



Lake Charles VCM Plant

Conoco Chemicals Company
A Division of Conoco Inc.
P.O. Box 605
Westlake, Louisiana 70669
(318) 491-5211

February 15, 1982

Mr. H. Mori
Technical Development Section
Chemicals and Plastics Department
2-4, 3-Chome, Nakanoshima
Kitaku, Osaka
Japan

Dear Mr. Mori:

Attached you will find a copy of your letter of January 29, 1982 which has been approved by Conoco Chemicals Co. Please note that the P. O. Box number for our location was incorrect and has been changed.

Sincerely,

CONOCO CHEMICALS CO.

J. A. DeBernardi
Manager - VCM Plant

br
attachment

CCR 000018158

KANEGAFUCHI CHEMICAL INDUSTRY COMPANY, LIMITED



Telephone: (06) 208-
Cables: CHEMIKANE OSAKA
Telex: KANECHEM J63582

2-4, 3-CHOME, NAKANOSHIMA
KITAKU, OSAKA
JAPAN

January 29, 1982

Mr. J. A. Debernardi
Plant Manager
VCM Plant
Conoco Chemicals
Conoco Inc.
P. O. Box ~~600~~ 605
Westlake, LA., 70669
U. S. A.

Dear Sirs,

Catalyst and Diluent for Oxychlorination Process

We appreciate for your order of our oxychlorination catalyst for R-301.
In response to your purchase order number 011-186124-4-67 confirmed by your Telex of January 20, 1982, Kanegafuchi Chemical Industry Co., Ltd. as Seller hereby confirms having this day of January 29, 1982 sold to Conoco Chemicals as Purchaser the following goods on the terms and condition as below :

1. Description of Goods :

Catalyst	:	KOC-101
Diluent	:	KOD-55

KANEGAFUCHI CHEMICAL
INDUSTRY COMPANY LTD.

2. Quantities :

KOC-101 : 6,650 Kg. net
KOD-55 : 4,000 Kg. net

3. Packing :

1) For KOC-101

New 200-liter steel drums of 175 Kg. net.

2) For KOD-55

New 200-liter steel drums of 200 Kg. net.

4. Prices :

KOC-101 : 20.50 U.S.D./Kg

KOD-55 : 8.25 U.S.D./Kg

The above prices are based on CIF Port of Houston.

5. Time of shipment :

Delivered at Kobe Port by Feb. 28, 1982, and shipped within
one week.

6. Destination :

Conoco Chemicals
Conoco Inc.
P.O.Box ~~600~~ 605
Westlake, LA, 70669
U. S. A.

7. Payment :

L/C at site

KANEGAFUCHI CHEMICAL
INDUSTRY COMPANY LTD.

8. Other conditions :

According to the attached sheet.

Please return to us a copy of this letter after your countersignature for your acceptance of the aforementioned terms and conditions for the sale and purchase of our catalyst and diluent.

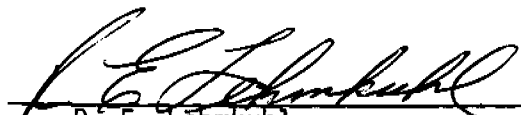
Yours faithfully,



(As Seller) H. Mori
Technical Development Sec.,
Chemicals and Plastics Dept.,
Kanegafuchi, Osaka
Japan

Attachment
Accepted and confirmed by
(As Purchaser) Conoco Chemicals

Accepted & Confirmed:


J. A. DeBernardi
Manager - VCM Plant
Conoco Chemicals Co.
R. E. Lehmkuhl
V.P. - Operations
Conoco Chemicals Co.

KANEGAFUCHI CHEMICAL
INDUSTRY COMPANY LTD.

Attached Sheet

The following items are a part of the sale and purchase contract dated January 29, 1982 between Conoco Chemicals and Kanegafuchi Chemical Industry Co., Ltd. (Kanegafuchi) concerning the letter's catalyst and diluent :

1. Patent License

The purchase of the Kanegafuchi catalyst and diluent specified herein includes a license under any patents owned by Kanegafuchi to use such catalyst and diluent in Conoco's commercial and test reactor operations.

2. Technical Information

For a period of five (5) years from the date of this sale and purchase contract, Conoco agrees not to disclose to any third party Kanegafuchi's technical information relating to the Kanegafuchi catalyst and diluent specified herein and the manner of using such catalyst and diluent, nor provide samples of such catalyst and diluent to any third party, nor use such technical information except in connection with the use of such catalyst and diluent in Conoco's commercial and test reactor operations.

CCR 000018162

KANEGAFUCHI CHEMICAL
INDUSTRY COMPANY LTD.

The above obligations shall not apply to any technical information of Kanegafuchi disclosed to Conoco which (1) is already known to Conoco, (2) is later developed independently by Conoco without derivation from Kanegafuchi, (3) is or becomes publicly known through no fault of Conoco, or (4) corresponds in substance to information furnished to Conoco by a third party having legal right to do so.

