

FILE NAME: JC

DATE: 1980 Oct 6

DOC#: JC072

DOCUMENT DESCRIPTION: Memo RE Tough Asbestos Regulations & Company
Response with Products

TO: ALL SALESMEN, BRANCH OFFICES
& DISTRIBUTORS

DEPT. NO. / BRANCH

FROM: G. E. MCILLIP - MORTON GROVE

DATE: OCTOBER 6, 1980 C0376

SUBJECT: NON ASBESTOS PACKING

THIS IS IMPORTANT

For some time, we have been telling you that government regulations on the manufacture of asbestos have been getting tougher and tougher and at the same time, to let your customers know of the various non asbestos products that we can manufacture and substitute for the asbestos packings now being used.

It is more necessary now than ever before, as it's Crane's Packing intention to stop the braiding of all asbestos products, with the exception of 1871 and 187J, by December 31, 1980.

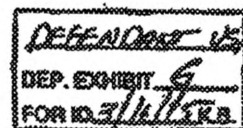
As soon as you are already aware, we do have manufacturing facilities in a number of foreign countries and we will be able to furnish the majority of our standard Rice-Pak materials, but they will no longer be manufactured in the United States.

We will also be able to continue to furnish large quantities of rings for your customers made from asbestos materials but we will be using materials furnished by our foreign branches.

Further, I stated the exception will be 1871 and 187J material, but as soon as a satisfactory non asbestos material is developed, and we're very close at the present time, this also will no longer be available.

Our entire facilities in Morton Grove, will be used in the manufacture of the non asbestos products and there are many materials and combinations of materials that are already available as shown on our placards. New styles are being developed continually. As our tests are completed we will immediately let you know of these styles and the applications on which they can be used.

I stated earlier, that we will still be making rings from the material made in our foreign branches, but as you will realize the manufacture of certain ring sizes becomes more difficult where odd cross sections are involved, and based on set up, transportation, etc., small quantity odd cross sections of asbestos materials will probably be a thing of the past.



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NON ASBESTOS PACKING

IF you have a large OEM that cannot at present change over to a non asbestos product, and they use an odd cross section, then we suggest that you sit down with them, find out how much they're going to use, obtain a blanket order for those styles and get them into us so that we can make arrangements to have that material produced.

The government is becoming more stringent against asbestos all the time, and how much longer we even will have asbestos material made in foreign branches, we're not sure; therefore, the time is now, more than ever before to get your customers to use the newer non asbestos products.

Jim

CEM:fs