

ASSOCIATED ETHYL COMPANY LIMITED

MEDICAL SERVICES
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DR. PHILIP BOYD

Chief Medical Officer

OUR REF. MU/K.1.

YOUR REF.

July 25, 1957.

Dr. R.A. Kehoe,
The Kettering Laboratory,
University of Cincinnati,
College of Medicine,
Eden Avenue,
CINCINNATI 19,
Ohio,
U.S.A.

Dear Dr. Kehoe,

Further to my letter dated May 28, in which I listed various areas the medical aspects of which we discussed together recently when I was in the States, I would now like to add to these the question of medical representation in Japan.

While in the case of Austria, Iraq and Uruguay the medical consultants are appointed by us (in Yugoslavia there is no consultant at the present time to any company) in Japan there is only one medical consultant, named Dr. Keiji Akatsuka, who has been appointed initially by the Ethyl Corporation. You will recall that we discussed him on several occasions during my last visit to the Kettering, and I still was not happy about the ethics of this particular doctor.

Ken Lloyd has now returned from Japan, and has to some extent confirmed my suspicions in this case, and while what I have to say is of a purely confidential nature between us, I do think it has some bearing on this whole question of appointing one doctor whose duties may involve looking after the interests of competing companies.

In the case of Dr. Akatsuka, he has the following oil companies to cater for in terms of blending:

Daikyo	(Japanese)
Koa	(Caltex - U.S.A.)
Maruzan	(Union Oil Company - U.S.A.)
Nipon Oil Company	(Caltex - U.S.A.)
Nipon Petroleum Refining Company	(Caltex - U.S.A.)
Mitsubishi	(Tidewater Oil Company - U.S.A.)
Showa	(Shell - British)
Toa-Neuryo	(Standard-Vacuum - U.S.A.)
Nipon Mining Company	(Japanese)
Idemitsh	(Japanese)
Asia Oil	(Japanese)

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Two of these companies have recently complained unofficially to Ken Lloyd that they are being charged by Dr. Akatsuka for all his fares and accommodation at the time of his visit, when it would seem such charges are already being made to Ethyl Corporation, who, we understand, are paying Dr. Akatsuka the sum of at least 100,000 yen (about \$ 300) per month, together with all expenses. We understand that Dr. Akatsuka is also consultant for Dupont, but we are not sure whether or not he is being paid for this work.

Now the most significant problem about Dr. Akatsuka is that there would seem to be little doubt that he takes upon himself the duty of attempting to criticise arrangements and equipment suggested by the Associated Ethyl Company as improvements to blending installations which have previously had my approval as being of a satisfactory nature in terms of safety and hygiene. In addition, it is believed that he transmits production figures, throughput and so on, to certain anti-knock company representatives as part of a confidential routine. Recently Ken Lloyd made a point of calling on Dr. Akatsuka to try and handle the question of a vacuum pump which we have introduced, as you know, in the blending machinery, and Ken found that although Dr. Akatsuka had virtually condemned the use of this equipment out of hand, he obviously showed no knowledge about it and of course had not approached us to gain this.

I know you will appreciate that the significance of this situation in terms of my own relationship within my Company is a very serious one, for if I cannot guarantee the ethical behaviour of the doctors examining blending personnel throughout the world, whatever the nature of their appointment, then I will never be able to convince this Company that the various medical departments of competing companies are in fact not being used for competitive purposes. The statement has again been made to me that Dr. Akatsuka is setting himself up as a person with almost governmental authority in the matter of tetraethyl lead, and I think this by itself is a highly undesirable feature to encourage in Japan.

I have mentioned all the above as something, as I have said, which is confidential to us alone, as at this stage I do not wish particularly to place the matter in any formal light. I would, however, be most grateful for your comments on this situation and your advice as to how we should proceed both with this and with other situations which we have already discussed.

With kind regards,

Yours sincerely,

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