

CUSTOMER & LOCATION GAF
1361 Alps Road INDUSTRY Vinyl Floor
Wayne, NJ 07470 CLASSIFICATION Tile

SALESMAN Gordon L. Dickson REGION Eastern DATE OF CALL 2/14/79

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- | | |
|--|--|
| ☐ MSDS | ☐ Health & OSHA Information Blue Book |
| ☐ Dust Count Report | ☐ Other, specify below |

PERSONS INTERVIEWED:

Bernie Jast - Manager of Purchasing
Lawrence Lyons - Senior Buyer

PLAINTIFF'S
EXHIBIT
GF-1992f

CALL OBJECTIVE:

Account maintenance

RESULTS OF CALL:

A very short talk with Bernie who had just returned from a week of skiing in Quebec. Only worthwhile comment was that the price of our SG-103 was too high and that it was very difficult for them to buy it. So far this year they have purchased 150 tons/month for their Long Beach plant, but as of 2/20 we have received no orders for March. Questioned Larry on this and he stated that they were behind on their ordering and that he was not sure what they would be buying from us in March, in fact, they might not be buying from us anymore this year, the reason being strictly a matter of cost.

FOLLOW-UP ACTION REQUIRED:

GLD - Check with Larry Lyons 2/25 on orders for March if an order has not been received by then.

COPIES TO: JRL:TPN:JEW:KC-FILE:NF-FILE JLM NF PERMANENT FILE ☐

dal 2/23/79