



Internal Correspondence

*Rec'd
8/19/81*

To: G. W. Constantin - WHQ, 2-12 Date: August 17, 1981

From: N. A. Lovato - LBSO

Copies: B. Moore, W. H. Diedrich, WHQ - 2-12, R. Kethcart, WHQ - 2-17 ✓

Subject: U.S. AIR FORCE
MANUFACTURER CERTIFICATION
AND INSULATION SPEC. STANDARD

Pursuant to our conversation on 8/13/81, enclosed is the form required by the Air Force, signed by the manufacturer certifying the compatibility of the roof system.

I recently had a discussion with Mr. L. Hicks, Roofing Architect for the Air Force, concerning Johns-Manville's posture about signing the form herein described. I indicated to him that: 1) "Johns-Manville normally does not certify our roof system over other manufacturer's insulation and would like to see their insulation standard changed to include Fesco and/or Fesco Foam" - (See Joe Hunziker's letter of 5/18/81), 2) "The Manufacturer Certification form seems to be an implied guarantee for the roof system performance. I was eager to exchange concessions but I would have to confer with headquarters first".

Mr. Hicks is anxious to know what our stance will be. I can put together a proposal for an insulation specification. Would it be possible for you to review the certification form and submit an addendum that is acceptable to Johns-Manville.

I think we can procure a "whole lot of business" from the government if concessions are made to allow Johns-Manville built-up roof systems in their specifications.

MTC 016812

2/10/81
4.17 1 1/16
3.70 15/16 1 15/16" FG
7.87
VAB 80-0097
1 1/2' 3/4' 2.08

7A.4 ATTACHMENT No. 2.

a. BURS Manufacturer Certification:

(1) The following statement is required from each BURS Manufacturer:

(a) This is to advise you that See Roofing Co.

is accredited as an authorized and approved applicator of our roofing system.

(b) We have reviewed the project requirements as contained in the Contract; Reference Project No.: VAB 80-0097 and believe our system(s) are proper for use on this project. Our system(s) most appropriate for the buildings in this project are as follows:

Building Number

(As found in the Contract)

8401

Roofing System Designation

(As appropriate for each building)

Four plies #15 Asbestos
Fenwick felt with
Fluorinated Aluminum
Roof Coating

BURS Manufacturer Firm Name

Address

Authorized Representative's Signature

Authorized Representative's Name

(Print or Type)

Date

Johns - Manville

3701 LONG BEACH BLVD SUITE C1
LONG BEACH, CA 90803

MAUREEN O'HARA

5/15/81

Form letter - regarding our
system's compatibility.

7A-18

MTC 016813

5/15/81
773-3185
Wendenburg
dir (Horse)
GAF would
sign
collection
Spec
OC Insulation
Sunset

To: Blaine Moore - LBSO

Date: May 18, 1981

From: Joe Hunziker

Copies: Jim Reed - LBSO; File

Subject: U.S. AIRFORCE MANUAL, #9136,
BOTH S.A.C. AND T.A.C.

Nick ←

I have discovered a serious proprietary specification contained in subject manual that virtually eliminates J-M's participating and bidding on all U.S. Airforce projects involving roof deck insulation. This applies to both new construction as well as recover.

Contained in the spec standard is maximum 2" thick fiberglass insulation having an minimum "R" of 10, but installed in 2 courses with joints staggered.* All bid submittals for products other than for fiberglass are returned to the roofer marked "rejected".

I have concluded that the spec, as presently shown, is totally proprietary in favor of Owens-Corning as no other board insulation manufacturer offering any alternative material composition may participate. I suspect that perhaps some convincing "roofing consultant" may have succeeded in bending a sympathetic ear with someone of power within the procurement section of the U.S. Airforce.

I think this should be investigated and exposed now. It's your money and mine they're playing with and, in the meantime J-M is losing out on big pile of business.

Joe Hunziker

* We can't get an R10 in two courses and stay 2" or under

Kim / file "Joe Hunziker"