R & D 2 1970-71

PLAINTIFF'S EXHIBIT

GP-775

SGP 0015865

2 of 2

GEORGIA-PACIFIC

INTERDEPARTMENTAL COMMUNICATION

DATE: September 10, 1970

RECEIVED
SEP 14 1970
TECHNICAL DEPARTMENT

TO: Mr. Roger Meyer — LOCATION: Portland

FROM: S. Clark — LOCATION: Acme

SUBJECT: Joint System Case Goods - Shipping Areas

cc: Mr. T. W. Richards - Portland
Mr. C. W. Lehnert - Tigard
Mr. John Moss - Tigard
Mr. K W. Brown - Acme

THIS COPY FOR

We manufacture all the cases of Joint System, Patching Plaster and Spackling Compound for all the other plants at Acme. We would like to point out the percent shipped into our shipping area versus all the other shipping areas. We will also include in this #1 Joint System, 25# Patching Plaster and 25# Spackling Compound.

This is not an attempt to discontinue the manufacturing of a product at this plant, as we would still produce to ship into our own shipping area, but to suggest a way to save money on freight and have a closer source and faster delivery for the predominant users.

There would only be the need of a sewing machine to sew the #1 Joint System bags after the tape is inserted in the bag. With the nearness of installation of automatic packers this would make it even more practical at some plant using the larger quantity. Automatic baggers as we are installing cannot pick up a bag containing a roll of tape, so one part will be done by hand. The case goods would require a little more machinery to produce with, but this would be offset by a savings in freight. We have shipped 333,883 lbs. of the materials mentioned above in the 8 months of this year at a cost of $3,091.00. Project this out to 12 months and you have a freight cost of $4,635.00.

The 25# Patching and Spackling could possibly be produced by Akron, who receives 100 percent of our production.

The following statistics will further explain our concern.

Product	Number Bags Shipped to Each Plant and from Acme					Total Bags	Percent of Total out of each plant				
	Acme	Chic.	Akron	G.R.	Ft.D.		Acme	Chic.	Akron	GR	FI
20#-No.1 Jt.Syst.	357	2280	0	1733	248	4618	7.7	49.4	0	37.5	5.
25# Patching	0	0	500	0	0	500	0	0	100	0	0
25# Spackling	0	0	400	0	0	400	0	0	100	0	0
6/5# Jt.Comp.	2068	630	1400	750	201	5049	40.95	12.47	27.73	14.85	4
6/4#-No.2 Jt.Syst.	344	600	1250	450	0	2644	13.00	22.69	47.27	17.00	
6/4#-No.3 Jt.Syst.	36	0	0	100	0	136	26.50	0	0	73.50	(
6/5# Patching	10	0	440	200	0	650	1.54	0	67.70	30.77	(
6/5# Spackling	10	0	300	0	0	310	3.22	0	96.78	0	(
25# Laminating Cpd.	439	1610	0	0	0	2049	21.42	78.58	0	0	(

The percent shipped from Acme includes all G.P. Distributions in this shipping area plus the plant at Marietta, Sigurd and Lovell.

We might point out with a few additional raw materials, Cnicago can make Laminating Compound. Also, we are using Gypsum in our #1 Jt. System packages except to Big Horn and Johns-Manville.

S. R. C.