

Southern States Iron Roofing Company

SAVANNAH, GEORGIA

**PLAINTIFF'S
EXHIBIT**

RMC-517

STATEMENT OF GROSS PROFIT

ALL BRANCHES

YEAR 1954

<u>PRODUCT</u>	<u>1954 Sales</u>	<u>Gross Profit</u>	<u>Gross profit percentage</u>
Steel Roofing and Fixtures	\$ 1,865,253.25	\$ 313,389.37	16.80
Fence and Nails	143,642.90	32,143.21	22.38
Miscellaneous Aluminum Products	319,526.30	64,293.16	20.12
Asphalt Products	662,461.48	69,718.09	10.52
Aluminum Roofing	2,273,690.87	444,175.88	19.54
Copper	260,208.77	38,554.97	14.83
Alsynite	274,241.34	45,552.16	16.61
Ventilators	83,611.68	19,241.40	23.01
Cabinets	142,599.87	19,233.72	13.49
Rigid Insulation	886,445.79	109,916.66	12.39
Barclay Paneling	227,948.35	36,141.44	15.86
Asbestos Products	334,486.77	31,858.45	9.52
Merchant Sheets	660,179.03	154,750.25	23.44
Tension Screens	195,038.40	35,021.06	17.96
Plywood (SSIRCO)	548,086.31	91,103.43	16.62
Flexible Insulation	717,822.66	119,020.17	16.58
Do-It-Yourself	76,186.81	16,791.28	22.03
Cedar Shingles	298,946.96	61,232.68	20.48
Aluminum Trim	53,728.35	19,491.55	36.27
Flush Doors	207,249.40	23,085.51	11.14
Rain Carrying Equipment	268,186.37	63,636.48	23.73
Aluminum Mill Products	1,796,575.17	314,846.54	17.52
Fence Posts	78,004.70	4,733.46	6.07
Door Frames	4,026.26	1,566.02	38.89
Garage Doors	18,251.95	4,681.47	25.65
Awning Supplies	14,724.90	5,354.07	36.36
Heavy Drums	1,040,740.56	230,687.23	22.17
Light Drums	1,438,489.63	392,338.25	27.27
Steel Cups & Aprons	21,800.30	1,998.10	9.17
Aluminum Drums	(39,156.56)	(10,163.30)	(25.95)
Miscellaneous Naval Stores	2,124.79	1,056.01	49.69
Steel Roofing - Export	22,401.37	3,195.31	14.26
Aluminum Roofing - Export	1,026.92	99.64	9.70
All Other Export Items	16,903.12	2,177.84	12.88
<u>TOTAL</u>	<u>\$14,915,454.77</u>	<u>\$2,760,961.56</u>	<u>18.51</u>

The gross profit figures represent the difference between sales price and the laid-in cost of products sold, no allowance is made for inventory discrepancies, outbound freight or delivery charges.

February 25, 1955

Southern States Iron Roofing Company

SAVANNAH, GEORGIA

AUGUSTA BRANCH GROSS PROFIT PERCENTAGE YEAR 1954

<u>Products</u>	<u>1954 Sales</u>	<u>Gross Profit</u>	<u>Gross Profit Percentage</u>
Steel Roofing and Fixtures	\$ 8,798.08	\$ 1,620.35	18.41
Fence and Nails	381.85	117.97	30.89
Miscellaneous Aluminum Products	577.40	151.91	26.30
Asphalt Products	2,779.14	670.82	24.14
Aluminum Roofing	11,760.55	1,720.85	14.63
Copper	493.84	112.91	22.86
Alsynite	236.91	(26.80)	(11.31)
Cabinets	401.23	37.83	9.43
Rigid Insulation	4,751.14	576.21	12.13
Barclay Paneling	1,779.01	30.35	17.06
Asbestos Products	2,177.50	273.85	12.58
Merchant Sheets	2,443.17	850.55	34.81
Tension Screens	694.03	145.26	20.92
Plywood (SSIRCO)	22,131.63	3,121.02	14.11
Flexible Insulation	703.08	114.06	16.22
Do-It-Yourself	308.94	48.41	15.67
Cedar Shingles	910.69	234.65	25.76
Aluminum Trim	10.94	4.43	40.49
Flush Doors	2,812.74	147.31	5.24
Rain Carrying Equipment	2,868.55	513.20	17.89
Aluminum Mill Products	588.26	204.55	34.77
Fence Posts	238.12	107.22	45.02
<u>TOTAL</u>	<u>\$ 67,846.80</u>	<u>\$10,777.92</u>	<u>15.88</u>

Branch Operated Through February Only

the gross profit figures represent the difference between sales price and the laid-in cost of products sold, no allowance is made for inventory discrepancies, outbound freight, or delivery charges.

