Cooper Mud Co.

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
6/23/81	13911

SOLD TO	SHIPPED TO
Cooper Mud, Inc. Box 847 Pawhuska, OK 74056	Same

~~TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	6/18/81	CuPu		6/18/81	Sand Springs	14816

DESCRIPTION		UNITS	UNIT PRICE	AMOUNT
Montello Detergent (Regular)	5-gal.	12/Cans	@ 11.45	$137.40
Slix	5-gal.	12/Cans	@ 40.50	486.00
				$623.40

TERMS: Net 30 - 2% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 14816

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO
Cooper Mud Co.

DATE: 6-18-81
CUSTOMER ORDER NO.:
TERMS: F.O.B. Sand Springs Okla.
SALESMAN:
SHIP WHEN: 6-18-81
SHIP VIA: Cooper Mud Co. Pick Up

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
12	Cans Montello Detergent(R)	11.45	
12	Cans Slix	10.52	

Loyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

Cost 41772 67%

INVOICE

DATE	NUMBER
6/23/81	13911

Sold To:	Shipped To:
Cooper Mud Inc. Box 847 Pawhuska, Ok 74056	Same #030500

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	6/18/81	Cu Pu		6/18/81	Hand Apgs.	14816

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	0665-01	623.40	
COMMISSIONS	2240-01	55.20	
ROYALTIES	2250-01		
FREIGHT	2060-01		
ROYALTIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		55.20
	1490-01		137.40
	1440-01		486.00
TOTAL		678.60	678.60

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240-01			2250-01		
Montello Water (R) 5-gal.	1490-01	12	11.45	137.40	Al-130	1.55	18.60			
Alix 5 gal.	1440-01	12	40.50	486.00	Al-130	3.05	36.60			
Terms: Net 30 - 2 % Late Charge - 45 Days										
TOTALS		24		623.40	0850-01		55.20	0839-01		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
5/29/81	13825

SOLD TO	SHIPPED TO
Cooper Mud Inc. Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	5/28/81	CuPu		5/28/81	Sand Springs	14786

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Slix 5 Gal. cans	15	40.50	$607.50
Montello Detergent-Regular 5 Gal.	15	11.45	171.75
			$779.25

Terms: Net 30 - 2% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

No. 14786

SHIP TO: Cooper Mud Co.

DATE: 5-28-81

CUSTOMER ORDER NO.:

TERMS: F.O.B. Sand Springs Okla.

SALESMAN:

SHIP WHEN: 5-28-81

SHIP VIA: Cooper Mud Co.

BILL TO:

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
~~XX~~ 15	Cans Slix	40.50	
15	Cans Montello Det (R)	11.45	

Loyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

Cost 522.15 67%

INVOICE

DATE	NUMBER
5/29/81	13825

Sold To:

Cooper Mud Inc.
Box 847
Pawhuska, Ok. 74056

Shipped To:

030500

Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO./PO NO.
	5/29/81	Cu Pu		5/28/81	Sand Springs	14786

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO.	DR	CR
ACCOUNTS REC	06501	779.25	
COMMISSIONS	2248-01	69.00	
ROYALTIES	2250-01		
FREIGHT	2060-01		
ROYALITIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850 01		69.00
	1490-01		607.50
	1490-01		171.25
TOTAL	[redacted]	848.25	848.25

PRODUCT	PROD NO.	UNITS	UNIT PRICE	AMOUNT	ACCT NO	COMMISSIONS RATE	COMMISSIONS AMOUNT	ACCT NO.	ROYALTIES RATE	ROYALTIES AMOUNT
					2248-01			2250-01		
Slip 5 Gal Cans	1490-01	15	40.50	607.50	90-130	3.05	45.75			
Mentelle Detergent-Regular Stallion	1490-01	15	11.45	171.75	All-130	1.55	23.25			
Terms: Net 30 - 2 % Late Charge - 45 Days										
TOTALS		30		779.25	0850-01		6900	0839-01		

SALES ANALYSIS ← SALES JURNAL ↑

DETACH BEFORE DEPOSITING

Invoice # 13185	652.55	
13186	695.76	
		$1,348.31

STK. FORM M-K 1042 PRINTED PRODUCTS INC. - BOX 3246, TULSA, OKLAHOMA 74101

COOPER MUD COMPANY
P. O. BOX 847
PAWHUSKA, OKLA. 74056

№ 2848

DETACH BEFORE DEPOSITING

Invoice #	13399	16,478.37	
	13421	686.80	
			$17,165.17

STK. FORM M-K 1042 PRINTED PRODUCTS INC., BOX 3246, TULSA, OKLAHOMA 74101

COOPER MUD COMPANY
P. O. BOX 847
PAWHUSKA, OKLA. 74056

№ 2957

DETACH BEFORE DEPOSITING

Invoice # 13452	618.50	
13453	530.10	
13510	286.25	
13559	3,293.09	$4,727.94

STK. FORM M-K 1042 PRINTED PRODUCTS INC., BOX 3246, TULSA, OKLAHOMA 74101

COOPER MUD COMPANY
P. O. BOX 847
PAWHUSKA, OKLA. 74056

№ 3063

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
5/12/81	13763

SOLD TO	SHIPPED TO
Cooper Mud Inc. Box 847 Pawhuska, OK 74056	SAme

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	5/11/81	CuPu		5/11/81	Sand Springs	14767

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Slix 5 Gal. can	15	40.50	$607.50
Montello Detergent - Regular 5 Gal.	15	11.45	171.75
			$779.25

THE CONDITIONS AND USE OF THE PRODUCTS SET FORTH HEREIN ARE BEYOND THE CONTROL OF MONTELLO. FOR THIS REASON ANY INFORMATION, STATEMENTS, RECOMMENDATIONS OR SUGGESTIONS ARE MADE BY MONTELLO WITHOUT WARRANTY OR GUARANTEE, EITHER EXPRESS OR IMPLIED. ALSO FOR THIS REASON, MONTELLO SHALL NOT BE RESPONSIBLE FOR ANY FAILURE TO COMPLY WITH ANY FEDERAL, STATE OR LOCAL SAFETY OR ENVIRONMENTAL STANDARD OR REGULATION, WHICH RESULTS FROM THE USE OF ITS PRODUCTS.

Terms: Net 30 - 2% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 14767

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud Co.

DATE: 5-11-81
CUSTOMER ORDER NO.:
TERMS:
F.O.B.: Sand Springs Okla.
SALESMAN:
SHIP WHEN: 5-11-81
SHIP VIA:

BILL TO: Cooper Mud, Inc. Box 847 Pawhuska, Ok 74056

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
15	Cans Slix	40.50	
15	Cans Montello Det (R)	11.45	

Loy Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

Cost 522.15 67%

INVOICE

DATE	NUMBER
5/12/81	13763

Sold To:	Shipped To:
Cooper Mud Inc. Box 847 Pawhuska, Ok 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR P.O. NO.
	5/11/81	CuPu		5/11/81	Sand Springs	14767

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2261-01			2350-01		
Slix 5 Gal can	1440-01	15	40.50	607.50	AL-130	3.05	45.75			
Montello Detergent-Reg 5 Gal can	1490-01	15	11.45	171.75	AL-130	1.55	23.25			
Terms: Net 30 - 2% Late Charge - 45 Days										
TOTALS		30		779.25	0850-01		69.00	0839-01		

SALES ANALYSIS ← SALES JURNAL ↑

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
Accounts Rec	0465-01	779.25	
Commissions	2261-11	69.00	
Royalties	2261-21		
FREIGHT	3460-01		
Royalties Payable	0139-01		
Commissions Payable	0150-01		69.00
	1440-01		607.50
	1490-01		171.25
TOTAL		848.25	848.25

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
4/22/81	13668

SOLD TO	SHIPPED TO
Cooper Mud Company P. O. BOX 847 Pawhuska, Oklahoma 74066	Same

TERMS: NET 30 - 2% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	4/17/81	CuPu		4/17/81m	Sand Springs	13991

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Free Hole 5 Gal. can	3 cans	32.95	$ 98.85
Montello Detergent-Regular 5 Gal. can	10 cans	11.45	114.50
Slix 5 Gal. can	10 cans	40.50	405.00
FL-1 50# bag	10 bags	N/C	N/C
			$618.35

THE CONDITIONS AND USE OF THE PRODUCTS SET FORTH HEREIN ARE BEYOND THE CONTROL OF MONTELLO. FOR THIS REASON ANY INFORMATION, STATEMENTS, RECOMMENDATIONS OR SUGGESTIONS ARE MADE BY MONTELLO WITHOUT WARRANTY OR GUARANTEE, EITHER EXPRESS OR IMPLIED. ALSO FOR THIS REASON, MONTELLO SHALL NOT BE RESPONSIBLE FOR ANY FAILURE TO COMPLY WITH ANY FEDERAL, STATE OR LOCAL SAFETY OR ENVIRONMENTAL STANDARD OR REGULATION, WHICH RESULTS FROM THE USE OF ITS PRODUCTS.

Terms: Net 30 - 2% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

~~P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063~~
~~24 HR. PHONE: (918) 245-6661~~
~~TWX: 910-840-3007~~
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

No. 13991

DATE: 4-17-'81

CUSTOMER ORDER NO.:

TERMS: F.O.B. Sand Springs Okla.

SALESMAN:

SHIP WHEN: 4-17-81

SHIP VIA:

SHIP TO: Cooper Mud Co.

BILL TO:

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
3	Cans Free Hole	32.95	
10	Montello Dete (R) Cans	11.45	
10	Cans Slix	40.50	
10	Bags Fl-I NO Charge		N/C

Loyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

INVOICE

DATE	NUMBER
4/22/81	13668

Cost 43.80 66.9%

Sold To:	Shipped To:
Cooper Feed Company P.O. Box 847 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	4/17/81	AcPu		4/17/81	Sand Springs	13991

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	0665.01	618.35	
COMMISSIONS	2240.01	58.36	
ROYALTIES	2250.01		
FREIGHT	2060.01		
ROYALITIES PAYABLE	0859.01		
COMMISSIONS PAYABLE	0850.01		58.36
	1540.01		98.85
	1490.01		114.50
	1440.01		405.00
TOTAL		676.71	676.71

PRODUCT		PROD NO.	UNITS	UNIT PRICE	AMOUNT	ACCT NO	COMMISSIONS RATE	COMMISSIONS AMOUNT	ACCT NO.	ROYALTIES RATE	ROYALTIES AMOUNT
						2240.01			2250.01		
Tree Hole	5 gal	1540.01	3 cans	32.95	98.85	AC-130	4.12	12.36			
Montello Detergent - Rey	5 gal	1490.01	10 cans	11.45	114.50	AC-130	1.55	15.50			
Slex	5 gal	1440.01	10 cans	40.50	405.00	AC-130	3.05	30.50			
FL-1	50#	1510.01	10 Bags	–	N/C	AC-130	-0-	-0-			
Terms: Net 30 - 2 % Late Charge - 45 Days											
TOTALS			33		618.35	0850.01		58.36	0839.01		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
4/21/81	13651

SOLD TO	SHIPPED TO
Cooper Mud Co., Inc. P. O. Box 847 Pawhuska, OK 74056	Cushing, OK

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID [X] COLLECT [ ]

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	4/8/81	Cargo		4/8/81	Denver	13670

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular 50# bag	200 bags	95.00	$19000.00
Pro Rata freight 10000# @ 2.20/cwt.			220.00
Plus 19% fuel surcharge			41.80
Stop charge of 25¢/bag			50.00
			$19311.80

Terms: Net 30 - 2% Late Charge - 45 Days

INVOICE

DATE	NUMBER
4/21/81	13651

Cost 15940.00 83.4%

Sold To:	Shipped To:
Cooper Feed Co Inc P.O. Box 847 Pawhuska, Okla 74056	Cushing, Okla.

FREIGHT PREPAID ☑ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	4/8/81	Cargo		4/8/81	Denver	SO. 13670

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	0665.01	19311.80	
COMMISSIONS	2240.01	800.00	
ROYALTIES	2250.01		
FREIGHT	2060.01		311.80
ROYALITIES PAYABLE	0839.01		
COMMISSIONS PAYABLE	0850.01		800.00
	1600.01		19000.00
TOTAL		20111.80	20111.80

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240.01			2250.01		
Trap Pan - Reg 50#	1600.01	200 Bags	95.00	19000.00	AL-130	4.00	800.00			
Pro Rata Freight 10000# @ 2.20/cwt				220.00						
plus 19% Fuel Surcharge				41.80						
Stop charge of 25¢/Bag				50.00						
Terms: Net 30 - 2 % Late Charge - 45 Days										
TOTALS		200		19311.80	0850.01		800.00	0839.01		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

P.O. OR SO.

CUSTOMER ORDERS INTL: ___ MONTELLO: X

DATE	NUMBER
	SO 13470

SOLD TO	SHIPPED TO
Cooper Mud Inc PO Box 847 Pawhuska, OK 74056	Cushing, OK

TERMS: NET 30 – 1½% LATE CHARGE – 45 DAYS FREIGHT: PREPAID [X] COLLECT [ ]

CUSTOMER ORDER NO.	ORDER DATE	VIA	DATE SHIPPED	SHIPPED FROM
	4/8/81	Cargo	4/8/81	Denver

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac Reg 50#	200	@ 95.00	
Res Rate Frt 10 000 Lbs @ 2.20 cwt + 19%			
Stop Chg: 25# Bag			

SALES REP: [illegible] SALES AREA: 130 COMM RATE: 4.00

COST 15940.00

% 83.9

CARGO

P.O. BOX 206 • SIOUX CITY, IOWA 51102
PHONE (402) 494-5141

FREIGHT BILL & TRIP MANIFEST
19964

04/08/81 DATE ISSUED — 04/17/81

PLEASE SHOW OUR FREIGHT BILL NUMBER ON YOUR REMITTANCE AND ON ALL CORRESPONDENCE REGARDING THIS INVOICE

RECEIVED, subject to the tariffs in effect on the date of issue of this Freight Bill

SHIPPERS NAME AND ADDRESS

MONTELLO INCORPORATED
DENVER CO

SHIPPER'S NUMBER
1361-95

CONSIGNEE'S NAME AND ADDRESS

SOUTHWESTERN DRILLING MUD
ARDMORE OK

BILL TO
MONINC01
MONTELLO INCORPORATED
6100 E 32ND PLACE
TULSA OK 74135

DRIVER'S NAME	TRACTOR NO.	TRAILER NO.	MILES		ITEM NO.
JOHN T. MISCEN	3678	3670	920		49592654

DESCRIPTION OF ARTICLES	PROD. NO.	WEIGHT	RATE	COLLECT	PREPAID
800 MISCELLANEOUS CHEMICAL PRODUCTS	289	40000	AS		
		40000	2.20		$ 880.00
5 STOP CHARGE FOR LOADING AND UNLOADING			40.00		200.00
10.00			10.00		205.20
ENCLOSED: SHORT FORM SHIPPING ORDER					.00
GEARY OK					
OKLAHOMA CITY OK					
CUSHING OK					
SAND SPRINGS OK					
			TOTAL OF ALL CHARGES		$ 1285.20

B/L
DATE 04/08/81

ICC REGULATIONS REQUIRE PAYMENT WITHIN 7 DAYS

OPEN INVOICE

PAY AMOUNT SHOWN HERE

THIS SHIPPING ORDER ... Carbon, and retained by the Agent

CARGO INC.
(Name of Carrier)

Shipper's No. № 1393

Carrier's No.

RECEIVED, subject to the classifications and tariffs in effect on the date of issue of this Shipping Order,

At DENVER, COLORADO

From MONTELLO/SBN 1760 W. 88th Pl. DENVER, CO 80234 April 8, 1981

the property described below, in apparent good order, except as noted (contents and condition of contents of packages unknown), marked, consigned, and destined as indicated below, which said carrier (the word carrier being understood throughout this contract as meaning any person or corporation in possession of the property under the contract) agrees to carry to its usual place of delivery at said destination, if on its route, otherwise to deliver to another carrier on the route to said destination. It is mutually agreed, as to each carrier of all or any of said property over all or any portion of said route to destination, and as to each party at any time interested in all or any of said property, that every service to be performed hereunder shall be subject to all the terms and conditions of the Uniform Domestic Straight Bill of Lading set forth (1) in Official, Southern, Western and Illinois Freight Classifications in effect on the date hereof, if this is a rail or a rail-water shipment, or (2) in the applicable motor carrier classification or tariff if this is a motor carrier shipment.

Shipper hereby certifies that he is familiar with all the terms and conditions of the said bill of lading, including those on the back thereof, set forth in the classification or tariff which governs the transportation of this shipment, and the said terms and conditions are hereby agreed to by the shipper and accepted for himself and his assigns.

Consigned to COOPER MUD (918 225-2755) (Mail or street address of consignee—For purposes of notification only.)

Destination CUSHING, State OK County Delivery Address ★

(★ To be filled in only when shipper desires and governing tariffs provide for delivery thereat.)

Route

Delivering Carrier Car or Vehicle Initials No.

NO. PACKAGES	HAZARDOUS MATERIALS	Kind of Package, Description of Articles, Special Marks, and Exceptions	* WEIGHT (SUBJECT TO CORR.)	CLASS OR RATE	CHECK COLUMN
200		MON-PAC - 50 lbs EACH	10,000 lbs.		
		BLUE - GEL/LIQUID			
		NOTE 3rd DROP			
		4-9-81			
		Terry Cooper			
TOTAL PIECES		Cooper Mud CO.			

