

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT # 2		#1 SALESMEN'S SALES BY CUSTOMER		#2 PRODUCT SALES BY CUSTOMER		#3 DISTRICT PRODUCT SALES BY CUSTOMER		#4 CUSTOMER SALES BY PRODUCTS					MONTH		YEAR		PAGE NO.				
		A. GENERAL DISTRICT		B. RUBBER ACCOUNTS		A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY		A. GENERAL DISTRICT		B. RUBBER ACCOUNTS			A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY					DECEMBER		1965	
DIST.	SALES MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT			LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	
			10 4590 009 HYDRAUL F-9																		
1631	J389850		KENNAMETAL LATROBE PA			2															
0306	G393700		KIEKAER CORP			0010		1													
0306	J404972		KUX MACH SAUGANAW MICH			9		3												3	
0704	G409900		LANDERS FRARY AND CL			0001		1													
0704	J422050		LEWIS-SHEPARD CO																		
2730	J424033		LIEBEL FLARSHEIM CO																		
1109	J438680		LYNCHBURG FOUNDRY CO			8		7								1	4	2			
2730	J440870		MACLEOD COMPANY																		
2831	G448734		MARION BRONZE COMPANY					2										2			
2332	A461325		MC DONNELL AIRCRAFT			0006	4	6	8	1					2						
1631	G462340		MCGRAN EDISON PITTS PA					1												1	
1502	J483400		MILPRINT INCORPORATE																		
2309	G486828		MISSOURI ROGERS CORP					1												1	
2332	G486828		MISSOURI ROGERS CORP																		
2332	J487333		MISSOURI STEEL CASTINGS			0001	1	1	1												
4444	A488341		MOBIL OIL DIV LOS ANG			0100	115	100	119	-	17	14	5	17	18		19	1	7	12	
0832	A488347		MOBIL OIL DIV DALLAS TX			0050	19	50	38	3	4	5	-		1	4	-	4	4	1	
2332	A488347		MOBIL OIL DIV DALLAS TX			6															
0306	G488349		MOBIL OIL DIV ST PAUL MI			0030		30						3			3		7		
1005	A488350		MOBIL OIL DIV PHILA PENN			0030	12	30	16	1		1		3			3				
2831	A488357		MOBIL OIL DIV DETROIT			0100	86	100	47	4	2	6	2	2	4	9	10	5	-		
2906	A488357		MOBIL OIL DIV DETROIT			0200	175	200	230								2	33			
1109	A488360		MOBIL OIL DIV K C MO					33				8				9	5	5			
2332	A488360		MOBIL OIL DIV K C MO			72		66	11	11	6	-	-	16	-	-	5	5	-	14	
1005	A488361		MOBIL OIL DIV BROOK-NY			0060	115	60	132	12	7	24		12	19		24		26		
1505	A488362		MOBIL OIL DIV PAULSBORO			0040	107	40	71	1	1	27		8	6	7		15			
0306	A488364		MOBIL OIL DIV CHIC ILL			0400	435	406	260	12	31	13	16	41	17	37	15	1	15	48	
0343	G488367		MOBIL OIL BETTENDORF					13													
1005	A488370		MOBIL OIL CO NY NY			0030	9	30	14		3	7					5				
4101	G488370		MOBIL OIL CO NY NY			0001		1													
4101	A488374		MOBIL OIL CO SEATTLE			2															
0306	J490486		MODINE MFG RACINE WISC																		
2730	G491145		MOLY-XL COMPANY					7													
2831	G491434		MONARCH ALUMINUM CO															2	2	4	
0307	A492278		MONO SOL PORTAGE IND																		
0623	J493266		MONSANTO RESEARCH CORP					2													
2906	A503650		MUELLER BRASS CO			0008	10	8	12	1	1			1	2		2		1		
1109	G503719		MUELLER CO CHATTANOOGA					1			1										
2706	A504425		MULLIS PETROLEUM PRODUCT			5-															
2831	J508670		L W NASH CO			0002	2	2									1				
1005	J509150		NASSAU SMELTING AND			3		1													
1502	A513834		NATL PLASTIC ODENTON MD			1															