Monsanto

FROM (LOCATION) Everett, Massachusetts

cc: Mr. L. Berlik-Chicago

DATE October 20, 1970

SUBJECT W.R. GRACE
CONSTRUCTION PRODUCTS DIVISION

REFERENCE

TO MR. W. S. CLARK
ST. LOUIS

Two significant items from my October 16, 1970 sales call at their Cambridge headquarters:

1. They are leaning strongly toward a 60/40 blend of Aroclor 5460 in Santicizer 261 to replace Aroclor 1254 in polysulfide caulks and SBR coatings. Their first order won't come until third quarter, 1971.

   Can we provide this combination pre-blended? What price?

2. The yellow color of Aroclor 5460 presents some problems and a low color grade of this material would be ideal. What is the status of low color A-5460? If there is any of this available, please send a 5 pound sample to:

   Mr. Dick Lyons
   W.R. Grace Company
   Construction Products Division
   62 Whittemore Avenue
   Cambridge, Massachusetts 02140

Best regards.

JHG/ims

J.H. Gannon

IN-10 REV. 8-64

0456839

LEXOLDMON006724