Subject to Section 7 of conditions of applicable bill of lading, if this shipment is to be delivered to the consignee without recourse on the consignor, the consignor shall sign the following statement:
The carrier shall not make delivery of this shipment without payment of freight and all other lawful charges.

Per (Signature of Consignor)

If charges are to be prepaid, write or stamp here, "To be Prepaid."

Received $ to apply in prepayment of the charges on the property described hereon.

Agent or Cashier.

Per (The signature here acknowledges only the amounts prepaid.)

Charges Advanced.

$

†Shipper's imprint in lieu of stamp; not a part of Bill of Lading approved by the Interstate Commerce Commission.

SHIPPERS CERTIFICATION. This is to certify that the above-named materials are properly classified, described, packaged, marked and labeled, and are in proper condition for transportation according to the applicable regulations of the Department of Transportation. SIGNATURE: TITLE:

* If the shipment moves between two ports by a carrier by water, the law requires that the bill of lading shall state whether it is "carrier's or shipper's weight."

NOTE—Where the rate is dependent on value, shippers are required to state specifically in writing the agreed or declared value of the property.
The agreed or declared value of the property is hereby specifically stated by the shipper to be not exceeding per Tom Morgan

Shipper, Per MONTELLO ☞ Agent must detach and retain this Shipping Order and must sign the Original Bill of Lading.

MONTELLO INC. 6106 EAST 32nd PLACE TULSA OK 74135
Permanent post office address of shipper

2

GRAYARC CO., INC., BROOKLYN, N. Y. 11232

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
4/8/81	13590

SOLD TO	SHIPPED TO
Cooper Mud Company P. O. Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	4/2/81	CuPu		4/2/81	Sand Springs	13973

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular 50# bag	25 bags	95.00	$2375.00
Pro Rata freight 1250# @ 2.51/cwt.			31.38
Plus 16.5% fuel surcharge			5.18
			$2411.56

Terms: Net 30 - 2% Late Charge - 45 Days

SHIPPING ORDER

No. 13973

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

~~P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063~~

~~24 HR. PHONE: (918) 245-6661~~

~~TWX: 910-840-3007~~

24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud Co.

DATE: 4-2-81

CUSTOMER ORDER NO.:

TERMS: Sand Springs

F.O.B.: Okla.

SALESMAN:

SHIP WHEN: 4-2-81

SHIP VIA:

BILL TO:

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
25	Mon Pac Reg C/L	95.00	
	Pro Rata Fat		

Loyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

Cost 2019.25 85.0%

INVOICE

DATE	NUMBER
4/8/81	13590

Sold To:	Shipped To:
Cooper Mud Company PO Box 847 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	4/2/81	Cuda		4/2/81	Sand Springs	13773

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ← ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240-01			2250-01		
Mon the Regular 50#	1600-01	25 Bags	95.00	2375.00	AC-130	4.00	100.00			
Pro Rata freight 1250# @ 2.51/Cwt				31.38						
plus 16.5% fuel surcharge				5.18						
Terms: Net 30 - 2% Late Charge - 45 Days										
TOTALS		25		2411.56	0850-01		100.00	0839-01		

SALES ANALYSIS ← SALES JOURNAL ↑

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	0665-01	2411.56	
COMMISSIONS	2240-01	100.00	
ROYALTIES	2250-01		
FREIGHT	2060-01		36.56
ROYALITIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		100.00
	1600-01		2375.00
TOTAL		2511.56	2511.56

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
3/23/81	13559

SOLD TO	SHIPPED TO
Cooper Mud Company P. O. Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	3/23/81	Montello truck		3/23/81	Sand Springs	13960

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Montello Detergent 5 Gal. can	52 cans	11.45	$ 595.40
Slix 5 Gal. ca	50 cans	40.50	2025.00
Free Hole 5 Gal can	18 cans	32.95	593.10
Pro Rata freight 5306# @ 1.50/cwt.			79.59
QQ			$3293.09

Terms: Net 30 - 2% Late Charge -45 days

SHIPPING ORDER

No. 13960

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

~~P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063~~
~~24 HR. PHONE: (918) 245-6661~~
~~TWX: 910-840-3007~~
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Coopre Mud Co.
225-2705

DATE: # 3-23-81
CUSTOMER ORDER NO.:
TERMS: F.O.B. Sand Springs Okla.
SALESMAN:
SHIP WHEN: 3-23-81
SHIP VIA: Montello Truck

BILL TO:
PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
120	52 Cans Montello Detergent Reg	11 45	
	50 Cans Slix	40 50	
	18 Cans Free Hole	32 95	
	Pro Rata Frt 1 50 cwt		
	Cook Hackler		

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

Cost 2150.12 66.9%

INVOICE

DATE	NUMBER
3/23/81	13559

Sold To:	Shipped To:
Cooper Fluid Company P.O. Box 847 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO / PO NO.
	3/23/81	Mortello Truck		3/23/81	Sand Spgs	13960

PRODUCT		PROD NO.	UNITS	UNIT PRICE	AMOUNT	ACCT NO.	COMMISSIONS RATE	COMMISSIONS AMOUNT	ACCT NO.	ROYALTIES RATE	ROYALTIES AMOUNT
						2240.01			2250.01		
Mortello Detergent	5 gal	1490.01	52 Cans	11.45	595.40	AC 130	1.55	80.60			
Slick	5 gal	1440.01	50 Cans	40.50	2025.00	AC 130	3.05	152.50			
Free Hole	5 gal	1540.01	18 Cans	32.95	593.10	AC 130	4.12	74.16			
Pro Rata freight 5306# @ 1.50/cwt					79.59						
Terms: Net 30 - 2 % Late Charge - 45 Days											
TOTALS			120 Cans		3293.09	0850.01		307.26	0839.01		

SALES ANALYSIS ← SALES JURNAL ↑

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO.	DR	CR
ACCOUNTS REC	0665.01	3293.09	
COMMISSIONS	2240.01	307.26	
ROYALTIES	2250.01		
FREIGHT	2060.01		79.59
ROYALITIES PAYABLE	0839.01		
COMMISSIONS PAYABLE	0850.01		307.26
	1490.01		595.40
	1440.01		2025.00
	1540.01		593.10
TOTAL		3600.35	3600.35

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
3/19/81	13510

SOLD TO	SHIPPED TO
Cooper Mud Inc. Box 847 Pawhuska, OK 74056	Same

~~TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	3/16/81	CuPu		3/16/81	SandSprings,OK	13947

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Montello Detergent 5 Gal. can	25	11.45	$286.25

Terms: Net 30 - 2% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 13947

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Coopre Mud

DATE: 3-16-81
CUSTOMER ORDER NO.:
TERMS: F.O.B. Sand Springs Okla.
SALESMAN:
SHIP WHEN: 3-16-81
SHIP VIA:

BILL TO: Cooper Mud Inc. Box 847 Pawhuska, Ok 74056

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
25	Sans Montello Det (R)	11 45	

Loyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

Cost 192.75 67.3%

INVOICE

DATE	NUMBER
3/19/81	13510

Sold To:	Shipped To:
Cooper Mud Inc Box 847 Pawhuska, Ok 74056	Same

FREIGHT PREPAID ☐ Collect ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR NO./PO NO.
	3/16/81	CKPU		3/16/81	Sand Springs Ok.	13947

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	0665.01	286.25	
COMMISSIONS	2240.01	38.75	
ROYALTIES	2250.01		
FREIGHT	2060.01		
ROYALITIES PAYABLE	0839.01		
COMMISSIONS PAYABLE	0850.01		38.75
	1490.01		286.25
TOTAL		325.00	325.00

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ← ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240.01			2250.01		
Montello Detergent 5 gal	1490.01	25	11.45	286.25	AL-130	1.55	38.75			
Terms: Net 30 - 2 % Late Charge - 45 Days										
TOTALS		25		286.25	0850.01		38.75	0839.01		

SALES ANALYSIS ← SALES JOURNAL ↑

DETACH BEFORE DEPOSITING

Invoice # 13023 $276.25

:TK. FORM M-K 1042 PRINTED PRODUCTS INC. ,-BOX 3246, TULSA, OKLAHOMA 74101

OOPER MUD COMPANY
O. BOX 847
\WHUSKA, OKLA. 74056

№ 2680

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
3/12/81	13453

SOLD TO	SHIPPED TO
Cooper Mud Company Box 547 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	3/9/81	CuPu		3/9/81	Sand Springs	13033

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Slix 5-gal.	8/Cans	@ 40.50	$324.00
Montello Detergent - regular 5-gal.	18/Cans	@ 11.45	206.10
			$530.10

TERMS: Net 30 - 2% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

No. 13933

SHIP TO
Cooper Mud

DATE: 3-9-81
CUSTOMER ORDER NO.:
TERMS: F.O.B. Sand Springs Okla.
SALESMAN:
SHIP WHEN: 3-9-81
SHIP VIA:

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
8	Cane Slix	40 50	
18	Montello Det (R)	11 45	

Loyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

DATE	NUMBER
3/10/81	13453

Cust 33038 66 1/2

Sold To:	Shipped To:
Cooper Mud Company Box 847 Pawhuska, Ok. 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR REFERENCE	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO / PO NO.
	3/9/81	CuPa		3/9/81	Bartlesville	13833

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2248-01			2350-01		
Sli 5-gal	1440-01	8	40.50	324.00	AL-130	3.00	24.00			
Montello Detergent (regular) 5-gal	1090-01	18	11.45	206.10	AL-130	1.25	22.50			
Terms: Net 30 - 2% Late Charge - 45 Days										
TOTALS		26		530.10	0850-01		57.50	0839-01		

SALES Analysis ← SALES Journal ↑

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	1660-01	530.10	
COMMISSIONS	2248-01	57.50	
ROYALTIES	2350-01		
FREIGHT	2360-01		
ROYALTIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		57.50
	NNN-01		324.00
	NNN-01		206.10
TOTAL		587.60	587.60

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
3/12/81	13452

SOLD TO	SHIPPED TO
Cooper Mud Company Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	3/3/81	CuPu		3/3/81	Sand Springs	13928

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Foam Brake 5-gal.	15/Cans	@ 33.60	$504.00
Montello Detergent - regular 5-gal.	10/Cans	@ 11.45	114.50
			$618.50

TERMS: Net 30 - 2% Late Charge - 45 Days

SHIPPING ORDER

No. 13928

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud Co.

DATE: 3-3-81
CUSTOMER ORDER NO.:
TERMS: F.O.B. Sand Springs Okla.
SALESMAN:
SHIP WHEN: 3-3-81
SHIP VIA:

BILL TO:
PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
15	Cans Foam Brake	33 60	
10	Montello Det (R)	11 40	

Loyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

DATE	NUMBER
3/12/81	13452

Cost 4205 6518

Sold To:	Shipped To:
Cooper Mud Company Box 867 Pawhuska, OK 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR REFERENCE	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO / PO NO.
	3/3/81	CUPU		3/5/81	Land Springs OK	13928

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2248-01			2350-01		
Frac Sand 5-gal	1560-01	15	33.60	504.00	AL-130	4.00	60.00			
Mentell Detergent Agent 5-gal	N90-01	10	11.45	114.50	AL-130	1.50	15.00			
Terms: Net 30 - 2% Late Charge - 45 Days										
TOTALS		25		618.50	0850-01		75.00	0839-01		

SALES ANALYSIS ← SALES JOURNAL ↑

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	1200-01	618.50	
COMMISSIONS	2248-01	75.00	
ROYALTIES	2350-01		
FREIGHT	2360-01		
ROYALTIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		75.00
	1560-01		504.00
	N90-01		114.50
TOTAL		693.50	693.50

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
2/25/81	13421

SOLD TO	SHIPPED TO
Cooper Mud Company Box 847 Pawhuska, OK 74056	Same

~~TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	2/25/81	CuPu		2/25/81	Sand Springs	13915

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Montello Detergent	14/Cans	@ 11.45	$160.30
Slix	13/Cans	@ 40.50	526.50
			$686.80

TERMS: Net 30 - 2% Late Charge - 45 Days

SHIPPING ORDER

No. 13915

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO
Cooper Mud Co.

DATE: 2-25-81
CUSTOMER ORDER NO.:
TERMS: F.O.B. Sand Springs Okla.
SALESMAN:
SHIP WHEN: 2-25-81
SHIP VIA:

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
14	Cans Montello Detergent	11.45	
13	Cans Slix	40.50	

Lost Cooper

2/25/81	13421

Cost 456.19 66.8%

Sold To:	Shipped To:
Cooper Mud Company Box 847 Pawhuska, Ok 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	2/25/81	CUPU		2/25/81	Sand Springs, Ok	13915

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	0665-01	686.80	
COMMISSIONS	2240-01	61.35	
ROYALTIES	2250-01		
FREIGHT	2060-01		
ROYALITIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		61.35
	1490-01		160.30
	1440-01		526.50
TOTAL		748.15	748.15

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240-01			2250-01		
Montello Detergent	1490-01	14	11.45	160.30	AL-130	1.55	21.70			
Slid	1440-01	13	40.50	526.50	AL-130	3.05	39.65			
Terms: Net 30 - 2 % Late Charge - 45 Days										
TOTALS		27		686.80	0850-01		61.35	0839-01		

SALES ANALYSIS ← SALES JOURNAL ↑

DETACH BEFORE DEPOSITING

Invoice # 13253	18,938.77	
13317	440.75	
13318	836.80	
13339	635.00	$20,851.32

STK. FORM M-K 1042 PRINTED PRODUCTS INC., BOX 3246, TULSA, OKLAHOMA 74101

COOPER MUD COMPANY
P. O. BOX 847
PAWHUSKA, OKLA. 74056

№ 2903

montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
2/10/81	13399

SOLD TO	SHIPPED TO
Cooper Mud Inc. Box 847 Pawhuska, OK 74056	Cushing, OK

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID [X] COLLECT [ ]

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	1/21/81	L. L. Smith		1/30/81	Denver	PO-3582 SO-13361

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular 50#	175/Bags	@ 92.50	$16187.50
Pro Rata freight 8750# @ 2.51/cwt			219.63
plus 16.5% fuel surcharge			36.24
Stop Charge @ 20¢/Bag			35.00
			$16478.37

TERMS: Net 30 - 2% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC. 6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 13874

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE (918) 245-5501
TWX 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

DATE 2-1-81

CUSTOMER ORDER NO.

TERMS F.O.B.

SALESMAN

SHIP WHEN

SHIP VIA

SHIP TO

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
Recd	258 Bags Mon Pac Reg		
	← 2-2-81 →		
Mfg	65 Five 235 Coarse		612
Shipped	400 Bags Coarse + 200 Cans H-M-E		
Mfg	206 Cans H-M-C Used 17 Drums Solvent + 2 Drums Mfg'd		

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

WYOMING BILL-OF-LADING & FREIGHT BILL

ICC NO. MC 105006

L. L. SMITH, TRUCKING

W 14023

BOX 987
RIVERTON, WYOMING 82501
PHONE 856-2491

BOX 566
POWELL, WYOMING 82435
PHONE 754-5161

RECEIVED, subject to the tariffs in effect on this date from

SHIPPER _____, DATE _____ 19 _____,

ORIGIN _____, COUNTY _____,

THE PROPERTY DESCRIBED BELOW, IN APPARENT GOOD ORDER, EXCEPT AS NOTED, MARKED, CONSIGNED, AND DESTINED AS SHOWN BELOW, WHICH THE CARRIER (CARRIER BEING UNDERSTOOD AS MEANING ANY PERSON OR CORPORATION IN POSSESSION OF THE PROPERTY) AGREES TO CARRY TO ITS DESTINATION. IT IS MUTUALLY AGREED THAT SERVICES PERFORMED HEREUNDER SHALL BE SUBJECT TO ALL CONDITIONS NOT PROHIBITED BY LAW, INCLUDING THE CONDITIONS ON BACK HEREOF, BY THE SHIPPER AND HIS ASSIGNS.

CONSIGNED TO: _____,

DESTINATION: _____, COUNTY _____,

ROUTING: _____, TOTAL MILEAGE: _____.

NUMBER MILES ON STATE AND FEDERAL HIGHWAYS OR IMPROVED ROADWAYS _____.

NUMBER MILES ON UNIMPROVED ROADWAYS _____.

NAME OR DESCRIPTION OF POINT WHERE SHIPMENT LEFT OR ENTERED STATE OR FEDERAL HIGHWAY OR IMPROVED ROADWAY _____

CARRIER NO. _____ SHIPPER NO. _____

COMMODITY DESCRIPTION	RATE FACTOR (BBL., GAL., WEIGHT, MILES OR HRS.)	RATE PER FACTOR	CHARGE		
					SUBJECT TO "SECTION 5 OF CONDITIONS" IF THIS SHIPMENT IS TO BE DELIVERED TO THE CONSIGNEE WITHOUT RECOURSE ON THE CONSIGNOR, THE CONSIGNOR SHALL SIGN BELOW. THE CARRIER SHALL NOT MAKE DELIVERY WITHOUT PAYMENT OF FREIGHT AND ALL OTHER LAWFUL CHARGES.
					(SIGNATURE OF CONSIGNOR)
					IF TO BE PREPAID, WRITE OR STAMP "TO BE PREPAID" ABOVE
					RECEIVED $ TO APPLY ON PREPAYMENT
	TOTAL CHARGE →				AGENT OR CASHIER PER

_____ SHIPPER _____ CARRIER

PER _____ PER _____

GOODS & SERVICES AS NOTED ABOVE RECEIVED IN GOOD ORDER THIS DATE _____

CONSIGNEE _____

"SERVING 11 STATES"

- MONTANA
- WYOMING
- COLORADO
- NEVADA
- NORTH DAKOTA
- SOUTH DAKOTA
- NEBRASKA
- UTAH
- IDAHO
- NEW MEXICO
- ARIZONA

NOT NEGOTIABLE

SHIPPING ORDER

Ⓟ

P.O. OR SO.

