

CALL REPORT

SALESMAN CHARLES LUNDQUIST

CUSTOMER FIRESTONE-LAKE CHARLES, LA. DATE 11-30-72

CONTACT OZZIE HAYMON LAST CALL _____

TITLE

TYPE CALL SOCIAL___ BUSINESS___ LUNCH___ DINNER___

PRINCIPAL
DISCUSSED

COMMENTS:

WC&D - QUESTIONED MR. HAYMON ABOUT TALC USAGE--1972 PURCHASES HAVE BEEN ONLY 1/2 OF 1971 PURCHASES. HE SAYS THEY QUIT US WHEN WC&D RAISED PRICE EARLIER THIS YEAR BUT EXPERIENCED PROBLEMS WITH OTHER SUPPLIER (PROBABLY WESTEX). HE SAYS THAT PURCHASES NEXT YEAR WILL BE BACK UP TO 1971 LEVELS.

MR. HAYMON THANKED US FOR EXCELLENT AND PROMPT SERVICE DURING HIS RECENT EMERGENCY.

PLAINTIFF'S
EXHIBIT
WCD-261