FORM S-910
REV. 11/66

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORGANIC #2 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 DISTRICT PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS

MONTH: DEC. | YEAR: 1967 | PAGE NO. 718

DIST.	SALES-MAN	PROD GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
43	36	A	282898 G E CO S F CAL	3	3	2		2				-						
27	30	A	282899 G E CO CHARLESTOWN W VA	3	4	3	14	8	3							2		
15	39	A	282902 G E CO ALLENTOWN PA	3	3	3	2					2						
41	36	A	282903 G E CO PORTLAND ORE	14	5	14	5		5									
10	37	A	282906 G E CO N BERGEN N J		8		16	5						1				10
44	36	A	282908 G E CO LOS ANGELES CAL	20	19	20	6						5					1
15	39	J	282912 GEN ELEC LAUREL MARYLAND															
11	33	A	282913 GENL ELEC BIRMINGHAM	3	10	3	16	6			10			-	-			
27	30	A	282919 G E CO CINN	10	11	10	14		14									
10	37	A	282921 GENERAL ELECTRIC CO				1					1						
15	39	A	282929 G E CO RICH VIRGINIA	8	15	8	7			5				1				
11	33	A	282961 G E CO CHARLOTTE N C	14	26	14	6							-	-		6	
27	30	A	283000 GEN ELEC FT WAYNE IND	1	1	1	1									1		
23	32	J	283020 GENL ELEC K CITY MO	5	11	5	11		5			4			2			
15	39	A	283039 GENL ELEC PHILA PA															
07	37	A	283050 G E CO PITTSFIE D MASS		856		149			5	14		2	104		10		14
41	36		283050 G E CO PITTSFIE D MASS		84		97								97			
28	31	G	283052 GENERAL ELECTRIC				3							2				
15	39	J	283053 GEN ELEC YORK PA				3			1				1	2			
07	37	A	283104 G E CO MEDFORD MASS		11		18			11		7						
23	32	J	283109 G E CO ST LOUIS	6	9	6	7		2								5	
10	37	A	283124 G E CO ALBANY NY	2	7	2	2										2	
43	36	A	283127 GENERAL ELECTRIC SUPPLY									-						
44	36	J	283127 GENERAL ELECTRIC SUPPLY		1													
29	06	G	283130 GENERAL ELECTRIC				7									7		
29	06	J	283130 GENERAL ELECTRIC		7		26		5			7		7	7			
41	36	J	283141 G E SUP DIV LOS ANG		1		4			2				1			1	
43	36	A	283141 G E SUP DIV LOS ANG				14				13	-	1					
44	36	A	283141 G E SUP DIV LOS ANG	6	5	6	3				1		1		1			
11	33	G	283149				6							-	-		6	
15	39	J	283158 GEN ELEC BALTI MARYLAND	3	8	3	13	2					1			11		
29	06	A	283159 G E SUPPLY CO DET MICH	45	31	45	11			11								
23	32	A	283162 G E SUPPLY CO K CITY MO	1	1	1												
15	39	A	283170 GENL ELEC LAUREL MD	3	7	3	6			1		4		1				
08	32	J	283171 GEN ELEC BATON ROUGE									-						
16	31	J	283180 G E SUPPLY JOHNSTOWN PA		1													
15	39	J	283188 G E CO WASH D C	3	1	3												
41	36	A	283205 G E SUPPLY-SPOKN	2	3	2	2	1				1			1			
23	32	J	283209 G E CO DENVER	5	2	5	3		1			1				1		
28	31	A	283212 G E CO BUFFALO N Y		3													
15	39	A	283214 G E SERV SHOP PHILA PA	11	26	11	43	1		10		1	11	1		10	6	2
10	37	A	283215 GENL ELEC NEWARK NJ	4	3	4	10			2							8	
10	37	A	285226 GEN TEL & ELEC TRNC LABS															
11	33	A	286750 GEORGIA POWER CO	10	7	10	17							-	4		9	4
43	36	A	291874 GLENN PACIFIC CORP	100	141	100	5		3	2			-					1

16 1050 300 TRANS Pyranol A1383A

WATER_PCB-00042544