DATE	NUMBER
2/10/81	9013661 ✓ 803502

CUSTOMER ORDERS INTL: ___ MONTELLO: X

SOLD TO	SHIPPED TO
Cooper Mud Inc PO Box 847 Pawhuska, Okla 74056	~~Same~~ Cushing Ok

TERMS: NET 30 — 1½% LATE CHARGE — 45 DAYS

FREIGHT: PREPAID [X] COLLECT [ ]

CUSTOMER ORDER NO.	ORDER DATE	VIA	DATE SHIPPED	SHIPPED FROM
	1/21/81	L L Smith	1/30/81	Denver

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
MonPac Reg 50#	175	@ 92.50	
Pro Rata Frt 8750 Lbs @ 2.51 cwt + 16½%			
Stop Charge 20¢ Bag			

SALES REP: Alexander SALES AREA: 130 COMM RATE: 4.00

COST 13942.25

% 86.1

LL Smith P/U 1/30 PO 3582 69 61 + 6 00
4 00
79 67

Mon Pac 1/21/81

Out of Denver

Mon Pac Reg

✓ General ~~Mud~~ Supply Mud Co 100
Perryton, TX

✓ Falcon Mud Co 50
Oklahoma City, Ok
405 + 840 - 4441

✓ Eagle Mud Svs Inc 100
Oklahoma City, Ok
405 + 232-0375

✓ Riggs Mud & Chemical 175
La Verne, Ok
405 + 921 - 3262

✓ Cooper Mud Inc 175 ~~100~~
Cushing, Ok
918 + 225 - 2705

Montello 300
✓ Sand Springs Ok
918 + 665 - 1170 (after 5 P.M.)
800 + 722 - 5415 (8 to 5 P.M.)
918 + 245 - 6135 Jessie Pickens 900

1/28 45000 lbs 2.50 cwt + 15 1/2%
2 @ 36 50
3 @ 38 10 1494 92

GENERAL TRUCKING

L. L. SMITH, TRUCKING

HEAVY DUTY OIL FIELD TRUCKING

NO. 28574

BOX 987
RIVERTON, WYOMING 82501
PHONE 856-2491

BOX 566
POWELL, WYOMING 82435
PHONE 754-5161

ICC NO. MC 105006
TRAFFIC AUTHORITY
WYOMING TRUCKING ASSN.
MOTOR FREIGHT TARIFF
NO. 2-D

PLEASE REMIT TO POWELL*

February 23 19 81

M Montello
6106 E. 32nd Place
Tulsa, OK 74135

TICKET NO.	TRUCK NO.	WORK PERFORMED	LBS./HOURS	RATE	TOTAL CHARGE
13956	451	1/30 Hauled 900 bags of sandox 50# each from Montello in Denver, Colorado to Sand Springs.	45,000#	2.51	1,129 50
		Additional stops:			
		Gen. Sup. Mudd Co. - Perryton, TX		36.50	36 50
		Riggs Mud & Chem. - Lavern, OK		36.50	36 50
		Eagle Mud Ser. - Ok. City, OK		36.50	36 50
	F	Falcon Mud - Ok. City, OK		36. 50	36 50
		Cooper Mud - Cushing, OK		36.50	36 50
		Surcharge		16.5%	216 48
					1,528 48

SO, 13661

Ship by Truck

Miles 231

1528.48 ÷ 900 = 1.70 Per Bag

Please remit t
Box 566
Powell, Wyoming 82435

PSC REGULATIONS REQUIRE PAYMENT WITHIN 30 DAYS, ICC REGULATIONS REQUIRE PAYMENT WITHIN 7 DAYS AFTER PRESENTATION.

"SERVING 11 STATES"

• MONTANA • WYOMING • COLORADO • NORTH DAKOTA • SOUTH DAKOTA • NEBRASKA
UTAH NEVADA IDAHO NEW MEXICO ARIZONA

WYOMING BILL-OF-LADING & FREIGHT BILL

ICC NO. MC 105006

L. L. SMITH, TRUCKING

BOX 987
RIVERTON, WYOMING 82501
PHONE 856-2491

BOX 566
POWELL, WYOMING 82435
PHONE 754-5161

W 14022

RECEIVED, subject to the tariffs in effect on this date from

SHIPPER _____, DATE _____ 19 _____

ORIGIN _____, COUNTY _____

THE PROPERTY DESCRIBED BELOW, IN APPARENT GOOD ORDER, EXCEPT AS NOTED, MARKED, CONSIGNED, AND DESTINED AS SHOWN BELOW, WHICH THE CARRIER (CARRIER BEING UNDERSTOOD AS MEANING ANY PERSON OR CORPORATION IN POSSESSION OF THE PROPERTY) AGREES TO CARRY TO ITS DESTINATION. IT IS MUTUALLY AGREED THAT SERVICES PERFORMED HEREUNDER SHALL BE SUBJECT TO ALL CONDITIONS NOT PROHIBITED BY LAW, INCLUDING THE CONDITIONS ON BACK HEREOF, BY THE SHIPPER AND HIS ASSIGNS.

CONSIGNED TO: _____

DESTINATION: _____, COUNTY _____

ROUTING: _____, TOTAL MILEAGE: _____

NUMBER MILES ON STATE AND FEDERAL HIGHWAYS OR IMPROVED ROADWAYS _____

NUMBER MILES ON UNIMPROVED ROADWAYS _____

NAME OR DESCRIPTION OF POINT WHERE SHIPMENT LEFT OR ENTERED STATE OR FEDERAL HIGHWAY OR IMPROVED ROADWAY _____

CARRIER NO. _____ SHIPPER NO. _____

COMMODITY DESCRIPTION	RATE FACTOR (BBL., GAL., WEIGHT, MILES OR HRS.)	RATE PER FACTOR	CHARGE	
		TOTAL CHARGE →		

SUBJECT TO SECTION 5 OF CONDITIONS, IF THIS SHIPMENT IS TO BE DELIVERED TO THE CONSIGNEE WITHOUT RECOURSE ON THE CONSIGNOR, THE CONSIGNOR SHALL SIGN BELOW. THE CARRIER SHALL NOT MAKE DELIVERY WITHOUT PAYMENT OF FREIGHT AND ALL OTHER LAWFUL CHARGES.

(SIGNATURE OF CONSIGNOR)

IF TO BE PREPAID, WRITE OR STAMP "TO BE PREPAID" ABOVE

RECEIVED $ TO APPLY ON PREPAYMENT

AGENT OR CASHIER PER _____

SHIPPER _____ CARRIER

PER _____ PER _____

GOODS & SERVICES AS NOTED ABOVE RECEIVED IN GOOD ORDER THIS DATE _____

CONSIGNEE _____

"SERVING 11 STATES"

- MONTANA
- WYOMING
- COLORADO
- NEVADA
- NORTH DAKOTA
- SOUTH DAKOTA
- NEBRASKA
- UTAH
- IDAHO
- NEW MEXICO
- ARIZONA

NOT NEGOTIABLE

SHIPPING ORDER

Ⓟ

WYOMING BILL-OF-LADING & FREIGHT BILL

ICC NO. MC 105006

L. L. SMITH, TRUCKING

BOX 987
RIVERTON, WYOMING 82501
PHONE 856-2491

BOX 566
POWELL, WYOMING 82435
PHONE 754-5161

W 13956

RECEIVED, subject to the tariffs in effect on this date from

SHIPPER Montello - , DATE 1-30 19 81,

ORIGIN Denver Colo , COUNTY ,

THE PROPERTY DESCRIBED BELOW, IN APPARENT GOOD ORDER, EXCEPT AS NOTED, MARKED, CONSIGNED, AND DESTINED AS SHOWN BELOW, WHICH THE CARRIER (CARRIER BEING UNDERSTOOD AS MEANING ANY PERSON OR CORPORATION IN POSSESSION OF THE PROPERTY) AGREES TO CARRY TO ITS DESTINATION. IT IS MUTUALLY AGREED THAT SERVICES PERFORMED HEREUNDER SHALL BE SUBJECT TO ALL CONDITIONS NOT PROHIBITED BY LAW, INCLUDING THE CONDITIONS ON BACK HEREOF, BY THE SHIPPER AND HIS ASSIGNS.

CONSIGNED TO: Same ,

DESTINATION: Various - , COUNTY ,

ROUTING: , TOTAL MILEAGE: 831 .

NUMBER MILES ON STATE AND FEDERAL HIGHWAYS OR IMPROVED ROADWAYS .

NUMBER MILES ON UNIMPROVED ROADWAYS .

NAME OR DESCRIPTION OF POINT WHERE SHIPMENT LEFT OR ENTERED STATE OR FEDERAL HIGHWAY OR IMPROVED ROADWAY

CARRIER NO. 451 SHIPPER NO. .

COMMODITY DESCRIPTION	RATE FACTOR (BBL., GAL., WEIGHT, MILES OR HRS.)	RATE PER FACTOR	CHARGE	
900 Bags Mondac 50 lbs each.	45,000	2.51	1129	50
X TRA STOPS @				
1. 6 on Sup. Mudd Co - Perryton, Texas		36.50	36	50
2. Riggs Mud & Chem. - Laverne, OK.		36.50	36	50
3. Eagle Mud Ser - OK. City, OK		36.50	36	50
4. Falcon Mud - OK. City, OK	36.50	[illegible]	36	50
5. Cooper Mud - Cushing, OK	36.50	[illegible]	36	50
6. Last stop - Montello, Sand Springs				
	S/C	16.50	216	48
#26572	TOTAL CHARGE →		1528	48

SUBJECT TO SECTION 5 OF CONDITIONS. IF THIS SHIPMENT IS TO BE DELIVERED TO THE CONSIGNEE WITHOUT RECOURSE ON THE CONSIGNOR, THE CONSIGNOR SHALL SIGN BELOW. THE CARRIER SHALL NOT MAKE DELIVERY WITHOUT PAYMENT OF FREIGHT AND ALL OTHER LAWFUL CHARGES.

(SIGNATURE OF CONSIGNOR)

(IF TO BE PREPAID, WRITE OR STAMP "TO BE PREPAID" ABOVE)

RECEIVED $ TO APPLY ON PRE PAYMENT

AGENT OR CASHIER PER

SHIPPER L. L. Smith CARRIER

PER PER Ray Stokley

GOODS & SERVICES AS NOTED ABOVE RECEIVED IN GOOD ORDER THIS DATE

CONSIGNEE

"SERVING 11 STATES"

- MONTANA
- WYOMING
- COLORADO
- NEVADA
- NORTH DAKOTA
- SOUTH DAKOTA
- NEBRASKA
- UTAH
- IDAHO
- NEW MEXICO
- ARIZONA

NOT NEGOTIABLE

SHIPPING ORDER

(P)

GENERAL TRUCKING

HEAVY DUTY OIL FIELD TRUCKING

NO. 20574

L. L. SMITH, TRUCKING

BOX 987
RIVERTON, WYOMING 82501
PHONE 856-2491

BOX 566
POWELL, WYOMING 82435
PHONE 754-5161

ICC NO. MC 105006
TRAFFIC AUTHORITY
WYOMING TRUCKING ASSN.
MOTOR FREIGHT TARIFF
NO. 2-D

###PLEASE REMIT TO POWELL###

February 23 19 81

M Montello
6106 E. 32nd Place
Tulsa, OK 74135

TICKET NO.	TRUCK NO.		WORK PERFORMED	LBS./HOURS	RATE	TOTAL CHARGE	
13956	451	1/30	Hauled 900 bags of sandco 50# each from Montello in Denver, Colorado to Sand Springs.	45,000#	2.51	1,129	50
			Additional stops:				
			Gen. Sup. Mudd Co. - Perryton, TX		36.50	36	50
			Riggs Mud & Chem. - Levern, OK		36.50	36	50
			Eagle Mud Ser. - Ok. City, OK		36.50	36	50
		F	Falcon Mud - Ok. City, OK		36.50	36	50
			Cooper Mud - Cushing, OK		36.50	36	50
			Surcharge		16.5%	216	48
						1,528	48

Ship by Truck

Miles 831

1528.48 ÷ 900 = 1.70 Per Bag

Please remit t
Box 566
Powell, Wyoming 82435

ICC REGULATIONS REQUIRE PAYMENT WITHIN 30 DAYS, ICC REGULATIONS REQUIRE PAYMENT WITHIN 7 DAYS AFTER PRESENTATION.

"SERVING 11 STATES"

• MONTANA • WYOMING • COLORADO • NORTH DAKOTA • SOUTH DAKOTA • NEBRASKA
• UTAH • NEVADA

918-225-2705

THIS SHIPPING ORDER

must be legibly filled in, in ink, in Indelible Pencil, or in Carbon, and retained by the Agent.

RECEIVE, subject to the classifications and tariffs in effect on the date of the issue of this Shipping Order.

Shipper's No. _____

(Name of Carrier) L. L. SMITH SCAC. _____ Carrier's No. _____

At RIVERTON WYO JAN 30 19 81 From Montello/SBW 1960 W 15th Place Denver Co.

the property described below, in apparent good order, except as noted (contents and condition of contents of packages unknown), marked, consigned, and destined as indicated below, which said carrier (the word carrier being understood throughout this contract as meaning any person or corporation in possession of the property under the contract) agrees to carry to its usual place of delivery at said destination, if on its route, otherwise to deliver to another carrier on the route to said destination. It is mutually agreed, as to each carrier of all or any of said property over all or any portion of said route to destination, and as to each party at any time interested in all or any of said property, that every service to be performed hereunder shall be subject to all the terms and conditions of the Uniform Domestic Straight Bill of Lading set forth (1) in Uniform Freight Classification in effect on the date hereof, if this is a rail or a rail-water shipment, or (2) in the applicable motor carrier classification or tariff if this is a motor carrier shipment.

Shipper hereby certifies that he is familiar with all the terms and conditions of the said bill of lading, including those on the back thereof, set forth in the classification or tariff which governs the transportation of this shipment, and the said terms and conditions are hereby agreed to by the shipper and accepted for himself and his assigns.

(Mail or street address of consignee – For purposes of notification only.)

Consigned to COOPER MUD

Destination CUSHING State OK County _____ Delivery Address* _____

(*To be filled in only when shipper desires and governing tariffs provide for delivery thereat.)

Route _____

Delivering Carrier _____ Car or Vehicle Initials _____ No. _____

Number of Packages	KIND OF PACKAGE, DESCRIPTION OF ARTICLES, SPECIAL MARKS, AND EXCEPTIONS	*Weight (Sub. to Correction)	Class or Rate	Check Column
175	BAGS OF MON-PAC 50 pounds each	8750 lbs.		

Subject to Section 7 of conditions of applicable bill of lading, if this shipment is to be delivered to the consignee without recourse on the consignor, the consignor shall sign the following statement:
The carrier shall not make delivery of this shipment without payment of freight and all other lawful charges.

(Signature of Consignor)

If charges are to be prepaid, write or stamp here, "To be Prepaid."

Received $ _____ to apply in prepayment of the charges on the property described hereon.

Agent or Cashier

Per _____
(The Signature here acknowledges only the amount prepaid.)

Charges Advanced:

$ _____

Collect On Delivery $ _____ and remit to _____

C.O.D. Charge to be paid by { Shipper ☐ Consignee ☐

*If the shipment moves between two ports by a carrier by water, the law requires that the bill of lading shall state whether it is carrier's or shipper's weight.
NOTE—Where the rate is dependent on value, shippers are required to state specifically in writing the agreed or declared value of the property.
The agreed or declared value of the property is hereby specifically stated by the shipper to be not exceeding _____ per _____

"This is to certify that the above-named materials are properly classified, described, packaged, marked and labeled and are in proper condition for transportation according to the applicable regulations of the Department of Transportation." Per _____

Montello 6106 E. 32nd PLACE Shipper, Per TULSA OK _____ Agent, Per [signature]

Permanent post-office address of shipper,

FORM NO. 1 BLP-A

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Neenah, Wisconsin 54956 · (414) 722-2848
"International Publishers of Transportation Guides and Forms"

Agent must detach and retain this Shipping Order and must sign the Original Bill of Lading.

