FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORG 2 A

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

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DIST.	SALES-MAN	PROD. CHG.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			10 4590 009 HYDRAUL F9															
2308	E	33748	ANTHONY COMPANY	2														
2705	E	37510	ARMCO STEEL MIDDLETOWN	5		2									2			
1504	A	39500	ARMSTRONG CORK COMPA															
2802	G	40702	ARROW ALUMINUM CASTINGS CO			1											1	
4402	E	40756	ARROW DIECASTING CO	1		1			1									
4402	E	40795	ARROW PRECISION PRODUCTS															
0303	E	40865	ART SPECIALTY CO	1														
2905	G	45272	ATLANTIC DIECAST DETROIT			2												1
2905	E	45273	ATLANTIC DIECAST MELVINDLE	4														
0305	G	49429	AUTOMATIC TRANSPORTATION			2									1		1	
1007	E	49551	AVCO MFG STRATFORD CONN			15	2			2		6	6					
1007	E	49554	AVCO MFG EVERETT MASS	3														
4402	E	49571	AVES MFG CO	1														
4402	E	50434	B M W MFG CO INC															
2803	E	52973	BAKER INDUSTRIAL TRUCK DIV	1														
2985	A	54150	BALDWIN RUBBER CO			1					1							
0307	E	58111	JOHN S BARNES C RP	1														
1103	E	65002	BEAUNIT MILLS CHILDERSBURG	2														
1103	D	65015	BEAUNIT MILLS ELIZABETHTON	4														
4411	E	65492	BECHTEL CORP LOS ANG CAL															
0303	E	68100	BELL AND HOWELL CO	2														
0902	E	70261	BENDIX CORP ELMIRA NY	2														
2905	G	71850	BENTON HARBOR ENG WKS INC												1	1		
0303	G	72164	BERG MFG AND SALES CO INC			1									1			
1103	E	74013	BERRY HYDRAULICS DIV															
1007	D	75050	BETHLEHEM STEEL CORP			1							1					
1502	G	75050	BETHLEHEM STEEL CORP			1			1									
1504	B	75050	BETHLEHEM STEEL CORP	7														
4103	D	75050	BETHLEHEM STEEL CORP	8														
1601	E	82950	BLAW KNOX PITTS PA	1														
4105	A	86735	BOEING AIRPLANE CO SEATTLE			1			1									
2905	E	87200	BOHN ALUMINUM AND BRASS	1														
2302	G	88054	BONNE TERRE FARMING			2				1	1							
2802	E	105248	BUCKEYE METAL LITHO CO															
1502	A	105844	BUDD CO PHILA PENN	38		30		6		12							6	6
0305	D	105845	THE BUDD CO GARY IND	25		60			6	2	5	14	7	14			6	6
1502	A	105846	THE BUDD CO PHILA PA	100		105	15	12	18		12	12	25		6	6		
2905	G	110505	BUSS MACHINE WORKS			1			1									
1103	E	110930	BUTLER MFG BIRMINGHAM ALA	1														
0307	E	110932	BUTLER MFG CO GALESBURG	2		1	1											
4348	E	114395	CALIF RESEARCH SAN FRAN															
4302	G	114579	U OF CALIF BERKELEY CALIF			1				1								

1960 No 2

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