

GraybaR

Condensed Catalog No. 28

1869 — GraybaR 100 — 1969

SC-GRAY-2350

GRAYBAR CONDENSED CATALOG • 28

Los Angeles, California 90033

210 South Anderson Street

Telephone: (213) 263-7282

Anaheim, California 92805

1315 South Claudina

Telephone: (714) 772-9010

Costa Mesa, California 92626

2959 Century Place

Telephone: (714) 540-6824

Long Beach, California 90813

800 West 16th Street

Telephone: (213) 432-2911

Santa Barbara, California 93105

5360 Overpass Road

Telephone: (805) 964-7771

San Bernardino, California 92410

655 South "H" Street

Telephone: (714) 889-1051

San Diego, California 92101

101 West Island Avenue

Telephone: (714) 233-6101

Van Nuys, California 91406

15520 Cabrito Road

Telephone: (213) 782-9600

L.A. only: (213) 873-2110

Phoenix, Arizona 85009

1700 North 22nd Avenue

Telephone: (602) 252-2371

Tucson, Arizona 85719

2021 East Beverly Drive

Telephone: (602) 623-9446

Las Vegas, Nevada 89102

3112 South Highland Drive

Telephone: (702) 735-0181

District Marketing Departments

210 South Anderson Street

Los Angeles, California 90033

Telephone: (213) 263-7282

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About the cover illustration . . .

To spotlight our 100th anniversary, we have reproduced an artist's rendering of an old photograph of the employees of Gray and Barton, now Graybar Electric Co. Professor Gray, one of the founders, poses in the center with an automatic telegraph printer. This was the first of his many inventions which contributed to the early growth of the electrical and communications business.

Always

Call Graybar First—

for

Everything Electrical!

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PRICES . . .

Prices found in this catalog are suggested wholesale prices at the time of going to press. It is understood that they are subject to change or correction without notice and are, therefore, not offered by us as quotations. When definite quotations are necessary, please write or consult our salesmen or nearest office. It is contemplated that all prices are for shipment from our warehouse unless otherwise specified. All local, State or Federal taxes of any nature must be added to prices quoted, unless they are already included.

ORDERS . . .

Where possible, we have placed opposite each article a catalog number. When ordering, give the catalog number and description of the article required.

You are requested to specify the routing by which you prefer shipments to be made. In the absence of specific instructions, we shall use our best judgment in selecting the route, but we are not responsible for extra trucking expenses at destination.

PAYMENT TERMS . . .

Shipments will be made on our regular payment terms to customers who have established credit.

Cash discounts, where applicable, are indicated on our invoices and may be deducted if payment is made in 10 days. As an alternative, when there is no past-due balance, invoices may be accumulated and applicable cash discounts deducted if payment for an entire month's billing is made on or before the 10th of the following month. Thereafter, all bills are due net, and, as a condition of the sales agreement, are subject to service charges of 1% per month.

Credit accounts are welcomed. Should you desire to open an account, please send bank and trade references or other financial information. If material is urgently needed, we suggest you enclose a check or money order with your first order, or authorize us to send it C.O.D. to expedite shipment while your account is being opened.

RETURNED GOODS . . .

We take no responsibility for any material returned without our authorization. Where we give shipping instructions for returning goods, they should be carefully followed so that credit may be issued promptly.

SHIPMENTS . . .

Goods are sold F.O.B. shipping point unless otherwise specifically stated. Shortages or damage must be noted on delivery receipt, and the delivering carrier must be requested to make an inspection. Claim must be filed on carrier without delay. Claims for concealed loss or damage must also be handled immediately upon discovery. While we do not assume any responsibility for such claims, we will assist in every way possible to bring about settlement with the transportation company.

REELS . . .

Except when wire is shipped on "nonreturnable" reels, reel deposits will be included on the invoice and should be paid for (net, no cash discounts) at the same time as the material. Reels may be returned freight collect via cheapest way to destination specified on reel. Full credit will be allowed when reels are returned in good condition not later than 12 months from invoice date. We should be notified when return shipment is made so that we can follow the manufacturer for prompt credit. No charge will be made for nonreturnable reels, and no credit allowed if returned.

RESPONSIBILITY . . .

All statistical information contained in this catalog pertaining to Strength and Proper Working Loads of material, tools or machines is derived from tables compiled by the Manufacturers thereof, and is reprinted by us for the convenience of the buyer. This information is necessarily based upon use under proper working conditions. We assume no responsibility by this reprint, and in no way do we give you a guarantee, expressed or implied, on any material.

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Compiled & Published by
Jaqua Electrical Catalogs
Division of
Weinberg & McKee, Inc., Grand Rapids, Michigan 49502

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