DATE	NUMBER
2/10/81	13399

Cost 13942.25 86.1%

Sold To:	Shipped To:
Cooper Mach Inc. Box 847 Pawhuska, Ok 74056	Cushing, Ok

FREIGHT PREPAID ☑ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	1/21/81	L. L. Smith		1/30/81	Denver	PO. 13661 SO. 3582

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	0665.01	16478.37	
COMMISSIONS	2240.01	700.00	
ROYALTIES	2250.01		
FREIGHT	2060.01		290.87
ROYALITIES PAYABLE	0839.01		
COMMISSIONS PAYABLE	0850.01		700.00
	1600.01		16187.50
TOTAL		17178.37	17178.37

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240.01			2250.01		
Mon Pa - Regular 50#	1600.01	175	92.50	16187.50	AL-130	4.00	700.00			
Pro Rata freight 8750# @ 2.51/cwt				219.63						
plus 16.5% fuel surcharge				36.24						
Stop Charge @ 20¢/Bag				35.00						
Terms: Net 30 - 2 % Late Charge - 45 Days										
TOTALS		175		16478.37	0850.01		700.00	0839.01		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
2/11/81	13339

SOLD TO	SHIPPED TO
Cooper Mud Co. Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	2/11/81	CuPu		2/11/81	Sand Springs	13892

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Free Hole 5-gal.	20/Cans	@ 31.75	$635.00

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

No. 13892

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud Co.

DATE: 2-11-81

CUSTOMER ORDER NO.:

TERMS: F.O.B. Sand Springs Okla.

SALESMAN:

SHIP WHEN: 2-11-81

SHIP VIA:

BILL TO:

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
20	Cans Free Hole	3/75	

Ralph Eaves

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

DATE	NUMBER
2/11/81	13339

Cost $35.60 68.6%

Sold To:	Shipped To:
Cooper Trud Co. Box 847 Pawhuska, Ok 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	2/11/81	Cooper		2/11/81	Sand Spgs	13892

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	0665-01	635.00	
COMMISSIONS	2240-01	50.00	
ROYALTIES	2250-01		
FREIGHT	2060-01		
ROYALITIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		50.00
	1540-01		635.00
TOTAL		715.00	715.00

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240-01			2250-01		
Nice Hole 5 gal	1540-01	20	31.75	635.00	AC-130	4.00	50.00			
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		20		635.00	0850-01		50.00	0839-01		

SALES ANALYSIS ← SALES JURNAL ↑

DETACH BEFORE DEPOSITING

Invoice #	12922	221.00	
#	12969	18,820.67	
			$19,041.67

STK. FORM M-K 1042 PRINTED PRODUCTS INC., BOX 3246, TULSA, OKLAHOMA 74101

COOPER MUD COMPANY
P. O. BOX 847
PAWHUSKA, OKLA. 74056

№ 2653

DETACH BEFORE DEPOSITING

Invoice #	13097	1,698.36	
	13139	2,171.50	
	13140	14,998.25	$18,868.11

STK. FORM M-K 1042 PRINTED PRODUCTS INC. P.O. BOX 3246, TULSA, OKLAHOMA 74101

COOPER MUD COMPANY
P. O. BOX 847
PAWHUSKA, OKLA. 74056

№ 2762

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
2/5/81	13317

SOLD TO	SHIPPED TO
Cooper Mud Co. P.O. Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	2/3/81	CuPu		2/3/81	Sand Springs	13881

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Montello Detergent - Winterized 5-gal.	25/Cans	@ 17.63	$440.75

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 13881

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mfd Co.

DATE: 2-3-81
CUSTOMER ORDER NO.:
TERMS: F.O.B. Sand Springs Okla.
SALESMAN:
SHIP WHEN: "2-3-81
SHIP VIA:

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
25	Cans Montello Detergent (M)	17.63	

Lord Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

DATE	NUMBER
2/5/81	13317

Cost 308.75 70.1%

Sold To:	Shipped To:
Cooper Feed Co. P.O. Box 847 Pawhuska, Ok 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	2/3/81	Cooper		2/3/81	Stud Springs	13881

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	0665-01	440.75	
COMMISSIONS	2240-01	55.00	
ROYALTIES	2250-01		
FREIGHT	2060-01		
ROYALITIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		55.00
	1490-01		440.75
TOTAL		495.75	495.75

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240-01			2250-01		
Montello Detergent - Unitized 5 gal	1490-01	25	17.63	440.75	AL-130	2.20	55.00			
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		25		440.75	0850-01		55.00	0839-01		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
2/5/81	13318

SOLD TO	SHIPPED TO
Cooper Mud Co. Box 847 Pawhuska, OK 74056	Same

~~TERMS: NET 30 - 1% LATE CHARGE - 45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	2/5/81	CuPu		2/4/81	Sand Springs	13885

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Montello Detergent - Winterized 5-gal.	20/Cans	@ 17.63	$352.60
Slix 5-gal.	12/Cans	@ 40.35	484.20
			$836.80

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

No. 13885

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

~~P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063~~
~~24 HR. PHONE: (918) 245-6661~~
~~TWX: 910-840-3007~~
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO
Cooper Mud Co.

DATE: 2-4-81
CUSTOMER ORDER NO.:
TERMS: F.O.B. Sand~~d~~ Springs Okla.
SALESMAN:
SHIP WHEN: 2-4-81
SHIP VIA: Cooper

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
20	Cans Montello Detergent (W)	17 63	
12	Cans Slix	40 3⅓	

Loyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

DATE	NUMBER
2/5/81	13318

Cost 569.80 68.1%

Sold To:	Shipped To:
Casper Mud Co. Box 847 Pawhuska, Ok 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	2/4/81	CuPu		2/4/81	Sand Springs	13885

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO.	DR	CR
ACCOUNTS REC	0665-01	836.80	
COMMISSIONS	2240-01	80.00	
ROYALTIES	2250-01		
FREIGHT	2060-01		
ROYALITIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		80.00
	1490-01		352.60
	1440-01		484.20
TOTAL		916.80	916.80

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240-01			2250-01		
Montello Detergent - Winterized 5 gal	1490-01	20	17.63	352.60	AC 130	2.20	44.00			
Slick 5 gal	1440-01	12	40.35	484.20	AC 130	3.00	36.00			
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		32		836.80	0850-01		80.00	0839-01		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
1/27/81	13253

SOLD TO	SHIPPED TO
Cooper Mud Co., Inc. P.O. Box 847 Pawhuska, OK 74056	Cushing, OK

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	1/15/81	L. L. Smith		1/9/81	Denver, CO	SO-13657 PO-3425

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular 50#	200/Bags	@ 92.50	$18500.00
Pro Rata freight 10000# @ 3.57/cwt			357.00
plus 14.5% fuel surcharge			51.77
Stop Charge @ 15¢/Bag			30.00
			$18938.77

TERMS: Net 30 - 2½% Late Charge - 45 Dyys

Monticello

P.O. OR S.O.

DATE	NUMBER
	S 013657 PO 3425

Customer orders INTL: ___ Monticello: X

SOLD TO	SHIPPED TO
Cooper Mud Inc PO Box 847 Pawhuska, Ok 74056	Cushing Ok

TERMS: NET 30 – 1½% LATE CHARGE – 45 DAYS

FREIGHT: PREPAID [X] COLLECT [ ]

CUSTOMER ORDER NO.	ORDER DATE	VIA	DATE SHIPPED	SHIPPED FROM
	1/5/81	LL Smith	1/9/81	Denver, Colorado

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac Reg 50#	200	@ 92.50	
Rio Rada Frt	10 000 Lbs	@ 3.57 cwt + 14.5 Fuel Chg	
Stop Charge	15 ¢ Bag		

SALES REP: Alexander SALES AREA: 130 COMM RATE: 4.00

COST 16 014.00

% 86.6

WYOMING BILL-OF-LADING & FREIGHT BILL

ICC NO. MC 105006

L. L. SMITH, TRUCKING

BOX 987
RIVERTON, WYOMING 82501
PHONE 856-2491

BOX 566
POWELL, WYOMING 82435
PHONE 754-5161

W 105590

RECEIVED, subject to the tariffs in effect on this date from

SHIPPER Suburban Bonded WH Montello, DATE 1-9 19 81

ORIGIN _____, COUNTY _____,

THE PROPERTY DESCRIBED BELOW, IN APPARENT GOOD ORDER, EXCEPT AS NOTED, MARKED, CONSIGNED, AND DESTINED AS SHOWN BELOW, WHICH THE CARRIER (CARRIER BEING UNDERSTOOD AS MEANING ANY PERSON OR CORPORATION IN POSSESSION OF THE PROPERTY) AGREES TO CARRY TO ITS DESTINATION. IT IS MUTUALLY AGREED THAT SERVICES PERFORMED HEREUNDER SHALL BE SUBJECT TO ALL CONDITIONS NOT PROHIBITED BY LAW, INCLUDING THE CONDITIONS ON BACK HEREOF, BY THE SHIPPER AND HIS ASSIGNS.

CONSIGNED TO: _____,

DESTINATION: _____, COUNTY _____,

ROUTING: _____, TOTAL MILEAGE: _____

NUMBER MILES ON STATE AND FEDERAL HIGHWAYS OR IMPROVED ROADWAYS _____

NUMBER MILES ON UNIMPROVED ROADWAYS _____

NAME OR DESCRIPTION OF POINT WHERE SHIPMENT LEFT OR ENTERED STATE OR FEDERAL HIGHWAY OR IMPROVED ROADWAY _____

CARRIER NO. _____ SHIPPER NO. _____

COMMODITY DESCRIPTION	RATE FACTOR (BBL., GAL., WEIGHT, MILES OR HRS.)	RATE PER FACTOR	CHARGE	
Riggs Mud and Chemical MonPAC				
Lavern OK 80 bags	4000			
product riggs				
Cooper Mud Cushing ok				
Kendall 200 bags Mon-Pac	10,000			
Barnow				
Montello Sand Springs ok				
Jesse Hinds 200 bags	10,000			
TOTAL CHARGE →				

SUBJECT TO "SECTION 5 OF CONDITIONS, IF THIS SHIPMENT IS TO BE DELIVERED TO THE CONSIGNEE WITHOUT RECOURSE ON THE CONSIGNOR, THE CONSIGNOR SHALL SIGN BELOW. THE CARRIER SHALL NOT MAKE DELIVERY WITHOUT PAYMENT OF FREIGHT AND ALL OTHER LAWFUL CHARGES.

(SIGNATURE OF CONSIGNOR)

(IF TO BE PREPAID, WRITE OR STAMP "TO BE PREPAID" ABOVE

RECEIVED $ TO APPLY ON PRE PAYMENT

AGENT OR CASHIER PER

_____ SHIPPER _____ CARRIER

PER _____ PER _____

GOODS & SERVICES AS NOTED ABOVE RECEIVED IN GOOD ORDER THIS DATE _____

"SERVING 11 STATES"

- MONTANA
- WYOMING
- COLORADO
- NEVADA
- NORTH DAKOTA
- SOUTH DAKOTA
- NEBRASKA
- UTAH
- IDAHO
- NEW MEXICO
- ARIZONA

CONSIGNEE _____

SHIPPING ORDER

NOT NEGOTIABLE

(P)

WYOMING BILL-OF-LADING & FREIGHT BILL

ICC NO. MC 105006

L. L. SMITH, TRUCKING

BOX 987
RIVERTON, WYOMING 82501
PHONE 856-2491

BOX 566
POWELL, WYOMING 82435
PHONE 754-5161

W 105591

RECEIVED, subject to the tariffs in effect on this date from

SHIPPER Montello - Suburban Bonded WH, DATE 1-9 19 81,

ORIGIN Denver Colo, COUNTY ,

THE PROPERTY DESCRIBED BELOW, IN APPARENT GOOD ORDER, EXCEPT AS NOTED, MARKED, CONSIGNED, AND DESTINED AS SHOWN BELOW, WHICH THE CARRIER (CARRIER BEING UNDERSTOOD AS MEANING ANY PERSON OR CORPORATION IN POSSESSION OF THE PROPERTY) AGREES TO CARRY TO ITS DESTINATION. IT IS MUTUALLY AGREED THAT SERVICES PERFORMED HEREUNDER SHALL BE SUBJECT TO ALL CONDITIONS NOT PROHIBITED BY LAW, INCLUDING THE CONDITIONS ON BACK HEREOF, BY THE SHIPPER AND HIS ASSIGNS.

CONSIGNED TO: C-W Mud Co - Montello % AC Drilling Specialties,

DESTINATION: Mid land Tex. Odessa Tex, COUNTY ,

ROUTING: , TOTAL MILEAGE: .

NUMBER MILES ON STATE AND FEDERAL HIGHWAYS OR IMPROVED ROADWAYS .

NUMBER MILES ON UNIMPROVED ROADWAYS .

NAME OR DESCRIPTION OF POINT WHERE SHIPMENT LEFT OR ENTERED STATE OR FEDERAL HIGHWAY OR IMPROVED ROADWAY

CARRIER NO. 1177-377 SHIPPER NO.

COMMODITY DESCRIPTION	RATE FACTOR (BBL., GAL., WEIGHT, MILES OR HRS.)	RATE PER FACTOR	CHARGE	
C-W Mud, Co. 110 bags MONPAC	5,000			
Midland, Tex				
Raymond Fiorella				
Montello % AC Drilling Specialties	15,000			
Odessa Tex 300 bags MONPAC				
	44000	3 57/MT	1570	80
	Fuel chg 14 1/2%		227	71
	Stop Off 3 @	32.10	96	30
Linda Hodges	1 @	36.50	36	50
		TOTAL CHARGE →	1931	37

SUBJECT TO "SECTION 5 OF CONDITIONS, IF THIS SHIPMENT IS TO BE DELIVERED TO THE CONSIGNEE WITHOUT RECOURSE ON THE CONSIGNOR, THE CONSIGNOR SHALL SIGN BELOW." THE CARRIER SHALL NOT MAKE DELIVERY WITHOUT PAYMENT OF FREIGHT AND ALL OTHER LAWFUL CHARGES.

(SIGNATURE OF CONSIGNOR)

(IF TO BE PREPAID, WRITE OR STAMP "TO BE PREPAID" ABOVE)

RECEIVED $ TO APPLY ON PREPAYMENT

AGENT OR CASHIER PER

SHIPPER J. J. Smith CARRIER

PER PER Jim Sims

GOODS & SERVICES AS NOTED ABOVE RECEIVED IN GOOD ORDER THIS DATE

CONSIGNEE

"SERVING 11 STATES"

- MONTANA
- WYOMING
- COLORADO
- NEVADA
- NORTH DAKOTA
- SOUTH DAKOTA
- NEBRASKA
- UTAH
- IDAHO
- NEW MEXICO
- ARIZONA

NOT NEGOTIABLE

SHIPPING ORDER

(P)

DATE	NUMBER
1/21/81	13253

Cost 16014.00 86.6%

Sold To:	Shipped To:
Cooper Mud Co., Inc. P.O. Box 847 Pawhuska, Oklahoma 74056	Cushing, Ok

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	1/15/81	L L Smith		1/9/81	Demeco Co	SO. 13659 PO. 3405

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	0665-01	18938.77	
COMMISSIONS	2240-01	800.00	
ROYALTIES	2250-01		
FREIGHT	2060-01		438.77
ROYALITIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		800.00
	1600-01		18500.00
TOTAL		19738.77	19738.77

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240-01			2250-01		
Mon Pac - Regular 50#	1600-01	200	92.50	18500.00	AL-130	4.00	800.00			
Pro Rata Freight 10000# @ 3.57/cwt				357.00						
plus 14.5 fuel Surcharge				51.77						
Stop charge @ 15¢ / Bag				30.00						
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		200		18938.77	0850-01		800.00	0839-01		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
1/14/81	13185

SOLD TO	SHIPPED TO
Cooper Mud Co. Box 847 Pawhuska, OK 74056	Same

~~TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	1/2/81	CuPu		1/2/81	Sand Springs	13828

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Montello Detergent - Winterized 5-gal.	10/Cans	@ 17.63	$176.30
Free Hole 5-gal.	15/Cans	@ 31.75	476.25
			$652.55

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

~~P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063~~
~~24 HR. PHONE: (918) 245-6661~~
~~TWX: 910-840-3007~~
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

No. 13828 ✓

SHIP TO: Cooper Mud Co.

DATE: 1-2-81
CUSTOMER ORDER NO.:
TERMS: F.O.B. Sand Spring Okla.
SALESMAN:
SHIP WHEN: 1-2-81
SHIP VIA:

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
10	Mon Det (W)	17 63	
15	Free Hole	3, 75	

Loyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

DATE	NUMBER
1/14/81	13185

Cost 450.20 69.0%

Sold To:	Shipped To:
Cooper Land Co. Box 847 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	1/2/81	Cal Pu		1/2/81	Sand Springs	13808

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO.	DR	CR
ACCOUNTS REC	0665-01	652.55	
COMMISSIONS	2240-01	82.00	
ROYALTIES	2250-01		
FREIGHT	2060-01		
ROYALITIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		82.00
	1490-01		176.30
	1540-01		476.25
TOTAL		734.55	734.55

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240-01			2250-01		
Frontiers Detergent Winterized 5 gal	1490-01	10	17.63	176.30	AC-130	2.00	20.00			
Mu Hole 5 gal	1540-01	15	31.75	476.25	AC-130	4.00	60.00			
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		25		652.55	0850-01		82.00	0839-01		

SALES ANALYSIS ← SALES JURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
1/14/81	13186

SOLD TO	SHIPPED TO
Cooper Mud Co. Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	1/5/81	CuPu		1/5/81	Sand Springs	13833

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Montello Detergent - Winterized 5-gal.	12/Cans	@ 17.63	$211.56
Slix 5-gal.	12/Cans	@ 40.35	484.20
			$695.76

TERMS: Net 30 - 2½% Late Charge- 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

No. 13833

SHIP TO: Cooper Mud Co.

