me as authorization to proceed.

We regret that it is necessary to make an additional charge for this work. Under ordinary circumstances we would not do so. At this time, however, EEH has recorded over \$10,000 of costs in excess of the fixed contract price quoted to MCA in 1975. These excessive costs have resulted from a number of unforeseen circumstances, including many over which we had no control.



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I will be happy to discuss this with you by phone if you have any questions or require additional information. We greatly appreciate the opportunity to serve MCA and sincerely hope we will have additional opportunities in the future.

Sincerely,

Richard L. Davis

RLD/jpm

Enclosure

MANUFACTURING CHEMISTS ASSOCIATION

By

Milton Freifeld

CMA 009464