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AMERICAN & Standard RADIATOR & Sanitary

CORPORATION

GENERAL SALES
DEPARTMENT

January 19, 1951

P. O. Box 1226
PITTSBURGH 30, PA.

Q-11904-KMS

TO SALES OFFICE MANAGERS:

We are enclosing herewith Wholesalers' Bulletin Q-10, dated January 22, 1951, announcing to our customers Price Book ST-15 containing prices which are effective with the opening of business January 22, 1951.

You will note that Wholesalers are advised that these prices are approximately in line with price increases previously announced by us.

As explained in our bulletin to the Wholesalers, due to government restrictions on the use of critical metals, it is necessary to simplify our line of plumbing fixture fittings in order that we may realize the greatest possible production of the more essential items of fixture trim. Therefore, the items included in this price book represent our current line and orders are to be accepted for only the items listed therein. You will note that certain items of our current line have been modified, and while we have summarized these changes generally in Bulletin Q-10, we wish to comment as follows on the specific changes made:

Waldorf and Colonial trims have been temporarily discontinued.

Neo-Angle Baths are now priced less the curtain rod, curtain, etc. The curtain rod with curtain is now priced separately.

Connecting pipes between bath and shower valves have been eliminated from combination tub fittings.

Holdbacks for shower curtains have been eliminated and are not available for separate sale or with curtain rod assemblies.

Soap dishes will no longer be supplied with any sink faucets sold separately or in conjunction with sinks.

Full S.P.S. supply pipes have been eliminated. Companion Lavatories, closet combinations, and closet tanks are now priced less supply pipes. Supply pipes with flexible tube risers are available, if desired, and are priced separately.

Blackford, Roxbury, and Hibben Vitreous China Lavatories--also the F-8385-N Drinking Fountain--will henceforth be furnished with painted wall brackets instead of Chromard.

**PLAINTIFF'S
EXHIBIT**

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B-204 Mixing Valve and B-251 and B-258 Industrial Showers are now furnished with a rough body instead of rough plated.

Riser pipes and supplies for exposed showers, other than Industrial Showers, will be fitted with 12 gauge gooseneck risers and supply pipes instead of full S.P.S.

The tubing furnished with all bath drains will be 20 gauge instead of 17 gauge.

Outlet tailpieces for all lavatory drains will be furnished with 20 gauge tubing instead of 17 gauge.

The B-934 Laundry Tray Faucet and Wash Sink Faucets B-940 to B-947, inclusive, will be furnished with rough body instead of rough plated.

Traps having a tubing outlet connection will be furnished with 20 gauge tubing instead of 17 gauge.

Strainers for sinks, laundry trays, and trough urinals will be furnished with a rough finished coupling nut and tailpiece instead of plated, and the tailpiece will be of 20 gauge tubing instead of 17 gauge.

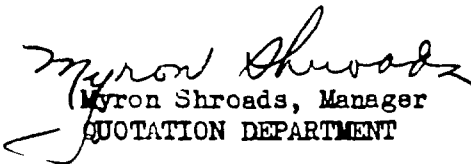
Lawn Faucets and Sediment Faucets are now furnished with a rough finish instead of rough plated finish.

Flush pipe assemblies will be made of 20 gauge tubing instead of 17 gauge.

Please note particularly comment in Bulletin Q-10 regarding orders now on hand for items eliminated from Price Book ST-15 or which have been modified. Orders on file, specifying current fixtures and fittings which have been changed as outlined above, will be furnished as heretofore as long as stocks permit, after which time the modified items will be substituted.

We suggest that you and your organization review this price book carefully to insure your complete understanding of the eliminations and modifications made.

Yours very truly,


Myron Shroads, Manager
QUOTATION DEPARTMENT

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