DATE: 1-5-81

CUSTOMER ORDER NO.:

TERMS: F.O.B. Sand Springs Okla.

SALESMAN:

SHIP WHEN: 1-5-81

SHIP VIA: Cooper Mud Co.

BILL TO:

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
12	Cans Montello Detergent(W)	17 63	
12	Cans Slix	40 35	

Montello Coop

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

DATE	NUMBER
1/14/81	13186

Cost 471.00 67.7%

Sold To:	Shipped To:
Cooper Mud Co. Box 847 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	1/5/81	Cafa		1/5/81	Sand Springs	13133

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	0665-01	695.76	
COMMISSIONS	2240-01	62.40	
ROYALTIES	2250-01		
FREIGHT	2060-01		
ROYALITIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		62.40
	1490-01		211.56
	1440-01		484.20
TOTAL		758.16	758.16

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240-01			2250-01		
Monsello Detergent Alintized 5 gal	1490-01	12	17.63	211.56	PL-130	2.20	26.40			
Sid 5 gal	1440-01	12	40.35	484.20	PL-130	3.00	36.00			
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		24		695.76	0850-01		62.40	0839-01		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
12/29/80	13140

SOLD TO	SHIPPED TO
Cooper Mud Company Box 347 Pawhuska, OK 74056	Same

TERMS: NET 30 ~~2½% LATE CHARGE 45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	12/20/80	truck		12/20/80	Sand Springs	13809

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular (F.O.B. Houston)	50# 150/Bags	@ 92.50	$13875.00
Slix	5-gal. 10/Cans	@ 40.35	403.50
Montello Detergent - Wintrized	5-gal. 25/Cans	@ 17.63	440.75
Freight on Mon Pac	@ 1.86/Bag		270.00
			$14998.25

TERMS: Net 30 -2½% Late Charge - 45 Days

SHIPPING ORDER

No. 13809

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud Co.

DATE: 12-20-80
CUSTOMER ORDER NO.:
TERMS: F.O.B. Sand Springs Okla.
SALESMAN:
SHIP WHEN: 12-20-80
SHIP VIA: Montello Truck

BILL TO:
PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
150	Bags Mon Pac C/L.	92.50	
10	Cans Slix	40.30	
25	Cans Montello Detergent (w)	17.63	
	Layd Cooper		
	Jesse L Pitkin		

FORM 1450. REGENT FORMS, PENNSAUKEN, N.J. 08109

DATE	NUMBER
12/29/80	13140

Iron Phos 12½ on 80 89.4%
Root extract 577.75 62.6%

Sold To:	Shipped To:
Cooper Seed Company Box 871 Ramona, Oklahoma 74060	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR CONFIRM.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO / PO NO.
	12/29/80	truck		12/29/80	Sand Springs	13109

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNTS ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNTS
					2246-01			2250-01		
Iron Phos - Regular (50# Bags)	1601-01	150	92.50	13875.00	AR-130	4%	600.00			
Liquid 5 gal	1460-01	10	6.35	63.50	AR-130	3%	30.00			
Herbicide Triazine-chlorinated 5 gal	1490-01	25	17.63	440.75	AR-130	2.50	55.00			
Freight on Iron Phos @ 1.86/Bag				279.00						
Terms: Net 30 - 2% Late Charge - 45 Days										
TOTALS		185		14994.25	0850-01		685.00	0839-01		

SALES ANALYSIS ← SALES JURNAL ↑

ACCOUNT DESCRIPTION	ACCT NO.	DR	CR
ACCOUNTS REC	0465-01	14994.25	
COMMISSIONS	2246-01	685.00	
ROYALTIES	2250-01		
FREIGHT	2260-01		279.00
ROYALTIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		685.00
[illegible]	1601-01		13875.00
	1460-01		463.50
	1490-01		440.75
TOTAL	[illegible]	15683.25	15683.25

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
6/30/81	13937

SOLD TO	SHIPPED TO
Cooper Mud Co. Box 847 Pawhuska, OK 74056	Same

~~TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	6/26/81			6/26/81	Sand Springs	14827

DESCRIPTION		UNITS		AMOUNT
Slix	5-gal.	10/Cans	@ 40.50	$405.00
Montello Detergent	5-gal.	15/Cans	@ 11.45	171.75
				$576.75

TERMS: Net 30 - 2% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 14827

~~P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063~~
~~24 HR. PHONE: (918) 245-6661~~
~~TWX: 910-840-3007~~
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud Co.

DATE: 6-26-81
CUSTOMER ORDER NO.:
TERMS: F.O.B. Sand Springs Okla.
SALESMAN:
SHIP WHEN: 6-26-81
SHIP VIA: Coope Mud

BILL TO:

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
10	Cans Slix	40 50	
15	Cans Montello Detergent Reg	11 40	

Loyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

Case 38665 67%

INVOICE

DATE	NUMBER
6/26/81	13937

Sold To:	Shipped To:
Cooper Mud Co Box 847 Pawhuska, Ok 74056	Same #030500

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	6/26/81			6/26/81	Hand Apgo	14827

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	0665.01	576.75	
COMMISSIONS	2240.01	53.75	
ROYALTIES	2250.01		
FREIGHT	2060.01		
ROYALITIES PAYABLE	0839.01		
COMMISSIONS PAYABLE	0850.01		53.75
	1440.01		405.00
	1490.01		171.75
TOTAL		630.50	630.50

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240.01			2250.01		
Alix 5 gal	1440.01	10	40.50	405.00	08-130	3.05	30.50			
Montello Lustergent 5 gal (Liquid)	1490.01	15	11.45	171.75	08-130	1.55	23.25			
Terms: Net 30 - 2 % Late Charge - 45 Days										
TOTALS		25		576.75	0850.01		53.75	0839.01		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
5/31/81	13850

SOLD TO	SHIPPED TO
Cooper Mud, Inc. Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID [X] COLLECT [ ]

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	5/6/81	Cargo, Inc.		5/6/81	Denver, CO	14523

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular 50#	220/Bags	@ 95.00	$20,900.00
Pro Rata freight 11,000# @ 2.14/cwt			235.40
Stop Charge			28.57
+ 18.5% fuel surcharge			48.83
			$21,212.80

TERMS: Net 30 - 2% Late Charge - 45 Days

This Is Your Statement
Make All Checks Payable
To.

(6)

ORIGINAL FREIGHT BILL

CARGO

PRO. NO.

Manifest #_____

P.O. BOX 206 SIOUX CITY, IOWA 51102

CONSIGNEE AND DESTINATION
COOPER MUD INC,
CUSHING, OK 918-225-2705

DATE
MAY 6 1981

SHIPPERS NUMBER

UNIT NUMBER

NAME AND ADDRESS OF SHIPPER
MONTELLO 1960 W. 12TH PL. DENVER CO 80204

TRIP NUMBER

NO. PIECES	DESCRIPTION OF ARTICLES AND SPECIAL MARKS	WEIGHT	RATE	CHARGES
220	MON-PAC BAGS 50# EACH BLUE LETTERING MONTELLO 6106 E 32ND PLACE, TULSA OK CHEMICAL	11,000 Lbs.		

U.S. INSPECTED & PASSED AS EVIDENCED BY SHIPPERS CERTIFICATE ON FILE WITH INITIAL CARRIER.

AGENT

Shipment Received
Seal # _____ Intact

Resealed with
Seal # By

I.C.C. REGULATIONS REQUIRE THAT ALL FREIGHT BILLS BE PAID WITHIN 7 DAYS.

FOR DELIVERY PURPOSES ONLY

OUT SHIPMENT

SHIPPING ORDER

No. 14523 ✓

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

~~P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063~~

~~24 HR. PHONE: (918) 245-6661~~

~~TWX: 910-840-3007~~

24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO

United Mud Co	100
Riggs Mud	80
Genl Supply	50
Eagle Mud	100
Cooper Mud	220
Southwestern Drilling	200
Montello - Elk City	50
	800

DATE: MAY 6, 1981

CUSTOMER ORDER NO.

TERMS

F.O.B: Denver

SALESMAN

SHIP WHEN

SHIP VIA

BILL TO

PPD. OR COLL

QUANTITY	DESCRIPTION	PRICE	AMOUNT
800	BAGS MON-PAC BLUE LETTERING		
	ALL BAGS IN GOOD CONDITION		
	NO RIPS, HOLES, TEARS.		
	CARGO Inc DRIVER: Thomas Riddle		
	SUBURBAN BONDED WAREHOUSE: Nick Walsh		

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

Montello
P.O. or SO.

DATE	NUMBER
	14523

CUSTOMER ORDERS INTL: ___ MONTELLO: X

SOLD TO	SHIPPED TO
Cooper Mud Inc Box 847 Pawhuska, Ok. 74056	Same

TERMS: NET 30 – 1½% LATE CHARGE – 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

CUSTOMER ORDER NO.	ORDER DATE	VIA	DATE SHIPPED	SHIPPED FROM
	5/6/81	Cargo Inc	5/6/81	Denver, Co.

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Sac regular 50#	220	95.00	20900.00
Plus late freight 11000 lbs @ 2.14 cwt			235.40
Stop Charge			28.57
+ 18.5% surcharge			48.83

SALES REP: Wendell SALES AREA: 130 COMM RATE: 4.00

COST 17573.60

% 84.1%

INVOICE

DATE	NUMBER
5/31/81	13850

Cost 17573.60 84.1%

Sold To:	Shipped To:
Cooper Mud, Inc. Box 847 Pawhuska, OK 74056	#030500 Same

FREIGHT PREPAID ☒ Collect ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	5/6/81	Cargo Inc		5/6/81	Denver Co	14523

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO.	DR	CR
ACCOUNTS REC	0665-01	21,212.80	
COMMISSIONS	2240-01	880.00	
ROYALTIES	2250-01		
FREIGHT	2060-01		312.80
ROYALITIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		880.00
	1600-01		20,900.00
TOTAL		22,092.80	22,092.80

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240-01			2250-01		
Mon. Pac. Reg 50 #	1600-01	220	95.00	20,900.00	91-130	4.00	880.00			
Pro Rata Frt 11,000 # @ 2.14 cwt				235.40						
Stop Chg.				28.57						
+ 11.5% surcharge				48.83						
Terms: Net 30 - 2 % Late Charge - 45 Days										
TOTALS		220		21,212.80	0850-01		880.00	0839-01		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
6/8/81	13859

SOLD TO	SHIPPED TO
Cooper Mud Co. Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	6/3/81	CuPu		6/3/81	Sand Springs	14797

DESCRIPTION		UNITS	UNIT PRICE	AMOUNT
Biotrol	5-gal.	10/Cans	@ 62.25	$ 622.50
Slix	5-gal.	10/Cans	@ 40.50	405.00
Montello Detergent	5-gal.	10/Cans	@ 11.45	114.50
				$1142.00

TERMS: Net 30 - 2% Late Charge - 45 Days

SHIPPING ORDER

No. 14797

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud Co

DATE: 6-3-81
CUSTOMER ORDER NO.:
TERMS: F.O.B. Sand Springs Okla
SALESMAN:
SHIP WHEN: 6-3-81
SHIP VIA:

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
10	Cans Biotrol	62.25	
10	Cans 311xs	40.50	
10	Cans Montello Detergent	11.45	

Floyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

INVOICE

DATE	NUMBER
6/8/81	13859

Cost 830.00 72.7%

Sold To:	Shipped To:
Cooper Mud Co. Box 847 Pawhuska, OK 74056	Same #036500

FREIGHT PREPAID ☐ Collect ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	6/3/81	Cu Pu		6/3/81	Sand Spgs.	14797

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO.	DR	CR
ACCOUNTS REC	0665-01	1142.00	
COMMISSIONS	2240-01	116.00	
ROYALTIES	2250-01		
FREIGHT	2060-01		
ROYALITIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		116.00
	1550-01		622.50
	1440-01		405.00
	1490-01		114.50
TOTAL		1258.00	1258.00

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ← ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240-01			2250-01		
Bichol 5-gal	1550-01	10	62.25	622.50	Al-130	7.00	70.00			
Flix 5-gal	1440-01	10	40.50	405.00		3.05	30.50			
Montello Detergent 5-gal	1490-01	10	11.45	114.50		1.55	15.50			
Terms: Net 30 - 2 % Late Charge - 45 Days										
TOTALS		30		1142.00	0850-01		116.00	0839-01		

SALES ANALYSIS ← SALES JURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
12/29/80	13139

SOLD TO	SHIPPED TO
Cooper Mud Company Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	12/18/80	CuPu		12/18/80	Sand Springs	13805

DESCRIPTION		UNITS	UNIT PRICE	AMOUNT
Montello Detergent (Winterized)	5-gal.	20/Cans	@ 17.63	$ 352.60
Slix	5-gal.	10/Cans	@ 40.35	403.50
Mon Pac - Regular (F.O.B. Houston)	50#	15/Bags	@ 92.50	1387550
Freight on Mon Pac @ 1.86/Bag				27.90
				$2171.50

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

No. 13805

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

~~P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063~~
~~24 HR. PHONE: (918) 245-6661~~
~~TWX: 910-840-3007~~
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud Co

DATE: I2-I8-80
CUSTOMER ORDER NO.:
TERMS: F.O.B.: Sand Springs Okl a
SALESMAN:
SHIP WHEN: I2-I8-80
SHIP VIA: Cooper Mud Co

BILL TO:
PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
20	Cans Montello Detergent (W)	17 63	
I5	Bags Mon Pac + Pro Rata Fat C/L	92 50	
I0	Cans Slix	40 35	

Roy Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

Cost	mon Pkw	1240.05	89.4%
	other	516.00	68.2%

DATE	NUMBER
12/29/80	13139

ACCOUNT DESCRIPTION	ACCT NO.	DR	CR
ACCOUNTS REC	0665-01	2171.50	
COMMISSIONS	2240-01	134.80	
ROYALTIES	2250-01		
FREIGHT	2060-01		27.90
ROYALITIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		134.80
	1600-01		1387.50
	1440-01		403.50
	1490-01		352.60
TOTAL		2305.50	2305.50

Sold To:	Shipped To:
Cooper Feed Company Box 47 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR CO/PO NO.
	12/18/80	CuPu		12/18/80	Sand Springs	13805

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240-01			2250-01		
Frontello Detergent - Chlorinized 5 gal	1490-01	20	17.63	352.60	AC-130	2.00	44.00			
Skid 5 gal	1440-01	10	40.35	403.50	AC-130	3.00	30.00			
F.O.B. Sand Springs										
Mon Pkw - Regular 50#	1600-01	15	92.50	1387.50	AC-130	4.00	60.00			
FOB Houston										
Freight on Mon Pkw @1.86/Bag				27.90						
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		45		2171.50	0850-01		134.80	0839-01		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
12/16/80	13097

SOLD TO	SHIPPED TO
Cooper Mud Company P.O. Box 347 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	12/16/80	CuPu		12/16/80	Sand Springs	13802

DESCRIPTION		UNITS	UNIT PRICE	AMOUNT
Slix	5-gal.	3/Cans	@ 40.35	$ 121.05
Montello Detergent	5-gal.	15/Cans	@ 11.05	165.75
Mon Pac - Regular	50#	15/Bags	@ 92.50	1387.50
Freight on Mon Pac 750# @ 2.59/cwt				19.43
plus 13% fuel surcharge				2.53
Stop Charge @ 14¢/Bag				2.10
				$1698.36

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

No. 13802

SHIP TO: Cooper Mud Co.

