MONSANTO CHEMICAL COMPANY
ORGANIC CHEMICALS DIVISION

800 NORTH LINDBERGH BOULEVARD
ST. LOUIS 66, MISSOURI

July 23, 1962

Dear Mr. _____

We certainly appreciate your orders for AROCLOR. The use of this product as a heat transfer fluid has grown in the past few years and as installations were made, our engineers gathered information on the performance of the fluid and on the degree of technical service required to be of best help to you, our valued customer.

As result of this study a heat transfer fluid series named THERMINOL was created. Application research, engineering and customer technical service were expanded. It was found beneficial to customers to manufacture THERMINOL fluids to specifications important to heat transfer systems and to produce additional fluids to fill the varied present and future needs of industry.

Effective August 1, 1962, THERMINOL fluids will be available, manufactured to new specifications, including thermal stability, vapor pressure, viscosity, specific heat and thermal conductivity. Attached is a price sheet covering the THERMINOL fluids. You will probably want to make note of this in your purchasing records and place your future orders for THERMINOL.

We certainly invite you to make full use of our technical services for your present and future installations using our heat transfer fluids. We are sure these new services will be of benefit to you and we want you to be among the first to know of them.

Very truly yours,

District Sales Manager

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Enclosure

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