



CITY Cleveland 14, Ohio

DATE September 3, 1957

FOR Mr. G. S. Warner

SUBJECT TEN MONTHS 1957 TRADE SALES PRODUCTION

ANSWERING LETTER OF

Although sales dollars reflect an increase, production growth of our Y-line trade sales products sustained a substantial decline from a gallonage viewpoint during the first ten months of fiscal 1957. Production gallonage of 9,163,796 gallons failed to equal the all time high established last year by some 468,962 gallons, a 5% decrease. It is expected that this decline, when considered on a twelve-month basis, will be lessened to a degree. Last year production was curtailed in July and August in a successful effort to trim inventory investment. This year, for the most part, investment was controlled and production for July and August exceeded the same two-month period last year. The 1956 gallonage figures are somewhat understated as they do not include production secured from outside suppliers due to the titanium shortage.

The principal gallonage changes and percentages of change, 1957 compared to 1956, were:

	Gallonage Increase (Decrease) <u>1957 over 1956</u>	Per Cent Increase (Decrease)
Spred Satin, including Deep Colors	(846,541) <i>8/17/57</i>	(19.6%) <i>18 1/2</i>
Speed Wall Alkyd Flat	(96,268)	(23.2%)
Endurance House Paint	(94,478)	(9.7%)
Spred Glide-On	(58,629)	(14.9%)
Spred Lustre	201,039	28.5%
Professional Ultra Flat	142,457	35.6%
House Paint-Other than Y-Line	107,277	41.0%
Endurance Velvet	85,612	-
Spred Stipple Texture	81,205	-

The Endurance Velvet line was introduced in 1957. Spred Stipple Texture experienced initial production in 1956, however, the gallonage involved was small.

For the five-year period, 1952 through 1956, Y-line trade sales products experienced a cumulative yearly average growth in production gallonage of 4.2%. Dropping 1952 and adding 1957, the cumulative average yearly growth for the past five years is 1.8%.

The Y-line trade sales products, in order to have continued to reflect a cumulative average yearly growth of 4.2% would have had to exceed 1956 by approximately 400,000 gallons. If Y-line trade sales products are to reflect a continued cumulative average yearly growth of 4.2% it will be necessary to increase the gallonage by 1,400,000 gallons, 1958 over 1957. This would be an increase of 15.4% over 1957. Based on past experience, it is doubtful if this performance can be expected.

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The Y-line trade sales gallonage for the past five years is set forth in the following schedule. Using 1953 as a base, 1957 production is 7.5% higher. As indicated earlier, this is equal to a cumulative average yearly growth of 1.8%.

<u>Ten Months</u>	<u>Gallons</u>	<u>Gallon Increase (Decrease) Over Preceding Year</u>	<u>Per Cent Increase (Decrease) Over Preceding Year</u>
1953	8,523,819	Base	-
1954	8,231,268	(292,551)	(3.4%)
1955	9,074,777	843,509	10.2%
1956	9,632,758	557,981	6.1%
1957	9,163,796	(468,962)	(4.9%)
Net Increase			
1957 over 1953		<u>639,977</u>	<u>7.5%</u>
Cumulative Average Yearly Growth			<u>1.8%</u>

For classification purposes, our respective Y-line trade sales products have been classified as either interior or exterior finishes. In so doing, we realize that certain products are both interior and exterior and in those cases we have classified the item according to its predominant use. In addition, we have classified the products as oil paints, emulsion paints, synthetic rubber base paint, varnish and varnish stains, stains and miscellaneous products. In reviewing the various schedules, (Section III), classifying products as interior or exterior finishes, please keep in mind that we have used predominant use for classification.

	<u>Ten Months</u>				
	<u>1953</u>	<u>1954</u>	<u>1955</u>	<u>1956</u>	<u>1957</u>
Interior Finishes	7,097,632	6,558,550	7,022,963	7,548,001	7,058,851
Exterior Finishes	<u>1,426,187</u>	<u>1,672,718</u>	<u>2,051,814</u>	<u>2,084,757</u>	<u>2,104,945</u>
Total -					
Interior-Exterior	<u>8,523,819</u>	<u>8,231,268</u>	<u>9,074,777</u>	<u>9,632,758</u>	<u>9,163,796</u>

EXTERIOR FINISHES

You will note that the total for exterior finishes has shown a steady upward trend. Ten months 1957 compared to 1953 reflects an increase of 47.6%. The five-year growth of 678,758 gallons was primarily reflected in 1954 and 1955. These two years account for 625,000 of the growth. Increase for 1954 of 246,531 gallons was primarily the result of introducing Spred Glide-On which accounted for 117,888 gallons. The introduction of Exterior Masonry Paint accounted for 90,000 gallons, with House Paint increasing approximately 38,000 gallons.

The 379,096 gallon increase for 1955 was again primarily the result of Spred Glide-On which accounted for an increase of 408,833 gallons. Exterior Masonry declined 80,000 gallons and House Paint increased approximately 50,000 gallons.

For the past two years a growth of only about 50,000 gallons was experienced in exterior finishes. The 1956 increase of 32,943 gallons was largely the result of a 135,000 gallon increase for House Paint, offset by a 133,000 gallon decline for

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Spred Glide-On, and an increase in Varnishes of approximately 30,000 gallons. In 1957, the increase of 20,188 gallons over 1956 is accounted for by an increase in House Paint of approximately 90,000 gallons, of which Endurance Velvet, a new line, accounts for approximately 85,000. Spred Glide-On continued a downward trend and reflected a 60,000 gallon decrease from 1956. Varnishes dropped about 8,000 gallons.

It is well to note that on Spred Glide-On the peak production was attained in 1955, with 1956 and 1957 both reflecting substantial decreases. While it is too early to make a positive statement, it appears that Spred Glide-On may be entering a period similar to that experienced by Spred Satin, namely, a continuing decline. This situation certainly warrants a close review by all concerned.

As indicated earlier, the introduction of Endurance Velvet accounted for 85,000 gallons of increased production for 1957. It is necessary to consider that we were filling the so called "pipe line," and it is too early to draw any conclusions concerning this House Paint line. A very significant factor with regard to House Paint is the decline in Endurance House Paint gallonage. I hasten to point out that this decline is not an over-all decline of House Paint, inasmuch as our gallonage is increasing on House Paint-Other than Y-line. The increase in House Paint-Other than Y-line has more than offset the decline experienced by Endurance. However, for the most part this means we are replacing higher priced goods with lower priced competitive goods such as Craftsman, etc. Since 1953, the gallonage for House Paint-Other than Y-line has increased from 117,655 to 369,141 gallons.

Varnish and varnish stains have reflected a fairly even production picture for '53, '54 and '55 with an increase reflected in 1956 and a slight downward adjustment in 1957. Miscellaneous products have held steady for the past five years at approximately 41,000 gallons per year. Exterior Masonry line has completely disappeared.

In summary, in exterior finishes the continued decline of Spred Glide-On production, the substitution of House Paint-Other than Y-line for Endurance House Paint and the introduction of Endurance Velvet are the major trends of interest.

INTERIOR FINISHES

With regard to interior finishes, the total gallonage for the past five years has averaged approximately 7,050,000 per year. 1954 and 1956 were exceptions 1954 was approximately 500,000 gallons below average and 1956 approximately 500,000 gallons over average. Although the gallonage has held steady, thus reflecting no growth, a change has been experienced within the groups comprising interior finishes. The decline in emulsion paint gallonage (23%) has been largely offset by an increase in oil paints. Also, the Glid-Tone Stain line has continued to show continued growth--gallons in 1953 were approximately 22,000, increasing to 69,000 in 1957. Varnish and varnish stains have reflected a growth of approximately 85,000 gallons over the five-year period. Plinamel has remained steady for the past four years at approximately 65,000 gallons per year. This line is not growing and warrants review.

Commenting further on interior finishes, it is interesting to note that the major growth for oil paint has been in Spred Lustre. This line reflected a 200,000 gallon increase over 1956. Speed Wall Alkyd Flat, introduced in 1955, has shown a steady downward gallonage trend since its introduction. During 1955 we were filling the so called "pipe lines" and therefore this figure is somewhat on the high side. However, the gallonage for this line has declined from approximately 449,000 gallons in 1955 to 318,000 gallons in 1957. This line warrants attention in an effort to reverse the downward trend.

The Japalac and Florenamel lines have shown growth during the past five years with Japalac reflecting the greater growth. Japalac gallonage has increased approximately 125,000 gallons since 1953. Florenamel gallonage is up approximately 30,000. Other products comprising oil paint interior finishes have shown some changes but they are not considered significant.

As outlined earlier, emulsion paint--interior finishes-- has shown a steady downward trend since 1953. In this period Reflectolite has been discontinued, with Spred Flat reformulated to Reflectolite quality. We have failed to retain the overall gallonage which these two products, Spred Flat and Reflectolite, formerly contributed to our trade sales picture. Spred Flat is presently contributing only about 40,000 gallons to the trade sales picture, with production in colors other than white insignificant. The introduction of Spred Stipple Texture and filling the "pipe line" for this item resulted in a gallonage of approximately 84,000 gallons for 1957. The Spred Gloss line has completely disappeared.

With regard to Spred Satin Deep Colors, the production for this line declined to 24,000 gallons for 1957. Serious consideration should be given to eliminating all or a portion of the Spred Satin Deep Colors from our trade sales line. Spred Satin for 1957 experienced the lowest production gallonage in its history except for the introductory years 1949 and 1950. This latter statement shows the magnitude of the job expected of the "New Spred Satin." The Professional Ultra Flat Latex line has shown a steady increase since 1953. In 1957 this product line accounted for 542,492 gallons, an increase of approximately 140,000 gallons over 1956. The increase in Ultra Flat gallonage may be a minor influence in the decline of Spred Satin.

Glid-Tone Stains, as indicated earlier, have reflected a nice growth, 46,800 gallons, since 1953. Miscellaneous Products, classed as interior finishes, have held fairly constant since 1953, ranging from 107,000 to 126,000 gallons. During this period the production of Y-70 has declined but has been more than offset by the increase in Y-74, Glid Strip. Glid Strip has been responsible for the major growth in Miscellaneous Products.

Note: The classification by exterior or interior finishes (Section III) is further supported by a five-year detailed comparison by product line. A thorough review of these figures is desirable if a person is to get a comprehensive picture of what has transpired during the last five years.

In summary, in interior finishes the continued substantial decline of Spred Satin production, the decline of Speed Wall Alkyd Flat, continued growth of Spred Lustre, Glid-Tone Stains, Japalac and Professional Ultra Flat Latex and the introduction of Spred Stipple Texture are the major trends of interest.

GENERAL COMMENTS

Truck, Tractor and Machinery Enamel is now relabeled Japalac. Due to relabeling, the production figures may not tell the complete story. Please keep this in mind in reviewing this line.

The introduction of four new colors for the Glid-Tone Stain line helped to increase the production gallonage for this line for 1957. It will be necessary to have the 1958 figures to determine if this is a temporary or a permanent increase.

Barn Paint Red (Y-500) continues to reflect yearly gallonage of approximately 37,000 gallons. This has held steady for the last four years.

The growth in Florenamel, past five years, is for the most part reflected in Y-874, Harbor Gray as gallonage for this item has increased approximately 50,000 gallons during this five-year period.

Japalac Varnish Stains continue to account for 35,000 to 40,000 gallons of production. Colors in Oil and Brilliant Colors for the past five years have accounted for approximately 12,000 and 10,000 gallons per year respectively. Production for many items within these lines are on the low side and serious consideration should be given to eliminating certain colors from these lines. Perhaps certain Dramatone colors could be used as substitutes for certain Colors in Oil.

The figures for Dramatone Tinting Colors for 1957 reflect only the production for the Central Division and not the production by California Ink.

The matter of Endurance House Paint versus Other House Paint-Other than Y-line has been discussed in preceding paragraphs. The Spred Flat line, except for White, is experiencing ten months figures of between 1,000 and 2,000 gallons. Gallonages for certain colors are not sizable and consideration should be given to eliminating certain colors from this line unless substantial sales growth can be achieved.

Japalac Spraying Enamel was added during the year and accounted for approximately 14,000 gallons. It is too early to determine the yearly gallonage for this line.

Speed Wall Gloss White for the past four years has accounted for approximately 10,000 gallons of our production. Production since 1954, when it reflected 8,000 gallons versus 20,000 gallons in 1953, has shown a steady but not sensational increase. For the first time in five years Interior Base Coat, Y-4516, has dropped below 40,000 gallons.

For the convenience of all concerned we have prepared Section V, which sets forth the production by item, by plant and total for all plants. The Headquarters Standardization Committee will utilize this information in conjunction with our respective plant personnel in a thorough review of trade sales production to determine where consolidation is feasible and desirable.

It is recommended that each Regional Director and his staff thoroughly review and study their ten-month production figures by product to determine if items are being made in the largest batch sizes in line with requirements. If not, batch sizes should be increased within reasonable inventory stocking requirements.

Certain discontinued Y-line items continue to be produced by certain of our plants. Seventy-four discontinued items were produced during the ten-month period and in the majority of cases the gallonage involved by product was minor. Production has been shown by plant in order that Regional Management can review the figures on discontinued items and take corrective action to eliminate such production, where possible. Discontinued items are not going to provide growth volume to our Company.

This letter of comment is not intended to provide a complete, thorough and comprehensive review of the detail appearing in the "Ten Months Trade Sales Production 1957" report. Each person receiving a copy of the report should thoroughly review and study the information contained therein. As indicated in last year's letter of comment, the data presented in the report can be the foundation for:

- (a) Action to strengthen present products and lines which will form the foundation for future and continued growth.

- (b) Action to discontinue items whose volume does not warrant continuation as an active trade sales item.
- (c) Action to consolidate certain production in one or more plants.
- (d) Increasing batch size.
- (e) Action to discontinue production of items discontinued from the trade sales line.

Positive action is a must if our sales and production efforts are to be devoted to Y-line trade sales products which will provide volume and low cost, both essential to our future growth. During the coming fiscal year Regional Management will receive a continuous flow of information from the Standardization Committee designed to assist in the control of Y-line trade sales product cost.

J. N. McClintock
J. N. McCLINTOCK

JNM:ed

Sent to: Paint Divisions
Regional Directors
Plant Superintendents
Laboratory Heads
Sales Managers--Trade
Cost Accountants
Headquarters List

Y-LINE PRODUCTION

TEN MONTHS 1957

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Note: Gallonage figures for 1953 through 1955 based on ten-month period November through August. Gallonage figures for 1956 and 1957 based on ten-month period September through June.

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SECTION I

RECAP OF TRADE SALES Y-NUMBER PRODUCTION (ACTIVE AND DISCONTINUED)
BY YEAR, FOR THE PAST FIVE YEARS, BASED ON COMPANY-WIDE TOTALS

No. of Gallons Produced Each Item	No. of Items Made				
	10 Mos. 1953	10 Mos. 1954	10 Mos. 1955	10 Mos. 1956	10 Mos. 1957
<u>Active Items</u>					
Over 100,000	19	22	24	24	22
99,999 - 75,000	8	4	4	8	7
74,999 - 50,000	13	5	6	6	8
49,999 - 25,000	24	27	38	36	43
24,999 - 15,000	29	24	59	47	29
14,999 - 10,000	25	30	27	45	37
9,999 - 5,000	37	53	37	35	67
4,999 - 2,500	43	50	37	47	28
2,499 - 1,000	39	43	36	33	39
999 - 500	24	17	22	18	22
499 - 300	9	14	8	7	11
299 - 100	13	12	16	13	8
99 - 1	<u>3</u>	<u>35</u>	<u>5</u>	<u>0</u>	<u>3</u>
Total Active Items	<u>286</u>	<u>336</u>	<u>319</u>	<u>319</u>	<u>324</u>
<u>Discontinued Items</u>					
Over 100,000					
99,999 - 75,000					
74,999 - 50,000					
49,999 - 25,000					
24,999 - 15,000					
14,999 - 10,000					
9,999 - 5,000		2		1	1
4,999 - 2,500	5	1	5	2	9
2,499 - 1,000	12	9	8	12	12
999 - 500	11	9	7	11	10
499 - 300	17	6	8	6	8
299 - 100	34	38	26	9	14
99 - 1	<u>50</u>	<u>33</u>	<u>30</u>	<u>32</u>	<u>20</u>
Total Discontinued Items	<u>129</u>	<u>98</u>	<u>84</u>	<u>73</u>	<u>74</u>
GRAND TOTAL	<u>415</u>	<u>434</u>	<u>403</u>	<u>392</u>	<u>398</u>

Note: Spray and Brush Day Lite Y-number items and Maintenance Finishes assigned Y-numbers are not included in the above schedule.

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SECTION II
SCHEDULE A
TRADE SALES LINES AND MAJOR PRODUCTS

Y-Line Number	Description	Gallons Produced				
		10 Months 1953	10 Months 1954	10 Months 1955	10 Months 1956	10 Months 1957
1	Glid-Tone Gloss Varnish	-o-	-o-	820p	18,121	11,962
35	Gliddenspar	21,717	27,930	23,930	12,157	-o-
47	Glid-Tone Satin Sheen	12,452	14,432	7,902	29,931	52,516
48	Glid-Tone Spar Varnish	-o-	-o-	-o-	27,753	32,034
50	Rockspar	160,013	156,974	173,731	201,034	197,156
66	Spred Surfacing	13,038	13,079	15,069	13,046	17,873
70	Paint and Varnish Remover	39,686	31,826	18,917	20,435	15,581
74	Glid-Strip	2,238	12,147	35,986	42,615	49,005
100**	Truck Tractor & Machinery En.	16,164	15,642	13,560	15,928	3,993
242**	Glid-Tone Stain	22,589	29,606	37,658	52,418	69,389
500	Red Barn Paint	42,761	36,842	37,480	38,724	36,530
534	Clear Silicone Driwal	7,781	8,454	10,211	15,502	15,160
540**	Metallite	8,766	11,308	12,288	14,765	16,802
555	Gliddencoat	83,052	78,999	87,079	98,593	91,381
581**	Neva-Rust	16,297	30,451	22,736	28,291	27,488
592	Exterior Metallite RM	23,704	26,917	23,073	28,863	35,139
700	Natural Paste Wood Filler	12,946	13,417	14,984	19,623	15,185
810**	Plinamel	47,343	69,471	63,600	66,037	64,196
853**	Florenamel	254,557	249,160	231,110	267,869	286,168
1200**	Japalac Varnish Stain	30,082	35,830	35,650	39,975	39,491
1217**	Japalac Enamel	443,383	503,528	528,818	541,334	565,266
1511	Glid-M Liquid Cleaner	19,495	25,128	17,172	18,638	14,410
1701**	Colors in Oil	11,390	9,902	10,312	13,420	12,512
1781**	Dramatone Tinting Colors	-o-	-o-	30,497	12,359	6,217
1800**	Endurance House Paint	949,925	916,126	926,057	976,826	882,348
-	House Paint other than					
	Y-Line	117,655	154,141	223,264	261,864	369,141
1861**	Trim and Shutter Colors	20,936	27,627	30,715	37,396	52,171
1867	Imperial White	76,159	98,892	84,026	88,247	75,382
2200	Everon - White	43,845	44,969	43,161	56,985	61,237
2750**	Endurance Velvet	-o-	-o-	-o-	-o-	85,612
2900**	Ripolin	52,373	35,722	58,374	61,770	65,063
3000**	Spred Flat	55,640	44,410	35,828	54,980	37,486
3020**	Brilliant Colors	8,828	8,897	14,752p	7,603	9,066
3090**	Spred Stipple Texture	-o-	-o-	-o-	2,659	83,864
3401**	Spred Satin	4,011,213	4,204,847	3,731,913	4,228,146	3,442,086
3432**	Spred Satin Deep Colors	252,787	165,623	92,272	84,885	24,404
3474	Spred Texture Base	-o-	31,873	24,373	23,431	9,325
3475	Spred Patch	-o-	7,413	10,894	12,909	16,785
3500**	Spred Glide-On	-o-	117,888	526,721	393,569	334,940
4000**	Japalac Spraying Enamel	-o-	-o-	-o-	-o-	14,007
4500	Speed Wall Gloss	20,563	7,986	9,310	11,167	12,578
4516	Interior Base Coat	51,884	43,363	53,479	44,332	39,098
4600**	Spred Lustre	228,919	179,111	776,325	706,211	907,250
4700**	Speed Wall Alkyd Flat	142,630	128,516	449,245	414,690	318,422
5101**	Professional Ul. Fl. Latex	154,765	261,731	359,281	400,035	562,492
	Sub-Total Y-1 through					
	Y-5118	7,477,576	7,880,178	8,902,573	9,505,136	9,058,411
	Y-Line Gallonage for					
	Products not included					
	in above listing	120,042	106,504	104,524	122,315	105,385
	SUB-TOTAL	7,597,618	7,986,682	9,007,097	9,627,451	9,163,796
1050 **	Exterior Masonry Paint	437	90,001	9,185	3,170	-
1900 **	Reflectolite	34,423	25,189	20,201	-o-	-
3201 **	Spred Gloss	890,341	129,396	38,294	2,137	-
	GRAND TOTAL	8,523,819	8,231,268	9,074,777	9,632,758	9,163,796

** Denotes a line rather than a single product.

p Eight month figures projected to 10 months.