DATE: 12-16-80

CUSTOMER ORDER NO.:

TERMS: F.O.B. Sand Springs Okla

SALESMAN:

SHIP WHEN:

SHIP VIA: 12-16-80

BILL TO:

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
3	Cans Slix	40 35	
15	Cans Montello Detergent	11 05	
15	Lon Pac	92 50	
	Frt on Mony Pac		
	Loyd Cooper		

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

DATE	NUMBER
12/16/80	13097

Cent 1433.50 85.6%

Sold To:	Shipped To:
Cooper Mud Company P.O. Box 847 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR 401 PO NO.
	12/16/80	Cooper		12/16/80	Sand Springs	13802

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO.	DR	CR
ACCOUNTS REC	0665-01	1698.36	
COMMISSIONS	2240-01	91.50	
ROYALTIES	2250-01		
FREIGHT	2060-01		24.06
ROYALITIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		91.50
	1440-01		121.05
	1490-01		165.75
	1600-01		1387.50
TOTAL		1789.86	1789.86

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240-01			2250-01		
Slix 5 gal	1440-01	3	40.35	121.05	PC-130	3.00	9.00			
Montello Detergent 5 gal	1490-01	15	11.05	165.75	PC-130	1.50	22.50			
Mon Pac. Regular 50#	1600-01	15	92.50	1387.50	PC-130	4.00	60.00			
Freight on Monkie										
750# @ 2.59/cwt				19.43						
plus 13% fuel surcharge				2.53						
Stop charge @ 14¢/Bag				2.10						
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		33		1698.36	0850-01		91.50	0839-01		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
11/25/80	13023

SOLD TO	SHIPPED TO
Cooper Mud Company Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	11/21/80	CuPu		11/21/80	Sand Springs	13769

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Montello Detergent - Regular 5-gal. 25/Case	@ 11.05		$276.25

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

No. 13769

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

~~P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063~~
~~24 HR. PHONE: (918) 245-6661~~
~~TWX: 910-840-3007~~
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud Co

DATE: 11-21-80
CUSTOMER ORDER NO.:
TERMS: F.O.B. Sand Springs Okla.
SALESMAN:
SHIP WHEN: 11-21-80
SHIP VIA:

BILL TO:

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
25	Cans 25 Cans Montello Detergent	11 00	

Load Count

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

DATE	NUMBER
11/25/80	13023

Cost 187.75 68.0%

Sold To:	Shipped To:
Cooper Trud Company Box 847 Pleasanton, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	11/21/80	Cuba		11/21/80	Sand Springs	13769

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	0665.01	276.25	
COMMISSIONS	2240.01	37.50	
ROYALTIES	2250.01		
FREIGHT	2060.01		
ROYALITIES PAYABLE	0839.01		
COMMISSIONS PAYABLE	0850.01		37.50
	1490.01		276.25
TOTAL		313.75	313.75

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240.01			2250.01		
Trentello Detergent Regular 5-gal	1490.01	25	11.05	276.25	PL-130	1.50	37.50			
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		25		276.25	0850.01		37.50	0839.01		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
11/13/80	12969

SOLD TO	SHIPPED TO
Cooper Mud Inc. P.O. Box 847 Pawhuska, OK 74056	Cushing, Oklahoma

TERMS: NET 30 – 1½% LATE CHARGE – 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
Verbal - L. Cooper	10/17/80	L. L. Smith		10/25/80	Denver, CO	SO-13653 PO-3403

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular	50#	200/Bags @ 92.50	$18500.00
Pro rata freight - 10000# @ 2.59/cwt			259.00
plus 13% fuel surcharge			33.67
Stop charge @ 14¢/Bag			28.00
			$18820.67

TERMS: Net 30 - 2½% Late Charge- 45 Days

Montello
P.O. or SO

DATE	NUMBER
	SO13653 P03403

Customer orders INTL: ___ Montello: X

SOLD TO	SHIPPED TO
Cooper Mud ~~Company~~ Inc. PO Box 847 Pawhuska, Ok 74056	Cushing, Ok

TERMS: NET 30 – 1½% LATE CHARGE – 45 DAYS FREIGHT: PREPAID [X] COLLECT [ ]

CUSTOMER ORDER NO.	ORDER DATE	VIA	DATE SHIPPED	SHIPPED FROM
Marbal L. Cooper	10/17/80	L L Smith	10/25/80	Denver, Colorado

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac Reg 50#	200	@ 92.50	
Rio Rata Frt	10 000 Lbs	@ 2.59 CWT + 13%	
Sloan Charge 14¢ Bag			

SALES REP: Alexander SALES AREA: 130 COMM RATE: 4.00

COST 15 976.00

O/O 86.4

GENERAL TRUCKING

HEAVY DUTY OIL FIELD TRUCKING

L. L. SMITH, TRUCKING

NO. 44490

BOX 987
RIVERTON, WYOMING 82501
PHONE 856-2491

BOX 566
POWELL, WYOMING 82435
PHONE 754-5161

ICC NO. MC 105006
TRAFFIC AUTHORITY
WYOMING TRUCKING ASSN.
MOTOR FREIGHT TARIFF
NO. 2-D

October 31, 19 80

M Montello Inc.
6106 E. 32 Place
Tulsa, OK 74135

TICKET NO.	TRUCK NO.	WORK PERFORMED	LBS./HOURS	RATE	TOTAL CHARGE
08482	267	10/25/80 Hauled 800 bags MonPac from Denver,CO to Ada,OK via Sand Springs,Cushing, Oklahoma City.	40,000	2.59	$ 1036.00
		3 stops enroute: 430 bags-Montello;Sand Springs,OK 200 bags-Cooper Mud; Cushing,OK 100 bags-Davis Mud;OK City,OK 70 bags-Ada Chem.;Ada,OK	3stops	36.50	$ 109.50
		Surcharge		13%	148.92
					$ 1294.42

861 Miles
I.C.C.

Ship by Truck

Please remit to:

Box 987
Riverton,WY 82501

PSC REGULATIONS REQUIRE PAYMENT WITHIN 30 DAYS, ICC REGULATIONS REQUIRE PAYMENT WITHIN 7 DAYS AFTER PRESENTATION.

"SERVING 11 STATES"

• MONTANA • WYOMING • COLORADO • NORTH DAKOTA • SOUTH DAKOTA • NEBRASKA
• UTAH NEVADA IDAHO NEW MEXICO ARIZONA

WYOMING BILL-OF-LADING & FREIGHT BILL

ICC NO. MC 105006

L. L. SMITH, TRUCKING

BOX 987
RIVERTON, WYOMING 82501
PHONE 856-2491

BOX 566
POWELL, WYOMING 82435
PHONE 754-5161

W 108482

RECEIVED, subject to the tariffs in effect on this date from

SHIPPER Montello Inc., DATE 10/25/ 1980,

ORIGIN Denver, Colorado (to ada), COUNTY ,

THE PROPERTY DESCRIBED BELOW, IN APPARENT GOOD ORDER, EXCEPT AS NOTED, MARKED, CONSIGNED, AND DESTINED AS SHOWN BELOW, WHICH THE CARRIER (CARRIER BEING UNDERSTOOD AS MEANING ANY PERSON OR CORPORATION IN POSSESSION OF THE PROPERTY) AGREES TO CARRY TO ITS DESTINATION. IT IS MUTUALLY AGREED THAT SERVICES PERFORMED HEREUNDER SHALL BE SUBJECT TO ALL CONDITIONS NOT PROHIBITED BY LAW, INCLUDING THE CONDITIONS ON BACK HEREOF, BY THE SHIPPER AND HIS ASSIGNS.

CONSIGNED TO: ① Montello ② Cooper Mud ③ Davis Mud ④ Ada Chemical,

DESTINATION: ① Sand Springs ② Cushing ③ Ok. City ④ Ada (All Ok.) COUNTY ,

ROUTING: Via , TOTAL MILEAGE: ~~1005~~ 860.

NUMBER MILES ON STATE AND FEDERAL HIGHWAYS OR IMPROVED ROADWAYS ,

NUMBER MILES ON UNIMPROVED ROADWAYS ,

NAME OR DESCRIPTION OF POINT WHERE SHIPMENT LEFT OR ENTERED STATE OR FEDERAL HIGHWAY OR IMPROVED ROADWAY ,

CARRIER NO. 267 SHIPPER NO. ,

	COMMODITY DESCRIPTION	RATE FACTOR (BBL., GAL., WEIGHT, MILES OR HRS.)	RATE PER FACTOR	CHARGE	
①	(800 bags total) 430 Bags Mon Pac 50# L. L. Pickens				
②	200 Bags " " 50# Doug Cooper				
③	100 Bags " " 50# Stephen Bohr				
④	70 Bags " " 50# (1 Short Andy Andrews)				
		40,000	2.59	1036	00
	3 stops enroute		36.50	109	50
	Surcharge	13%		148	92
		TOTAL CHARGE →		1294	42

SUBJECT TO SECTION 5 OF CONDITIONS, IF THIS SHIPMENT IS TO BE DELIVERED TO THE CONSIGNEE WITHOUT RECOURSE ON THE CONSIGNOR, THE CONSIGNOR SHALL SIGN BELOW. THE CARRIER SHALL NOT MAKE DELIVERY WITHOUT PAYMENT OF FREIGHT AND ALL OTHER LAWFUL CHARGES

(SIGNATURE OF CONSIGNOR)

(IF TO BE PREPAID, WRITE OR STAMP "TO BE PREPAID" ABOVE

RECEIVED $ TO APPLY ON PRE PAYMENT

AGENT OR CASHIER PER

#44490 SHIPPER L L Smith CARRIER

PER [signature] PER Bob Stump

GOODS & SERVICES AS NOTED ABOVE RECEIVED IN GOOD ORDER THIS DATE ,

CONSIGNEE ,

"SERVING 11 STATES"
• MONTANA • NORTH DAKOTA • IDAHO
• WYOMING • SOUTH DAKOTA • NEW MEXICO
• COLORADO • NEBRASKA • ARIZONA
• NEVADA • UTAH

NOT NEGOTIABLE

SHIPPING ORDER

Ⓟ

DATE	NUMBER
11/13/80	12469

Cost 15976.00 86.4%

Sold To:	Shipped To:
Cooper Land Inc. P.O. Box 847 Pawhuska, Oklahoma 74056	Cushing, Oklahoma

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
Verbal L. Cooper	10/17/80	L. L. Smith		10/25/80	Denver, Colorado	30.13653 40.3483

ACCOUNT DESCRIPTION	ACCT NO.	DR	CR
ACCOUNTS REC	0665-01	18800.67	
COMMISSIONS	2240-01	800.00	
ROYALTIES	2250-01		
FREIGHT	2060-01		320.67
ROYALITIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		800.00
	1600-01		18500.00
TOTAL		19620.67	19620.67

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240-01			2250-01		
Iron Pac. Regular 50#	1600-01	200	92.50	18500.00	PC-120	4.50	800.00			
Pro Rata Freight - 10000# @ 2.59/cwt				259.00						
plus 13% Fuel Surcharge				33.67						
Stop Charge @ 14¢/Bag				28.00						
Terms: Net 30 - 2½% Late Charge - 45 Days										
				18800.67						
TOTALS		200			0850-01		800.00	0839-01		

SALES ANALYSIS ← SALES JURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
11/10/80	12922

SOLD TO	SHIPPED TO
Cooper Mud Company Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	11/3/80	CuPu		11/3/80	Sand Springs	12738

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Montello Detergent 5-gal.	20/Cans	@ 11.05	$221.00

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 12738

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud

DATE: 11-3-80
CUSTOMER ORDER NO.:
TERMS: F.O.B. Sand Springs Okla
SALESMAN:
SHIP WHEN:
SHIP VIA: 11-3-80

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
20	Gens Montello Detergent	11 00	

Lost Goods

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

INVOICE

DATE	NUMBER
11/10/80	12922

Cost 150.20 68%

Sold To:	Shipped To:
Cooper Mud Company Box 847 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	11/3/80	Cupa		11/3/80	Sand Springs	12738

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	0665-01	221.00	
COMMISSIONS	2240-01	30.00	
ROYALTIES	2250-01		
FREIGHT	2060-01		
ROYALITIES PAYABLE	0839-01		
COMMISSIONS PAYABLE	0850-01		30.00
	1490-01		221.00
TOTAL		251.00	251.00

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					2240-01			2250-01		
Montello Detergent 5-gal	1490-01	20	11.05	221.00	PC-130	1.50	30.00			
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		20		221.00	0850-01		30.00	0839-01		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
10/22/80	12879

SOLD TO	SHIPPED TO
Cooper Mud Company P.O. Box 647 Pawhuska, OK 74056	Same

TERMS: NET 30 – 1½% LATE CHARGE – 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	10/17/80	Cooper Truck Montello Truck		10/17/80	Sand Springs	12722 12724

DESCRIPTION		UNITS	UNIT PRICE	AMOUNT
Slix	5-gal.	25/Cans	@ 40.35	$1008.75
Mon Pac - Regular	50#	105/Bags	@ 92.50	9712.50
Freight - Houston to Sand Springs				
105 Bags @ 2.64/Bag				277.20
				$10998.45

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

No. 12722

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud

DATE: 10-17-80
CUSTOMER ORDER NO.:
TERMS:
F.O.B.: Sand Springs
SALESMAN:
SHIP WHEN: 10-17-80
SHIP VIA: Cooper Mud

BILL TO:
PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
25	Cane Slix 5 gal Cans	40.35	
5	Mon Pac C/L	92.50	
	Fat Houston to Sand Springs		

Loyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 12724

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud

DATE: 10-17-80

CUSTOMER ORDER NO.:

TERMS: F.O.B. Sand Springs Okla.

SALESMAN:

SHIP WHEN:

SHIP VIA: Montello Truck

BILL TO:

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
100	Bags Mon Pac C/L	92.50	
	Pro Rata Fat Houston to Sand Springs		
	Doug Cooper		

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

Inp - 8680.35 89.4%
Cost Slip - 672.50 66.7%

INVOICE

DATE	NUMBER
10/22/80	12879

Sold To:	Shipped To:
Cooper Truck Company P.O. Box 847 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	10/17/80	Cooper Truck Frontier Truck		10/17/80	Sand Spgs, Ok	12722 12724

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	665	10998.45	
COMMISSIONS	224	495.00	
ROYALTIES	225		
FREIGHT	206		277.20
ROYALITIES PAYABLE	839		
COMMISSIONS PAYABLE	850		495.00
	144		1008.75
	160		9712.50
TOTAL		11493.45	11493.45

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					224			225		
Slip 5-gal	144	25	40.35	1008.75	AC-130	3.00	75.00			
Iron Pac - Regular 50#	160	105	92.50	9712.50	AC-130	4.00	420.00			
Freight - Houston to Sand Springs										
105 bags @ 2.64/bag				277.20						
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		130		10998.45	850		495.00	839		

SALES ANALYSIS ← SALES JOURNAL ↑

Cost Mon Pac - 8680.35 - 89.4%

Slic - 672.50 - 66.7%

Invoice SO # 12724 & 12722 together

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
9/26/80	12788

SOLD TO	SHIPPED TO
Cooper Mud Inc. P.O. Box 847 Pawhuska, OK 74056	Cushing, OK

TERMS: NET 30 – 1½% LATE CHARGE – 45 DAYS

FREIGHT: PREPAID [X] COLLECT [ ]

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
Verbal	9/2/80	Truck		9/5/80	Houston, TX	PO-3382 SO-13346

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular 50#	200/Bags	@ 92.50	$18500.00
Freight 1.60/Bag			320.00
			$18820.00

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 13346

~~P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063~~
~~24 HR. PHONE: (918) 245-6661~~
~~TWX: 910-840-3007~~
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO
Cooper Mud
Cushing, Ok.

DATE 9/5/80
CUSTOMER ORDER NO.
TERMS
F.O.B. ADA
SALESMAN
SHIP WHEN 9/8/80
SHIP VIA 4C9 S

BILL TO
PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
200	MONTAC Regular		
	Donnie Cooper		

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

P.O. OR SO

DATE	NUMBER
	PO 3392 ✓ SO 13746

CUSTOMER orders INTL: ___ MONTELLO: X

SOLD TO	SHIPPED TO
Cooper Mud Inc PO Box 847 Pawhuska, Okla 74056	Cushing, Okla

TERMS: NET 30 – 1½% LATE CHARGE – 45 DAYS FREIGHT: PREPAID [X] COLLECT [ ]

CUSTOMER ORDER NO.	ORDER DATE	VIA	DATE SHIPPED	SHIPPED FROM
Verbal	9/2/80	Truck		Houston, TX

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac Reg 50#	200	@ 92.50	
Fut 16% by			

SALES REP: Alexander SALES AREA: 130 COMM RATE: 4%

COST 14838.00

O/O 80.2

INVOICE

SOLD TO

Montello Chemical, Inc.
6106 E. 32nd Place
Tulsa, OK 74135

SHIP TO

Ada, Sand Springs, Lafayette, LA.

Lafayette, LA., Abilene, TX., Midland, TX.,
Odessa, TX., Cushing, OK., Lindsay, OK.

ADA CHEMICAL AND SUPPLY, INC
POST OFFICE BOX 575
405/436-2521
ADA, OKLAHOMA 74820

Phone 405/562-4311
Burns Flat, Oklahoma 73624

INVOICE NO	INVOICE DATE	CUST. ORDER NO.	FREIGHT
1815	9-23-80		☐ PREPAID ☐ COLLECT
AC & S NUMBER	**SHIP DATE**	**SHIP VIA**	**F.O.B.**
	9-2-80	A C & S #12	

QTY SHIPPED	ITEM NO	DESCRIPTION		UNIT PRICE	AMOUNT
		173 empty Mi. @ .75 per mile			$ 129.75
		13% Fuel Surcharge			16.86
		830 Loaded Mi. @1.25 per mi.	39,160#		1037.50
		13% Fuel Surcharge			134.88
		1250 Loaded Mi. @1.25 per mi.	50,000#		1562.50
		13% Fuel Surcharge			203.13
		2 Pickups @10.00 ea.			20.00
		6 drops @10.00 ea.			60.00

3164.62 ÷ 1979 Bags = 1.60 Bag

INVOICE AMT.	$3,164.62
TOTAL SALES TAX	-0-
TOTAL AMOUNT DUE	$3,164.62

WE ARE NOT RESPONSIBLE FOR DAMAGES OR LOSS IN TRANSPORTATION. RECOURSE IS WITH YOUR CARRIER

INVOICE

DATE	NUMBER
9/26/80	12788

Cost 14838.00 80.2%

Sold To:	Shipped To:
Cooper Mud Inc P.O. Box 847 Pawhuska, Ok. 74056	Cushing, Ok.