February 25, 1955

Southern States Iron Roofing Company

SAVANNAH, GEORGIA

COLUMBIA BRANCH GROSS PROFIT PERCENTAGE YEAR 1954

<u>Product</u>	<u>1954 Sales</u>	<u>Gross Profit</u>	<u>Gross Profit Percent</u>
Steel Roofing and Fixtures	\$119,421.89	\$ 17,708.36	14.83
Fence and Nails	11,481.89	1,718.74	14.97
Miscellaneous Aluminum Products	22,623.74	4,916.78	21.73
Asphalt Products	83,062.41	7,838.41	9.44
Aluminum Roofing	133,238.48	22,193.24	16.66
Copper	16,237.89	1,881.90	11.59
Alsynite	6,096.12	1,113.63	18.27
Ventilators	9,700.38	2,022.32	21.05
Cabinets	16,960.65	1,955.92	11.53
Rigid Insulation	96,359.29	13,396.53	13.90
Barclay Paneling	34,389.44	4,453.30	12.95
Asbestos Products	51,145.63	4,645.98	9.08
Merchant Sheets	24,294.27	5,415.99	22.29
Tension Screens	36,027.58	1,614.08	4.48
Plywood (SSIRCO)	26,636.29	3,459.68	12.99
Flexible Insulation	53,669.72	8,006.49	14.92
Do-It-Yourself	2,938.00	596.61	20.31
Cedar Shingles	16,181.52	3,323.51	21.77
Aluminum Trim	19,724.60	6,484.34	32.87
Flush Doors	7,054.44	284.55	4.03
Rain Carrying Equipment	18,138.34	3,869.54	21.33
Aluminum Mill Products	208,600.94	32,146.63	15.41
Fence Posts	3,019.78	835.91	27.68
Door Frames	128.70	23.96	18.62
Awning Supplies	918.45	349.67	38.07
 <u>TOTAL</u>	 <u>\$1,018,050.44</u>	 <u>\$150,456.07</u>	 <u>14.78</u>

The gross profit figures represent the difference between sales price and laid-in cost of products sold, no allowance is made for inventory discrepancies, outbound freight, or delivery charges.

February 25, 1955

Southern States Iron Roofing Company

SAVANNAH, GEORGIA

JACKSONVILLE BRANCH GROSS PROFIT PERCENTAGE YEAR 1954

<u>Products</u>	<u>1954 Sales</u>	<u>Gross Profit</u>	<u>Gross Profit Percentage</u>
Steel Roofing and Fixtures	\$ 148,447.85	\$ 30,294.80	20.41
Fence and Nails	4,307.76	755.26	17.53
Miscellaneous Aluminum Products	13,138.27	2,736.85	20.83
Asphalt Products	65,573.57	7,721.54	11.78
Aluminum Roofing	85,166.20	15,313.43	17.98
Copper	17,347.45	2,355.41	13.58
Alsynite	21,058.54	4,356.53	20.69
Ventilators	814.92	164.31	20.16
Cabinets	5,198.86	142.46	2.74
Rigid Insulation	37,249.91	5,413.01	14.55
Barclay Paneling	13,906.12	2,165.91	15.58
Asbestos Products	27,579.20	3,657.78	13.26
Merchant Sheets	26,220.65	3,614.90	13.79
Tension Screens	4,211.77	946.25	22.47
Plywood (SSIRCO)	35,987.62	6,139.45	17.06
flexible Insulation	39,557.08	7,065.24	17.86
Do-It-Yourself	7,842.49	1,782.72	22.73
Cedar Shingles	1,639.29	323.15	19.65
Aluminum Trim	6,690.03	1,995.82	29.83
Flush Doors	17,147.35	894.00	5.21
Rain Carrying Equipment	1,895.89	(130.30)	(6.87)
Aluminum Mill Products	33,201.73	6,495.20	19.56
Fence Posts	6,022.11	1,365.66	22.69
Door Frames	779.68	387.45	49.69
Garage Doors	448.05	173.14	39.75
Heavy Drums	2,044.41	379.63	18.57
<u>TOTAL</u>	<u>\$ 623,478.80</u>	<u>\$ 106,520.60</u>	<u>17.08</u>

The gross profit figures represent the difference between sales price and laid-in cost of products sold, no allowance is made for inventory discrepancies, outbound freight, or delivery charges.