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SCHEDULE A-1
TRADE SALES LINES AND MAJOR PRODUCTS

2-2

PRODUCTION AND VOLUME INCREASE (DECREASE)
TEN MONTHS 1957 OVER TEN MONTHS 1956

Y-Line Number	Description	Gallons Produced Ten Months		Increase (Decrease) 1957 Over 1956	
		1956	1957	Gallons	Per Cent
1	Glid-Tone Gloss Varnish	18,121	11,962	(6,159)	(34)
35	Gliddenspar	12,157	-0-	(12,157)	(100)
47	Glid-Tone Satin Sheen	29,931	52,516	22,585	75
48	Glid-Tone Spar Varnish	27,753	32,034	4,281	15
50	Rockspar	201,034	197,156	(3,878)	(2)
66	Spred Surfacene	13,046	17,873	4,827	37
70	Paint and Varnish Remover	20,435	15,581	(4,854)	(24)
74	Glid-Strip	42,615	49,005	6,390	15
100**	Truck Tractor and Machinery En.	15,928	3,993	(11,935)	(75)
242	Glid-Tone Stain	52,418	69,389	16,971	32
500	Red Barn Paint	38,724	36,530	(2,194)	(6)
534	Clear Silicone Driwal	15,502	15,160	(342)	(2)
540**	Metallite	14,765	16,802	2,037	14
555	Gliddencoat	98,593	91,381	(7,212)	(7)
581**	Neva-Rust	28,291	27,488	(803)	(3)
592	Exterior Metallite RM	28,863	35,139	6,276	22
700	Natural Paste Wood Filler	19,623	15,185	(4,438)	(23)
810**	Plinamel	66,037	64,196	(1,841)	(3)
853**	Florenamel	267,869	286,168	18,299	7
1200**	Japalac Varnish Stain	39,975	39,491	(484)	(1)
1217**	Japalac Enamel	541,334	565,266	23,932	4
1511	Glid-N Liquid Cleaner	18,638	14,410	(4,228)	(23)
1701**	Colors in Oil	13,420	12,512	(908)	(7)
1781**	Dramatone Tinting Colors	12,359	6,217	(6,142)	(50)
1800**	Endurance House Paint	976,826	882,348	(94,478)	(10)
-	House Paint other than Y-Line	261,864	369,141	107,277	41
1861**	Trim and Shutter Colors	37,396	52,171	(14,775)	40
1867	Imperial White	88,247	75,582	(12,665)	(14)
2200	Everon - White	56,985	61,237	4,252	7
2750**	Endurance Velvet	-0-	85,612	85,612	100
2900**	Ripolin	61,770	65,063	3,293	5
3000**	Spred-Flat	54,980	37,486	(17,494)	(32)
3020**	Brilliant Colors	7,603	9,066	1,463	19
3090**	Spred Stipple Texture	2,659	83,864	81,205	-
3401**	Spred Satin	4,228,146	3,442,086	(786,060)	(19)
3432**	Spred Satin Deep Colors	84,885	24,404	(60,481)	(71)
3474	Spred Texture Base	23,431	9,325	(14,106)	(60)
3475	Spred Patch	12,909	16,785	3,876	30
3500**	Spred Glide-On	393,569	334,940	(58,629)	(15)
4000**	Japalac Spraying Enamel	-0-	14,007	14,007	100
4500	Speed Wall Gloss	11,167	12,578	1,411	13
4516	Interior Base Coat	44,332	39,098	(5,234)	(12)
4600**	Spred Lustre	706,211	907,250	201,039	28
4700**	Speed Wall Alkyd Flat	414,690	318,422	(96,268)	(23)
5101**	Professional Ul. Fl. Latex	400,035	542,492	142,457	36
Sub-Total Y-1 through Y-5118		9,505,136	9,058,411	(446,725)	(5)
Y-Line Gallonage for products not included in above listing		122,315	105,385	(16,930)	(14)
SUB-TOTAL		9,627,451	9,163,796	(463,655)	(5)
1050**	Exterior Masonry Paint	3,170	-	(3,170)	(100)
3201**	Spred Gloss	2,137	-	(2,137)	(100)
GRAND TOTAL		9,632,758	9,163,796	(468,962)	(5)

** Denotes a line rather than a single product.

GLD37824

SUMMARY - INTERIOR AND EXTERIOR FINISHES
BY CLASSIFICATION

<u>Classification</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
<u>SUMMARY - INTERIOR FINISHES</u>					
Oil Paints	1,297,174	1,248,963	2,253,295	2,183,654	2,334,663
Emulsion Paints	5,400,169	4,870,482	4,313,056	4,809,182	4,156,442
Synthetic Rubber Base Paint	47,343	69,471	63,600	66,037	64,196
Varnish and Varnish Stains	222,681	233,865	243,705	302,009	307,459
Stains	22,589	29,606	37,658	52,418	69,389
Miscellaneous Products	107,676	106,163	111,649	134,701	126,702
	<u>7,097,632</u>	<u>6,558,550</u>	<u>7,022,963</u>	<u>7,548,001</u>	<u>7,058,851</u>

<u>SUMMARY - EXTERIOR FINISHES</u>					
Oil Paints	1,362,961	1,400,156	1,450,259	1,585,156	1,676,635
Emulsion Paints	-0-	117,888	526,721	393,569	334,940
Synthetic Rubber Base Paint	437	90,001	9,185	3,170	-0-
Varnish and Varnish Stains	21,717	27,930	28,472	60,902	52,118
Stains	-0-	-0-	-0-	-0-	-0-
Miscellaneous Products	41,072	36,743	37,177	41,960	41,252
	<u>1,426,187</u>	<u>1,672,718</u>	<u>2,051,814</u>	<u>2,084,757</u>	<u>2,104,945</u>

<u>SUMMARY - TOTAL -</u> <u>INTERIOR AND EXTERIOR FINISHES</u>					
Oil Paints	2,660,135	2,649,119	3,703,554	3,768,810	4,011,298
Emulsion Paints	5,400,169	4,988,370	4,839,777	5,202,751	4,491,382
Synthetic Rubber Base Paint	47,780	159,472	72,785	69,207	64,196
Varnish and Varnish Stains	244,398	261,795	272,177	362,911	359,577
Stains	22,589	29,606	37,658	52,418	69,389
Miscellaneous Products	148,748	142,906	148,826	176,661	167,954
	<u>8,523,819</u>	<u>8,231,268</u>	<u>9,074,777</u>	<u>9,632,758</u>	<u>9,163,796</u>

INTERIOR FINISHES
TRADE SALES LINES AND MAJOR PRODUCTS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
<u>OIL PAINT</u>						
540**	Int. Metallite Ready Mixed	8,766	11,308	12,288	14,765	16,802
555	Gliddencoat	83,052	78,999	87,079	98,593	91,381
594	Vismatic Chalkboard Green	2,219	2,373	2,018	2,961	3,345
853**	Florenamel	254,557	249,160	231,110	267,869	286,168
1217**	Japalac Enamel	443,383	503,528	528,818	541,334	565,266
1781**	Dramatone Tinting Colors	-o-	-o-	30,497	12,359	6,217
2900**	Ripolin	52,373	35,722	58,374	61,770	65,063
3020**	Brilliant Colors	8,828	8,897	14,752	7,603	9,066
4000**	Japalac Spraying Enamel	-o-	-o-	-o-	-o-	14,007
4500	Speed Wall Gloss-White	20,563	7,986	9,310	11,167	12,578
4516	Interior Basecoat	51,884	43,363	53,479	44,332	39,098
4600**	Spred Lustre	228,919	179,111	776,325	706,211	907,250
4700**	Speed Wall Alkyd Flat	142,630	128,516	449,245	414,690	318,422
	Total Oil Paint	<u>1,297,174</u>	<u>1,248,963</u>	<u>2,253,295</u>	<u>2,183,654</u>	<u>2,334,663</u>
<u>EMULSION PAINT</u>						
1900**	Reflectolite	35,423	25,189	20,201	-	-
3000**	Spred Flat	55,640	44,410	35,828	54,980	37,486
3090**	Spred Stipple Texture	-o-	-o-	-o-	2,659	83,864
3201**	Spred Gloss	890,341	129,396	38,294	2,137	-
3401**	Spred Satin	4,011,213	4,204,847	3,731,913	4,228,146	3,442,086
3432**	Spred Satin Deep Colors	252,787	165,623	92,272	84,885	24,404
3474	Texture Base	-o-	31,873	24,373	23,431	9,325
3475	Spred Patch	-o-	7,413	10,894	12,909	16,785
5101**	Prof. Ultra Flat Latex	154,765	261,731	359,281	400,035	542,492
	Total Emulsion Paint	<u>5,400,169</u>	<u>4,870,482</u>	<u>4,313,056</u>	<u>4,809,182</u>	<u>4,156,442</u>
<u>SYNTHETIC RUBBER BASE PAINT</u>						
810**	Plinamel	<u>47,343</u>	<u>69,471</u>	<u>63,600</u>	<u>66,037</u>	<u>64,196</u>
<u>VARNISH AND VARNISH STAINS</u>						
1	Glid-Tone Gloss Varnish	-o-	-o-	820	18,121	11,962
4	Floorette	4,858	5,741	2,729	207	-
9	Penetrex	6,061	8,952	11,708	6,249	6,334
15	Rapidcote Varnish	4,696	6,142	7,498	3,129	-
47	Glid-Tone Satin Sheen	12,452	14,432	7,902	29,931	52,516
49	Bar and Table Top Varnish	4,519	5,794	3,667	3,363	-
50	Rockspar	160,013	156,974	173,731	201,034	197,156
1200**	Japalac Varnish Stain	30,082	35,830	35,650	39,975	39,491
	Total Varnish & Varnish Stains	<u>222,681</u>	<u>233,865</u>	<u>243,705</u>	<u>302,009</u>	<u>307,459</u>
<u>STAINS</u>						
242**	Glid-Tone Stains	<u>22,589</u>	<u>29,606</u>	<u>37,658</u>	<u>52,418</u>	<u>69,389</u>

** Denotes a line rather than a single product.

INTERIOR FINISHES CONT'D.
TRADE SALES LINES AND MAJOR PRODUCTS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
	<u>MISCELLANEOUS PRODUCTS</u>					
57	Deodorized Paint Thinner	-0-	-0-	-0-	4,081	2,039
64	Japan Drier	800	816	1,187	279	30
66	Spred Surfacing	13,038	13,079	15,069	13,046	17,873
67	Black Asphaltum	7,306	4,335	4,816	7,282	8,476
70	Paint & Varnish Remover	39,686	31,826	18,917	20,435	15,581
74	Glid Strip	2,238	12,147	35,986	42,615	49,005
700	Natural Paste Wood Filler	12,946	13,417	14,984	19,623	15,185
1505	Glid-N Furniture Polish	521	-0-	-0-	-0-	-
1511	Glid-N Liquid Cleaner	19,495	25,128	17,172	18,638	14,410
1512	Glid-N Brush Restorer	2,334	2,486	1,354	-0-	-
2822	Glid-Tone Crystalacq Reducer	179	68	65	1,124	134
2840	Glid-Tone Crystalacq	9,133	2,861	2,099	7,578	3,969
		<u>107,676</u>	<u>106,163</u>	<u>111,649</u>	<u>134,701</u>	<u>126,702</u>
	 GRAND TOTAL					
	INTERIOR FINISHES	<u>7,097,632</u>	<u>6,588,550</u>	<u>7,022,963</u>	<u>7,548,001</u>	<u>7,058,851</u>

EXTERIOR FINISHES
TRADE SALES LINES AND MAJOR PRODUCTS

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
<u>OIL PAINT</u>						
100**	Truck Tractor & Machinery En.	16,164	15,642	13,560	15,928	3,993
500	Red Barn Paint	42,761	36,842	37,480	38,724	36,530
506	Liquid Red Lead	8,185	6,664	10,374	7,306	8,868
525	White Galv. Iron Primer	3,787	5,622	5,704	7,330	8,804
581**	Neva-Rust	16,297	30,451	22,736	28,291	27,488
592	Exterior Metallite RM	23,704	26,917	23,073	28,863	35,139
596	Stock Farm White	14,544	13,568	8,955	12,098	9,774
620	Tinners Red	6,429	7,726	4,057	2,554	2,410
623	Tinners Green	13	-o-	-o-	-o-	-
631	Romark No. 1 Yellow	4,940	3,125	-o-	-o-	-
1701**	Colors in Oil	11,390	9,902	10,312	13,420	12,512
1800**	Endurance House Paint	949,925	916,126	926,057	976,826	882,348
1861**	Trim & Shutter Colors	20,936	27,627	30,715	37,396	52,171
1867	Imperial White	76,159	98,892	84,026	88,247	75,582
1880	Shingle & Shake Blending Liquid	-o-	1,942	6,785	9,324	5,026
2000	Zinc O Lith House Paint	6,227	-o-	-o-	-o-	-
2200	Everon-White	43,845	44,969	43,161	56,985	61,237
2750**	Endurance Velvet	-o-	-o-	-o-	-o-	85,612
-	House Paint-Other than Y-Line	117,655	154,141	223,264	261,864	369,141
	Total Oil Paint	<u>1,362,961</u>	<u>1,400,156</u>	<u>1,450,259</u>	<u>1,585,156</u>	<u>1,676,635</u>
<u>EMULSION PAINT</u>						
3500**	Spred Glide-On	<u>-o-</u>	<u>117,888</u>	<u>526,721</u>	<u>393,569</u>	<u>334,940</u>
<u>SYNTHETIC RUBBER BASE PAINT</u>						
1050**	Exterior Masonry Paint	<u>437</u>	<u>90,001</u>	<u>9,185</u>	<u>3,170</u>	<u>-</u>
<u>VARNISH AND VARNISH STAINS</u>						
25	Red Wood Finish Clear	-o-	-o-	4,542	9,999	7,873
35	Gliddenspar	21,717	27,930	23,930	12,157	-o-
48	Glid-Tone Spar Varnish	-o-	-o-	-o-	27,753	32,034
55	Glidden Surface Bond	-o-	-o-	-o-	10,993	12,211
	Total Varnish & Varnish Stains	<u>21,717</u>	<u>27,930</u>	<u>28,472</u>	<u>60,902</u>	<u>52,118</u>
<u>MISCELLANEOUS PRODUCTS</u>						
534	Clear Silicone Driwal	7,781	8,454	10,211	15,502	15,160
554	Pure Linseed Oil Putty	2,784	2,286	3,333	2,926	1,920
575	Driwal Clear	4,671	8,873	5,567	5,301	4,771
576	Clear Driwal H.B.	1,150	-	-o-	-o-	-
605	Ashphalt Alum Roof Paint	11,142	11,710	10,360	12,023	12,398
1000	White Liquid Cement Coating	6,262	-o-	-o-	-o-	-
1013	Mixing Liquid Cement Coating	688	-o-	-o-	-o-	-
1502	Neva-Rot Green	3,604	3,029	5,611	3,259	3,452
1504	Neva-Rot Clear	2,990	2,391	2,095	2,949	3,551
	Total Miscellaneous Products	<u>41,072</u>	<u>36,743</u>	<u>37,177</u>	<u>41,960</u>	<u>41,252</u>
<u>GRAND TOTAL -</u>						
<u>EXTERIOR FINISHES</u>		<u>1,426,187</u>	<u>1,672,718</u>	<u>2,051,814</u>	<u>2,084,757</u>	<u>2,104,945</u>

** Denotes a line rather than a single product.

GLD37828

MISCELLANEOUS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
1	Glid-Tone Gloss Varnish	-o-	-o-	820p	18,121	11,962
9	Penetrex	6,061	8,952	11,708	6,249	6,334
25	Red Wood Finish Clear	-o-	-o-	4,542	9,999	7,873
35	Gliddenspar	21,717	27,930	23,930	12,157	-o-
47	Glid-Tone Satin Sheen	12,452	14,432	7,902	29,931	52,516
48	Glid-Tone Spar Varnish	-o-	-o-	-o-	27,753	32,034
50	Rockspar	160,013	156,974	173,731	201,034	197,156
55	Glidden Surface Bond	-o-	-o-	-o-	10,993	12,211
57	Deodorized Paint Thinner	-o-	-o-	-o-	4,081	2,039
64	Japan Drier	800	816	1,187	279	30
66	Spred Surfacene	13,038	13,079	15,069	13,046	17,873
67	Black Asphaltum	7,306	4,335	4,816	7,282	8,476
70	Paint & Varnish Remover	39,686	31,826	18,917	20,435	15,581
74	Glid Strip	2,238	12,147	35,986	42,615	49,005

p - 8 month figure projected to 10 months

GLD37829

N 2579.05

TRUCK, TRACTOR & MACHINERY ENAMEL

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
100	Black	3,857	3,460	2,949	2,699	1,391
*117	Farm Gray	-0-	-0-	-0-	-0-	-0-
**118	Green	-0-	-0-	-0-	-0-	-0-
***119	Red	-0-	-0-	-0-	-0-	-0-
****120	Yellow	-0-	-0-	-0-	-0-	130
		<u>3,857</u>	<u>3,460</u>	<u>2,949</u>	<u>2,699</u>	<u>1,521</u>
101	Green	111*	-0-	-0-	-0-	-0-
107	Fordson Gray	1*	-0-	-0-	-0-	-0-
108	J. D. Yellow	1,639	1,386	1,540p	126*	19*
109	Farm Gray	1,323	1,692	1,053p	2,338	50
110	Cletrac Orange	135*	103*	50*	29*	-0-
111	J. D. Green	2,507	2,545	1,863p	2,674	854
112	Hi Way Yellow	412*	171*	-0-	59*	58*
113	I. H. C. Red	6,838	6,559	6,025	6,008	1,253
114	I. H. C. Blue	80*	-0-	-0-	-0-	-0-
115	AC Orange	145*	61*	86*	96*	51*
116	J. D. Yellow	-0-	-0-	130p	2,209	315
	Total Active & Discont'd.	<u>17,048</u>	<u>15,977</u>	<u>13,696</u>	<u>16,238</u>	<u>4,121</u>
	LESS: Total Discontinued*	<u>884</u>	<u>335</u>	<u>136</u>	<u>310</u>	<u>128</u>
	TOTAL ACTIVE	<u><u>16,164</u></u>	<u><u>15,642</u></u>	<u><u>13,560</u></u>	<u><u>15,928</u></u>	<u><u>3,993</u></u>

p - 8 month figure projected to 10 months

*Y-117 Relabeled Y-1219 - Dawn Gray
 **Y-118 Relabeled Y-1254 - Empire Green
 ***Y-119 Relabeled Y-1256 - Vermilion
 ****Y-120 Relabeled Y-1230 - Golden Yellow

GLID-TONE STAIN

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
242	Honey Maple	1,970	2,053	3,078	4,708	4,970
243	French Provincial (Dk. Oak)	1,304	2,065	3,069	4,044	4,058
244	Modern Red Mahogany	2,289	3,234	3,486	5,063	5,242
245	Walnut	2,026	3,282	4,305	4,687	4,707
246	Wheat (Light Oak)	2,713	3,254	4,314	4,874	5,254
247	Blonde	2,664	3,617	5,674	6,563	7,583
248	Brown Mahogany	1,390	2,063	3,011	4,604	4,035
249	Platinum	1,662	2,118	3,272	3,232	1,843
250	Suntan	1,421	2,199	2,412	3,832	4,237
251	Reducer	2,325	2,796	1,224 ^p	4,684	958
252	Maple	-0-	-0-	-0-	6,127	3,992
253	Clear Stain Base	-0-	-0-	-0-	-0-	5,755
254	Cherry	-0-	-0-	-0-	-0-	5,645
255	Ebony	-0-	-0-	-0-	-0-	5,688
256	Brunswick Green	-0-	-0-	-0-	-0-	5,422
		<u>19,764</u>	<u>26,681</u>	<u>33,845</u>	<u>52,418</u>	<u>69,389</u>
241	Conventional Maple	<u>2,825</u>	<u>2,925</u>	<u>3,813</u>	<u>275*</u>	<u>-0-</u>
	Total Active & Discont'd.	<u>22,589</u>	<u>29,606</u>	<u>37,658</u>	<u>52,693</u>	<u>69,389</u>
	LESS: Total Discontinued*	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>275</u>	<u>-0-</u>
	TOTAL ACTIVE	<u>22,589</u>	<u>29,606</u>	<u>37,658</u>	<u>52,418</u>	<u>69,389</u>

p - 8 month figure projected to 10 months

MISCELLANEOUS

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
500	Barn Paint Red	42,761	36,842	37,480	38,724	36,530
506	Liquid Red Lead	8,185	6,664	10,374	7,306	8,868
525	White Galv. Iron Primer	3,787	5,622	5,704	7,330	8,804
534	Clear Silicone Driwal	7,781	8,454	10,211	15,502	15,160
554	Pure Linseed Oil Putty	2,784	2,286	3,333	2,926	1,920
555	Gliddencoat	83,052	78,999	87,079	98,593	91,381
575	Driwal Clear	4,671	8,873	5,567	5,301	4,771
594	Vismatic Chalkbd. Green	2,219	2,373	2,018p	2,961	3,345
596	Stock Farm White	14,544	13,568	8,955	12,098	9,774
605	Asphalt Alum. Roof Paint	11,142	11,710	10,360p	12,023	12,398
620	Tinners Red	6,429	7,726	4,057	2,554	2,410
700	Natural Paste Wood Filler	12,946	13,417	14,984	19,623	15,185

p - 8 month figure projected to 10 months

Note: Neva Rust listing appears on next page.
Metallite Ready Mix listing appears on page 4-6

