PLAINTIFF'S EXHIBIT

CAP-1183

A/C Pipe
Producers Association
Executive Committee

Internal Correspondence

TO J. F. Welch

J. F. Welch, Vice President

FROM

DATE June 16, 1982

SUBJECT PAC-01-82, Municipal Market Program

ACTION REQUIRED: Review for information

Enclosed is a proposed schedule of municipal account seminars for the Municipal Market Program. The ranking is based on lists provided by Member Companies. Staff currently is arranging "program start up meetings" with all Member Company district sales managers in California and Texas. At these meetings, the proposed priorities, schedules and presentation materials will be reviewed, and preliminary market profiles developed for each account.

If you have any questions, please do not hesitate to call.

JFW/ajb

Enclosure

cc: A. Kahn, Esq.

copies to: Executive Committee

L. Ambler
J. Cran
L. Taylor

R02EI21601
Chrono

JUN 21 1982
MARKETING
CAPCO

MUNICIPAL MARKET PROGRAM

PROPOSED SCHEDULE OF MUNICIPAL ACCOUNT SEMINARS

Month/Date	Municipal Accounts
June 28-July 1	Meeting with District Sales Managers in California and Texas
July 12-16	City of San Diego Irvine Ranch Water District Santa Margarita Water District San Gabriel Valley Water District
August 2-5	City of Houston San Antonio Water Board City of Corpus Christi City of Austin or Cities of Beaumont and Port Arthur
September 21-24	City of Phoenix/Tempe City of Tucscon City of Yuma City of Alburquerque
October 4-8	California Water Service Company East Bay Municipal Utility District Contra Costa County Water District/Marin Municipal Water District City of San Jose
November 15-19	City of Pueblo Denver Water Board/South Gate Water District U. S. Bureau of Reclamation Ute Water Conservation District or City of El Paso City of Amarillo City of Lubbock City of Austin
December 6-10	City of Wichita Las Vegas Municipal Water District/Las Vegas Valley Co. Water District Sierra Pacific Power Company Henderson