Monsanto

FROM (NAME & LOCATION) H. S. BERGEN - B2SL

DATE : June 5, 1972

SUBJECT : PCB POLICY IMPLEMENTATION

REFERENCE

cc W. S. Clark - B3NC
E. Greene - A2NA
P.J.A.Marsh - BRUSSELS 5040
W. B. Papageorge - B2NA
J. R. Savage - B2SL

TO : T. L. Gossage - B2SL
C. Paton - B2SH
E. M. Potter - B2NK

A key feature of our PCB policy is to terminate all sales of terphenyls by the end of June on a worldwide basis.

We intend to fully implement this policy and this memo is a warning as we approach countdown.

From a Marketing viewpoint, let's be certain that all invoices are made in June and that there are no carry-over invoices to July. Secondly, all shipments must be made in June--none will be permitted after June 30.

We want to move all of our terphenyl stocks in Pydrauls in June so would Earl Potter and Marketing make particular effort to be sure all warehouse stocks of these products are depleted this month. The same thing applies to products worldwide and I'm asking Peter Marsh and Ned Greene to be certain these aspects are taken care of this month.

There are also some residual Aroclor PCT Plasticizer sales which are covered under approved documents which will terminate and Will Clark is responsible for finalizing these within the deadline period.

From a Manufacturing viewpoint, no more terphenyls will be employed in any blends or manufactured. Attention Jim Savage: Please review this with the plants, as well as again reaffirm with the plants directly that no shipments are to be made after June 30.

In summary, there must be no deviations from our policy and I'm counting on all of you and your associates to conclude this in the fine style with which you have been performing in the recent past.

H. S. BERGEN

DSW 222968

/jf