GLD37832

NEVA-RUST

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
512	Neva-Rust Black	4,308	11,237	6,264	5,719	3,370
581	Neva-Rust Gray	5,929	8,520	8,812	13,146	12,704
582	Neva-Rust Red	2,279	4,459	2,974	4,023	4,336
583	Neva-Rust Greenbrier	<u>3,781</u>	<u>6,235</u>	<u>4,686</u>	<u>5,403</u>	<u>7,078</u>
	TOTAL ACTIVE	<u>16,297</u>	<u>30,451</u>	<u>22,736</u>	<u>28,291</u>	<u>27,488</u>

GLD37833

METALLITE READY MIXED

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
	<u>Interior Metallite Ready Mixed</u>					
540	Interior Metallite Ready Mixed	3,008	4,985	5,123	5,966	4,977
546	Heat Resisting Metallite RM	<u>5,758</u>	<u>6,323</u>	<u>7,165</u>	<u>8,799</u>	<u>11,825</u>
		<u>8,766</u>	<u>11,308</u>	<u>12,288</u>	<u>14,765</u>	<u>16,802</u>
	<u>Exterior Metallite Ready Mixed</u>					
592	Exterior Metallite Ready Mixed	<u>23,704</u>	<u>26,917</u>	<u>23,073</u>	<u>28,863</u>	<u>35,139</u>
	TOTAL ACTIVE	<u>32,470</u>	<u>38,225</u>	<u>35,361</u>	<u>43,628</u>	<u>51,941</u>

PLINAMEL

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
810	White	7,334	9,460	7,902	7,694	7,251
811	Black	1,557	1,878	2,130	2,127	1,804
815	Concrete Gray	12,917	14,993	11,798	11,177	9,710
819	Delft Blue	2,360	1,647	1,661	2,618	2,214
820	Navajo Red	12,575	14,018	13,325	14,456	12,845
821	Turf Green	6,066	9,849	10,821	10,080	8,563
822	Stone Gray	4,534	6,788	3,659	3,090	3,897
823	Flint Gray	-o-	10,838	12,304	14,795	17,912
		<u>47,343</u>	<u>69,471</u>	<u>63,600</u>	<u>66,037</u>	<u>64,196</u>
812	Olive Green	125*	-o-	-o-	-o-	-o-
818	Leather Tan	<u>568*</u>	<u>-o-</u>	<u>86*</u>	<u>89*</u>	<u>56*</u>
	Total Active &					
	Discontinued	48,036	69,471	63,686	66,126	64,252
LESS:	Total Discontinued*	<u>693</u>	<u>-o-</u>	<u>86</u>	<u>89</u>	<u>56</u>
	TOTAL ACTIVE	<u>47,343</u>	<u>69,471</u>	<u>63,600</u>	<u>66,037</u>	<u>64,196</u>

FLORENAMEL

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
853	Light Oak	15,214	14,599	13,671	19,961	20,723
854	Tile Red	32,756	32,545	30,346	30,913	33,642
856	Dark Oak	15,972	17,258	16,167	18,282	17,703
857	Blue	5,864	4,953	3,811	6,698	5,907
861	Deck Gray	82,517	70,841	68,488	81,489	77,533
865	Mahogany	12,726	11,303	10,308	12,117	13,850
871	Tile Green	22,895	25,353	20,698	25,525	28,540
874	Harbor Gray	39,171	48,944	51,567	68,508	88,270
		<u>227,115</u>	<u>225,796</u>	<u>215,056</u>	<u>263,493</u>	<u>286,168</u>
850	Black	673	-o-	160*	105*	-o-
851	Ivory	-o-	155*	73*	25*	-o-
855	White	1,284*	879*	154*	725*	580*
863	Warm Gray	17,773	15,208	8,690	2,164	2,022*
872	Walnut	8,996	8,156	7,364	2,212	990*
873	Sand Gray	334*	162*	139*	79*	87*
	Total Active & Dis-					
	continued.	256,175	250,356	231,636	268,803	289,847
LESS:	Total Discont'd.*	<u>1,618</u>	<u>1,196</u>	<u>526</u>	<u>934</u>	<u>3,679</u>
	TOTAL ACTIVE	<u>254,557</u>	<u>249,160</u>	<u>231,110</u>	<u>267,869</u>	<u>286,168</u>

JAPALAC VARNISH STAIN

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
1200	Light Oak Varnish Stain	10,047	11,717	11,388	11,740	11,699
1201	Dark Oak Varnish Stain	7,909	8,663	8,214	8,753	9,912
1202	Walnut Varnish Stain	5,344	6,733	7,230	8,636	7,059
1203	Mahogany Varnish Stain	<u>6,782</u>	<u>8,717</u>	<u>8,818</u>	<u>10,846</u>	<u>10,821</u>
	TOTAL ACTIVE	<u>30,082</u>	<u>35,830</u>	<u>35,650</u>	<u>39,975</u>	<u>39,491</u>

JAPALAC

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
1207	Brilliant Black	21,553	30,113	35,251	38,987	45,148
1208	Flat Black	7,634	11,801	17,339	19,994	25,573
1212	Bud Green	11,392	15,048	13,435	19,094	17,125
1217	Ultra White Gloss	227,855	226,237	244,386	216,508	276,065*
1219	Dawn Gray	21,369	18,829	17,876	22,150	20,416
1222	Screen En. Gloss Black	7,675	8,150	6,444	8,540	7,606
1230	Golden Yellow	25,395	28,742	26,869	27,759	26,416
1246	Rich Blue	7,019	7,876	7,592	10,838	8,217
1250	Delphinium	7,393	11,610	10,765	12,693	11,704
1252	Orange	4,040	5,043	5,127	7,296	5,049
1254	Empire Green	11,649	14,406	17,173	18,688	19,560
1255	Light Ivory	15,986	21,136	20,506	25,393	25,228
1256	Vermilion	20,575	25,251	24,869	25,183	32,606
1260	Rose Pink	7,211	9,630	14,241	12,128	11,838
1263	Botany Brown	4,253	5,969	5,441	9,535	7,493
1267	Ribbon Blue	10,002	14,146	14,228	10,428	9,754
1268	Coral Pink	-o-	-o-	-o-	18,206	8,126
1269	Blue Turquoise	-o-	-o-	-o-	13,716	7,342
		<u>411,001</u>	<u>453,987</u>	<u>481,542</u>	<u>517,136</u>	<u>565,266</u>
1209	Flat White	7*	-o-	-o-	-o-	-o-
1210	Ground Color	3,732	3,896	2,076*	1,292*	887*
1218	Cream	59*	32*	-o-	-o-	-o-
1221	Stove & Iron En. Black	2,725	1,481	1,055*	456*	432*
1224	Graining Color Light	341	350	163*	47*	64*
1225	Graining Color Dark	26*	23*	12*	-o-	-o-
1234	Jade Green	7,713	8,121	8,579	4,190	3,204*
1247	Maple Varnish Stain	17*	144*	-o-	-o-	-o-
1251	Ceramic Blue	-o-	24*	-o-	-o-	-o-
1258	Beige	-o-	3*	-o-	-o-	-o-
1259	Walnut Brown	329*	349*	435*	622*	604*
1261	Carnival Yellow	2,977	6,971	7,395	3,174	2,594*
1262	Red Mahogany	3,942	4,741	5,075	2,916	2,812*
1264	Chinese Red	3,736	9,576	11,384	7,538	6,272*
1265	Homestead Gray	2,729	7,497	6,928	2,803	2,837*
1266	Shamrock	4,487	6,908	7,915	3,577	3,038*
	Total Active & Discont'd.	<u>443,821</u>	<u>504,103</u>	<u>532,559</u>	<u>543,751</u>	<u>588,010</u>
	Less: Total Discontinued*	<u>438</u>	<u>575</u>	<u>3,741</u>	<u>2,417</u>	<u>22,744</u>
	TOTAL ACTIVE	<u>443,383</u>	<u>503,528</u>	<u>528,818</u>	<u>541,334</u>	<u>565,266</u>

Note: Includes White Japalac produced at Toronto and Montreal under code number 40-W-822.

MISCELLANEOUS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
1502	Neva-Rot Green	3,604	3,029	5,611	3,259	3,452
1504	Neva-Rot Clear	2,990	2,391	2,095	2,949	3,551
1511	Glid-N Liquid Cleaner	19,495	25,128	17,172	18,638	14,410

COLORS IN OIL

<u>Y-Line</u>		<u>Ten</u>	<u>Ten</u>	<u>Ten</u>	<u>Ten</u>	<u>Ten</u>
<u>Number</u>	<u>Description</u>	<u>Months</u>	<u>Months</u>	<u>Months</u>	<u>Months</u>	<u>Months</u>
		<u>1953</u>	<u>1954</u>	<u>1955</u>	<u>1956</u>	<u>1957</u>
				<u>Projected</u>		
1701	Yellow Ochre	215	806	400p	684	559
1702	Burnt Sienna	604	444	598p	1,027	698
1703	Burnt Umber	709	858	721p	1,010	1,364
1705	Medium Chrome Green	955	754	855p	649	1,113
1706	Light Chrome Green	926	539	761p	1,111	528
1707	Medium Chrome Yellow	699	675	254p	518	684
1708	Raw Umber	700	627	799p	1,066	1,168
1709	Ivory Black	219	165	249p	297	288
1711	Prussian Blue	682	548	590p	529	536
1715	Ultramarine Blue	282	176	133p	262	104
1716	Light Chrome Yellow	540	324	959p	673	574
1717	American Vermilion	603	466	505p	563	365
1718	Venetian Red	261	345	383p	728	619
1719	Raw Sienna	1,321	1,161	1,104p	1,377	1,189
1720	Lamp Black	1,441	1,042	1,080p	1,934	1,776
1742	Deep Chrome Yellow	120	189	164p	102	221
1744	Rose Lake	160	11	51p	162	26
1745	Perma Green	-	374	371p	365	390
1746	Perma Blue	-	369	335p	363	310
		<u>10,437</u>	<u>9,873</u>	<u>10,312</u>	<u>13,420</u>	<u>12,512</u>
1704	Dark Chrome Green	325	29	-0-	-0-	-0-
1710	Indian Red	-0-	-0-	-0-	-0-	-0-
1713	Tuscan Red	143	-0-	-0-	-0-	-0-
1721	Van Dyke Brown	314	70*	-0-	-0-	-0-
1722	Cobalt Blue	171	-0-	-0-	-0-	-0-
	Total Active & Discont'd.	<u>11,390</u>	<u>9,972</u>	<u>10,312</u>	<u>13,420</u>	<u>12,512</u>
LESS:	Total Discont'd.*	<u>-0-</u>	<u>70</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>
	TOTAL ACTIVE	<u>11,390</u>	<u>9,902</u>	<u>10,312</u>	<u>13,420</u>	<u>12,512</u>

p - 8 month figure projected to 10 months

DRAMATONE TINTING COLORS

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
1781	Blue	-o-	-o-	3,570	1,143	1,170
1782	Black	-o-	-o-	2,983	1,503	495
1783	Umber Black	-o-	-o-	2,970	1,455	795
1784	Green	-o-	-o-	4,544	1,170	1,394
1785	Sienna Red	-o-	-o-	2,803	980	755
1786	Oxide Red	-o-	-o-	3,161	713	320
1787	Ruby Red	-o-	-o-	3,063	3,732	-o-
1788	Ferrite Yellow	-o-	-o-	3,363	1,029	378
1789	Light Yellow	-o-	-o-	4,040	634	910
	TOTAL ACTIVE	<u>-o-</u>	<u>-o-</u>	<u>30,497</u>	<u>12,359</u>	<u>6,217</u>

Note: Ten months 1957 figures for Dramatone limited to
Central Division production.

ENDURANCE HOUSE PAINT

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
1800	Outside White	516,701	493,417	431,690	400,202	368,870
1802	Black	10,325	8,839	8,207	10,245	8,603
1804	Tinting White	18,022	17,017	49,004	51,906	46,666
1813	Tobacco Brown	14,843	13,641	15,885	14,509	13,151
1828	Crylight Green	27,049	28,019	28,499	25,827	23,511
1850	Fume Proof White	23,058	26,309	26,285	31,719	51,283
1851	Exterior Basecoat	160,412	132,764	158,629	174,917	156,129
1855	Castle Red	6,544	10,594	10,313	15,043	11,910
1856	Ivory	27,692	31,737	37,903	40,147	38,575
1857	Cream	32,174	32,100	29,475	28,240	22,405
1859	Light Gray	40,757	44,632	48,714	52,388	47,413
1860	Medium Gray	26,233	26,219	27,270	31,044	27,331
1886	Light Canary	-0-	-0-	-0-	21,093	10,684
1887	Pastel Green	-0-	-0-	-0-	21,598	14,190
1888	Coronado	-0-	-0-	-0-	20,035	8,830
1889	Coconut Brown	-0-	-0-	-0-	102	13,301
1890	Pinehurst Green	-0-	-0-	-0-	100	15,919
1892	Non Chalking White	-0-	-0-	-0-	-0-	-0-
		<u>903,810</u>	<u>865,288</u>	<u>871,874</u>	<u>939,115</u>	<u>878,771</u>
1806	Cream White	-0-	32*	-0-	78*	-0-
1809	Beige	193*	-0-	-0-	-0-	-0-
1810	Buff	7*	-0-	-0-	-0-	-0-
1812	Cottage Brown	13,679	16,499	17,576	17,727	1,640
1823	Lamont Stone	73*	170*	24*	85*	-0-
1824	Pearl Gray	204*	54*	51*	-0-	-0-
1825	Lead Color	352*	103*	-0-	-0-	-0-
1831	Colonial Yellow	17,968	18,023	19,083	4,074	2,135*
1844	Thistle Green	14,468	16,316	17,524	15,910	1,937
1845	Special Orange	77*	-0-	-0-	-0-	-0-
1858	Shadow White	23*	-0-	-0-	460*	245*
	Total Active & Discont'd.	<u>950,854</u>	<u>916,485</u>	<u>926,132</u>	<u>977,449</u>	<u>884,728</u>
	Less: Total Discontinued*	<u>929</u>	<u>359</u>	<u>75</u>	<u>623</u>	<u>2,380</u>
	TOTAL ACTIVE	<u>949,925</u>	<u>916,126</u>	<u>926,057</u>	<u>976,826</u>	<u>882,348</u>

OTHER HOUSE PAINT - OTHER THAN Y-LINE

Line Number	Description	Ten Months <u>1953</u>	Ten Months <u>1954</u>	Ten Months <u>1955</u>	Ten Months <u>1956</u>	Ten Months <u>1957</u>
1-W-82	Outside White	18,807	20,865	22,625	24,097	20,857
1-W-117	Weathercote House Pt.	963	981	761	24,130	47,549
1-W-118	Craftsman H.P.	27,779	29,429	40,794	47,835	98,855
1-W-122	Non-Chalk White H.P.	-	-	-	9,147	26,620
1-W-217	#30 Outside White	-	-	9,943	10,051	8,927
1-W-554	Craftsman H.P.	5,670	10,185	9,316	9,361	11,655
1-W-559	#18 Spec. White H.P.	-	-	-	-	5,059
3-W-208	Paste Maker Paint	449	3,021	12,327	6,278	6,748
15-G-804	Crylight Green End.	7,883	7,504	9,293	6,731	9,022
600	Super White House Pt.	-	9,348	16,558	27,617	17,932
601	Line - LZT H.P.	-	9,086	18,118	18,104	12,381
1415	Avenel White House Pt.	-	3,920	16,308	18,506	18,673
	Other - Miscellaneous	<u>56,104</u>	<u>59,802</u>	<u>67,221</u>	<u>60,007</u>	<u>84,863</u>
TOTAL OTHER HOUSE PAINT		<u>117,655</u>	<u>154,141</u>	<u>223,264</u>	<u>261,864</u>	<u>369,141</u>

TRIM & SHUTTER COLORS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
1861	#71 Shutter Green	9,658	12,092	11,552	10,709	11,606
1862	92 Chestnut Brown	1,936	2,277	1,971	2,875	3,417
1870	150 Deep Turquoise	2,024	1,627	2,149p	2,735	2,909
1871	158 Dark Blue	1,981	1,493	2,134p	2,550	2,445
1882	Shutter White	107	4,547	9,020	13,958	31,630
		<u>15,706</u>	<u>22,036</u>	<u>26,826</u>	<u>32,827</u>	<u>52,007</u>
1864	37 Light Yellow	1,956	1,897	1,831p	2,051	164
1865	Radio Blue	6*	-o-	-o-	-o-	-o-
1866	Colonial Blue	111*	-o-	-o-	-o-	-o-
1868	108 Shutter Red	3,274	3,694	2,058p	2,518	-o-
	Total Active & Discont'd.	21,053	27,627	30,715	37,396	52,171
	Less: Total Discontinued*	117	-o-	-o-	-o-	-o-
	TOTAL ACTIVE	<u>20,936</u>	<u>27,626</u>	<u>30,715</u>	<u>37,396</u>	<u>52,171</u>

p - 8 months figures projected to 10 months.

MISCELLANEOUS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
1867	Imperial White	76,159	98,892	84,026	88,247	75,582
1880	Shingle & Shake					
	Blending Liquid	-o-	1,942	6,785p	9,324	5,026
2200	Everon-White	43,845	44,969	43,161	56,985	61,237

p - 8 month figure projected to 10 months

ENDURANCE VELVET

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
2750	White	-0-	-0-	-0-	-0-	12,471
2751	Mayflower Yellow	-0-	-0-	-0-	-0-	6,279
2752	Sterling Yellow	-0-	-0-	-0-	-0-	5,611
2753	Rainbow Pink	-0-	-0-	-0-	-0-	6,612
2754	Gunmetal	-0-	-0-	-0-	-0-	5,367
2755	Greenfield	-0-	-0-	-0-	-0-	6,295
2756	Cottage Ivory	-0-	-0-	-0-	-0-	6,240
2757	Patio Turquoise	-0-	-0-	-0-	-0-	6,178
2758	Granada Red	-0-	-0-	-0-	-0-	6,918
2759	Shrub Green	-0-	-0-	-0-	-0-	6,041
2761	Brown Antique	-0-	-0-	-0-	-0-	6,031
2762	Rattan Brown	-0-	-0-	-0-	-0-	6,232
2763	Fern Green	-0-	-0-	-0-	-0-	5,337
	TOTAL ACTIVE	-0-	-0-	-0-	-0-	85,612

RIPOLIN

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
2555	Ripolin Undercoat	318	-o-	197	-o-	-o-
2900	Ultra White Gloss	16,486	3,669	18,896	21,745	21,570
2940#	Ultra White (Canada)	30,443	27,890	34,357p	34,709	35,618
2950	Semi-Gloss White	<u>5,126</u>	<u>4,163</u>	<u>4,924</u>	<u>5,316</u>	<u>7,875</u>
		<u>52,373</u>	<u>35,722</u>	<u>58,374</u>	<u>61,770</u>	<u>65,063</u>
2400	B.L.T. #1 White	147*	-o-	-o-	-o-	-o-
2500	B.L.T. Semi-Glass White	66*	20*	-o-	-o-	-o-
	Total Active & Discont'd.	<u>52,586</u>	<u>35,742</u>	<u>58,374</u>	<u>61,770</u>	<u>65,063</u>
LESS:	Total Discont'd.*	<u>213</u>	<u>20</u>	<u>-o-</u>	<u>-o-</u>	<u>-o-</u>
	TOTAL ACTIVE	<u>52,373</u>	<u>35,722</u>	<u>58,374</u>	<u>61,770</u>	<u>65,063</u>

p - 8 month figure projected to 10 months

- Reported as 40-W-800 for years 1953 and 1954.

