

PENGAD-Bayonne, N. J

PLAINTIFFS
EXHIBIT
37
mk
6-2-1982

FMSI 12652

TELEPHONE (203) 452-1877
FAX (203) 452-7951
E-MAIL: FMSIINC@aol.com

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

588 MONROE TURNPIKE

MONROE, CT 06468

February 1, 2000

Mr. Ralph Neil
ABS Friction Inc.
10 Kingsmill Avenue
Guelph, Ontario
Canada N1E 5V9

Dear Ralph:

Enclosed is a copy of invoice number 8837. Please note that this invoice is five months old. Perhaps it has been overlooked.

Your attention to this invoice is appreciated. Thank you for your assistance.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE


G. N. Laycock
Executive Director

GNL:ld
Enclosure

FMSI 12655

NEW MEMBER CHECK LIST

Name and Address: ABS FRICTION INC.
10 KINGSMILL AVE.
GUELPH ONTARIO
CANADA N1E 5V9

DEL - RALPH NEIL
 ALT - RICK JAMIESON
 PH 519 763 9000
 FAX 519 763 8430

Type of Membership: ACTIVE Folder: Active - Green
 1 CATEGORY DISC BRAKE Regional - Yellow
 Licensee - Blue

If Regional (US Dues, Regular): _____

- | | <u>Initials</u> | <u>Date</u> |
|---|-----------------|---------------|
| 1. Write letter advising new Member of acceptance | <u>RM</u> | <u>4/7/97</u> |
| 2. Set up ledger card for new Member in Accounts Receivable. | <u>RD</u> | <u>4/9/97</u> |
| 3. Set new Member on Lotus 123 Ledgers file | <u>RD</u> | <u>4/9/97</u> |
| 4. Add name and address on address label matrix:
If Active add to D&A Labels
If Licensee add to Licensee Labels
If Regional add to Regional US or Regular Labels | <u>RD</u> | <u>4/9/97</u> |
| 5. Add new member to list of current members, either Active, Regional, Licensee | <u>RD</u> | <u>4/9/97</u> |
| 6. Add name and address to Bulletin Labels | <u>RD</u> | <u>4/9/97</u> |
| 7. Post prints to be mailed with new bulletins to mailing chart | <u>RD</u> | <u>4/9/97</u> |
| Disc Linings ☒ Drum Linings ☐ Brake Blocks ☐ | | |
| Clutch Facings ☐ Disc Shoes ☒ Drum Shoes ☐ | | |
| 8. Add name and address to Cross Reference Labels | <u>RD</u> | <u>4/9/97</u> |
| 9. Add name and address to Edgecode Labels | <u>RD</u> | <u>4/9/97</u> |
| 10. Add new member to Directory on Word Perfect | <u>RD</u> | <u>4/9/97</u> |
| 11. If Active Member add Delegate and Alternate to Directory Mailing Labels | <u>RD</u> | <u>4/9/97</u> |
| 12. Add name and address to Catalog Order Soliciting Labels | <u>RD</u> | <u>4/9/97</u> |
| 13. Add name and address to Catalog Mailing Labels | <u>RD</u> | <u>4/9/97</u> |
| 14. File appropriate correspondence on gaining Membership in file folder or ballot folder | _____ | _____ |
| 15. Advise Membership of acceptance of new Member | _____ | _____ |

A P P L I C A T I O N F O R M E M B E R S H I P

TO THE BOARD OF DIRECTORS OF
FRICTION MATERIALS STANDARDS INSTITUTE, INC.

