

April 29, 1936

Dr. Graham Edgar
Ethyl Gasoline Corporation
Chrysler Building
New York City
New York

Dear Dr. Edgar:

I am sending you herewith an article briefly describing the results of our study of the mixing personnel, together with the tabular data on the study. This material was gotten together primarily for the purpose of discussing with representatives of the insurance Companies the question of insurance rates on the mixing personnel. We had some correspondence with Mr. Mittnacht over the problem and he was in communication with certain representatives of the Metropolitan. On my last discussion with him I had agreed to prepare this report in mimeographed form for presentation to a group of insurance people in a conference. The conference should be arranged for at an early date, and I presume that we can get in touch with the right people through references to Mr. Mittnacht's correspondence and through the information which some of his associates will have.

Having gotten this material together I now want to use it for several purposes. I think it will be advisable to publish it in some form, though I am not entirely convinced that the article as I am sending it to you, is the best form for this purpose. I also want to use the material for a brief presentation of the facts to our Sales Department people in the coming National Meeting. I am submitting it to you for examination and criticism for any of the three purposes. In as much as I have mentioned the matter of contracts and have pointed out that these contracts were primarily adopted for maintaining control in the hands of Ethyl Gasoline Corporation, there is a legal aspect to it which perhaps requires some consideration. Otherwise there is nothing in it of a confidential nature, but I should appreciate your critical remarks both as to subject matter and as to the means of its presentation. I have copies of the paper so that if you wish, you can keep the copy which I am sending you. However I would be glad if you would return the tables to me when you have finished examining them. Also I would like to have your

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comments as speedily as you can conveniently give them since I should like to proceed at once with the mimeographed reports for the discussion with the insurance people.

With kindest personal regards,

Sincerely yours,

RAK:ls

Robert A. Kehoe, M.D.

P.S. I neglected to mention that this is the material which I wished also to use in making up the booklet of bound printed material. RAK.

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