

EXHIBIT I

THE REPORT OF THE EXECUTIVE SECRETARY

WALDORF-ASTORIA HOTEL

October 12, 1965

"Mr. President, Members of IDCNA, and Guests:

As Napoleon said as he entered Josephine's boudoir: 'I did not come here to make a speech!' So, this is a report, not a speech.

With the fine program that we have prepared for you, it will be necessary for everyone to speak according to our time schedule, so I will make this short.

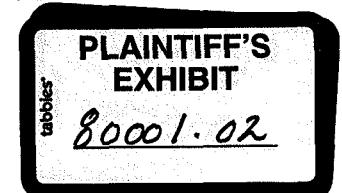
Financially, with the profit being made this year on the publication of the NEWSLETTER (and I ask you to take a minute sometime over the next three days here to inspect the display of the last 12 issues on the bulletin board here), and with our continued frugal spending, we will have lived within our budget during these last 12 months.

In the field of communications, I have re-printed all of the regional and local news that I could get. I have kept your Board of Directors aware of all matters of importance and concern by sending them each month, current Financial Reports, labor news, and items of national importance. In labor relations, this summer was more placid than last year. Your regional representatives have reported to your regional meetings on these news, and I feel that our communications have improved.

Mr. Breeding has attended all five of the regional spring meetings and all four of the fall meetings to date. There will be four more within the next month. He has been a good traveling ambassador, and he has done his share of communications in person.

I attended the meeting of our Board of Directors in Ft. Lauderdale in February. The March issue of the NEWSLETTER carried a full report of that meeting.

On March 26, I flew up to Syracuse, N. Y. to discuss affiliation with our good friends, the contractors of New York State. I told them that one of the purposes of this meeting here at the Waldorf was to show the NYSICA members the manner in which we put on a national meeting. Our meeting last year in San Francisco made a good impression on the Western contractors, and it is our hope that this New York convention will do the same for the New York State Association, and that they, too, will decide to affiliate with us.



IDCNA is now a member of NCSCA, where we have added our weight and worked for these three objectives.

1. Uniform Sub-Contract Forms
2. Reduction of retainage
3. Anti-bid shopping Legislation

I attended two meetings of NCSCA in Washington, worked with their registered lobbyist, and suggested the name of Dillard Breeding for Vice-President of NCSCA. We have also improved our national image with our continued membership in the U. S. Chamber of Commerce. I attended their 1965 Annual Meeting with Mr. Breeding. There we were accepted on an equal status with the finest and largest associations in the country.

I attended a meeting of the Participating Specialty Contractors of the National Joint Board, also in Washington, and was asked to serve on the new Appeals Board, under the Chairmanship of Dr. John Dunlop. I take no personal pride in this, but it certainly is evidence of recognition to IDCNA for our past service on the NJB. I declined to serve this year due to our limited budget, but next year, IDCNA will be again asked to assign a man to the Appeals Board, and our directors are now wrestling with the financial problems of accepting this assignment.

Your office has had new 1965 IDCNA Membership plaques made up. They are available at the registration desk here, for all members who pre-registered. Members who did not pre-register for this meeting, or who are not here, will have their plaques sent to them. However, if yours is here, be sure to pick it up and take it home with you. I don't want to have to take left over plaques back to Philadelphia.

Now after ten years, IDCNA and the regional associations are strong active organizations. We work closely but liaison could be better. I quote from Bill Heaston's last bulletin to the Midwest Association; 'It is becoming increasingly evident that if the insulation contractors of this country ever want to have a firm voice and respectable place in the construction field, they are going to have to do it through a very strong national organization.'

IDCNA, with the regionals, can make a very strong national organization.

ELLWOOD F. JONES,
Executive Secretary
IDCNA

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