

California Historical Society
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May 13, 1920

PRIVATE

Messrs. W.P. Fuller & Co.,
San Francisco, Calif.

Gentlemen:-

ZINC OXIDE:

We have your letter of the 6th inst., advising that you are anxious to obtain 40 tons Green Seal Zinc and 25 tons Red Seal Zinc, but before buying wish us to secure, if possible, a little inside information as to whether the price for the third quarter is to be the same or less.

In reply beg to advise that we wrote you fully regarding the Zinc situation in our private letter of May 10th, which will probably reach you within the next day or two.

In conversation with the New Jersey Zinc Co. this morning they stated that it is utterly impossible for them to furnish any Green Seal Zinc at the present time. They are therefore shipping 150 bbls. Red Seal Zinc on Los Angeles order #2220, mentioned in our letter referred to above.

On the Green Seal and Red Seal for shipment to San Francisco, they can furnish the 25 tons Red Seal promptly and unless embargo prevents, will forward this car to the Pacific Mail S/S Co. at Baltimore very shortly.

On the Green Seal they cannot promise earlier shipment than July. We have instructed them to enter our order for 40 tons of this grade with the understanding that if it is at all possible for them to do so, they will make earlier shipment.

This is the very best arrangement we could make and we placed the order without taking up the matter with you, as the longer we delay the harder it will be to obtain the material.

We are advised confidentially that the Zinc