Gentlemen:

The undersigned hereby applies for membership in the FRICTION MATERIALS STANDARDS INSTITUTE, INC., as an Active Member, and certifies to the following:

1. Name of Applicant: ABS FRICTION INC.
2. State of Incorporation: GUELPH, ONTARIO, CANADA
3. Principal Office: 10 Kingsmill Ave., Guelph Ontario N1E 5V9
4. Date of Incorporation: July 1996
5. Length of time dealing with friction materials: 6 months
6. Do you manufacture friction materials from the basic materials or do you buy partially finished products from other companies?
We manufacture from basic materials
7. Type of friction materials manufactured, and approximate annual capacity of plant (Pieces or Tons): Intergrally Moulded Disc Brake Pads
Approximate current capacity 4 million pcs.
8. State approximate amount of said materials now manufactured in commercial quantities (Pieces or Tons): Current amounts are approximately
300,000 pieces/month
9. Is the distribution of your product national, international or local or in how many states? International

APPLICATION FOR MEMBERSHIP

Page 2

10. Do you list the materials you manufacture in catalogs or in some other form? If so, please furnish us with a copy of same:

Not Currently

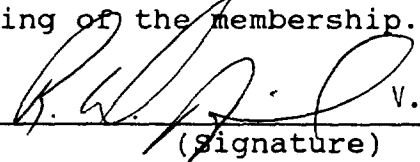
11. Reference as to financial strength in relation to operations (Assets, Liabilities and Gross Sales, or Bank Reference):

The Toronto-Dominion Bank

12. Is plant owned by applicant or leased? Leased

The undersigned hereby acknowledges receipt of a copy of the Constitution and By-Laws of the Institute and agrees that, if elected to membership, it will accept and be bound by the said Constitution and By-Laws, together with any amendments that may from time to time be made thereto.

The undersigned hereby designates Ralph Neil
as its delegate and Rick Jamieson as its alternate
delegate, to represent it at any meeting of the membership.

By:  V.P. Sales
(Signature)

Ralph Neil
(Please Print or Type Name, Title)

Company: ABS Friction Inc.

PLEASE LIST COMPLETE COMPANY NAME, MAILING ADDRESS, TELEPHONE NUMBER AND FAX NUMBER.

ABS Friction Inc.

10 Kingsmill Ave.

Guelph, Ontario

N1E 5V9 Canada

phone: (519) 763-9000

fax: (519) 763-8430

A P P L I C A T I O N F O R M E M B E R S H I P

TO THE BOARD OF DIRECTORS OF
FRICTION MATERIALS STANDARDS INSTITUTE, INC.

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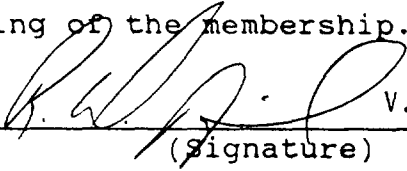
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By:  V.P. Sales
(Signature)

Ralph Neil
(Please Print or Type Name, Title)

Company: ABS Friction Inc.

PLEASE LIST COMPLETE COMPANY NAME, MAILING ADDRESS, TELEPHONE NUMBER AND FAX NUMBER.

ABS Friction Inc.

10 Kingsmill Ave.

Guelph, Ontario

N1E 5V9 Canada

phone: (519) 763-9000

fax: (519) 763-8430

March 13, 1997

TO: Delegates & Alternates

SUBJECT: Application for Active Membership Filed by
ABS Friction Inc.

An application for Active Membership has been received from ABS Friction Inc. and has been reviewed by our Membership Committee and Board of Directors. They have voted in favor of its acceptance. The complete address of the applicant is:

ABS Friction Inc.
10 Kingsmill Avenue
Guelph, Ontario
Canada N1E 5V9

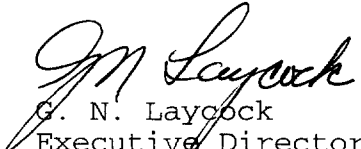
The date of incorporation is July 1996. They will be manufacturing disc pads. The application was signed by Mr. Ralph Neil, Vice President Sales.

It would appear from the application and action of the Membership Committee and Board of Directors that ABS Friction Inc., is eligible for Active Membership. As this is an application for Active Membership, final balloting is by the full Membership.

Ballots are being sent to both delegate and alternate. Return envelopes are with the delegate's copy only. If the delegate will not be able to cast his ballot we ask that the alternate return the completed ballot.