FREIGHT PREPAID ☒ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	C.O.D. NUMBER	DATE SHIP	SHIPPED FROM	OUR NO / P.O. NO.
Verbal	9/4/80	Truck		9/5/80	Houston, Tx	PO. 3394 SO 13396

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO ↑	ROYALTIES RATE	ROYALTIES AMOUNT
					224			225		
Mon Pac - Regular 50#	160	200	94.50	18900.00	AL-130	4%	800.00			
Freight 160 bag				300.00						
Terms: Net 30 - 2% Late Charge - 45 Days										
TOTALS		200		18820.00	850		800.00	834		

SALES ANALYSIS ← SALES JOURNAL ↑

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	665	18820.00	
COMMISSIONS	224	800.00	
ROYALTIES	225		
FREIGHT	206		300.00
ROYALTIES PAYABLE	839		
COMMISSIONS PAYABLE	850		800.00
	160		18500.00
TOTAL		19620.00	19620.00

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
9/23/80	12774

SOLD TO	SHIPPED TO
Cooper Mud Company Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	9/19/80	CuPu		9/19/80	Sand Springs	12682

DESCRIPTION		UNITS	UNIT PRICE	AMOUNT
Slix	5-gal.	10/Cans	@ 40.35	$403.50
Montello Detergent	5-gal.	15/Cans	@ 11.05	165.75
				$569.25

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC. 6106 EAST 32ND. PLACE TULSA, OKLAHOMA 74135

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063

24 HR. PHONE: (918) 245-6661

TWX: 910-840-3007

24 HR. PHONE (918) 665-1170-TWX 910-845-2396

No. 12682

SHIP TO: Cooper Mud

DATE: 9-19-80

CUSTOMER ORDER NO.:

TERMS: F.O.B. Sand Springs

SALESMAN:

SHIP WHEN: 9-19-80

SHIP VIA: Cooper Mud

BILL TO:

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
10	Jans- (Slix)	40 35-	
15	Jans- (Montello Detergent)	11 05-	

Lloyd Cook

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

INVOICE

DATE	NUMBER
9/23/80	12774

Cost 381.65 67%

Sold To:	Shipped To:
Cooper Mud Company Box 847 Pawhuska, Okla Loma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	9/19/80	DCPW		9/19/80	Sand Springs	126820

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	665	569.25	
COMMISSIONS	224	52.50	
ROYALTIES	225		
FREIGHT	206		
ROYALITIES PAYABLE	839		
COMMISSIONS PAYABLE	850		52.50
	144		403.50
	149		165.75
TOTAL		621.75	621.75

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					224			225		
Sled 5-gal	144	10	40.35	403.50	AC-130	3.00	30.00			
Frontiers Detergent 5-gal	149	15	11.05	165.75	AC-130	1.50	22.50			
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		25		569.25	850		52.50	839		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
9/18/80	12758

SOLD TO	SHIPPED TO
Cooper Mud Company Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	9/17/80	CuPu		9/17/80	Sand Springs	12678

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Slix 5-gal.	12/Cans	@ 40.35	$484.20

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 12678

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud

DATE: 9-17-80
CUSTOMER ORDER NO.:
TERMS:
F.O.B.: Sand Springs, Ok.
SALESMAN:
SHIP WHEN: 9-17-80
SHIP VIA: Cooper Mud

BILL TO:
PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
12	5 gal Cans- Man Tube - (Slix)	40 30	

Allen Gotten

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

INVOICE

DATE	NUMBER
9/18/80	2758

Cost 322.80 66.7%

Sold To:	Shipped To:
Cooper Trend Company Box 847 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	9/17/80	Ace Pa		9/17/80	Sand Springs	10678

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					224			225		
Kid 5 gal	144	12	40.35	484.20	AC-130	3.00	36.00			
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		12		484.20	850		36.00	839		

SALES ANALYSIS ← SALES JURNAL ↑

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO.	DR	CR
ACCOUNTS REC	665	484.20	
COMMISSIONS	224	36.00	
ROYALTIES	225		
FREIGHT	206		
ROYALTIES PAYABLE	839		
COMMISSIONS PAYABLE	850		36.00
	144		484.20
TOTAL		520.20	520.20

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
9/15/80	12736

SOLD TO	SHIPPED TO
Cooper Mud Company Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 – 1½% LATE CHARGE – 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	9/12/80	CuPu		9/12/80	Sand Springs	12673

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Montello Detergent	5-gal.	20/Cans @ 11.05	$221.00
Free Hole	5-gal.	10/Cans @ 31.75	317.50
			$538.50

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 12673

~~P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063~~
~~24 HR. PHONE: (918) 245-6661~~
~~TWX: 910-840-3007~~
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud

DATE: 9-12-80

CUSTOMER ORDER NO.:

TERMS: F.O.B. Sand Springs Okla

SALESMAN:

SHIP WHEN:

SHIP VIA: Cooper Mud

BILL TO:

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
30	Sans 20 Montello Deterrent	11 00	
	10 Free HOLE	31 25	

Lester Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

INVOICE

DATE	NUMBER
9/15/80	12736

Cost 368.50 68.3%

SOLD TO:	SHIPPED TO:
Casper Feed Company Box 847 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	BOR SO/PO NO.
	9/12/80	Cuda		9/12/80	Sand Springs	12675

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	665	538.50	
COMMISSIONS	224	70.00	
ROYALTIES	225		
FREIGHT	206		
ROYALTIES PAYABLE	839		
COMMISSIONS PAYABLE	850		70.00
	149		221.00
	154		317.50
TOTAL		608.50	608.50

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					224			225		
Frontello Detergent 5-gal	149	20	11.05	221.00	AL-130	1.50	30.00			
Fire Hole 5-gal	154	10	31.75	317.50	AL-130	4.00	40.00			
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		30		538.50	850		70.00	839		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
9/10/80	12705

SOLD TO	SHIPPED TO
Cooper Mud Company Box 847 Pawhuska, Oklahoma 74056	Same

TERMS: NET 30 – 1½% LATE CHARGE – 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	9/4/80	CuPu		9/4/80	Sand Springs	12657

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular 50#	20/Bags	@ 92.50	$1850.00

TERMS: Net 30 - 2% late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 12657

~~P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063~~
~~24 HR. PHONE: (918) 245-6661~~
~~TWX: 910-840-3007~~
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

DATE 9-4-80

CUSTOMER ORDER NO.

TERMS F.O.B.

SALESMAN

SHIP WHEN

SHIP VIA

SHIP TO
Pawhuska, OK
Cooper Mud Co.

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
20	Mon-Pac Reg	92.50	

Loyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

INVOICE

DATE	NUMBER
9/10/80	12705

Cost 1653.40 89.4%

Sold To:	Shipped To:
Cooper Mud Company Box 887 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	9/4/80	CuPa		9/4/80	Lead Springs	12657

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	665	1850.00	
COMMISSIONS	224	80.00	
ROYALTIES	225		
FREIGHT	206		
ROYALTIES PAYABLE	839		
COMMISSIONS PAYABLE	850		80.00
MP. Reg	160		1850.00
TOTAL		1930.00	1930.00

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					224			225		
Mon Pac. Regular 50#	160	20	92.50	1850.00	AL-130	4.50	80.00			
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		20		1850.00	850		80.00	839		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
9/15/80	12729

SOLD TO	SHIPPED TO
Cooper Mud Company Box 547 Pawhuska, OK 74056	Same

TERMS: NET 30 -- 1½% LATE CHARGE -- 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	9/10/80	CuPu		9/10/80	Sand Springs	12667

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Montello Detergent	5-gal. 20/Cans	@ 11.05	$221.00

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

No. 12667

SHIP TO: Cooper Mud

DATE: 9-10-80

CUSTOMER ORDER NO.:

TERMS: F.O.B. Sand Springs, Okla

SALESMAN:

SHIP WHEN: 9-10-80

SHIP VIA: Cooper Mud

BILL TO:

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
20	CANS Montello Detergent	11.05	

Lloyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

INVOICE

DATE	NUMBER
9/5/80	12729

Cost 150.00 68%

Sold To:	Shipped To:
Cooper Truck Company Box 887 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	9/10/80	Cupa		9/10/80	Sand Springs	12667

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					224			225		
Montello Detergent 5 Gal	169	20	11.05	221.00	AL-130	NO	30.00			
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		20		221.00	850		30.00	839		

SALES ANALYSIS ← SALES JOURNAL ↑

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	665	221.00	
COMMISSIONS	224	30.00	
ROYALTIES	225		
FREIGHT	206		
ROYALITIES PAYABLE	839		
COMMISSIONS PAYABLE	850		30.00
	169		221.00
TOTAL		251.00	251.00

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
8/27/80	12670

SOLD TO	SHIPPED TO
Cooper Mud Company Box 847 Pawhuska, Oklahoma 74056	Same

TERMS: NET 30 – 1½% LATE CHARGE – 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	CUR SO/ PO NO.
	8/25/80	CuPu		8/25/80	Sand Springs	12640

DESCRIPTION		UNITS	UNIT PRICE	AMOUNT
Free Hole	5-gal.	3/Cans	@ 31.75	$ 95.25
Montello Detergent	5-gal.	25/Cans	@ 11.05	276.25
				$371.50

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

No. 12640

MONTELLO, INC. 6106 EAST 32ND. PLACE TULSA, OKLAHOMA 74135

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063

24 HR. PHONE: (918) 245-6661

TWX: 910-840-3007

24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud

DATE: 8-25-80

CUSTOMER ORDER NO.:

TERMS: F.O.B. Sand Springs

SALESMAN:

SHIP WHEN: 8-25-80

SHIP VIA: Cooper Mud

BILL TO:

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
3	Jans-Free Hole	31 25	
25	Jans- Montello Detergent	11 05	

Loyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

INVOICE

DATE	NUMBER
8/27/80	12670

Cost 253.09 68.19%

Sold To:	Shipped To:
Cooper Mud Company Box 847 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	8/25/80	Cupu		8/24/80	Sand Springs	12660

PRODUCT		PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
						224			225		
Free Hole	5-gal	154	3	31.75	95.25	AC-130	4.00	12.00			
Tornillo Detergent	5-gal	149	25	11.05	276.25	AC-130	1.50	37.50			
Terms: Net 30 - 2½% Late Charge - 45 Days											
TOTALS			28		371.50	850		49.50	839		

SALES ANALYSIS ← SALES JOURNAL ↑

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	665	371.50	
COMMISSIONS	224	49.50	
ROYALTIES	225		
FREIGHT	206		
ROYALITIES PAYABLE	839		
COMMISSIONS PAYABLE	850		49.50
MD	149		276.25
FH	154		95.25
TOTAL		421.00	421.00

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
8/25/80	12635

SOLD TO	SHIPPED TO
Cooper Mud Company Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 – 1½% LATE CHARGE – 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	8/19/80	CuPu		8/19/80	Sand Springs	12632

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Montello Detergent 5-gal.	15/Cans	@ 11.05	$165.75

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC. 6106 EAST 32ND. PLACE TULSA, OKLAHOMA 74135

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063

24 HR. PHONE: (918) 245-6661

TWX: 910-840-3007

24 HR. PHONE (918) 665-1170-TWX 910-845-2396

No. 12632

SHIP TO: Cooper Mud

DATE: 8-19-80

CUSTOMER ORDER NO.:

TERMS: F.O.B. Sand Springs, Okla.

SALESMAN:

SHIP WHEN: 8-19-80

SHIP VIA: Cooper Mud

BILL TO:

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
15	Cans Montello Detergents	11 05	

Lee Cooper

FORM 1450. REGENT FORMS, PENNSAUKEN, N.J. 08109

INVOICE

DATE	NUMBER
8/25/80	12635

Cost 112.65 68%

Sold To:	Shipped To:
Cooper Mud Company Box 847 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	8/19/80	Cu Pa		8/19/80	Land Springs	12632

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	665	165.75	
COMMISSIONS	224	22.50	
ROYALTIES	225		
FREIGHT	206		
ROYALITIES PAYABLE	839		
COMMISSIONS PAYABLE	850		22.50
MD	169		165.75
TOTAL		188.25	188.25

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					224			225		
Frontiers Detergent 5 gal	169	15	11.25	165.75	AL-130	1.50	22.50			
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		15		165.75	850		22.50	839		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
8/15/80	12603

SOLD TO	SHIPPED TO
Cooper Mud Co. Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 ~~-~~ 1½% LATE CHARGE ~~-~~ 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	8/13/80	CuPu		8/13/80	Sand Springs	12625

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Montello Detergent 5-gal.	8/Cans	@ 11.05	$88.40

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

No. 12625

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO

Cooper Mud

DATE: 8-13-80

CUSTOMER ORDER NO.:

TERMS: F.O.B. Sand Springs, Okla

SALESMAN:

SHIP WHEN:

SHIP VIA: Cooper Mud

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
3	Montello Detergents	11 05	

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

INVOICE

DATE	NUMBER
8/15/80	12603

Cost 60.08 68%

Sold To:	Shipped To:
Cooper Mud Co. Box 847 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR NO / PO NO.
	8/13/80	Cupu		8/13/80	Sand Springs	12625

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	665	88.40	
COMMISSIONS	224	12.00	
ROYALTIES	225		
FREIGHT	206		
ROYALITIES PAYABLE	839		
COMMISSIONS PAYABLE	850		12.00
MD	149		88.40
TOTAL		100.40	100.40

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					224			225		
Montello Detergent 5 Gal	149	8	11.00	88.40	AC-30	15	12.00			
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		8		88.40	850		12.00	839		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
8/14/80	12669

SOLD TO	SHIPPED TO
Cooper Mud Company Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 — 1½% LATE CHARGE — 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	8/12/80	CuPu		8/12/80	Sand Springs	12623

DESCRIPTION		UNITS	UNIT PRICE	AMOUNT
Free Hole	5-gal.	2/Cans	@ 31.75	$ 63.50
Montello Detergent	5-gal.	2/Cans	@ 11.05	22.10
				$ 85.60

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 12623

~~P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063~~
~~24 HR. PHONE: (918) 245-6661~~
~~TWX: 910-840-3007~~
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud

DATE: 8-12-80

CUSTOMER ORDER NO.:

TERMS: F.O.B. Sand Springs, Okla.

SALESMAN:

SHIP WHEN:

SHIP VIA: Cooper Mud

BILL TO:

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
2	Free Hole	3,75	
2	Montello Detersents	11,00	

Allen Potter

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

INVOICE

DATE	NUMBER
8/14/80	12569

Cost 58.58 68.4%

Sold To:	Shipped To:
Cooper Mud Company Box 849 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR NO. PO NO.
	8/12/80	Cu Pu		8/12/80	Sand Springs	12625

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	665	85.60	
COMMISSIONS	224	11.00	
ROYALTIES	225		
FREIGHT	206		
ROYALITIES PAYABLE	839		
COMMISSIONS PAYABLE	850		11.00
FH	154		63.50
MD	149		22.10
TOTAL		96.60	96.60

PRODUCT		PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
						224			225		
Free Hole	5 gal	154	2	31.75	63.50	AC-130	4.00	8.00			
Mentello Detergent	5 gal	149	2	11.05	22.10	AC-130	1.50	3.00			
Terms: Net 30 - 2½% Late Charge - 45 Days											
TOTALS			4		85.60	850		11.00	839		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
7/31/80	12544

SOLD TO	SHIPPED TO
Cooper Mud, Inc. P.O. Box 947 Pawhuska, OK 74056	Cushing, OK

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☒ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	7/21/80	truck		7/27/80	Houston, TX	PO-3392 SO-13341

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular 50#	150/Bags	@ 83.00	$12450.00
Freight @ 2.12/Bag			318.00
			$12768.00

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC. 6106 EAST 32ND. PLACE TULSA, OKLAHOMA 74135

~~P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063~~

~~24 HR. PHONE: (918) 245-6661~~

~~TWX: 910-840-3007~~

24 HR. PHONE (918) 665-1170-TWX 910-845-2396

No. 13341

DATE 7-27-80

CUSTOMER ORDER NO.

TERMS

F.O.B. ADA

SALESMAN

SHIP WHEN

SHIP VIA A.C.T.S # 12

SHIP TO
Cooper Mud
Cushing, OKLA.

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
150	Mon-Pac Regular		
	Terry Cooper		

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

P.O. OR SO.

DATE	NUMBER
	B3392 SO13341

CUSTOMER ORDERS INTL: ___ MONTELLO: X

SOLD TO	SHIPPED TO
Cooper Mud Inc PO Box 847 Pawhuska, Ok 74056	Cushing

TERMS: NET 30 – 1½% LATE CHARGE – 45 DAYS

FREIGHT: PREPAID ☒ COLLECT ☐

CUSTOMER ORDER NO.	ORDER DATE	VIA	DATE SHIPPED	SHIPPED FROM
	7/21/80	Truck	7/27/80	Houston, Tex

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac Reg 50#	~~140~~ 150	@83.00	
Frt 2.12 Bag			

SALES REP: Alexander SALES AREA: 130 COMM RATE: 3.00

COST ~~11954.40~~ 10548.00

% 84.7

INVOICE

SOLD TO

Montello, Inc.
6106 E. 32nd Pl.
Tulsa, OK 74135

SHIP TO

Ada-Sand Springs-Corps Christi-Houston-Midland-Odessa
Hobbs,NM-Hominy-Cushing-Ada

ADA CHEMICAL AND SUPPLY, INC.
POST OFFICE BOX 575
405/436-2521
ADA, OKLAHOMA 74820

Phone 405/562-4311
Burns Flat, Oklahoma 73624

INVOICE NO.	INVOICE DATE	CUST. ORDER NO.	FREIGHT
1655	7-30-80		☐ PREPAID ☐ COLLECT
AC & S NUMBER	**SHIP DATE**	**SHIP VIA**	**F.O.B.**
1455	7-27-80	A.C. & S	

QTY SHIPPED	ITEM NO.	DESCRIPTION	UNIT PRICE	AMOUNT
		390 empty miles @ .75		292.50
		2705 loaded miles @ 1.25		3,381.25
		13% fuel surcharge		477.59
		2pick ups @ 10.00 ea.		20.00
		6 drops @ 10.00 ea.		60.00

4231.34 ÷ 2000 Rate = 2.12 Per Bag

Pay A/C 206

INVOICE AMT.	4231.34
TOTAL SALES TAX	-0-
TOTAL AMOUNT DUE	4231.34

WE ARE NOT RESPONSIBLE FOR DAMAGES OR LOSS IN TRANSPORTATION. RECOURSE IS WITH YOUR CARRIER.

