

ILLINOIS PAINT WORKS
GRADE SPECIFICATIONS
AND COST ANALYSIS

QUALITY MIXED 4 HR. ENAMEL
INTERIOR TRIM ENAMEL
WHITE
2830
2nd QUALITY

	LB.	YIELD IN GALS.	UNIT COST	TOTAL COST
<u>PIGMENT 38 %</u>				
Titanium Dioxide	91	2.8	14.79 Cwt	13.46
Titanox C	136	5.2	5.61 "	7.63
Surfax	225	10.0	1.66 "	3.74
Aluminum Stearate	2	.1	24.48 "	.49
<u>VEHICLE 62 %</u>				
Varnish	647	83.0	.83 Gal	68.89
Driers	34	4.9	.34 "	1.67
Calculated Yield	1135	108.0		95.88
Mfg. Loss 6%		6.0		
Actual Yield		100.0		

COST ANALYSIS

MATERIAL Cost per Gallon

Direct Labor	"		.959
Factory O'Head	"		.048
Bulk Cost	"		.234
Package Cost	"		1.241
			.183

Factory Cost Per Gallon in Package

1.42

- (A) TO A COMPANY OWNED OR CONTROLLED OUTLET
(B) TO AN INDEPENDENT WHOLESALER
(C) BY COMPANY OWNED OR CONTROLLED OUTLET TO RETAIL CUSTOMER
(D) TO AN INDEPENDENT RETAILER (DEALER)
(E) TO OTHER (SPECIFY) *PARENT CORPORATION OUTLETS.*

\$ _____

1.87