Sincerely,

FRICITION MATERIALS STANDARDS INSTITUTE


G. N. Laycock
Executive Director

GNL:ld
Enclosure

FRICITION MATERIALS STANDARDS INSTITUTE, 588 MONROE TURNPIKE, MONROE, CT 06468

February 18, 1997

TO: Membership Committee

SUBJECT: Application for Active Membership Filed by
ABS Friction Inc.

Enclosed is a copy of the Application for Active Membership filed
by ABS Friction Inc. The complete address of the application is:

ABS Friction Inc.
10 Kingsmill Avenue
Guelph, Ontario
Canada N1E 5V9

The date of incorporation is July 1996. They will be
manufacturing disc pads. The application was signed by Mr. Ralph
Neil, Vice President Sales and the first years annual dues payment
has been received.

Would you please review the application, complete the ballot and
return it to the Institute office.

Sincerely,

FRICITION MATERIALS STANDARDS INSTITUTE


G. N. Laycock
Executive Director

GNL:ld
Enclosures

FMSI 12666

**MEMBERSHIP
BALLOT**

TO: FMSI
588 Monroe Turnpike
Monroe, CT 06468

Gentlemen:

My vote on the application for Active Membership filed by ABS
Friction Inc. is:

Accept ☐

Do Not
Accept ☐

By: _____

Company: _____

Date: _____

March 3, 1997

TO: Officers & Board of Directors

SUBJECT: Application for Active Membership Filed by
ABS Friction Inc.

Enclosed is a copy of the Application for Active Membership filed
by ABS Friction Inc. The complete address of the applicant is:

ABS Friction Inc.
10 Kingsmill Avenue
Guelph, Ontario
Canada N1E 5V9

The date of incorporation is July 1996. They will be
manufacturing disc pads. The application was signed by Mr. Ralph
Neil, Vice President Sales and the first years annual dues payment
has been received.

The Membership Committee has now completed its review of the
application and recommend it acceptance. A copy of the
application is enclosed. Would you kindly review the application,
complete the ballot and return it to the Institute.

Ballots are enclosed with Directors copies only. Postage paid
return envelopes are enclosed with U.S. Directors copies only.

Sincerely,

FRICITION MATERIALS STANDARDS INSTITUTE


G. N. Laycock
Executive Director

GNL:ld
Enclosures

D I R E C T O R ' S

B A L L O T

Friction Materials Standards Institute
588 Monroe Turnpike
Monroe, CT 06468

Gentlemen:

My vote on the application for Active Membership filed by
ABS Friction Inc. is:

Accept ☐

Do Not
Accept ☐

By: _____

Company: _____

Date: _____

A P P L I C A T I O N F O R M E M B E R S H I P

TO THE BOARD OF DIRECTORS OF
FRICTION MATERIALS STANDARDS INSTITUTE, INC.

Gentlemen:

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APPLICATION FOR MEMBERSHIP

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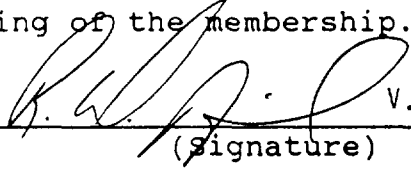
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as its delegate and Rick Jamieson as its alternate
delegate, to represent it at any meeting of the membership.

By:  V.P. Sales
(Signature)

Ralph Neil
(Please Print or Type Name, Title)

Company: ABS Friction Inc.

PLEASE LIST COMPLETE COMPANY NAME, MAILING ADDRESS, TELEPHONE NUMBER AND FAX NUMBER.

ABS Friction Inc.