GLID-TONE CRYSTALACQ REDUCER AND GLID-TONE CRYSTALACQ

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
2822	Glid-Tone Crystalacq Reducer	179	68	65	1,124	134
2840	Glid-Tone Crystalacq	9,133	2,861	2,099	7,578	3,969

GLD37848

SPRED FLAT

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
3000	White	25,188	17,137	16,533	25,257	18,372
3001	Light Ivory	4,538	2,645	2,630	3,841	2,679
3002	Cream	3,190	2,218	1,303p	2,542	1,069
3005	Canary	2,534	1,626	1,716p	2,114	1,307
3006	Peach Bloom	1,465	1,450	1,218p	1,786	1,150
3007	Foam Green	4,691	4,816	3,210	3,309	3,161
3008	Dusty Rose	1,126	1,537	1,151p	2,343	876
3009	Antique Green	3,062	2,431	2,533p	2,325	1,576
3010	Robins Egg Blue	542	1,118	1,140p	1,679	1,430
3011	Peacock Blue	2,207	2,191	949p	2,632	1,106
3012	Wedgewood Blue	2,823	2,416	1,154p	2,702	1,715
3013	Bone White	2,026	2,687	1,268	2,824	1,771
3014	Hearthstone	2,248	2,138	1,023p	1,626	1,274
	TOTAL ACTIVE	<u>55,640</u>	<u>44,410</u>	<u>35,828</u>	<u>54,980</u>	<u>37,486</u>

REFLECTOLITE

(Line discontinued fiscal 1955. Spred Flat reformulated to Reflectolite quality.)

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
1900	White	21,012	15,823	12,184	1,322	639*
1901	Ivory	3,345	1,300	5,415	6,832	-o-
1902	Cream	-o-	-o-	-o-	-o-	-o-
1903	Aqua Blue	768	955	58	-o-	-o-
1905	Sea Green	3,929	1,684	1,000	-o-	-o-
1906	Peach	753	588	115	-o-	-o-
1908	New Buff	594	464	116	-o-	-o-
1909	Champagne	1,189	469	-o-	-o-	-o-
1910	Canary Yellow	1,330	865	125	-o-	-o-
1911	Dusty Pink	1,150	834	287	-o-	-o-
1912	Pale Azure	768	1,023	661	-o-	-o-
1913	Oyster White	585	1,184	240	-o-	-o-
	Total Reflectolite	<u>35,423</u>	<u>25,189</u>	<u>20,201</u>	<u>8,154*</u>	<u>639*</u>
	Total Spred Flat & Reflectolite	91,063	69,599	56,029	63,134	38,125
	LESS: Discont'd.*	<u>-o-</u>	<u>-o-</u>	<u>-o-</u>	<u>8,154</u>	<u>639</u>
	TOTAL ACTIVE	<u>91,063</u>	<u>69,599</u>	<u>56,029</u>	<u>54,980</u>	<u>37,486</u>

p - 8 months figures projected to 10 months

BRILLIANT COLORS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u> <u>Projected</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
3020	Black	1,037	1,287	3,191	1,032	1,388
3021	Dark Blue	1,184	1,277	1,438	899	925
3022	Bright Red	1,276	1,142	1,673	1,207	974
3023	Light Yellow	1,584	981	848	663	926
3024	Medium Yellow	644	465	764	609	648
3025	Burnt Umber	284	453	2,926	192	342
3026	Blue Green	327	250	673	517	833
3027	Orange	285	264	418	204	364
3028	Green	1,100	1,174	1,324	1,008	1,020
3029	Raw Umber	316	418	241	269	427
3030	Raw Sienna	573	576	668	547	579
3031	Purple	122	148	210	172	267
3032	Burnt Sienna	96	462	378	284	373
	TOTAL ACTIVE	<u>8,828</u>	<u>8,897</u>	<u>14,752</u>	<u>7,603</u>	<u>9,066</u>

GLD37850

SPRED STIPPLE TEXTURE

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
3090	Bone White	-0-	-0-	-0-	741	17,839
3091	Confetti Yellow	-0-	-0-	-0-	-0-	8,030
3092	Pinefrost Green	-0-	-0-	-0-	384	10,934
3093	Smoke Rose	-0-	-0-	-0-	390	6,947
3094	Tropic Green	-0-	-0-	-0-	381	6,942
3095	Blue Azure	-0-	-0-	-0-	-0-	7,966
3096	Moonmist	-0-	-0-	-0-	394	9,144
3097	Blossom Pink	-0-	-0-	-0-	369	8,209
3098	Sand	-0-	-0-	-0-	-0-	7,853
	TOTAL ACTIVE	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>2,659</u>	<u>83,864</u>

SPRED SATIN

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
3401	Pale Ivory	169,746	151,682	134,396	152,490	140,088
3405	Confetti Yellow	306,864	215,172	147,784	151,234	123,799
3407	Pinefrost Green	427,643	387,017	365,482	415,449	349,717
3408	Smoke Rose	237,019	199,274	157,503	174,381	141,821
3409	Tropic Green	180,166	169,077	149,824	144,857	103,724
3410	Spray Blue	123,843	134,300	110,978	155,098	144,449
3411	Niagara Green	153,071	153,932	147,135	156,963	108,717
3412	Blue Azure	239,044	238,923	223,448	249,209	199,781
3413	Bone White	183,616	202,830	200,404	221,201	194,584
3414	Moonmist	368,030	328,060	286,231	305,884	214,755
3415	Blossom Pink	216,864	216,933	216,097	251,205	197,316
3416	Primer Sealer	80,792	55,666	52,286	59,470	42,305
3418	Decorator White	548,923	547,403	574,567	635,720	554,624
3428	Berkshire Green	165,745	135,132	97,685	81,069	47,626
3431	Monterey Brown	55,926	49,778	24,160	21,739	18,898
3440	Parrakeet	32,862	131,473	96,608	92,267	48,629
3441	Cheer	26,072	190,431	176,044	183,538	138,806
3442	Sand	34,171	140,184	144,825	161,360	150,668
3443	Cotton Candy	-	-	-	104,523	99,546
3444	Flamingo	22,592	170,447	148,958	123,370	94,524
3445	Meadowbrook	-	-	-	95,576	42,682
3446	Poinsettia	-	-	-	86,131	23,585
3447	Sandy Beige	-	-	-	-	29,735
3448	Silver Turquoise	-	-	-	-	29,196
3470	Ceiling Flat White	130,778	136,458	137,487	172,302	180,002
		<u>3,703,767</u>	<u>3,954,172</u>	<u>3,591,902</u>	<u>4,195,036</u>	<u>3,419,577</u>
**3400	White	116,195	105,533	42,983	1,634	-0-
**3402	Maize	12,987	8,281	9,602	8,205	8,378
**3406	Light Apricot	25,308	17,699	17,180	19,374	14,131
		<u>154,490</u>	<u>131,513</u>	<u>69,765</u>	<u>29,213</u>	<u>22,509</u>
		<u>3,858,257</u>	<u>4,085,685</u>	<u>3,661,667</u>	<u>4,224,249</u>	<u>3,442,086</u>
3429	Wineberry	71,947	49,390	22,727	545	1,409*
3430	Colonial Blue	75,905	69,772	45,687	3,352	1,333*
3443	Camelia (Special)	5,104	-0-	1,832	-0-	-0-
3471	Bone White	-0-	-0-	-0-	-0-	-0-
	Total Active & Dis-					
	continued	4,011,213	4,204,847	3,731,913	4,228,146	3,444,828
LESS:	Total Discont'd.*	-0-	-0-	-0-	-0-	2,742
	TOTAL ACTIVE	<u>4,011,213</u>	<u>4,204,847</u>	<u>3,731,913</u>	<u>4,228,146</u>	<u>3,442,086</u>

** Discontinued United States, active Canada.

SPRED SATIN DEEP COLORS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
3432	Umber Brown	14,289	10,110	5,692	3,996	1,795
3433	Sienna Red	18,249	13,349	5,659	2,720	210
3434	Charcoal Black	18,634	20,285	14,078	31,722	10,256
3435	Majestic Blue	26,344	21,024	8,951	7,034	2,403
3436	Sunglow Yellow	75,801	36,652	24,366	17,974	4,356
3437	Cardinal Red	34,502	23,519	12,561	7,326	927
3438	Garnet Maroon	17,096	6,202	2,717	1,003	-0-
3439	Emerald Green	<u>47,872</u>	<u>34,482</u>	<u>18,248</u>	<u>13,110</u>	<u>4,457</u>
TOTAL ACTIVE		<u>252,787</u>	<u>165,623</u>	<u>92,272</u>	<u>84,885</u>	<u>24,404</u>

MEMO

Total Spred Satin - Active

Excluding Deep Colors	4,011,213	4,204,847	3,731,913	4,228,146	3,442,086
Spred Satin Deep Colors	<u>252,787</u>	<u>165,623</u>	<u>92,272</u>	<u>84,885</u>	<u>24,404</u>

Total Spred Satin

Including Deep Colors	<u>4,264,000</u>	<u>4,370,470</u>	<u>3,824,185</u>	<u>4,313,031</u>	<u>3,466,490</u>
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MISCELLANEOUS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
3474	Texture Base	-o-	31,873	24,373	23,431	9,325
3475	Spred Patch	-o-	7,413	10,894	12,909	16,785

SPRED GLIDE-ON COLORS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
3500	White	-o-	15,281	106,712	85,683	97,612
3501	Bamboo	-o-	9,762	33,088	23,613	18,460
3502	Lawn Green	-o-	9,150	21,666	23,097	16,495
3503	Coralin	-o-	6,779	22,363	11,756	9,091
3504	Silver Smoke	-o-	7,258	37,765	31,365	22,443
3505	Timberline	-o-	7,797	25,298	13,501	8,141
3506	Tang Red	-o-	4,262	19,741	11,691	11,520
3507	Sunflower	-o-	8,377	28,240	18,673	14,925
3508	Aquamarine	-o-	6,974	24,513	17,789	13,604
3509	Ash Rose	-o-	7,750	24,538	17,763	12,680
3510	Jewel Green	-o-	8,355	23,004	15,341	10,287
3511	Desert Brown	-o-	5,095	22,798	10,444	9,173
3512	Victoria Blue	-o-	4,554	16,981	4,618	2,792
3513	Gray Velvet	-o-	-o-	-o-	12,392	8,263
3514	Fairway Green	-o-	-o-	-o-	10,306	3,380
3520	Mixing Liquid	-o-	15,164	69,874	35,551	28,107
3525	Tinting White	-o-	790	50,140	49,986	47,967
	TOTAL ACTIVE	-o-	<u>117,888</u>	<u>526,721</u>	<u>393,569</u>	<u>334,940</u>

GLD37855

JAPALAC SPRAYING ENAMEL

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
4000	White	-0-	-0-	-0-	-0-	3,731
4001	Flat Black	-0-	-0-	-0-	-0-	1,801
4002	Gloss Black	-0-	-0-	-0-	-0-	1,743
4003	Delphinium	-0-	-0-	-0-	-0-	1,440
4004	Dawn Gray	-0-	-0-	-0-	-0-	1,042
4005	Bud Green	-0-	-0-	-0-	-0-	1,250
4006	Vermilion	-0-	-0-	-0-	-0-	1,719
4007	Golden Yellow	-0-	-0-	-0-	-0-	1,281
4008	Aluminum	-0-	-0-	-0-	-0-	-0-
4009	Gold	-0-	-0-	-0-	-0-	-0-
4010	Clear	-0-	-0-	-0-	-0-	-0-
4011	Copper Tone	-0-	-0-	-0-	-0-	-0-
4012	Ribbon Blue	-0-	-0-	-0-	-0-	-0-
4013	Rose Pink	-0-	-0-	-0-	-0-	-0-
	TOTAL ACTIVE	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>14,007</u>

MISCELLANEOUS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
4500	Speed Wall Gloss White	20,563	7,986	9,310	11,167	12,578
4516	Interior Basecoat	51,884	43,363	53,479	44,332	39,098

SPRED LUSTRE
(Formerly Speed-Wall Alkyd Semi-Gloss Enamel)

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
4600	White	97,765	76,461	177,092	167,395	254,315
4628	Laurel	-o-	102	20,284	12,753	13,336
4631	Mocha Brown	-o-	99	17,760	7,000	8,181
4640	Mardigras	-o-	17	25,995	15,831	15,408
4641	Crocus Yellow	-o-	7	42,944	43,321	51,939
4642	Pecan	-o-	17	27,340	23,525	32,218
4643	Cotton Candy	-o-	-o-	536	19,853	31,790
4644	Blaze	-o-	101	30,266	19,470	20,954
4645	Meadowbrook	-o-	-o-	-o-	24,274	11,650
4646	Poinsettia	-o-	-o-	-o-	24,689	9,202
4647	Sahara	-o-	-o-	-o-	-o-	12,173
4748	Caribbean	-o-	-o-	-o-	-o-	11,919
4651	Congo Ivory	-o-	7	40,412	36,321	51,492
4655	Springtime	-o-	7	40,745	30,432	45,779
4657	Woodland	-o-	15	47,771	52,583	63,252
4658	Wood Rose	-o-	16	26,557	19,526	21,887
4659	Meadow Green	-o-	17	31,393	25,076	26,195
4660	Zircon	-o-	16	27,057	27,858	34,383
4661	Colony	-o-	18	27,189	20,613	25,858
4662	Blue Ice	-o-	16	33,199	31,068	38,047
4663	Smoky White	-o-	7	42,831	27,998	39,666
4664	Smoky Gray	-o-	17	41,455	45,711	51,302
4665	Pink Haze	-o-	15	39,444	30,914	36,304
		97,765	76,955	740,270	706,211	907,250
4601	Bone White	13,101	11,969	144*	-o-	-o-
4602	Ivory	20,083	15,789	620*	-o-	-o-
4603	Rich Cream	1,611*	-o-	2,529*	3,165*	2,873*
4604	Jonquil	20,065	15,113	74*	-o-	-o-
4605	Peach Glow	6,267	4,820	2,667*	2,368*	3,671*
4606	Shadow Rose	6,493	3,457	49*	-o-	-o-
4607	Smoketone	15,433	12,663	194*	-o-	-o-
4608	Powder Blue	6,781	4,305	-o-	-o-	-o-
4609	Blue China	100*	-o-	-o-	-o-	-o-
4610	Cloud Blue	4,617	3,543	-o-	-o-	-o-
4611	Mint Green	17,874	15,044	114*	-o-	-o-
4612	Ocean Spray	6,205	6,141	-o-	-o-	-o-
4613	Leaf Green	14,235	9,105	113*	-o-	-o-
4629	Ruby	-o-	107	17,445	-o-	-o-
4630	Bayside	-o-	100	18,610	-o-	-o-
Total Active & Dis-						
continued		230,630	179,111	782,829	711,744	913,794
LESS:	Total Discont'd.*	1,711	-o-	6,504	5,533	6,544
TOTAL ACTIVE		228,919	179,111	776,325	706,211	907,250

SPEED-WALL ALKYD FLAT ENAMEL

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
4700	White	91,524	73,290	130,608	155,361	154,160
4728	Timber	-o-	-o-	14,033	4,461	2,868
4731	Vandyke Brown	-o-	-o-	11,056	2,417	1,302
4740	Chartreuse	-o-	12	15,461	4,145	3,395
4741	Lemon	-o-	16	16,484	9,952	5,196
4742	Biscuit	-o-	16	16,915	12,506	10,623
4743	Cotton Candy	-o-	-o-	266	13,374	5,385
4744	Hibiscus	-o-	97	14,476	8,703	3,419
4745	Meadowbrook	-o-	-o-	-o-	16,084	692
4746	Poinsettia	-o-	-o-	-o-	14,442	719
4747	Peublo Tan	-o-	-o-	-o-	-o-	5,546
4748	Horizon	-o-	-o-	-o-	-o-	5,162
4751	Colonial Ivory	-o-	15	20,011	17,411	11,140
4755	Sunlight	-o-	15	20,924	12,712	9,257
4757	Honeydew	-o-	15	26,505	28,021	24,047
4758	Pink Wheat	-o-	17	15,453	13,912	6,278
4759	Asparagus	-o-	17	17,734	10,464	5,977
4760	Klondike Blue	-o-	16	16,528	13,495	11,612
4761	Venice Green	-o-	10	15,607	9,372	4,734
4762	Nassau	-o-	17	17,528	14,056	8,999
4763	Trellis	-o-	15	18,393	15,774	14,428
4764	Wood Ash	-o-	16	20,868	21,564	14,465
4765	Corsage	-o-	15	19,661	16,464	9,018
		<u>91,524</u>	<u>73,599</u>	<u>428,511</u>	<u>414,690</u>	<u>318,422</u>
4701	Buhrstone	657*	513*	-o-	-o-	-o-
4702	Dutch Ivory	7,234	8,061	124*	-o-	-o-
4703	Devonshire Cream	636*	8*	1,074*	840*	354*
4704	Pale Yellow	5,360	5,929	-o-	-o-	-o-
4705	Tea Rose	3,477	2,652	1,289*	154*	1,139*
4706	Rose Dust	4,296	4,290	-o-	-o-	-o-
4707	Beach Gray	4,997	6,682	-o-	-o-	-o-
4708	Blue Pastel	3,277	2,915	-o-	-o-	-o-
4710	Dusty Blue	2,841	3,241	-o-	-o-	-o-
4711	Mist Green	11,582	11,016	167*	51*	-o-
4712	Aqua Blue	2,862	4,828	-o-	-o-	-o-
4713	Seacrest Green	5,180	5,202	-o-	-o-	-o-
4729	Sultan	-o-	-o-	11,057	-o-	-o-
4730	Danish Blue	-o-	101	10,677	-o-	-o-
	Total Active & Discont'd.	<u>143,923</u>	<u>129,037</u>	<u>452,899</u>	<u>415,735</u>	<u>319,915</u>
	LESS: Total Discont'd.*	<u>1,293</u>	<u>521</u>	<u>2,654</u>	<u>1,045</u>	<u>1,493</u>
	TOTAL ACTIVE	<u>142,630</u>	<u>128,516</u>	<u>449,245</u>	<u>414,690</u>	<u>318,422</u>

GLD37859

PROFESSIONAL ULTRA FLAT LATEX

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
5101	Ivory	10,119	19,768	24,832	17,905	38,173
5105	Tulip Yellow	9,863	17,002	22,331	20,778	31,533
5111	Pauffer	-o-	-o-	-o-	13,887	17,300
5113	Mist White	14,848	22,906	38,842	43,771	48,510
5114	Shadow Gray	16,097	27,069	29,807	31,880	38,905
5117	Mint Green	-o-	-o-	-o-	26,872	61,284
5118	White	30,233	78,412	110,356	115,390	152,063
5119	Seacrest Green	-o-	-o-	-o-	14,120	25,369
5120	Ocean Spray	-o-	-o-	-o-	14,829	24,867
5122	Chelsea Blue	-o-	-o-	-o-	15,873	29,235
5128	Shadow Rose	-o-	-o-	-o-	15,224	19,153
5142	Quail	-o-	-o-	-o-	16,030	29,012
5143	Light Pink	-o-	-o-	-o-	14,694	27,088
		<u>81,160</u>	<u>165,157</u>	<u>226,168</u>	<u>361,253</u>	<u>542,492</u>
5106	Peach	9,359	14,281	18,016	4,618	110*
5107	Alpine Green	17,318	31,288	35,752	13,756	65*
5108	Tampa Beige	10,389	11,982	19,717	5,318	405*
5109	Spruce Green	15,011	17,776	22,536	6,240	-o-
5110	Light Turquoise	11,363	7,333	18,469	3,410	112*
5112	Miami Blue	<u>10,165</u>	<u>13,914</u>	<u>18,623</u>	<u>55,440</u>	<u>-o-</u>
	Total Active & Dis-					
	continued	<u>154,765</u>	<u>261,731</u>	<u>359,281</u>	<u>400,035</u>	<u>543,184</u>
LESS:	Total Discont'd.*	<u>-o-</u>	<u>-o-</u>	<u>-o-</u>	<u>-o-</u>	<u>692</u>
	TOTAL ACTIVE	<u>154,765</u>	<u>261,731</u>	<u>359,281</u>	<u>400,035</u>	<u>542,492</u>

