



November 14, 1989

Lisa Stern Taylor, Esq.
Ardiff & Morse, P.C.
10 Elm Street
P.O. Box 59
Danvers, MA 01923

Re: I.W. Colburn v. Bird Incorporated - C.A. No. 023770

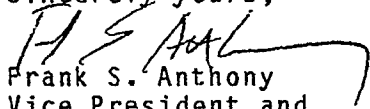
Dear Ms. Taylor:

Pursuant to Rule 68 of the Massachusetts Rules of Civil Procedure, Bird Incorporated hereby makes the following Offer of Judgment to I. W. Colburn: \$2,500.00. This amount includes all interest and costs that may be assessed by the Court.

Rule 68 provides that your Client may serve an acceptance within ten days. If this Offer of Judgment is rejected or if no response is served within ten days, the Offer will be deemed to have been withdrawn. If the judgment, exclusive of interest from the date of the Offer, obtained by your Client is not more favorable than the amount offered in this Offer of Judgment, your Client will be liable for the costs incurred by this office after the making of the Offer.

The Offer of Judgment is made for settlement purposes only and is not an admission of any liability whatsoever.

Sincerely yours,


Frank S. Anthony
Vice President and
General Counsel

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mmd

CERTIFIED MAIL
RETURN RECEIPT REQUESTED

cc: Cliff Patenaude