10 Kingsmill Ave.

Guelph, Ontario

N1E 5V9 Canada

phone: (519) 763-9000

fax: (519) 763-8430

**MEMBERSHIP
BALLOT**

TO: FMSI
588 Monroe Turnpike
Monroe, CT 06468

Gentlemen:

My vote on the application for Active Membership filed by ABS
Friction Inc. is:

Accept ☐

Do Not
Accept ☐

By: _____

Company: _____

Date: _____



DATE:

JUNE 19/96

FROM: Ralph Neil

TIME:

Sales Manager

TO:

F.M.SI

ABS Friction Inc.

c/o 199 Woolwich Street, 2nd Floor

Guelph, Ontario, N1H 3V4

ATTENTION:

GIL HAYCOCK

TEL: (519) 763 - 9000

FAX:

(203) 452 7951

FAX: (519) 763 - 4087

REGARDING:

MEMBERSHIP INFORMATION

We are sending you the following 1 pages including this cover page.

REPLY NEEDED:

☒ YES

☐ NO

MESSAGE:

GIL.

THANKS FOR YOUR OFFER OF
ASSISTANCE UNTIL WE ARE ELIGIBLE FOR MEMBERSHIP.
PLEASE FORWARD INFORMATION TO OUR TEMPORARY
ADDRESS (ABOVE).

THANKS AGAIN FOR YOUR HELP.

BEST REGARDS.

Ralph

Ralph Neil

Signature

If you do not receive all the pages indicated above please give us a call as soon as possible.

Please ask for Rick or Ralph

FMSI 12673

FRICITION MATERIALS STANDARDS INSTITUTE, INC.

588 MONROE TURNPIKE

MONROE, CT 06468

June 20, 1996

Mr. Ralph Neil
ABS Friction Inc.
c/o: 199 Woolwich Street, 2nd Floor
Guelph, Ontario
Canada N1H 3V4

Dear Ralph:

Per your request, enclosed is an Application for Active Membership in the Institute.

Friction material manufacturers in the United States and Canada who are manufacturing from basic raw materials and are producing parts in commercial quantities are eligible for active membership in the Institute. Complete eligibility requirements for membership are spelled out in our constitution.

For background, I am enclosing copies of the following:

Constitution and By-Laws
EXHIBIT A - Services to Members
Application for Membership Form - Active Member (2)
List of Institute Membership

ANNUAL FEE FORMULA

The annual fee is based on four categories in which the Member participates: (1) Disc Brake linings; (2) Drum brake linings; (3) Brake Blocks; (4) Clutch Facings. The fee is calculated with a basic charge of \$1,800, with an additional category charge of \$250 for each of the first two categories in which a member participates, with an additional category charge of \$500 for each of the next two categories. Essentially, this comes to:

One Category:	\$2,050/year
Two Categories:	2,300
Three Categories:	2,800
Four Categories:	3,300

Mr. Ralph Neil
June 20, 1996
Page 2

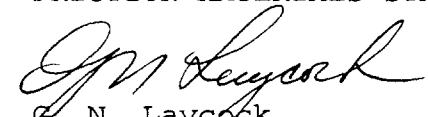
COPYRIGHTS/TRADEMARKS

As noted in our EXHIBIT A write-up, the FMSI Numbers and Numbering Systems are protected by copyright, and FMS and FMSI are registered trademarks. Use of these part numbers and/or trademarks without benefit of Membership for friction material manufacturers or express written permission of the Institute for customers of Members, is a violation of our copyrights and infringes on our trademarks. We believe a central gathering point for product information has been good for our industry and a common numbering system is a benefit to all.

APPLICATION FOR MEMBERSHIP

If you were to apply for Active Membership, you should complete the "Application for Membership" Form enclosed. As regards the question on "financial strength", copies of financial statements, or bank references, or trade references such as domestic customers/suppliers would suffice. The application should be signed by a principal of the applicant - Officer, Sales Manager, or someone in similar capacity. The application should be accompanied by a prepayment of the first year's annual fee. Assuming the application were accepted, this deposit would be applied to the fee for 12 months from date of acceptance. It normally takes about 6 to 8 weeks to process the application for Active Membership. If the application were not accepted, the prepayment would be returned.

FRICTION MATERIALS STANDARDS INSTITUTE


G. N. Laycock
Executive Director

GNL:ld
Enclosures