

12/15/70 11:16 AM

CUSTOMER RELEASES REPORT
 DEF 100% NET SALES
 SEQUENCE CATEGORY IN DISTRICT IN REGION

12/15/70 11:16 AM
 REGION - NAKLES
 DISTRICT - WINKLES
 CATEGORY - NAPA C. C.

CUSTOMER NUMBER	ST-CITY CODE	CUSTOMER NAME	M O N T H			Y E A R			PLAN VS PLAN	T O T Y E A R PLAN
			1985	1986	% CHG	1985	1986	% CHG		
613870000	04-355	HANTHORN RONDEN BRAKE CO LOS ANGELES, CALIFORNIA				26,776		100-		
613260000	37-420	NAPA WINDGAP WINDGAP, PENNSYLVANIA	340		100-	933	1,019-	209-		
613390000	19-262	NAPA WASHINGTON LANDOVER, MARYLAND	312	943	202	7,890	4,743	40-		
613390000	45-320	NAPA WASHINGTON WINCHESTER, VIRGINIA					16			
613400000	07-014	NAPA DELAWARE MIDDLETOWN, DELAWARE	357	697	95	8,123	3,365	54-		
613410000	31-371	NAPA LATHAM LATHAM, NEW YORK		39		1,077	220-	120-		
613420000	10-643	NAPA GEORGIA SYLVESVILLE, GEORGIA	2,158-	32	101-	2,101-	1,373	165-		
613440000	13-280	NAPA FORT WAYNE FORT WAYNE, INDIANA	72	54	25-	2,605	2,235	14-		
613460000	47-279	NAPA NITRO NITRO, WEST VIRGINIA	453-	144	132-	14,804	2,245	85-		
613470000	45-410	NAPA ROANOKE ROANOKE, VIRGINIA	92	1,065-	1279-	5,932	2,446	51-		
613480000	34-124	NAPA CARROLLTON CARROLLTON, OHIO		1,337-		1,289	637	51-		
613490000	22-480	NAPA MNATONA MNATONA, MINNESOTA	42-	27	223-	3,670	9-	100-		
613500000	44-741	NAPA STEVENS POINT STEVENS POINT, WISCONSIN	180	551	206	5,455	1,555	71-		
613510000	14-250	NAPA DISTRI BUTLER CENTER DE WITT, IOWA	74		100-	978	233	76-		
613700000	37-389	NAPA CARLISLE CARLISLE, PA.	30-		100-	842	244	71-		
613240000	23-250	NAPA DISTRI BUTLER CENTER JACKSON, MISSISSIPPI				313	225-	204-		
613250000	10-533	NAPA ATLANTA MCKEESVILLE, GEORGIA	5,032	221	66-	11,337	8,568	24-		
613260000	42-250	NAPA DALLAS DALLAS, TEXAS				212-	479	317-		
613270000	16-330	NAPA LOUISVILLE LOUISVILLE, KENTUCKY	409		100-	658	582	13-		