3. Performance

No guarantee is given by Kanegafuchi to the performance of the said catalyst and diluent.

4. Technical Assistance

Kanegafuchi's personnel will be dispatched to Conoco Chemicals upon request for assisting application of the said catalyst and diluent at Conoco Chemical's expense of absence fee, travel fee, and other necessary charges.

CCR 000018163



Conoco Inc.
Purchasing Department

Rquisition

267074



Subsidiary (if applicable)		Co.	☒ Tax Rate	☐ Tax Exempt	RSN	
P.O. Number (Vendor Ref.) 011-186124-4-67		Vendor No.	Ven/Loc	L/R	OC	Date 1-20-82
From: 1 Kanegafuchi Chemical	Update	Book	Ship To Code 100		Order Type Opt.	
2 Industry Company, Limited		Company or Subsidiary CONOCO				
3 2-4, 3-Chome, Nakanoshima		Attn. of VCM PLANT				
4 Kitaku, Osaka, Japan		Street RECEIVING DEPARTMENT				
5 Hiroshi Mori		City-State-Zip P.O. BOX 605 WESTLAKE, LA. 70669				
Requisitioner J.A. DeBernardi / WRH	Ppty. Cd.	Date Required at Dest. 4-15-82	Charge 0744-0801-186124-0340	Buyer Appr		
Ship Via	☐ Prepaid	☐ FOB	☐ Origin	☐ Dest.	☐ MSR/Expedite	
Remarks						

Purchasing Dept. Use Only				Provision Codes (Circle)																																																	
Buyer	☐ Rcvg. Rpt. Req.	Release No.	AFE	Contractor	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53					
Yard	Prog. Pmt.	Trace Key	Emb. Date	P	FF																																																
☐ Ack	☐ Fol																																																				

Item No.	Quantity	Unit Code-Abbr.	Price - \$	Per	Commodity Code	Mfr.	Complete Material Description
1	6,650	Kg.	*20.50	Kg.			KOC-101 Oxychlorination Catalyst (38 Drums)
2	4,000	Kg.	*8.25	Kg.			KOD-55 Diluent (20 Drums)
Both Prices are CIF U.S. Gulf Coast (U.S. Dollars)							
Material delivered to Yokohama port by March 7, 1982 and shipped within one week at latest.							
Payment to be made by letter of Credit at sight.							
THIS ORDER IS BEING PLACED UNDER THE TERMS AND CONDITIONS INCLUDED IN MR. INOUE'S PROPOSAL LETTER OF OCTOBER 21, 1981 AS AMENDED RELATED TO THE PROPOSAL LETTER ATTACHMENT BY CONOCO'S TELEX OF JANUARY 12, 1982 AND KANEGAFUCHI'S CONCURRENCE WITH THE AMENDMENTS GIVEN IN YOUR TELEX OF JANUARY 18, 1982.							

Operating Department Approval(s)

JAB

Purchasing Dept. Approval

CCR 000018164

14-1X3, 7-79

Sheet _____ of _____ sheets

02

RCA GA

CONOCO VCM

FEB 02 1028 503841
PLS TYPE AREA CODE AND NPR
GA
78163582+
CONOCO VCM

CONOCO VCM

FEB 02 1029 503916
KANECEM J63582

FEBRUARY 2, 1982

ATTN: MR. H. MORI
MANAGER OF TECHNICAL DEVELOPMENT SECTION
CHEMICALS AND PLASTICS DEPT.
KANEGAFUCHI, OSAKA, JAPAN

FROM: J. A. DEBERNARDI
CONOCO VCM PLANT
LAKE CHARLES, LA

IN MR. INOUE'S PROPOSAL LETTER OF OCTOBER 21, 1981 RELATED TO OXY CATALYST AND DILUENT, ITEM #3 PAYMENT INDICATES "L/C AT SIGHT". THIS STATEMENT IS SOMEWHAT CONFUSING TO US. WE ARE INTERPRETING THIS STATEMENT TO MEAN CONOCO WILL ISSUE A LETTER OF CREDIT RELATED TO THE CATALYST SHIPMENT ONCE IT IS RECEIVED AT THE VCM PLANT IN LAKE CHARLES. WOULD YOU PLEASE CONFIRM IF OUR INTERPRETATION OF THIS STATEMENT IS CORRECT.

THE FORMAL PURCHASE ORDER FOR THE CATALYST AND DILUENT IS BEING PROCESSED THROUGH CONOCO'S CENTRAL PURCHASING DEPARTMENT AT THE PRESENT TIME. YOU WILL RECEIVE A COPY BY MAIL.

J. A. DEBERNARDI
CONOCO VCM PLANT
LAKE CHARLES, LA

CCR 000018165

KANECEM J63582.....
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