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01/22/70ORGANIC DIVISION /FUNCTIONAL FLUIDS
PRODUCT/CUSTOMER SALES REPORT

FOR 1969

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-IN THOUSANDS OF POUNDS AND DOLLARS-

M G	SIS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR. GRD. GP.
		AROCLOR T200																	1040-290-1
1132		.AVIATION FLUIDS SEV NEW YORKNY				.120	.120												00158208
1130		.R P CARGILLE CEDAR GROVE NJ		.060		3.00						3.00							10013941
		.AMSCO SOLV CINCINNATI-CINCY		3.06		3.00													10005361
		BUFFALO SOLV BUFF-TONAWANDANY		.060		.540	.060				.480								10012304
		CENT SOL SANTA FE SPR-CA	5.00	6.60	5.00	9.60			2.40	6.00	1.20								10015111
		CENTRAL SOL CHICAGO-CHICAGOIL	45.0	40.8	45.0	29.4		6.00	1.80	3.60	9.00	6.00			3.00				10015138
1153		DIXIE SOL LOUISVILLE-LOUSVLE K		7.80		18.6					4.80	2.40	2.40	3.00	6.00				10022576
		MO SOLV ST LOUIS-ST LOUIS MO	12.0	11.7	12.0	13.3	1.20	.60	1.80	3.00		3.00			3.60	.06			10053552
		OHIO SOLV CLEVELAND-CLEVEOH	15.0	12.6	15.0	7.80	1.80		6.00										10058953
		TEXAS SOLV HOUSTON-HOUSTONTX				1.20			1.20										10079373
		W FATON SOL ROMULUS-DETROITMI				3.00		3.00											10088925
		WISC SOLV MILWAUKEE-W ALLIS WI	20.0	12.0	20.0	5.40					1.80	1.80				1.80			10091039
		PARENT CUST. TOT-CENTRAL SOLVENT	97.0	94.6	97.0	91.8	3.1	9.6	10.8	9.0	22.1	17.4	2.4	3.0	12.6	1.9			10015138
1134		.UNIVERSITY OF CHGO CHGO IL				.060	.060												10016584
		.GREAT WESTERN CHE RICHMOND CA		.600		1.32		1.20				.12							10035473
		GREAT WESTERN CHEM SEATTLE WA				3.00		3.00											10035546
		.AM MINERAL SPIRITS TUCKER GA	8.00	6.00	8.00	6.00						3.60			2.40				10004551
		AM MIN SPIRITS CARTERET NJ	7.00	5.20	7.00	6.20			.30	3.00						3.00			10004179
		AMER MIN SPIR CONSHOHOCKEN PA		.600		6.00				6.00									10004241
		PARENT CUST. TOT-UNION OIL CO LO	15.0	11.9	15.0	18.3			.30	9.00		3.60			2.40	3.00			00047155
1136		.U S NAVY PORT HUENENE CALIF				2.40						2.40							10084571
1136		.WYNN OIL CO AZUSA CALIFORNIA				5.40		.60	2.40							2.40			10092434
		TOTAL PRODUCT * * * * * LB	112	107	112	122	3.2	10.8	14.7	20.4	22.1	23.5	2.4	3.0	15.0	7.3			1040-290-1
		* * * * * \$\$\$	19.4	18.3	19.4	21.1	.58	1.82	2.58	3.58	3.75	3.99	.41	.51	2.53	1.37			
		MCS-874																	1040-262-1
1153		.FINDETT SERVICE ST CHARLES MO				24.0			12.0	12.0									00045373
1132		FINDETT SERVICE CO SAINT CH MO				48.6					12.0				12.0	12.0		12.6	00118583
		TOTAL PRODUCT * * * * * LB				72.6			12.0	12.0		12.0			12.0	12.0		12.6	1040-262-1
		* * * * * \$\$\$				19.5			3.22	3.22		3.22			3.22	3.22		3.39	
		TOT CLASS INDUSTRIAL AROCL \$\$\$	203	206	203	238	16.6	14.3	21.1	23.3	13.0	50.3	3.4	6.9	26.0	16.6	9.0	35.4	
		U S 124																	6773-000-1
		.CLAIM ACCOUNT		.058															00156361
		.INVENTORY ADJUSTMENTS				.001				.001									00197777
1134		.AC ELECTRONICS MILWAUKEE WISC				.001									.001				00212946