SECTION V
Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tri. & Hubian (N)	TOTAL ALL PLANTS
11	MISCELLANEOUS											
11	1 GL T GLOES VN	2664	4250						5028		N 1332	11962
11	9 PENETREX	993	2409							530		1332
11	25 RED WOOD CL SH	1201	1420						37	1032	932	4943
11	47 GL T SATIN VN SH		52516		611	204	751					7873
11	48 GL T SPAR VN	4620	4412	6118					6439	4436		52312
11	48 GL T SPAR VN											25523
11	50 ROCKSPAR										N 6009	5009
11	50 ROCKSPAR	20596	46266	75938					14850	7015	N32441	32441
11	55 SURFACE BOND PT	989	1922	1614	103		977		685	5218	501	16471
11	57 DEODORIZED PT	477	892	15							652	12211
11	64 JAPAN DRIER								30			2039
11	66 SPREAD SURFACE	3326	6759	2838		693	292	96	322	453	3094	17973
11	67 BLACK ASPHALT	340	1322	3143	930	49			684	755		7723
11	67 BLACK ASPHALT											
11	70 P VN REMOVER		13664						1591	326		15381
11	74 GLID STRIP		25434						214			49005
11	TOTAL	35228	161766	91572	1046	946	2060	96	30080	20565	68931	413090

GLD37861

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Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Rubian (H)	TOTAL ALL PLANTS
21	TRUCK TRACTOR AND MACHINERY	273	730				163			203		1391
21	BLACK				130							130
21	YELLOW				130					203		1521
21	Sub-Total	273	730									

Class Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Rubian (H)	TOTAL ALL PLANTS
22	TRUCK TRACTOR AND MACHINERY	97	337	406	575	245	408			404		2472
22	FARM GRAY		113	305	105	119	212					50
22	GREEN		114		316	126	196					854
22	REC	97	110	101	104					404		1253
22	YELLOW											315
22	Sub-Total	97	337	406	575	245	408			404		2472

TOTAL	372	1067	406	705	245	591	607	3993
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Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class	Y-Line	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian (M)	TOTAL ALL PLANTS
51	242	GLID TONE STAINS											
51	243	HONEY MAPLE										4970	4970
51	244	FRENCH PROV										4058	4058
51	245	MOD RED MAHOG										5242	5242
51	246	WALNUT										4707	4707
51	247	WHEAT										5254	5254
51	248	BLONDE										7553	7553
51	249	BURN MAHOGANY										4035	4035
51	250	PLATINUM										1843	1843
51	251	SUNTAN										4237	4237
51	252	REDUCER	100	109	168						148	433	958
51	253	CL STAIN BASE										3992	3992
51	254	CHERRY										5755	5755
51	255	BONY										5645	5645
51	256	BURNSWICH GRN										5688	5688
51		TOTAL	100	109	168						148	5422	5422
51												68864	69389

GLD37863

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class- No.	No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian(M)	TOTAL ALL PLANTS
61	00	MISCELLANEOUS	6565	8549	3013	5457	4773	1587			1326	4254	36530
61	00	BARN PT RED	587	1811	622	2391	101	618	612	794	931		8868
61	02	WHITE GALV IM	805	1345	2606	2693				427	528		8804
61	03	CL SIL DRI WAL	4894	7642		121			216	341	1946		15160
61	04	INT METAL R M	1011	1345	703	205	101				370	1242	4977
61	04	HT RES MTL R M	1236	3330	914	1209	431	621	966	1270		1798	11825
61	05	-IN OIL PUTTY		1920									1920
61	05	GLIDENCOAT	8937	22506	10338	7957	1630	5125	7889	12204	8263	6532	91381
61	07	DRI WAL CLEAR	4497							274			4771
61	09	EX METAL RM	3634	5950	5241	2679	3635	2264	646	485	4615	5990	35139
61	09	VIS CHKBD GRN	717	1334		589				385	270		3345
61	09	STK FAR WHITE		1837	623	3615	691	1013		271	318	1356	9774
61	00	ASPH ALUM R	2987	4952	1403	1531					1283	242	12398
61	02	TINNERS RED		2150	260								2410
61	02	PASTE WO FIL	817	2449	3599					1301	1697	5322	15185
61		TOTAL	35987	67270	29522	29647	11369	11228	10529	17752	21447	26736	262487

Class- No.	No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian(M)	TOTAL ALL PLANTS
61	00	MISCELLANEOUS	6565	8549	3013	5457	4773	1587			1326	4254	36530
61	00	BARN PT RED	587	1811	622	2391	101	618	612	794	931		8868
61	02	WHITE GALV IM	805	1345	2606	2693				427	528		8804
61	03	CL SIL DRI WAL	4894	7642		121			216	341	1946		15160
61	04	INT METAL R M	1011	1345	703	205	101				370	1242	4977
61	04	HT RES MTL R M	1236	3330	914	1209	431	621	966	1270		1798	11825
61	05	-IN OIL PUTTY		1920									1920
61	05	GLIDENCOAT	8937	22506	10338	7957	1630	5125	7889	12204	8263	6532	91381
61	07	DRI WAL CLEAR	4497							274			4771
61	09	EX METAL RM	3634	5950	5241	2679	3635	2264	646	485	4615	5990	35139
61	09	VIS CHKBD GRN	717	1334		589				385	270		3345
61	09	STK FAR WHITE		1837	623	3615	691	1013		271	318	1356	9774
61	00	ASPH ALUM R	2987	4952	1403	1531					1283	242	12398
61	02	TINNERS RED		2150	260								2410
61	02	PASTE WO FIL	817	2449	3599					1301	1697	5322	15185
61		TOTAL	35987	67270	29522	29647	11369	11228	10529	17752	21447	26736	262487

GLD37864

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Fiber No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian	TOTAL ALL PLANTS
71	512	NEVA RUST BLK	383	1318	631	1411		197	240	533	900	1840	3370
71	581	NEVA RUST GRY	2006	3204	1137	1635		505		1759	493		12704
71	582	NEVA RUST RED	491	902	837	1601		1204	462	473	156		4336
71	583	NEVA RUST GRN	996	1890	540	1601		1906	702	229	1549	1840	7078
71		TOTAL	3881	7814	5145	3647		1906	702	3004	1549	1840	27488

GL037865

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Mobian(N)	TOTAL ALL PLANTS
81	PL INAMEL	1503	958	423			781		1500	885	1101	7251
81	WHITE	654	208	117					438	127	250	1804
81	BLACK	1055	2809	619			1517		1292	652	1755	9710
81	CONCRETE GRAY	525	613	252					119	105	600	2214
81	DELFT BLUE	2717	3196	886			1723		214	603	2806	12845
81	NAVAJO RED	1395	1964	532			1390		817	642	1629	8563
81	TURF GREEN	553	1210	341					250	355	1173	3897
81	STONE GRAY	2087	5132	774			1478		1859	1424	5153	17912
81	FLINT GRAY	10495	16090	3944			6889		7283	5003	14492	64196
81	TOTAL											

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Ylms No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Sublimation	TOTAL ALL PLANTS
91	853	FLORINAMEL											
91	854	LIGHT OAK	1992	6519	2742	3409	325	3200		402	561	1272	20723
91	855	TILE RED	3052	9007	2474	2314	1154	3712	702	2846	4178	3693	33542
91	856	DARK OAK	716	5516	2018	2272	1119	3236		1428	535	1564	17703
91	857	BLUE GRAY	513	1846	304	518	1141	545		755	425	831	5907
91	861	DECK GRAY	5717	25236	3851	8779	10575	10575	2213	4661	4764	5542	77533
91	865	MAHOGANY	1712	5466	1036	1153	123	2205		330	502	1323	13350
91	871	TILE GREEN	3378	6754	2110	3841	664	3228	446	1967	2605	3549	23540
91	874	HARBOR GRAY	12339	22922	7324	11244	2604	3964	870	3947	6196	11340	33270
91		TOTAL	29419	83316	26859	34050	5257	35689	4231	16337	20366	29664	283168

GLD37867

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Plant No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Exhibition	TOTAL ALL PLANTS
311	JAPALAC VARNISH	864	4532	2079	1365	125	504		834	736	560	11699
311	LIGHT OAK V S	431	5029	1269	311		420		727	674	351	9912
311	DARK OAK V S	301	3629	620	632		200		586	713	376	7059
311	WALNUT V S	686	6056	1061	644		409		580	613	572	10821
311	MAHOGANY V S	2282	19246	5029	3452	125	1633		2729	3136	1359	39491
311	TOTAL											

GLD37868

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Hubian(M)	TOTAL ALL PLANTS
141	JABALLO ENAMEL											
141	22077 BRILLIANT ELK	1961	15627	5149	4373	734	2367	2096	2965	4691	2953	43998
141	22078 BRILLIANT ELK	4143	12340	2502	1474	145	532		1322	3435	1150	1150
141	22080 FLAT BLACK										1709	25031
141	22081 FLAT BLACK										542	542
141	22082 FLAT GREEN	1399	7735	1442	457		748	1522	1264	1355	445	17125
141	22083 FLAT WHITE	28513	88411	21603	22019	5323	5079	13187	22411	29132	15031	275065
141	22084 DAWN GRAY	1437	5131	1909	1772	237	1607	1183	2496	1428	2165	20416
141	22085 GREEN EN SLK	325	1368	2279	1326	98	623			741	346	7606
141	22086 GOLDEN YELLOW	2417	9921	2166	1926	117	1441	1523	2448	3102	1355	26416
141	22087 RICH BLUE	294	3655	835	534		527		1059	1303		8217
141	22088 DELPHINUM	480	4411	1339	379	110	620	653	1154	1528		11704
141	22089 ORANGE		1779	976	616	108			673	760		4917
141	22090 EMPIRE GREEN	993	9719	2177	1733	313	1750			1750	135	19560
141	22091 LIGHT IVORY	1012	8031	2936	1357	410	1349	1186	2411	4767	1115	25228
141	22092 VERMILION	2035	12669	3031	2308	1040	1531	1332	2441	3614	1719	32606
141	22093 ROSE PINK	675	5778	353	552		221	869	2250	1401	630	11838
141	22094 BOTANY BROWN		3144	620	432				1000	1107	239	7435
141	22095 BOTANY BROWN										55	55
141	22096 BOTANY BROWN		3538	336	508			1830	2581	961		9754
141	22097 RIBBON BLUE	929	2295	617	557	121		940	505	1034	573	3126
141	22098 CORAL PINK	936	1788	846	579				1530	610	432	7142
141	22099 BLUE TURQ	45569	198766	51713	44309	9261	42437	26955	50431	62033	33791	565266
141	TOTAL											

GLD37869

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Hubian (N)	TOTAL ALL PLANTS
151	1502	MISCELLANEOUS	1304	516	308				165	360			3452
151	1503	NEVA ROT GRN	204	610	904	50	104		165	514	330	47	3551
151	1504	NEVA ROT CLR	203	1126	1712	50	104		575	505	217		7503
151		TOTAL											

GLD37870

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr- & Arabian(N)	TOTAL ALL PLANTS
161	1511	GLID N LIQUID	CLEANER	9413						115		4382	14410
161		GLID N LIQ CL		9413						115		4332	14410
161		TOTAL											

GLD37871

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr & Ambian(M)	TOTAL ALL PLANTS
171	1701	COLOURS IN OIL											559
171	1702	YELLOW OCHRE	202	357									698
171	1703	BURNT SIENNA	195	503									1364
171	1704	BURNT UMBER	643	721									1113
171	1705	MED CHR GREEN	628	433									1328
171	1706	LT CHR GREEN	189	339									684
171	1707	MED CHR YEL	348	336									1168
171	1708	BRAW UMBER	534	634									1288
171	1709	IVORY BLACK	170	113									536
171	1710	PRUSSIAN BLUE	221	315									104
171	1711	ULTRAMAR BLUE	49	55									574
171	1712	LT CHR YEL	315	56									365
171	1713	AMER VERMIL	123	39									619
171	1714	VENETIAN RED	105	372							49		1189
171	1715	BRAW SIENNA	511	303									1776
171	1716	LAMP BLACK	995	330									221
171	1717	OP CHROME YEL	104	25									330
171	1718	ROSE LAKE	200	94									330
171	1719	PERMA GREEN	99	118									110
171	1720	PERMA BLUE	5631	5286				1546					12512
171	1721	TOTAL										49	

GLD37872

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Ry. (M)	TOTAL ALL PLANTS
181	DRAMA TONE TINTING	1170										1170
181	BLUE	1170										1170
181	BLACK	495										495
181	BLACK	795										795
181	BLACK	1394										1394
181	GREEN	1755										1755
181	SIENNA	320										320
181	OXIDE	378										378
181	FERRITE	910										910
181	YELLOW	910										910
181	TOTAL	6217										6217

GLD37873

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Y-line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Hubman (M)	TOTAL ALL PLANTS
191	ENDURANCE HOUSE PAINT	36673	73732	45066	57715	12715	55494	11516	27673	16368	24356	361367
1911	OUTSIDE WHITE	785	1313	1398	1493	1970	1191	325	372	215	7509	7509
19111	OUTSIDE WHITE	4745	2320	5943	3043	1970	3138	1233	16124	5031	1008	8603
191111	BLACK	1249	2837	2307	1661	278	2218	1233	16124	5031	1008	46666
1911111	TINTING WHITE	1739	6173	2648	3460	1257	3856	702	3674	1699	68	13151
19111111	CRYLIGHT GRN	393	4314	29635	943	1257	8007	702	3674	1699	2475	23511
191111111	FUME RE WHITE	26838	27333	16539	19442	5142	12962	5048	13556	11415	13577	51283
1911111111	EXT BASECOAT	754	2222	1324	1094	729	1003	946	2297	1609	878	152970
19111111111	CASTLE RED	2801	5407	5556	3055	2281	4154	946	4504	3391	4480	3135
191111111111	IVORY	1230	3588	2594	1983	921	1223	1529	3721	2016	3600	11910
1911111111111	GRAY	7301	9045	6750	4548	1849	4071	1126	3929	5334	4586	22405
19111111111111	MEDIUM GRAY	5093	8192	2591	2079	727	2002	1126	1232	1691	2591	47413
191111111111111	LIGHT CANARY	420	3163	1400	233	805	560	1126	1232	1691	1805	27331
1911111111111111	PASTEL GREEN	687	2756	2249	1552	622	2157	1918	1918	2095	1866	10684
19111111111111111	CORONADO	813	1373	1731	1371	421	1667	1918	1918	2095	1866	14190
191111111111111111	COCOA	435	1343	1624	1288	741	1667	1918	1918	2095	1866	14190
1911111111111111111	PINEHURST GRN	405	2665	2558	1230	694	2161	2323	2323	1637	1335	8830
19111111111111111111	Sub-Total	90567	159630	132013	105799	32205	105924	22429	81323	66630	81201	878771

192	ENDURANCE HOUSE PAINT	906	134	61	61	30			466	53		1640
1921	COTTAGE BROWN	1332	1332	23	23	30			476	104		1937
19211	THISTLE GREEN	2238	124	46	46	30			542	134		3577
192111	Sub-Total											

TOTAL	90567	161868	132137	106885	32235	105924	22429	82655	66837	81201	88398
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GLD37874

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Rubian(N)	TOTAL ALL PLANTS
201	1861	TRIM AND SHUTTER	911	5009	1736	742	1237	1544			527		11606
201	1862	GRN	409	675	634	218	336	203			442		3417
201	1870	CHEST BRN	437	908	425	320	616	203					2909
201	1871	DEEP TURQ	522	1036	222	114	345	206					2445
201	1882	DARK BLUE	1983	17336	158	924	394	5374			3531	1432	31630
201		SHUTTER WHITE	4162	24964	3175	2318	3928	7530			4500	1430	52007
201		Sub-Total											

202	1862	37	LIGHT YEL										164
202			Sub-Total	110	54								164

TOTAL		4162	25074	3229	2318	3928	7530				4500	1430	52171
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GLD37875

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Classy-Line No.	Description	Central HOUSE	Eastern PAINT	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Rubben(N)	TOTAL ALL PLANTS
221	MISCELLANEOUS	12172	13967	3050	7469	4057	11908	5337	6049	3266	7194	72471
221	IMPERIAL WHIT	910	538	802	491	224	391		133	941	3112	3112
221	IMPERIAL WHIT	787	3501	22312	4083	5063	6592			18722	243	5026
221	SHINGLE SHAKE											
221	EVERON WHITE											
221	TOTAL	13869	18456	26164	12043	9342	18891	3337	6162	23003	10553	141845

GLD37876

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Classy-line No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Hudson (R)	TOTAL ALL PLANTS
251	ENDURANCE VELVET	1086	2238		5425					2672		12471
251	WHITE	2034	919		2152					1175		5279
251	MAYFLOWER YEL	920	1330		2328					1613		5611
251	STERLING YEL	1901	1330		2005					1329		5612
251	RAINBOW PINK	602	1369		2361					1329		5167
251	GUNMETAL	586	1352		2672					1684		5295
251	GREENFIELD	1183	1351		2681					1025		5240
251	COTTAGE IVORY	1712	1364		2444					1658		6178
251	PATIO TURQ	572	1768		2999					1575		6918
251	GRANADA RED	593	1389		2598					1461		6041
251	SHRUB GREEN	588	1334		2548					1541		6031
251	BROWN ANTIQUE	473	1335		2622					1802		6232
251	RATTAN BROWN	478	1353		2272					1226		5712
251	PERN GREEN	11728	18573		36113					19198		85612
251	TOTAL											

GLD37877

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Rubblng Co.	TOTAL ALL PLANTS
261	28 22	CRYSTAL ACO		134									134
261	28 22	CRYSTAL ACO	534	134						407	1478		134
261	28 40	GLID TONE CRY	534	134						407	1478		134
261		TOTAL	534	134						407	1478		134

GLD37878

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Hubland CO	TOTAL ALL PLANTS
231	BIPOULIN											
231	ULTRA WHITE	11843	6283					16926	16592	3444		21570
231	ULTRA WHITE	6447	900							523		35618
231	ULTRA WHITE	18290	7133					16926	18692	3972		78752
231	TOTAL											65063

GL037879

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Ir. & Cuban(M)	TOTAL ALL PLANTS
28130000	SPRED FLAT											
28130001	WHITE		6340						1104	738	10190	18372
28130002	LIGHT IVORY		591								2088	2679
28130003	CREAM		361								708	1069
28130004	CANARY		241								1066	1307
28130005	PEACH BLOOM		246								904	1150
28130006	FOAM GREEN		482								2679	3161
28130007	DUSTY ROSE		237								639	876
28130008	ANTIQUE GREEN		245								1331	1576
28130009	ROBIN EGG BLU		368								1062	1430
28130010	PEACOCK BLUE		244						120		862	1106
28130011	WEDGE WOOD BLU		459								1136	1715
28130012	BONE WHITE		355								1416	1771
28130013	HEARTHSTONE		350								924	1274
28130014	TOTAL		10519						1224	738	25005	37486

GLD37880

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & RUBBER(N)	TOTAL ALL PLANTS
291	BRILLIANT COLORS											
2913020	BLACK		293						343		752	1388
2913021	DARK BLUE		222						234		459	925
2913022	BRIGHT RED		174						41		759	974
2913023	LIGHT YELLOW		153						242		531	926
2913024	MEDIUM YELLOW		184						151		313	648
2913025	BURNT UMBER		48						92		202	342
2913026	BLUE GREEN		54						552		227	813
2913027	ORANGE		92						109		163	364
2913028	GREEN		236						178		606	1020
2913029	RAW UMBER		96						164		167	427
2913030	RAW SIENNA		152						221		206	579
2913031	PURPLE		49						65		153	267
2913032	BURNT SIENNA		52						210		111	373
291	TOTAL		1805						2602		4659	9066

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central TEXTURE	Eastern	Southern Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Hubian(N)	TOTAL ALL PLANTS
301	3090	SPRED STIPPLE		4949			733				12153	17839
301	3091	BONE WHITE		2271			460				5299	3030
301	3092	CONFETTI YEL	147	2515			353				7919	10934
301	3093	PINEFROST GRN		2208			373				4364	5947
301	3094	SMOKE ROSE		2009			349				4584	6942
301	3095	TROPIC GREEN		1886			347				5733	7966
301	3096	BLUE AZURE		1890			346				6910	9144
301	3097	MOONMIST		2277			346				5586	8209
301	3098	BLOSSOM PINK		1802			354				5697	7853
301		SAND	147	21807			3660				58250	33864
301		TOTAL										

**Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS**

Plant No.	Y-Line No.	Description	Central	Eastern	Southern Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Rubian (M)	TOTAL ALL PLANTS
331	3401	SPREAD SATIN	20114	26415	12738	11630	5184	10043	13524	17175	23065	140088
331	3402	PALE IVORY	15047	27773	8644	9360	4794	12086	8142	12111	18840	123799
331	3403	MAIZE	46495	69552	31697	31363	12923	38839	13973	35393	44732	14131
331	3404	CONFE T I YEL	16976	29312	12792	14099	5258	12425	15144	16092	19194	349717
331	3405	LIGHT APRICOT	13202	20826	10263	10390	2748	12155	15673	10530	16384	103724
331	3406	PINEFROST	20310	26659	10447	12022	5606	12250	7222	10530	21295	14449
331	3407	SMOKE ROSE	17055	28165	10447	12022	5606	12250	21964	13696	11666	108717
331	3408	TROPIC GREEN	24283	49577	10251	10047	1675	20440	11564	5968	12357	199781
331	3409	NIAGARA BLUE	24283	49577	10251	10047	1675	20440	29681	11618	13557	194584
331	3410	BLUE AZURE	24283	49577	10251	10047	1675	20440	12799	25930	37140	214755
331	3411	BONE WHITE	24283	49577	10251	10047	1675	20440	27892	23443	33074	27372
331	3412	MOONMIST	20549	44522	15736	16339	7131	14289	9205	2160	8974	42305
331	3413	BLOSSOM PINK	7534	5035	5317	16339	7131	14289	99188	39561	75402	554624
331	3414	PRIMER SEALER	54106	120270	43848	43577	20340	58332	3438	3057	10293	47626
331	3415	DEC WHITE	5548	15780	3426	4367	826	6064	1091	2055	5880	18898
331	3416	BONKSHIRE GRN	1761	4136	1906	4367	826	2169	12571	1957	6223	48629
331	3417	MONTREY BRN	7294	8984	4375	12078	5148	12437	17270	10114	22774	138806
331	3418	PARRAKEET	22032	28310	8623	15376	6410	19582	12175	5522	30827	150668
331	3419	CHEER	22579	23632	14265	15376	4725	19582	9007	11874	18490	99546
331	3420	SAND	14783	20080	7649	8884	2078	6358	17872	3596	12630	94524
331	3421	COTTON CANDY	13109	23899	4337	7013	2078	6177	5058	2010	9994	42682
331	3422	FLAMINGO	7399	7507	2220	3046	1711	6175	5113	1875	3231	23583
331	3423	MEADOWBROOK	3987	5159	2097	3046	1711	6175	12175	3698	4014	29735
331	3424	POINSETTIA	5569	3425	2097	2180	1670	6359	12175	3698	4014	29735
331	3425	SANDY BEIGE	5796	3415	1957	2180	1670	6359	12175	3698	4014	29735
331	3426	SILVER TURQ	31787	48225	9178	3135	39433	39433	43622	27040	541299	3442088
331	3427	CEILING WHITE	448136	628079	278489	268375	113469	357613	43622	27040	541299	3442088
331	3428	TOTAL										

GLD37883

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Line No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Hubland (M)	TOTAL ALL PLANTS
341	3432	SPRED SATIN DEEP COLORED			334								
341	3433	UMBER BROWN									336	1125	1795
341	3434	SIENNA RED								97	113		210
341	3435	CHARCOAL BLK		1935	1335					576	1066	5342	10256
341	3436	MAJESTIC BLUE			345						309	1749	2403
341	3437	SUNGLOW YEL		498	544					772	729	1813	4355
341	3438	CARDINAL RED									107	820	927
341	3439	EMERALD GREEN		470	1662					104	313	1688	4457
341		TOTAL		2303	4220					1651	3193	12537	24404

GLD 37884

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class	Y-Line	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian (M)	TOTAL ALL PLANTS
351	No.	MISCELLANEOUS	SPRED	PRODUCTS									
351	3474	TEXTURE BASE	1553		623			242		259	1243	4684	9325
351	3475	SPRED PATCH	1526	5379						256	636	8738	16785
351		TOTAL	3194	5379	623			248		515	2129	13422	26110

GLD37885

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific & Yukon(N)	Highest Tr- & Yukon(N)	TOTAL ALL PLANTS
361	3500	SPRED GLIDE ON	6973	16033	12569		953	10762		5667	0614	25616	97612
361	3501	WHITE	1333	2215	3655		473	3021		1319	3334	19336	13460
361	3502	LAWN GREEN	1755	1729	3673		471	2372		1303	1995	3109	16495
361	3503	CORALIN		1727	2522			1290			2437	1095	9091
361	3504	SILVER SMOKE	2020	3441	4572		473	3213		1961	2472	4171	22443
361	3505	TIMBERLIN		1308	1542			506		659	3145	979	8141
361	3506	TANG RED		4595	2016			1742		606	555	2004	11520
361	3507	SUNFLOWER	1248	1596	3046			2395		643	4066	1931	14925
361	3508	AQUAMARINE	1174	1890	2570			2765		665	2545	1991	13604
361	3509	ASH ROSE	1004	1730	3570			1376			3914	1988	12680
361	3510	JEWEL GREEN		1007	1547			1497			3236	1998	10287
361	3511	DESERT BROWN		1712	1749			519			3145	2048	19173
361	3512	VICTORIA BLUE		524	1009			1916			1259		2792
361	3513	GRAY VELVET		1891	1524						2932		8263
361	3514	FAIRWAY GREEN		931	1496			2189		1469	953	4222	3380
361	3520	MIXING LIQUID		4291	7198		699	9114		2236	8039		23107
361	3525	TINTING WHITE	2955	9061	6687		924	9114		2236	15045	3967	47967
361		TOTAL	19022	55681	61150		3991	52701		16749	66523	57123	334940

GLD37886

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central ENAMEL	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Rubien(N)	TOTAL ALL PLANTS
371	4000	JAPALAC SPRAY	4308	923									3731
371	4001	WHITE	1801										1801
371	4002	FLAT BLACK	1743										1743
371	4003	GLOSS BLACK	615	823									1740
371	4004	DELPHINIUM	610	432									1212
371	4005	DAWN GRAY	810	440									1250
371	4006	BUD GREEN	1503	216									1719
371	4007	VERMILION	893	338									1231
371		GOLDEN YELLOW	10783	3224									14007
371		TOTAL											

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-line No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific & Rubian(N)	Midwest Tr.	TOTAL ALL PLANTS
381	4500	SPEED WALL GLOSS	891	2267	2521	426	400	2833			3270		12578
381	4516	W GL WHITE	7074	9395	2135	2530	2060	4508			4901	5683	39098
381		INT BASECOAT	7955	11652	4556	2756	2460	7511			3171	5683	51576
381		TOTAL											

GLD37888

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific & Rubien(N)	Midwest Tr. & Rubien(N)	TOTAL ALL PLANTS
391	SPRINT LUSTRE	330356	501350	242336	191113	101112	194055	143334	295236	203333	240230	234331
391	WHITE	414	4937	13324	1117	211	1475	1467	1307	1467	1307	133336
391	LAUREL BROWN	355	2355	332	809	112	1008	1438	1006	1438	1437	133336
391	MOCHA BROWN	1225	3716	1096	853	499	1162	1806	1738	1806	1437	13408
391	MARDIGRAS	4295	10794	3676	2837	2274	4548	3986	6554	3986	6554	31339
391	CRUCUS YELLOW	2055	5391	4353	3184	941	1962	1378	2312	1378	4153	32219
391	PECAN	3272	6173	2530	2656	1710	1961	539	1702	539	5340	31790
391	COTTON CANDY	2219	5492	1430	1477	254	754	1842	2900	1911	2675	20954
391	BLAZE	705	4977	1247	555	114	972	1913	544	1236	626	11550
391	MEADOWBROOK	1333	4161	451	796	117	198	454		1746	414	12173
391	POINSETTIA	1943	1829	2250	1240	404	995			1753	1753	11919
391	SAMARA	2055	1370	2210	1751	415	1829			1764	1764	11919
391	CARIBBEAN	4203	11675	4625	3614	1730	5516	2203	5035	7938	4973	51492
391	CONGO IVORY	6097	18976	3649	2811	1388	4226	1471	4117	7450	5594	45779
391	SPRINGTIME	5533	13535	3176	1159	1342	6262	3156	7021	9049	5353	63252
391	WOODLAND	1835	5358	2171	1714	529	1711		3679	3244	1401	21887
391	WOOD ROSE	2060	6655	3223	2140	1462	2808	2460	5126	4137	3624	26195
391	WOOD MEADOW GREEN	3105	6933	2716	1155	624	1825	1562	2230	3495	2846	25855
391	ZIRCON	4058	8570	4149	2310	997	2060	2750	4639	2908	4525	38047
391	COLONY	2130	11126	4130	2483	1197	3526		3374	4070	5007	39566
391	BLUE ICE	4063	12799	6874	4106	1313	3649	2693	5940	4846	5020	51302
391	SMOKY GRAY	3183	8122	3604	2732	1064	2042	1494	4636	5661	3763	36304
391	PINK MAZE											
391	TOTAL	698663	214219	59503	55651	29651	72621	42055	95392	111295	95355	907230

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Hubian(R)	TOTAL ALL PLANTS
401	SPEED WALL FLAT	16544	26336	22466	8444	3641	12234	11956	23092	8258	20009	154160
4014700	WHITE	544	332	545			208		130		459	2868
4014728	TIMBER	110		344			199		353	280		1302
4014731	IVANDYKE SHOW	430	456	995			195		614	206	459	3395
4014740	CHARTREUSE	401	1330	214		98	1100		1122	191	630	5196
4014741	LEMON	851	2734	1719	754	101	1231		1310		1863	10623
4014742	BISCUIT CANDY	396	1350	1739	586	103	585			220	1383	5385
4014743	COTTON CANDY		927						845	212	452	3419
4014744	HIBISCUS		442							250		692
4014745	MEADOWBROOK									407		719
4014746	POINSETTIA											
4014747	PUEBLO TAN											
4014748	HORIZON	1000	916	312	577	404	909				909	5546
4014751	COLONIAL IVY	995	930	831	485		1006				912	5162
4014755	SUNLIGHT	421	2253	832	323	100	1564	106	1774	401	1358	11140
4014757	HONEYDEW	2073	2756	1065	622	100	1584		647	943	919	9257
4014758	PINK WHEAT	413	5458	3844	1155	410	4339	109	2768	1131	2740	24047
4014759	ASPARAGUS	388	1825	835	350		601		1138	214	898	6278
4014760	KLONDIKE BLUE	1108	1409	1223	317		1015		677		943	5977
4014761	VENICE GREEN		2486	2297	650	100	1175		2035	496	1375	11612
4014762	NASSAU	465	1422	647	533		696		868		463	4734
4014763	TRELLIS	1197	2236	1960	399		1190	193	1398	205	903	3999
4014764	WOOD ASH	809	3615	2554	421	418	2382	100	1620	407	1814	14428
4014765	CORSAJE	541	2706	2706	1165	99	2703	100	1933	412	1826	14465
401	TOTAL	29519	64997	50747	17558	5874	36252	12464	44668	15040	41293	318422

GLD37890

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Fr. & Rubian(M)	TOTAL ALL PLANTS
411	5101	ULTRA FLAT LATEX PAINT	2714	5162	9264			2305		2103	6132	5340	38173
411	5105	IVORY	1153	2242	5234		361	5093		2093	6585	5454	31533
411	5111	TULIP YELLOW	1155	2264	3197		395	2080		1265	3736	5736	17300
411	5113	PAUPER	2393	3853	5674		393	7496		2454	2241	1995	43310
411	5114	MIST WHITE	3283	7496	7309			5675		1652	4654	1995	53905
411	5117	SHADOW GRAY	4357	10504	8338		299	9676		4633	2772	13699	61284
411	5118	MINT GREEN	10524	33970	17433		1464			2650	2654	3338	152063
411	5119	WHITE	1522	5531	2814		95	4446		1019	4510	5323	25369
411	5120	SEACREST GRN	2262	3833	2384		93	3843		2023	5192	4687	24867
411	5122	OCEAN SPRAY	1651	7293	3158		106	4027		1471	5655	5855	29235
411	5128	CHELSEA BLUE	1306	2116	2607		103	2902		1195	4136	4783	19153
411	5142	SHADOW ROSE	2432	4326	4978		199	3394		1264	5153	7566	29012
411	5143	QUAIL	1064	3944	4167		96	331		1739	5374	6173	27088
411	5143	LIGHT PINK	36032	97594	77057		3212	55664		51579	89678	131356	542492
411		TOTAL											

SECTION VI

CURRENT TRADE SALES LINE - 1957 - IN VOLUME ORDER BY TOTAL ALL PLANTS

OVER 100,000 - - 22 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Russian	TOTAL ALL PLANTS
3418	DEC WHITE	54106	120270	43848	43577	20340	58332	11516	99198	39561	75402	554624
1800	OUTSIDE WHITE	36673	73782	45066	57718	12715	55494		27673	16368	31865	368870
3407	PINEFROST GRN	46495	69552	31697	31363	12923	38839		38723	35393	44732	349717
1217	ULTRA WHITE	28513	88411	21603	22019	5829	28079	13187	23411	29182	15831	276065
4600	WHITE	33036	60130	24286	19113	10112	19405	14334	29526	20353	24020	254315
3414	MOONMIST	26180	50963	20011	20803	5306	22554		27892	7972	33074	214755
3412	BLUE AZURE	24283	49577	16732	17797	5896	20440		29681	11818	23557	199781
3415	LOSSOM PINK	20549	44522	15736	16339	7131	14289		27935	23443	27372	197316
50	ROCKSPAR	20596	46266	75988	17804	10905	16580		14850	7015	32441	197156
3413	ONE WHITE	24421	36418	12587	19178	3135	39433		12799	25930	37140	194584
3470	CEILING WHITE	31787	48225	9178	19442	6142	12982	5048	13556	11413	16736	156129
1851	TEXT EASE COAT	26838	27383	16589	8444	3941	12534	11956	23092	8288	20009	154160
4700	WHITE	16544	26886	22466		1464			28650	26540	33382	152063
5118	WHITE	10624	33970	17433					12175	5822	30827	150668
3442	SAND	22579	23632	14265	15376	6410	19582		121964	13896	21295	144449
3410	SPRAY BLUE	20310	26659	10447	12022	5606	12250		15673	16092	19194	1411821
3438	SMOKE ROSE	16976	29312	12792	14099	5258	12425		13524	17175	23065	140088
3401	PALE IVORY	20114	26415	12738	11830	5164	10043		17270	10114	22774	138806
3441	CHEER	22052	28310	8623	12078	5148	12437		15144	12111	18840	123799
3405	CONFETTI YEL	15047	27773	8644	9360	4794	12086		11544	5968	11666	108717
3411	NIAGARA GREEN	17055	28185	10251	10047	1674	12306		7222	10530	16384	103724
3409	TROPIC GREEN	13202	20826	10263	10390	2748	12159					

99,999 TO 75,000 -- 7 ITEMS

3443	COTTON CANDY	14783	20080	7457	8884	4725	4246		9007	11874	18490	99346
3500	WHITE	6978	16033	12569	7013	953	18782		5867	10814	25616	97612
3444	FLAMINGO	13109	23899	7649	7957	2078	6358		17272	3896	12650	94524
5535	GLIDENCOAT	8937	22506	10338	11244	1630	5125	7889	12254	8263	6532	91381
874	HARBOR GRAY	12339	23922	73324	11244	2604	8984	870	3947	6196	11840	88270
861	DECK GRAY	5717	25286	8851	8779	1141	10579	2213	4661	4764	5542	77533
1867	IMPERIAL WHITE	12172	13967	3050	7469	4057	11908	3337	6049	3268	10305	75582

74,999 TO 50,000 -- 8 ITEMS

4657	WOODLAND	5539	13638	6176	4159	1842	6282	3196	7021	9049	6353	63252
5117	MINT GREEN	4357	10504	8338	4083	299	9676		4633	9778	13699	61284
2200	EVERON WHITE	787	3601	22312		5063	6592			18799		61237
47	GLT SATIN SH		52516									52316
4641	CROCUS YELLOW	4295	10794	3675	2887	2274	4548	2988	5554	6962	6961	51939
4651	CONGO IVORY	4208	11675	4625	3614	1730	5516	2203	5035	7908	4978	51492
4664	SMOKY GRAY	4053	12798	6974	4105	1313	3649	2693	5940	4846	5020	51302
1850	FUME PF WHITE	393	4014	29685	843	53	8007	702	3374	3812		51283

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CURRENT TRADE SALES LINE - 1957 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D.)

49,999 TO 25,000 -- 43 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & N. B. N.	TOTAL ALL PLANTS
74	GLID STRIP	7294	25434	4375	4367	826	2030		414	1957	23157	49005
344	OPARTAKEET	2398	8984	5674		393	7496		12571	2241	6225	48629
511	3MIST WING WHITE	2955	8858	6687		922	9114		2464	13025	18986	48510
352	5BINKSHIRE GRN	7301	15780	3426			6084		2236	3057	10293	47967
185	9LIGHT GRAY	2746	9045	6750	4548	1849	4071		3438	5334	4586	47626
180	4TINTING WHITE	6097	2820	5943	3043	1970	3138	1235	16124	6051	3596	47413
465	3SPRINGTIME	1961	8976	3649	2811	1388	4226	1471	3929	7450	4108	46666
120	7BRILLIANT SLK	7599	7507	5149	4378	734	2567	2698	4117	4691	5594	45779
344	5MEADOWEROOK	7534	5055	4337			6177		5058	2010	9994	42682
341	6PRIMER SEALE	2130	11126	5317		1197	4060		9205	2160	8974	42305
466	3SMOKY WHITE	7074	9365	4130	2483	2080	3526		3374	6693	5007	39666
451	6TINT BASECOAT	3283	7496	7309	2330	2281	4508		1652	4684	8802	38905
511	4SHADOW GRAY	2801	5407	5556	3055	2281	5679	946	4504	5391	4480	38575
185	6IVORY	2714	5162	9264		897	2905	2750	2106	6182	9840	38173
466	2BLUE ICE	4058	8570	4148	2310	4779	2080		4639	4070	4525	38047
500	8BARN PT. RED	6565	8549	3013	6457	1062	1587	1494	4636	1326	4254	36530
294	0PULTRA WHITE	3188	8122	3604	2732		2042	16926	18692	5661	3763	36304
592	6EX METAL RM	3634	5950	5241	2679	3635	2264		485	4615	5990	35618
466	0ZIRCON	2060	6755	2433	2140	1482	2808	646	5126	5495	3624	34383
854	7TILE RED	3052	9007	2474	2814	1164	3712	2460	2846	4178	3693	33642
125	6VERMILION	2055	12669	3031	2808	1040	1531	702	2441	3814	1885	32606
464	2PECAN	2056	6591	4358	3164	941	1982	1332	2312	5278	4158	32218
464	2GLT SPAR VN	4620	4412	6118				1378	6439	4436	6009	32034
464	3COTTON CANDY	3272	6173	2530	2656	1710	1981	539	1702	5887	5340	31790
188	2SHUTTER WHITE	1983	17336	158	924	894	5374		2098	3531	1430	31630
510	5TULIP YELLOW	1153	2642	5234		261	5095			6586	8464	31533
314	7SANDY BEIGE	3569	3425	2097	3046	1711	6175		1471	3699	4014	29735
512	2CHANDSEA BLUE	1651	7298	3158		106	4037			5659	5855	29215
344	8SILVER TURQ	5796	3415	1957	2180	1670	6359			1995	5824	29196
514	2QUAIL	2432	4026	4978	3841	199	3328	446	1264	5153	7566	29012
871	1TILE GREEN	3378	6754	2110		662	3228		1967	2605	3549	28540
352	0MIXING LIQUID		4291	7198		699	2189		1469	8039	4222	28107
186	0MEDIUM GRAY	5098	8192	2591	2079	727	2002	1128	1232	1691	2591	27331
514	3LIGHT PINK	1064	3944	4167		95	3331		1739	6574	6173	27048
123	0GOLDEN YELLOW	2417	9921	2166	1926	117	1441	1523	2448	3102	1355	26416
465	9MEADOW GREEN	106	3668	3228	2109	629	3635		3313	4137	2370	26195
466	1COLONY	3105	6983	2716	1155	624	1829	1562	2230	2808	2846	25858
120	8FLAT BLACK	2143	12346	2593	1474	145	853		1333	2435	2251	25373
511	9SEACREST GRN	1622	5531	2814		99	446		1019	4510	5328	25369
125	3LIGHT IVORY	1012	8081	2936	1357	410	1349	1186	2411	4767	1719	35328

24,999 TO 15,000 -- 29 ITEMS

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512	0OCEAN SURAY	2262	3863	2964	1165	93	3843		2023	5192	4687	24867
475	7HONEYDEW	2073	5462	3344		410	4339	109	2768	1131	2740	24047
544	6FOINSETTIA	3967	5159	2220					5113	1875	5231	23585
182	2CRYLICHT GRN	1759	5173	2648	3460	1257	3856			1899	2479	23511

CURRENT TRADE SALES LINE - 1957 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