INVOICE

DATE	NUMBER
7/31/80	12544

Cost 10548.00 84.7%

Sold To:	Shipped To:
Cooper Mud, Inc. P.O. Box 847 Pawhuska, Oklahoma 74056	Cushing, Oklahoma

FREIGHT PREPAID ☑ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR NO / PO NO
	7/31/80	truck		7/27/80	Houston, Texas	PO 3392 SO. 13341

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	665	12768.00	
COMMISSIONS	224	450.00	
ROYALTIES	225		
FREIGHT	206		318.00
ROYALITIES PAYABLE	839		
COMMISSIONS PAYABLE	850		450.00
MP-Reg	160		12450.00
TOTAL		13218.00	13218.00

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					224			225		
Mon Pac - Regular 50#	160	150	83.00	12450.00	AC-130	3.00	450.00			
Freight @ 2.12/Bag				318.00						
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		150		12768.00	850		450.00	839		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
7/29/80	12517

SOLD TO	SHIPPED TO
Cooper Mud Company P.O. Box 847 Pawhuska, Oklahoma 74056	Cushing, Oklahoma

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID [X] COLLECT [ ]

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	6/27/80	L. L. Smith		6/27/80	Denver, CO	PO-3334

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular 50#	150/Bags	@ 83.00	$12450.00
Freight @ 1.68/Bag			252.00
			$12702.00

TERMS: Net 30 - 2½% Late Charge - 45 Days

WYOMING BILL-OF-LADING & FREIGHT BILL

ICC NO. MC 105006

L. L. SMITH, TRUCKING

W 91477

BOX 987
RIVERTON, WYOMING 82501
PHONE 856-2491

BOX 566
POWELL, WYOMING 82435
PHONE 754-5161

RECEIVED, subject to the tariffs in effect on this date from

SHIPPER _____, DATE _____ 19 ____,

ORIGIN _____, COUNTY _____,

THE PROPERTY DESCRIBED BELOW, IN APPARENT GOOD ORDER, EXCEPT AS NOTED, MARKED, CONSIGNED, AND DESTINED AS SHOWN BELOW, WHICH THE CARRIER (CARRIER BEING UNDERSTOOD AS MEANING ANY PERSON OR CORPORATION IN POSSESSION OF THE PROPERTY) AGREES TO CARRY TO ITS DESTINATION. IT IS MUTUALLY AGREED THAT SERVICES PERFORMED HEREUNDER SHALL BE SUBJECT TO ALL CONDITIONS NOT PROHIBITED BY LAW, INCLUDING THE CONDITIONS ON BACK HEREOF, BY THE SHIPPER AND HIS ASSIGNS.

CONSIGNED TO: _____,

DESTINATION: _____, COUNTY _____,

ROUTING: _____, TOTAL MILEAGE: 246.

NUMBER MILES ON STATE AND FEDERAL HIGHWAYS OR IMPROVED ROADWAYS _____.

NUMBER MILES ON UNIMPROVED ROADWAYS _____.

NAME OR DESCRIPTION OF POINT WHERE SHIPMENT LEFT OR ENTERED STATE OR FEDERAL HIGHWAY OR IMPROVED ROADWAY _____

CARRIER NO. _____ SHIPPER NO. _____

COMMODITY DESCRIPTION	RATE FACTOR (BBL., GAL., WEIGHT, MILES OR HRS.)	RATE PER FACTOR	CHARGE	
[illegible] Bags Flour	7500			
Delivered from Enid, Oklahoma To Perry, Kansas				
[illegible]				
TOTAL CHARGE →				

SUBJECT TO SECTION 5 OF CONDITIONS, IF THIS SHIPMENT IS TO BE DELIVERED TO THE CONSIGNEE WITHOUT RECOURSE ON THE CONSIGNOR, THE CONSIGNOR SHALL SIGN BELOW. THE CARRIER SHALL NOT MAKE DELIVERY WITHOUT PAYMENT OF FREIGHT AND ALL OTHER LAWFUL CHARGES.

(SIGNATURE OF CONSIGNOR)

(IF TO BE PREPAID, WRITE OR STAMP "TO BE PREPAID" ABOVE)

RECEIVED $ TO APPLY ON PREPAYMENT

AGENT OR CASHIER PER

SHIPPER _____ CARRIER

PER _____ PER _____

GOODS & SERVICES AS NOTED ABOVE RECEIVED IN GOOD ORDER THIS DATE _____

CONSIGNEE _____

"SERVING 11 STATES"

- MONTANA
- WYOMING
- COLORADO
- NEVADA
- NORTH DAKOTA
- SOUTH DAKOTA
- NEBRASKA
- UTAH
- IDAHO
- NEW MEXICO
- ARIZONA

NOT NEGOTIABLE

SHIPPING ORDER

Ⓟ

Montello
P.O. or SO.

DATE	NUMBER
	PO 3334

Customer orders INTL: ___ Montello: X

SOLD TO	SHIPPED TO
Cooper Mud Inc. PO Box 847 Pawhuska, Ok 74056	Cushing, Ok

TERMS: NET 30 – 1½% LATE CHARGE – 45 DAYS FREIGHT: PREPAID [X] COLLECT [ ]

CUSTOMER ORDER NO.	ORDER DATE	VIA	DATE SHIPPED	SHIPPED FROM
	6/27	LC Smith	6/27/80	Denver, Colorado

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac Reg 50 #	150	@ 83.00	
Frt 1.68 Bag			

SALES REP: Alexander SALES AREA: 130 COMM RATE: 3.00

COST 10 380.00

% 83.4

GENERAL TRUCKING

HEAVY DUTY OIL FIELD TRUCKING

L. L. SMITH, TRUCKING

NO. 41554

BOX 987
RIVERTON, WYOMING 82501
PHONE 856-2491

BOX 566
POWELL, WYOMING 82435
PHONE 754-5161

ICC NO. MC 105006
TRAFFIC AUTHORITY
WYOMING TRUCKING ASSN.
MOTOR FREIGHT TARIFF
NO. 2-D

June 30 1980
RE BILLED July 22, 80

M Montello, Inc.
6106 E. 32nd Place
Tulsa, OK 74135

TICKET NO.	TRUCK NO.	WORK PERFORMED	LBS./HOURS	RATE	TOTAL CHARGE
W91478	262	6/27/80 Hauled 800 bags mon pac from Denver CO to Sand Springs, OK	40,000	2.65	$ 1060 00
		4 stops enroute		32.10	128 40
		LaVern, OK 200 bags Homing OK 100 bags Pawmodka OK 150 bags Cushing OK 150 bags			
		Surcharge		13%	154 49
					$ 1342 89

891 Miles
I.C.C.

Please remit to:

Box 987
Riverton, WY 82501

Ship by Truck

Pay A/C 206

1342.89 ÷ 800 = 1.68 Bag

PSC REGULATIONS REQUIRE PAYMENT WITHIN 30 DAYS, ICC REGULATIONS REQUIRE PAYMENT WITHIN 7 DAYS AFTER PRESENTATION

"SERVING 11 STATES"

• MONTANA • WYOMING • COLORADO • NORTH DAKOTA • SOUTH DAKOTA • NEBRASKA
• UTAH NEVADA IDAHO NEW MEXICO ARIZONA

INVOICE

DATE	NUMBER
7/29/80	12517

Cost 10380.00 83.4%

Sold To:	Shipped To:
Cooper Mud Company P.O. Box 847 Pawhuska, Oklahoma 74056	Cushing, Oklahoma

FREIGHT PREPAID ☑ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	6/27	L. L. Smith		6/27/80	Denver Co.	108334

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					224			225		
Mon Pac Regular 50#	160	150	83.00	12450.00	Al-Bo	3.00	450.00			
Freight @ 1.68/Bag				252.00						
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		150		12702.00	850		450.00	839		

SALES ANALYSIS ← SALES JOURNAL ↑

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	665	12702.00	
COMMISSIONS	224	450.00	
ROYALTIES	225		
FREIGHT	206		252.00
ROYALTIES PAYABLE	839		
COMMISSIONS PAYABLE	850		450.00
Mon Pac	160		12413.00
TOTAL		13152.00	13152.00

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
7/24/80	12509

SOLD TO	SHIPPED TO
Cooper Mud Company P.O. Box 847 Pawhuska, Oklahoma 74056	Same

TERMS: NET 30 – 1½% LATE CHARGE – 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	7/23/80	CuPu		7/23/80	Sand Springs	12596

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Montello Detergent	5-gal.	20/Cans @ 11.05	$221.00

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 12596

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO: Cooper Mud

DATE: 7-23-80
CUSTOMER ORDER NO.:
TERMS:
F.O.B.: Sand Springs, Ok
SALESMAN:
SHIP WHEN: 7-23-80
SHIP VIA: Cooper Mud

BILL TO:
PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
20	Cans- (Montello Detergent)	11 05	

Loyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

INVOICE

DATE	NUMBER
7/24/80	12509

Case 150.20 69%

Sold To:	Shipped To:
Cooper Feed Company P.O. Box 847 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO / PO NO.
	7/23/80	Cust		7/25/80	Jones Springs	12596

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					224			225		
Thanello Detergent 5 gal	169	20	1.10	22.00	AC150	150	30.00			
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		20		22.00	850		30.00	839		

SALES ANALYSIS ← SALES JOURNAL ↑

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	665	22.00	
COMMISSIONS	224	30.00	
ROYALTIES	225		
FREIGHT	206		
ROYALTIES PAYABLE	839		30.00
COMMISSIONS PAYABLE	850		22.00
[illegible]	149		22.00
TOTAL	[illegible]	52.00	52.00

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
7/21/80	12482

SOLD TO	SHIPPED TO
Cooper Mud Company P.O. Box 847 Pawhuska, OK 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	7/16/80	CuPu		7/16/80	Sand Springs	12582

DESCRIPTION		UNITS	UNIT PRICE	AMOUNT
Montello Detergent	5-gal.	12/Cans	@ 11.05	$132.60
Slix	5-gal.	12/Cans	@ 40.35	484.20
				$616.60

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063
24 HR. PHONE: (918) 245-6661
TWX: 910-840-3007
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

No. 12582

DATE: 7-16-80

CUSTOMER ORDER NO.:

TERMS: F.O.B. Sand Springs, Okla.

SALESMAN:

SHIP WHEN: 7-16-80

SHIP VIA: Cooper Mud

SHIP TO: Cooper Mud

BILL TO:

PPD. OR COLL.:

QUANTITY	DESCRIPTION	PRICE	AMOUNT
24	I2 Cans Montello Detergent	11.00	
	I2 Cans Slix	40.00	

Lord Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

INVOICE

DATE	NUMBER
7/21/80	12482

Cost 42.92 67%

Sold To:	Shipped To:
Cooper Mud Company P.O. Box 847 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	7/16/80	CuPu		7/16/80	Sand Springs	125821

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO	DR	CR
ACCOUNTS REC	665	616.80	
COMMISSIONS	224	54.00	
ROYALTIES	225		
FREIGHT	206		
ROYALITIES PAYABLE	839		
COMMISSIONS PAYABLE	850		54.00
MD	149		132.60
Slip	144		484.20
TOTAL		670.80	670.80

PRODUCT		PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
						224			225		
Marcello Detergent	5 gal	149	12	11.05	132.60	AC-130	1.50	18.00			
Slip	5 gal	144	12	40.35	484.20	AC-130	3.00	36.00			
Terms: Net 30 - 2½% Late Charge - 45 Days											
TOTALS			24		616.80	850		54.00	839		

SALES ANALYSIS ← SALES JOURNAL ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
7/9/80	12430

SOLD TO	SHIPPED TO
Cooper Mud Company Box 347 Pawhuska, Oklahoma 74056	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	7/2/80	CuPu		7/2/80	Sand Springs	12560

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Montello Detergent 5-gal.	25/Cans	@ 11.05	$276.25

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

No. 12560

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

~~P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063~~
~~24 HR. PHONE: (918) 245-6681~~
~~TWX: 910-840-3007~~
24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO
Cooper Mud

DATE: 7-2-80
CUSTOMER ORDER NO.:
TERMS: F.O.B. Sand Spring s Okla.
SALESMAN:
SHIP WHEN: 7-2-80
SHIP VIA: Cooper Mud

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
25	0 ans Monetllo DEtergent	11.05/ Can	

Loyd Cooper

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

INVOICE

DATE	NUMBER
7/9/80	12430

Cost 187.75 68%

Sold To:	Shipped To:
Cooper Mud Company Box 847 Pawhuska, Oklahoma 74056	Same

FREIGHT PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR NUMBER	DATE SHIP	SHIPPED FROM	OUR SO/PO NO.
	7/2/80	CuPu		7/2/80	Sand Springs	12560

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	ACCT NO.	DR	CR
ACCOUNTS REC	665	276.25	
COMMISSIONS	224	37.50	
ROYALTIES	225		
FREIGHT	206		
ROYALITIES PAYABLE	839		
COMMISSIONS PAYABLE	850		37.50
MD	149		276.25
TOTAL	[illegible]	313.75	313.75

PRODUCT	PROD NO. ←	UNITS ←	UNIT PRICE	AMOUNT ← ↑	ACCT NO ↑	COMMISSIONS RATE	COMMISSIONS AMOUNT ← ↑	ACCT NO. ↑	ROYALTIES RATE	ROYALTIES AMOUNT ↑
					224			225		
Montello Detergent 5-gal	149	25	11.05	276.25	AL-130	1.50	37.50			
Terms: Net 30 - 2½% Late Charge - 45 Days										
TOTALS		25		276.25	850		37.50	839		

SALES ANALYSIS ← SALES JURNAL ↑

DETACH BEFORE DEPOSITING

Invoice	12774	569.25	
	12788	18,820.00	$19,389.25

K. FORM M-K 1042 PRINTED PRODUCTS INC., P.O. BOX 3246, TULSA, OKLAHOMA 74101

OOPER MUD COMPANY
O. BOX 847
WHUSKA, OKLA. 74056

№ 2506

DETACH BEFORE DEPOSITING

Invoice # 12569	85.60	
12603	88.40	$174.00

K. FORM M-K 1042 PRINTED PRODUCTS INC., BOX 3246, TULSA, OKLAHOMA 74101

OOPER MUD COMPANY
O. BOX 847
WHUSKA, OKLA. 74056

№ 2362

DETACH BEFORE DEPOSITING

Invoice # 12729	$221.00	
12736	538.50	
12758	484.20	$1,243.70

FORM M-K 1042 PRINTED PRODUCTS INC., BOX 3246, TULSA, OKLAHOMA 74101

PER MUD COMPANY
BOX 847
IUSKA, OKLA. 74056

№ 2513

DETACH BEFORE DEPOSITING

Invoice # 12879 $10,998.45

STK. FORM M-K 1042 PRINTED PRODUCTS INC. - BOX 3246, TULSA, OKLAHOMA 74101

COOPER MUD COMPANY
P. O. BOX 847
PAWHUSKA, OKLA. 74056

№ 2580

DETACH BEFORE DEPOSITING

Invoice # 12635	165.75	
12670	371.50	$537.25

STK. FORM M-K 1042 PRINTED PRODUCTS INC. P.O. BOX 3246, TULSA, OKLAHOMA 74101

COOPER MUD COMPANY
P. O. BOX 847
PAWHUSKA, OKLA. 74056

№ 2410

DETACH BEFORE DEPOSITING

Invoice 13651	19,311.80	
13668	618.35	$19,930.15

-K 1042 PRINTED PRODUCTS INC., BOX 3246, TULSA, OKLAHOMA 74101

MUD COMPANY
47
OKLA. 74056

Nº 3171

DETACH BEFORE DEPOSITING

Invoice # 12705

$1,850.00

X 1042 PRINTED PRODUCTS INC. - BOX 3246, TULSA, OKLAHOMA 74101

UD COMPANY

KLA. 74056

№ 2414

DETACH BEFORE DEPOSITING

Invoice # 12509	221.00	
12517	12,702.00	
12544	12,768.00	$25,691.00

RM M-K 1042 PRINTED PRODUCTS INC. - BOX 3246, TULSA, OKLAHOMA 74101

ER MUD COMPANY
OX 847
KA, OKLA. 74056

№ 2312