

AMERICAN & Standard RADIATOR & Sanitary CORPORATION

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GENERAL SALES
DEPARTMENT

September 28, 1949

P. O. Box 1226
PITTSBURGH 30, PA

GSD-92846-KJS

TO SALES OFFICE MANAGERS:

We have called to your attention, in previous bulletins, our excess stocks of Excelso Heaters and have solicited your earnest efforts to secure orders to deplete this inventory. However, we regret to report that very little progress has been made as you will note by reviewing our current stocks of these Heaters as set forth below:

EXCELSON INDIRECT HEATERS - STOCK NO. 740

<u>Size No.</u>	<u>Quantity</u>
10	701
012	51
13	248
14	148
14A	193
15	155
16	106
25	74
36	93
37	4
46	19
48	7

EXCELSON DIRECT PHAETON HEATERS - STOCK NO. 741

18" Cast Iron	27
18" Brass	5

The present heating season offers us the best opportunity to move these heaters and it is essential that a concerted effort be made to secure immediate orders. If we can be of any assistance in your efforts to secure orders, please do not hesitate to contact us.

All orders are to be accepted subject to prior sale.

Yours very truly,

Jos. Salamone
Jos. Salamone, Manager
General Sales Department

PLAINTIFF'S EXHIBIT

ASI-708

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