24,999 TO 15,000 -- 29 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian	TOTAL ALL PLANTS
3504	SILVER SMOKE	2020	3441	4672	1993	473	3213		1981	2472	4171	22443
1857	CREAM	1230	3569	2594	1714	921	1223	1529	3721	2016	3600	22405
4558	WOOD ROSE	1885	5558	2171		524	1711		3679	3244	1401	21887
2900	ULTRA WHITE	11843	6263							3444		21570
4644	BLAZE	2219	5492	1430	1477	254	754	1842	2900	1911	2675	20954
853	LIGHT OAK	1992	6519	2742	3409	326	3200		402	861	1272	20723
1219	DAWN GRAY	1437	6161	1909	1772	237	1607	1183	2496	1428	2166	20416
1254	EMPIRE GREEN	993	9719	2177	1733	313	1750			1760	1115	19560
5128	SHADOW ROSE	1306	2115	2607		103	2902		1195	4135	4788	19153
3431	MONTREY BRN	1761	4136	1806			2169		1091	2055	5880	18898
3501	BAMBOO	1888	2215	3655		473	3021		1318	3954	1936	18460
3000	WHITE		6340						1104	738	10190	18372
823	FLINT GRAY	2087	5132	774			1478		1859	1424	5158	17912
66	SPRED SURFACE	3326	6759	2838		693	292	96	322	453	3094	17873
3090	BONE WHITE		4949				732			835	12158	17839
856	DARK OAK	716	5516	2018	2272	118	732		1428	2443	1564	17703
5111	PAUFER	1166	2264	3197		99	3080		1265	1359	3786	17300
1212	BUD GREEN	1399	7785	1443	457		748	1524	1964	1359	446	17125
3475	SPRED PATCH	1526	5379						256	886	8738	16785
3502	LAWN GREEN	1755	1729	3678		471	2372		1303	1998	3189	16495
1890	PINEHURST GRN	405	2665	2558	1230	694	2161		2323	1657	2226	15919
4640	OPVN REMOVER		13664						1591	326		15581
700	WASTE GRAS	1226	3716	1096	853	499	1182	1808	1301	1853	1437	15408
700	PASTE WD FIL	817	2449	3599					1301	1697	5322	15185
534	CL SIL DRIWAL	4894	7642		121			216	341	1946		15160

14,999 TO 10,000 -- 37 ITEMS

3507	SUNFLOWER	1248	1596	3046	1165	99	2395		643	4066	1931	14925
4764	WOOD ASH	809	2706	2706	421	416	2703	100	1933	418	1826	14465
4763	TRELLIS	1197	3613	2554			2382		1620	407	1814	14428
1511	GLIO N LIG CL		9413						115	2095	4882	14410
1887	PASTEL GRICOT	887	2756	2249	1558	622	2157				1866	14131
3406	LIGHT APRICOT								13973	502	1323	13850
865	MAHOGANY	1712	5465	1036	1153	123	2205		330	2549	1991	13604
3508	AGUAMARINE	1174	1890	2570			2765		665	1467	1307	13336
4628	LAUREL	414	4957	1384	1117	211	1473		1006	1930	1335	13301
1889	COCONUT BROWN	435	2343	1624	1288	741	1687		1918	1867	684	13151
1813	TOBACCO BROWN	1249	2587	2307	1661	278	2218			1867	2806	12845
820	NAVY BLUE	2717	3196	886			1723		914	603	1840	12704
581	NEVA ROSE	2006	3204	1137	1411		197	240	1769	3914	1988	12680
3509	ASH ROSE	591	1750	3670	426	400	1378			3270		12471
4500	WHITE	1086	2267	2521	6425		2803			2672		12398
2750	WHITE	1086	2267	2521	6425		2803			1283	242	12211
603	ASPH ALUM R	2987	4952	1403	1531		977		685	5218	501	12173
55	SURFACE BOND	989	1922	1814	105	404	995			1745	1758	11962
4647	SAHARA	1943	1828	2259	1240				5028			11919
1	CL T GLOSS VN	2684	4250							834	1764	11910
464	ECARIEBAN	2056	1870	2310	1751	415	1019			1609	878	
1855	CASTLE RED	754	2222	1324	1094	729	1003		2297			

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CURRENT TRADE SALES LINE - 1957 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

14,999 TO 10,000 -- 37 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-Western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian	TOTAL ALL PLANTS
1260	ROSE PINK	1236	5778	358	552	431	621	869	2250	1401	630	11838
546	HT RES MTL RM	480	3380	914	1209	110	620	966	1270	1528	1798	11825
1250	DELPHINIUM	864	4411	1839	879	125	604	683	1154	736	560	11704
1200	LIGHT OAK V S	705	4532	2079	1365	114	972	913	834	897	626	11699
4643	MEADOWBROOK	1108	4977	1247	655		1175		544	496	1375	11650
4760	KLONDIKE BLUE	811	2486	2287	650		1544		2035	527		11612
1861	71 SHUT GFN		5009	1736	742	1237	1742			555	2004	11606
3506	TANG RED	812	4595	2016	323	100	1584	106	608	401		11520
4751	COLONIAL IVY	147	2253	2429			353		1774		1358	11140
3092	PINEFROST GRN	686	6056	1061	644		409		580	813	7919	10934
1203	MAHOGANY V S	420	3162	1400	833	805	580			1679	572	10821
1886	LIGHT CANARY	851	2794	1719	754	101	1231		1310		1805	10684
4742	81 SCUIT GRN	1004	1007	1547			1497			3236	1863	10623
3510	JEWEL GREEN		1835	1335					678	1066	1996	10287
3434	CHARCOAL BLK										5342	10256

9,999 TO 5,000 -- 67 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-Western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian	TOTAL ALL PLANTS
1201	DARK OAK V S	431	5029	1269	811	691	420		727	874	351	9912
596	STK FAR WHITE		1887	623	3615		1013		271	318	1356	9774
1267	RIBBON BLUE	1056	3538	336	508			1830	2581	961		9754
815	CONCRETE GRAY	1668	2809	619			1517		1292	652	1765	9710
3474	TEXTURE BASE	421		623			848		259	1243	4684	9325
4755	SUNLIGHT	1353	2756	1065	622	100	1584		847	943	919	9257
4646	POINSETTIA		4161	451	796	117	198	454		1258	414	9202
3511	DOESERT BROWN		1712	1749			344			3145	2048	9173
3096	MOONMIST		1890				1290			6910	9091	9144
3503	CORALIN	541	1727	2522	776		1016		2077	2467	1085	9018
4765	CORSAJE	465	1794	1100	399		1190		1398	761	953	9018
4762	NASSAU	887	2286	1960	2391		618		794	205	903	8999
506	LIG RED LEAD	813	1811	622	2371	102		193		831		8868
1888	CHRONADO	805	1373	1731	2893	421		812		1653	1468	8830
5235	WHITE GALV IR	785	1345	2806	1493			325	427	528		8804
1802	BLACK	1395	1818	1398	1		1191		372	215	1006	8603
821	TURF GREEN	340	1964	512	930		1390		811	842	1629	8563
67	BLACK ASPHALT		1822	3143		49			684	755	753	8476
3402	MAIZE			36			200		8142			8378
3513	GRAY VELVET	294	1891	1524	534		1916		1069	2932		8263
1246	RICH BLUE		3655	835			346			1303		8217
3097	LOCHSOM PINK	855	2277				508			1488	5586	8209
4631	MOCHA BROWN		2663	822	809	112	1008			3145	424	8181
3505	TIMBERLIN	929	1308	1542			508	940	659	1084	578	8141
1268	CONFETTI YEL		2295	617	957	121	460		605		5299	8030
3091	CONFETTI YEL		2271				347				5735	7966
3095	BLUE AZURE		1886									
2950	S G WHITE	6447	900							328		7875
2950	S RED WOOD CL	1201	1420	645	11	204	791		37	1832	932	7875
3098	SAND		1902				354				5697	7853
1222	SCREEN EN BLK	325	1366	2279	1326	98	623			741	846	7606
247	BLONDE										7583	7583

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CURRENT TRADE SALES LINE - 1957 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

9,999 TO 5,000 -- 67 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian	TOTAL ALL PLANTS
1263	BOTANY BROWN	675	3144	620	432		221		1000	1107	294	7497
1269	BLUE TURQ	936	1788	846	579		521		1630	610	432	7342
810	WHITE	1503	958	423			781		1600	885	1101	7251
583	NEVA RUST GRN	996	1890	540	1601		1204	462	229	156		7078
1202	WALNUT V S	301	3629	620	632		200		588	713	376	7059
3093	SMOKE ROSE		2208				375				4364	6947
3094	TROPIC GREEN		2009				349				4584	6942
2758	GRANADA RED	572	1768		2999					1579		6918
2753	RAINBOW PINK	1901	1380		2005					1326		6612
9	RENETREX	995	2409	1008						530	1392	6334
2755	GREENFIELD	586	1352		2672					1685		6295
2751	MAYFLOWER YEL	2034	918		2152					1175		6279
4758	PINK WHEAT	413	1829	835	350		601		1138	214	398	6240
2756	COTTAGE IVORY	1183	1351		2622					1025		6232
2762	RATTAN BROWN	473	1335		2444					1802		6178
2757	PATIO TURQ	712	1364		2598					1658		6041
2759	SHRUB GREEN	593	1389		2548					1461		6031
2761	BROWN ANTIQUE	588	1354		317					1541		5977
4759	ASPARAGUS	388	1409	1223			1015		677		948	5907
857	BLUE	513	1846	304	518	119	545		756	425	5755	5645
253	CL STAIN BASE										5645	5611
255	EBONY										909	5546
254	CHERRY										5422	5385
2752	STERLING YEL	920	1350		2328	404				1013		5337
4747	PUEBLO TAN	1000	916	831	577						5254	5242
256	BRUNSWICH GRN										5242	5196
4743	COTTON CANDY										912	5049
2754	GUNMETAL	602	1369	1739	2361	103	585			220	1388	5337
2763	FERN GREEN	478	1355		2278					1035		5254
246	WHEAT									1226		5242
244	MOD RED MAHOG										5242	5196
4741	LEMON	401	1380	214		98	1100		1182	191	630	5162
4748	HORIZON	996	930	832	486		1006		673	760	135	5049
1252	ORANGE		1779	976	618	108			133	941	248	5026
1880	SHINGLE SHAKE	910	888	802	491	222	391					

4,999 TO 2,500 -- 28 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian	TOTAL ALL PLANTS
540	INT METAL R M	1011	1345	703	205	101				370	1242	4977
242	HONEY MAPLE	4497							274		4970	4770
575	ORIVAL CLEAR		1422	647	533	100	696		868		458	4734
4761	VENICE GREEN										4707	4707
245	WALNUT										1688	4457
3439	EMERALD GREEN		470	1662					104	533	1813	4356
3436	SUNGLOW YEL		498	544					772	729		4336
582	NEVA RUST RED	491	902	837	635		505		473	493		4237
250	SUNTAN										4058	4058
243	FRENCH PROV										4035	4035
248	BURN MAHOGANY										3992	3992
252	MAPLE											

CLD37897

CURRENT TRADE SALES LINE - 1957 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

4,999 TO 2,500 -- 28 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian	TOTAL ALL PLANTS
2840	GLUID TONE CRY	534	1550	341					407	1478	1173	3969
822	STONE GRAY	558	1210						250	365		3897
4000	WHITE	2608	923									3731
1504	NEVA ROT CLR	904	610	904	50	104		185	514	280		3551
1502	NEVA ROT GRN	1304	515	808				388	389	47		3452
4744	MIBISCUS	396	927						845	212	452	3419
1862	92 CHEST BRN	409	675	634	586	836	203			442		3417
1740	CHARTREUSE	450	465	995	218		195		614	206	459	3395
3514	FAIRWAY GREEN		931	1496						953		3380
512	NEVA RUST BLK	388	1818	631					533			3370
594	VIS CHKED GRN	717	1384		589				385	270		3345
3007	FOAM GREEN TURQ	437	908	425	320	616	203		130		2679	3161
1870	15 DEEP TURQ	544	882	645			208				459	2909
4728	TIMBERIA BLUE		524	1009						1259		2868
3512	VICTORIA BLUE		591									2792
3001	LIGHT IVORY										2088	2679

2,499 TO 1,000 -- 39 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian	TOTAL ALL PLANTS
1871	158 DARK BLUE	522	1036	222	114	343	206					2445
620	TINNERS RED		2150	260								2410
3435	MAJESTIC BLUE			345					119	309	1749	2403
819	DELFT BLUE	525	613	252						105	600	2214
57	DEODORIZED PT	477	892	18					476	104	652	2039
1844	THISTLE GREEN		1332		25							1937
554	LIN OIL PUTTY		1920									1920
249	PLATINUM		208						438	127	1843	1843
811	BLACK	654		117							260	1804
4001	FLAT BLACK	1801										1801
3432	UMBER BROWN			334			391			336	1125	1795
1720	LAMP BLACK	995	390									1776
3013	STONE WHITE		355								1416	1771
4002	GLOSS WHITE	1743										1743
4006	VERMILION	1503	216									1719
3012	WEDGEWOOD BLU		459						120		1136	1715
1812	COTTAGE BROWN		906						466	53	1331	1640
3009	ANTIQUE GREEN		245	124	61	30						1576
4003	DELPHINIUM	615	825								1062	1440
3010	ROBIN EGG BLU	1394	368									1430
1784	GREEN	275	730				183			203		1394
100	BLACK		293						343		752	1391
3020	BLACK	643	721									1388
1703	BURNT UMBER		241				199			290	1055	1364
3005	CANARY			344								1307
4731	IVANDYKE BROWN	110	388									1302
4007	GOLDEN YELLOW	695	350									1281
3014	HEARTHSTONE		114		316	126	196				924	1274
1171	1 H C RED	97	440							404		1253
4005	3 UD GREEN	810	303									1250
1719	RAW SILENA	511					375					1189

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GLD37898

CURRENT TRADE SALES LINE - 1957 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

2,499 TO 1,000 -- 39 ITEMS (CONT'D)

Y-line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian	TOTAL ALL PLANTS
1781	BLUE	1170										1170
1708	BRAW UMBER	534	634									1168
3006	PEACH BLOOM		246								904	1150
1705	MED CHR GREEN	628	485									1113
3011	PEACOCK BLUE		244								862	1106
3002	CREAM		361								708	1069
4004	DAWN GRAY	610	432						178		606	1042
3028	GREEN		236									1020

999 TO 500 -- 22 ITEMS

3022	BRIGHT RED		174	168					41	148	759	974
251	REDUCER	100	109							107	433	958
3437	CARDINAL RED										820	927
3023	LIGHT YELLOW		153						242		531	926
3021	DARK BLUE		222						234		469	925
1789	LIGHT YELLOW	910										910
3008	DUSTY ROSE		237								639	876
1111	UD GREEN		113			119	212				227	854
3026	BLUE GREEN		54						552			833
1783	UMBER BLACK	795										795
1783	SIENNA RED	755										755
4745	POINSETTIA			312						407		719
1702	BURNT SIENNA	195	503									698
4745	MEADOW BROOK		442							250		684
1707	MED CHR YEL	348	336									619
3024	MEDIUM YELLOW		184						151	49	313	619
1718	VENETIAN RED	105	372				93		221		206	579
3030	BRAW SIENNA		152				203					574
1716	LT CHR YEL	315	56									559
1701	YELLOW OCHRE	202	315									536
1711	PRUSSIAN BLUE	221	315									528
1706	LT CHR GREEN	189	339									

499 TO 300 -- 11 ITEMS

1782	BLACK	495	96						164		167	495
3029	BRAW UMBER		94									427
1745	PERMA GREEN	200					96					390
1786	FERRITE YEL	378										378
3032	BURNT SIENNA		52				203		210		111	373
1717	AMER VERMIL	123	39						199		163	365
3027	ORANGE		48						92		202	364
3025	BURNT UMBER											342
1786	OXIDE RED	320										320
116	UD YELLOW		110	101	104							315
1746	PERMA BLUE	99	118				93					310

CURRENT TRADE SALES LINE - 1957 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

299 TO 100 -- 8 ITEMS

T-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. E. Arabian	TOTAL ALL PLANTS
1709	IVORY BLACK	170	118									288
1031	PURPLE		49						65		153	267
1742	OP CHROME YEL	104	25				92					221
3433	SIENNA RED								97	113		210
1864	37 LIGHT YEL		110	54								164
2822	G T GRAY RED		134									134
120	YELLOW				130							130
1715	ULTRAMAR BLUE	49	55									104

99 TO 0 -- 3 ITEMS

109	FARM GRAY				50							50
64	JAPAN DRIER								30			30
1744	ROSE LAKE		26									26

GLD37899

SECTION VII
DISCONTINUED ITEMS - Y-NUMBER PRODUCTION
1953, 1954, 1955, 1956 and 1957

Note: Gallonage figures suffixed with an asterisk (*) denote the item was a discontinued Y-number item for the ten month period involved. The absence of an asterisk (*) denotes the item as an active Y-number item for the ten month period involved.

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
4	Floorette	4,858	5,741	2,729	207	
7	Painters Floor & Trim	3,373*	4,081*	194*	144*	
8	Gen. Utility Varnish	2*	307*			
10	Flatting Oil	110*	172*	31*		36*
11	Prepared Tung Oil	24*	347*			
12	Glid Seal	2,407*	1,710*	1,352*	1,570*	1,084*
13	Jaspar Varnish	4,202*	4,609*	4,534*	4,502*	
15	Rapid Cote Varnish	4,696	6,142	7,498	3,129	553*
37	Lik A Rub	1,723*	1,728*	1,745*	1,249*	
43	Stove Pipe En.	1,353*	1,337*	896*	896*	1,337*
44	Screen Enamel Black			8*		
45	Superior Bronzing Liquid	949*	420*	397*	3*	
46	Liq. Wood Filler	412*	1,045*	278*	1,084*	633*
49	Bar & Table Top Varnish	4,519	5,794	3,667	3,363	2,550*
56	Knot Sealer	48*	48*			
69	Screen Green	391*		223*		
71	24 Hr. Paint Varnish Remover	100*				
73	Dustless Floor Oil			7*		
78	Masking Compound	2*	2*			
91	Asbestos Liq. Roof Pt.					
93	Denatured Alcohol	222				
101	Green Tractor Mach. En.	111*				
107	Fordson Gray Tractor Mch. En.	1*				
108	J. D. Yellow	1,639	1,386	1,540	126*	19*
110	Clectrac Orange	135*	103*	50*	29*	
112	Hi Way Yellow	412*	171*		59*	58*
114	Blue Tractor Mach. En.	80*				
115	Orange Tractor Mach. En.	145*	61*	86*	96*	51*
181	Renovator	165*	180*	140*		
201	Lt. Golden Oak Wood Stain	200*	211*	64*	49*	3*
202	Dk. Golden Oak Wood Stain	157*	130*	50*	30*	
206	Mission Oak End Wood St.	64*	67*	42*		
215	Walnut Wood Stain	555*	145*	210*	34*	
217	Brown Mahogany Wood Stain	225*	57*	52*	25*	
218	Lt. Mahogany Wood Stain	237*	155*	144*	30*	
219	Dk. Mahogany Wood Stain	403*	193*	93*	27*	
220	Maple En. Wood Stain	255*	266*	125*		
230	Lt. Oak Oil Wood Stain	303*	468*	326*	575*	239*
231	Dk. Oak Oil Wood Stain	293*	573*	334*	612*	223*
232	Golden Oak Stain					

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DISCONTINUED ITEMS - Y-NUMBER PRODUCTION Cont'd.
1953, 1954, 1955, 1956 and 1957

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
233	Cherry Oil Wood Stain	39*		25*		
234	Walnut Oil Wood Stain	430*	425*	313*	610*	227*
235	Mahogany Oil Wood Stain	430*	596*	430*	499*	311*
239	Honey Maple Oil Wood Stain	12*	17*	14*		15*
240	Silver Maple Oil Wood Stain	9*	6*			
241	Conventional Maple	2,825	2,925	3,813	275*	
352	Green Sheep Marking			12*	13*	
502	White Endurance Semi Paste	28*	260*			
504	Zinc Dust Paint	893	599	1,021*	1,222*	772*
505	Graphite Liquid Paint	3,299*	795*	969*	1,940*	2,826*
510	Dark Green Neva Rust	234*		116*	403*	109*
513	Brown Neva Rust	167*				
520	Euston Liquid White Lead	270*	286*			
544	Chrome Aluminum					
569	Glid N Mildew X	927*	175*	77*	89*	113*
576	Clear Driwall H B	1,150	1,923*			
577	Driwall White	1,803*	1,367*			
580	Neva Rust Slate Gray	30*				
587	Romark No. 2 Orange	12*			12*	22*
595	Blackboard Slating	467*		191*		
597	Slick Cleaner					
621	Tinners Dark Red	429*				
623	Tinners Green	13				
631	Romark No. 1 Yellow	4,940	3,125	1,623*	1,980*	1,005*
632	Romark No. 1 Orange					
701	Mahogany Paste Wood Filler					
702	Paste Wood Filler Lt. Oak					
703	Paste Wood Filler Dk. Oak	100*	65*			
704	Golden Oak Wood Filler		7*			
812	Olive Green Plinamel	125*				
818	Leather Tan Plinamel	568*		86*	89*	56*
850	Black Florenamel	673		160*	105*	
851	Ivory Florenamel		155*	73*	25*	
855	White Florenamel	1,284*	879*	154*	725*	580*
863	Warm Gray Florenamel	17,773	15,208	8,690	2,164	2,022*
872	Walnut Florenamel	8,996	8,156	7,364	2,212	990*
873	Sand Gray Florenamel	334*	162*	139*	79*	87*
900	Velvet White Spedene En.	16*	44*	126*	149*	105*
901	Gloss White Spedene	496*	153*			
906	White En. Undercoat	198*	1,865*	911*		

GLD37901

DISCONTINUED ITEMS - Y-NUMBER PRODUCTION Cont'd.
1953, 1954, 1955, 1956 and 1957

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
910	Gloss White					
912	Eggshell White	4,491*			204*	
952	Buff Speedwall S. G.	105*	100*			
964	Cameo Speedwall	55*	25*		30*	89*
1000	White Liquid Cement Coating	6,262	287*	78*	352*	12*
1013	Mixing Liquid Cement Coating	688	237*		4*	12*
1016	Stucolor Liq Cement Ctg.					
1021	No. 558 Stucolor	83*				
1030	Red Liquid Cement Coating				17*	
1031	Concrete Col. Liq. Cem. Coat.	10*				
1050	White Exterior Masonry Paint	437	46,900	6,748	3,170	1,163*
1051	Horizon Blue Ext. Masonry Paint		2,850			
1052	Turf Brown Ext. Masonry Paint		3,350	443		
1053	Heathcliff Gray Ext. Masonry Paint		3,922	534		
1054	Sprout Green Ext. Masonry Paint		3,435			
1055	Palm Green Exterior Masonry Paint		4,725			
1056	Marineland Green Ext. Masonry Paint		4,062			
1057	Aztec Exterior Masonry Paint		4,720			
1058	Russet Exterior Masonry Paint		3,989			
1059	Sunshine Exterior Masonry Paint		4,209	905		
1060	Golden Sand Exterior Masonry Paint		3,191			
1061	Mixing Liquid Ext. Masonry Paint		4,648	555		
1117	Speedwall Mixing Size	13*	12*	8*		
1118	Speedwall Glazing Liquid		10	11	10*	4*
1209	Flat White Japalac	7*				
1210	Ground Color Japalac	3,732	3,896	2,076*	1,292*	887*
1218	Cream Japalac	59*	32*			
1221	Stove & Iron En. Japalac	2,725	1,481	1,055*	456*	432*
1224	Graining Color Lt. Japalac	341	350	163*	47*	64*
1225	Graining Compound Dark	26*	23*	12*		
1234	Jade Green	7,713	8,121	8,579	4,190	3,204*
1247	Maple Jap. Varn. Pt.	17*	144*			
1251	Cermaic Blue Japalac		24*			
1253	Dusty Rose Japalac					
1258	Beige Japalac		3*			
1259	Walnut Brown Japalac	329*	349*	435*	622*	604*
1261	Carnival Yellow	2,977	6,971	7,395	3,174	2,594*
1262	Red Mahogany	3,942	4,741	5,075	2,916	2,812*
1264	Chinese Red	3,736	9,576	11,384	7,538	6,272*
1265	Homestead Gray	2,729	7,497	6,928	2,803	2,837*

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DISCONTINUED ITEMS - Y-NUMBER PRODUCTION Cont'd.
1953, 1954, 1955, 1956 and 1957

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
1266	Shamrock	4,487	6,908	7,915	3,577	3,038*
1505	Glid N Furniture Polish	521	267*	407*	41*	173*
1506	Glid N Auto Polish	2,035*	1,802*	162*	354*	361*
1508	Dark Scratch Remover	256*	226*	780*	90*	90*
1512	Glid N Brush Restorer	2,334	2,486	1,354	774*	655*
1513	Glid N Wallpaper Remover			2*	4*	
1704	Dk. Chrome Green In Oil	325	29			
1713	Tuscan Red In Oil	143				
1721	Van Dyke Brown In Oil	314	70*			
1722	Cobalt Blue In Oil	171				
1801	Inside White Flat					
1806	Cream White Endurance H.P.		32*		78*	
1809	Beige Endurance	193*				
1810	707 Buff Endurance	7*				
1823	709 Lemont Stone Endr.	73*	170*	24*	85*	
1824	Pearl Gray Endr.	204*	54*	51*		
1825	710 Lead Color Endr.	352*	103*			
1831	Colonial Yellow Endr.	17,968	18,023	19,083	4,074	2,135*
1845	727 Orange Endurance	77*				
1858	Shad. Wh. Endr. H.P.	23*			460*	245*
1865	Trim Trellis 25 Radio Bl.	6*				
1866	Trim Trellis 20 Coln. Blue	111*				
1900	White Reflectolite	21,012	15,823	12,184	1,322*	639*
1901	Ivory Reflectolite	3,345	1,300	5,415	6,832*	
1903	Aqua Blue Reflectolite	768	955	58		
1905	Sea Green Reflectolite	3,929	1,684	1,000		
1908	New Buff Reflectolite	594	464	116		
1909	Champagne Reflectolite	1,189	469			
1910	Canary Yellow Reflectolite	1,330	865	125		
1911	Dusty Pink Reflectolite	1,150	834	287		
1912	Pale Azure Reflectolite	768	1,023	661		
1913	Oyster White Reflectolite	585	1,184	240		
2000	Zinc O Lith House Paint	6,227	7,592*	4,561*	2,483*	1,776*
2206	Seal Brown Everon H.P.	48*				
2300	White Fabricote	95*				
2400	Blt. No. 1 White Ripolin	147*			GLD37903	
2500	Semi Glass White Ripolin	66*	20*			
2705	Dk. Green Shingle Stain	1,828*	790*	257*	80*	
2706	Red Shingle Stain	771*	694*	282*	952*	318*
2708	Lt. Brown Shingle Stain		7*			
2709	Maroon Shingle Stain	400*	782*	314*	690*	560*
2710	Dk. Oak Shingle Stain	1,530*	941*	516*	1,210*	1,456*
2712	White Shingle Stain	161*	111*			
2713	Green Shingle Stain	2,969*	1,229*	604*	678*	1,429*
2714	French Gray Shingle Stain	420*	168*	2*	14*	346*

DISCONTINUED ITEMS - Y-NUMBER PRODUCTION Cont'd.
1953, 1954, 1955, 1956 and 1957

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
2715	Lt. Green Shingle Stain	119*	64*	5*	27*	97*
2716	Blue Shingle Stain	20*	5*			
2800	White Brushing Lacquer	163*	122*			
2807	Golden Brown Br. Lacquer	23*	9*	12*		
2809	Red Lacquer	69*	82*			
2810	Black Lacquer	148*	180*			
2811	Lettuce Green Brushing Lacq.			2*		
2813	Brilliant Gr. Br. Lacquer	5*	17*			
2814	Dk. Green Lacquer	24*	24*			
2815	Golden Yellow Lacquer	761*	140*			
2819	Mist Blue Br. Nubelon					
2821	Bl. Brush Lacquer	5*	16*			
2828	Orange Brushing Lacq.	30*				
2834	Pearl Gray Br. Lacquer	50*				
2837	Lt. Orange Br. Lacquer	51*	22*	14*		
3201	French Ivory Spred Gloss	56,198	4,157	1,197		
3205	Daffodil Spred Gloss	69,075	24,123	3,906		
3207	Greenmist Spred Gloss	60,229	11,263	3,855		30*
3208	Marsh Rose Spred Gloss	52,703	1,258	72		
3209	Vermont Green Spred Gloss	52,980	1,741	197		
3210	Lake Blue Spred Gloss	55,080	3,319	754		24*
3211	Pool Green Spred Gloss	51,588	1,672	402		
3212	Frost Blue Spred Gloss	55,642	5,048	1,539		
3213	Antique White Spred Gloss	49,527	4,150	963		
3214	Chateau Gray Spred Gloss	54,807	9,645	2,090		135*
3215	Bud Pink Spred Gloss	55,183	4,570	1,250		
3218	White Spred Gloss	124,435	57,930	20,949	2,137	249*
3228	Brunswick Green Spred Gloss	42,621	153	11		
3229	Dubonnet Spred Gloss	36,564		119		
3230	Normandy Blue Spred Gloss	38,640		990		
3231	Jamaica Brown Spred Gloss	35,069	367			
3300	Spred Luster White	840*	105*	4,600*	1,613*	335*
3301	Spred Luster Ivory	563*	266*		180*	223*
3302	Spred Luster Rich Cream	192*	240*		288*	220*
3305	Spred Luster Sunlight	28*		103*		
3306	Soft Peach Spred Luster	26*				
3307	Spred Luster Seafoam	80*	104*	100*		
3308	Rosewood Spred Luster	25*				
3312	Spred Luster Blue Haze	120*				
3313	Spred Luster Dusty White	25*				

DISCONTINUED ITEMS - Y-NUMBER PRODUCTION Cont'd.
1953, 1954, 1955, 1956, and 1957

7-6

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
3314	Ember Gray Spred Luster	25*	25*			
3429	Wineberry	71,947	49,390	22,727	545	1,409*
3430	Colonial Blue	75,905	69,772	45,687	3,352	1,333*
3476	Coral Spec. Color	48*				
3477	Lt. Yellow Spec. Color	53*				
3478	Blue Green Spec. Color	50*				
3479	Powder Blue Spec. Color	50*				
3480	Pearl Gray Spec. Color	49*				
4501	Speed-Wall Gl. Oyster White	108*				
4502	Speed-Wall Gl. Warm Ivory	1,016*	132*			
4503	Speed-Wall Gl. Cashew Cream	635*	25*			
4504	Speed-Wall Gl. Sun Glow	2,460*	102*			
4505	Speed-Wall Gl. Pink Coral	358*			13*	
4507	Speed-Wall Gl. Warm Gray	103*				
4508	Speed-Wall Gl. Dresden Bl.	481*	124*			
4511	Speed-Wall Gl. Onyx Green	1,169*	236*	27*		
4513	Speed-Wall Gl. Lt. Green		24*			
4601	Speed-Wall S.G. Bone White	13,101	11,969	144*		
4602	Speed-Wall S.G. Ivory	20,083	15,789	620*		
4603	Speed-Wall S.G. Rich Cream	1,611*		2,529*	3,165*	2,873*
4604	Speed-Wall Jonquil	20,065	15,113	74*		
4605	Speed-Wall S.G. Peach Glow	6,267	4,820	2,667*	2,368*	3,671*
4606	Speed-Wall S.G. Shadow Rose	6,493	3,457	49*		
4607	Speed-Wall S.G. Smoketone	15,433	12,663	194*		
4608	Speed-Wall S.G. Powder Blue	6,781	4,305			
4609	Speed-Wall S.G. Blue China	100*				
4610	Speed-Wall S.G. Cloud Blue	4,617	3,543			
4611	Speed-Wall S.G. Mint Green	17,874	15,044	114*		
4612	Speed-Wall S.G. Ocean Sp.	6,205	6,141			
4613	Speed-Wall S.G. Leaf Gr.	14,235	9,105	113*		
4629	Speed-Wall S.G. Ruby		107	17,445		
4630	Speed-Wall S.G. Bayside		100	18,610		
4701	Speed-Wall Fl. Buhrstone	657*	513*			
4702	Speed-Wall Fl. Dutch Ivory	7,234	8,061	124*		
4703	Speed-Wall Fl. Dev. Cr.	636*	8*	1,074*	840*	354*
4704	Speed-Wall Fl. Pale Yellow	5,360	5,929			
4705	Speed-Wall Fl. Tea Rose	3,477	2,652	1,289*	154*	1,139*
4706	Speed-Wall Fl. Rose Dust	4,296	4,290			
4707	Speed-Wall Fl. Beach Gray	4,997	6,682			
4708	Speed-Wall Fl. Bl. Pastel	3,277	2,915			

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DISCONTINUED ITEMS - Y-NUMBER PRODUCTION Cont'd.
1953, 1954, 1955, 1956 and 1957

7-7

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
4710	Speed-Wall Fl. Dusty Blue	2,841	3,241			
4711	Speed-Wall Fl. Mist Green	11,582	11,016	167*	51*	
4712	Speed-Wall Fl. Aqua Tint	2,862	4,828			
4713	Speed-Wall Fl. Seacrest Gr.	5,180	5,202			
4718	Glazing Liquid	176*	215*	106*	87*	49*
4729	Speed-Wall Fl. Sultan			11,057		
4730	Speed-Wall Fl. Danish Blue		101	10,677		
5106	Peach Ultra Flat Latex	9,359	14,281	18,016	4,618	110*
5107	Alpine Green Ultra Flat Latex	17,318	31,288	35,752	13,756	65*
5108	Tampa Beige Ultra Flat Latex	10,389	11,982	19,717	5,318	405*
5109	Spruce Green Ultra Flat Latex	15,011	17,776	22,536	6,240	
5110	Light Turquoise Ultra Flat Latex	11,363	7,333	18,469	3,410	112*
5112	Miami Blue Ultra Flat Latex	10,165	13,914	18,623	5,440	
1906	Peach Reflectolite	753	588	115		
Total Active and Discontinued		1,511,113	783,420	473,758	134,655	63,111
Less: Total Active		1,450,450	736,560	430,021	87,333	-0-
TOTAL DISCONTINUED		<u>60,663</u>	<u>46,860</u>	<u>43,737</u>	<u>47,322</u>	<u>63,111</u>

NUMBER OF ITEMS

Total Active and Discontinued	218	189	142	95	74
Less: Total Active	<u>89</u>	<u>91</u>	<u>58</u>	<u>22</u>	<u>-0-</u>
TOTAL DISCONTINUED	<u>129</u>	<u>98</u>	<u>84</u>	<u>73</u>	<u>74</u>

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SECTION VIII
OTHER Y-LINE PRODUCTION - DISCONTINUED ITEMS - 1957
IN CODE NUMBER ORDER BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
10	FLATTING OIL					36			755	279		36
12	GLID SEAL	50							553			1084
15	RAPID COTE VN											553
43	STOVE PIPE EN		1337									1337
46	IG WD FILLER	29		604								633
49	ST TOP VN		2550									2550
108	JD YELLOW					19						19
112	MI WAY YELLOW				29							29
115	AC ORANGE					51						51
201	LT GOLDEN OAK					48						48
230	LT OAK OIL		211									239
231	DK OAK OIL		203									223
234	WALNUT OIL	5	198									227
235	MAHOGANY OIL		311									311
239	HONEY MAPLE											15
505	GRAPH LIG PT	167			1893				766			2826
510	DK GRN NR									109		109
569	GLID MILDEW X	63				23	24		1	2		113
587	ROK NO 2 ORGE	22										22
631	ROK NO 1 YEL	1005										1005
818	LEATHER TAN	56										56
835	WHITE											109
863	WARM GRAY	16	1835	50						580	60	2022
872	WALNUT GRAY		934							61	56	990
873	SAND GRAY									87		87
900	VE WHITE SPED					105						105
964	CAMEO SW		89									89
1000	WHITE LIG C C											12
1013	MIX LIG C	104			12				12			12
1050	WHITE			66			307		686			1163
1118	SW GLAZ LIG								4			4
1210	GROUND COLOR								450			887
1221	GREEN BLK		108	204	125				432			432
1224	GR COLOR LT						57		7			64
1234	JADE GREEN	107	1355				26	427	1002	202	85	3204
1239	WALNUT BROWN								604			604
1261	CARNIVAL YEL		2244		55					240	55	2594
1262	RED MAHOGANY		2617							195		2812
1264	CHINESE RED		5579	110						283		6272
1265	HOMESTEAD GRY		2225	318						283	11	2837
1266	SHAMROCK		2767							141	173	3038
1505	FURN POLISH										361	361
1506	AUTO POLISH		90									90
1508	SCRATCH REMOVE		655					367	852		18	655
1512	BRUSH RESTORE		898									2135
1831	COLONIAL YEL					245						245
1838	SHADOW WHITE							755	542			639
1900	WHITE REFLECT			97					1021			1776
2000	WHITE O LITH								158	160		318
2706	RED S S									560		560
2709	MARON S S											560

OTHER Y-LINE PRODUCTION - DISCONTINUED ITEMS - 1957
IN CODE NUMBER ORDER BY TOTAL ALL PLANTS -(CONT'D.)

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
2710	DK OAK S S								1456			1456
2713	GREEN S S								1429			1429
2714	FRENCH GR Y S S								346			346
2715	LT. GREEN S S									97		97
3207	GREEN MIST										30	30
3210	LAKE BLUE										24	24
3214	CHATEAU GRAY					25					110	135
3218	WHITE					15				149		249
3300	S L WHITE										335	335
3301	S L IVORY										223	223
3302	SL RICH CREAM										220	220
3429	WINEBERRY		1409									1409
3430	COLONIAL BLUE		1333									1333
4603	RICH CREAM							1156	1717			2873
4605	PEACH GLOW							1210	2461			3671
4703	DEVONSHIRE CR								354			354
4705	TEA ROSE								1139			1139
4718	GLAZING LIQ						49					49
5106	PEACH			75							35	110
5107	ALBINE GREEN			65								65
5108	TAMPA BEIGE			125		215				65		405
5110	LIGHT TURQ			75						37		112

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OTHER Y-LINE PRODUCTION - DISCONTINUED ITEMS - 1957
IN VOLUME ORDER BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
1264	CHINESE RED		5579	110				1210	2461	583		6272
1605	PEACH GLOW		1355				26	427	1002	202	85	3671
1234	JADE GREEN	107	2787					1156	1717	141	110	3204
1266	SHAMROCK											3038
1603	RICH CREAM											2873
1265	HOMESTEAD GR		2225	318						283	11	2837
505	GRAPH LIG PT	167			1893				766			2826
1262	RED MAHOGANY		2617							195		2812
1261	CARNIVAL YEL		2244		55					240	55	2594
498	T TOP VN		2550									2550
1831	COLONIAL YEL		898					367	852		18	2135
863	WARM GRAY	16	1835	50						61	60	2022
200	ZINC O. LITH							755	1021			1776
2710	DK OAK S S								1456			1456
2713	GREEN S S								1429			1429
3429	WINEBERRY		1409									1409
43	STOVE PIPE EN		1337									1337
3430	COLONIAL BLUE		1333									1333
1050	WHITE	104		66			307		686			1163
4705	TEA ROSE								1139			1139
12	GLID SEAL	50							755	279		1084
63	ROCK NO 1 YEL	1005										1005
872	WALNUT		934								56	990
1210	GROUND COLOR		108	204	125				450			887
1512	BRUSH RESTORE		655									655
1900	WHITE REFLECT			97					542			633
46	LIG WD FILLER	29		604					604			604
1259	WALNUT BROWN									580		580
855	WHITE									560		560
2709	MAROON S S											560
1215	RAPID COTE VN											560
1221	SEN BLK											560
5108	TAMPA BEIGE											560
1506	AUTO POLISH											560
4703	DEVONSHIRE CR											560
2714	FRENCH GRAY SS									65		65
3300	S L WHITE										361	361
2706	RED S S											361
3218	MAHOGANY OIL		311									311
1858	SHADOW WHITE											311
2300	LT OAK OIL		211							160		311
234	WALNUT OIL		198									311
2310	DK OAK OIL		203							149	85	311
3301	S L IVORY											311
3302	S L RICH CREAM											311
1508	FURN POLISH											311
3314	CHATEAU GRAY											311
5110	GLID MILDEW X											311
5106	PEACH	63		75			24		1	2	35	110
				75						37		110

OTHER Y-LINE PRODUCTION - DISCONTINUED ITEMS - 1957
IN VOLUME ORDER BY TOTAL ALL PLANTS -(CONT'D.)

N-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
5100K	GRN N R					105				109		109
900VE	WHITE SPED									105		105
2715LT	GREEN S S									97		97
1308	SCRATCH REMOV		90									90
964	CAMEO SW		89									89
873	SAND GRAY									87		87
5107	ALPINE GREEN			65								65
1224	GR. COLOR LT				29	29	57		7			64
112H	1 WAY YELLOW					51						58
818	LEATHER TAN	56										56
115	AC ORANGE					49						51
4718	GLAZING LIQ					48						48
201LT	GOLDEN OAK					36						36
10	ELATTING OIL											36
3207	GREEN MIST											36
3210	LAKE BLUE											36
587	ROK NO 2 ORGE	22									30	30
108	LD YELLOW					19					24	24
239	HONEY MAPLE					15						15
1000	WHITE LIQ C C				12				12			12
1013	MIX LIQ C C								4			12
1118	SW GLAZ LIQ											4

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