February 25, 1955

Southern States Iron Roofing Company

SAVANNAH, GEORGIA

NEW ORLEANS BRANCH GROSS PROFIT PERCENTAGE YEAR 1954

<u>PRODUCTS</u>	<u>1954 Sales</u>	<u>Gross Profit</u>	<u>Gross Profit Percentage</u>
Steel Roofing and Fixtures	\$ 137,359.11	\$ 16,924.54	12.32
Fence and Nails	8,620.08	1,697.05	19.58
Miscellaneous Aluminum Products	12,262.71	2,634.49	21.48
Asphalt Products	45,464.52	3,202.80	7.04
Aluminum Roofing	109,372.90	16,192.09	14.80
Copper	33,820.30	5,193.84	15.36
Asynite	23,237.38	5,238.53	18.56
Ventilators	923.54	115.70	12.52
Cabinets	19,354.31	954.20	4.93
Rigid Insulation	59,820.61	8,612.38	14.40
Barclay Paneling	16,167.72	1,536.85	9.51
Asbestos Products	27,388.65	3,258.42	11.90
Merchant Sheets	104,955.03	22,853.11	21.77
Tension Screens	500.20	69.77	13.95
Plywood (SSIRCO)	49,228.29	7,256.95	14.74
Flexible Insulation	13,079.57	1,323.97	10.12
Do-It-Yourself	3,471.50	417.57	12.03
Cedar Shingles	15,829.60	3,122.61	19.73
Aluminum Trim	90.00	-0-	
Flush Doors	5,057.88	748.56	14.80
Rain Carrying Equipment	22,386.00	4,763.81	21.28
Aluminum Mill Products	123,477.34	17,164.87	13.90
Fence Posts	4,731.41	458.36	9.59
Door Frames	192.59	127.99	66.45
Garage Doors	176.75	80.54	45.79
Awning Supplies	560.22	290.92	51.92
Light Drums	102,617.64	14,346.70	13.98
Steel Roofing Export	22,401.37	3,195.31	14.26
Aluminum Roofing Export	1,026.92	99.64	9.70
Other Export	16,903.12	2,177.84	12.88
<u>TOTAL</u>	<u>\$ 985,477.26</u>	<u>\$144,059.60</u>	<u>14.61</u>

The gross profit figures represent the difference between sales price and the laid-in cost of products sold, no allowance is made for inventory discrepancies, outbound freight, or delivery charges.

February 25, 1955

Southern States Iron Roofing Company

SAVANNAH, GEORGIA

ORLANDO BRANCH GROSS PROFIT PERCENTAGE YEAR 1954

<u>Products</u>	<u>1954 Sales</u>	<u>Gross Profit</u>	<u>Gross Profit Percentage</u>
Steel Roofing and Fixtures	\$ 17,521.59	\$ 3,082.26	17.59
Fence and Nails	362.63	61.19	16.87
Miscellaneous Aluminum Products	1,390.91	223.79	16.09
Asphalt Products	7,262.13	1,105.35	15.22
Aluminum Roofing	9,850.95	2,069.28	21.00
Copper	1,962.93	533.01	27.15
Alsynite	14,804.40	1,166.11	7.83
Ventilators	10.80	1.20	11.11
Cabinets	305.95	84.90	27.75
Rigid Insulation	2,993.18	574.70	19.20
Barclay Paneling	2,132.45	469.50	22.02
Asbestos Products	7,268.82	924.15	12.71
Merchant Sheets	1,549.47	364.09	23.50
Expansion Screens	15.20	4.84	31.84
Plywood (SSIRCO)	30.27	6.95	22.95
Flexible Insulation	1,902.09	352.95	18.55
Do-It-Yourself	994.64	198.08	19.91
Plush Doors	1,885.95	155.59	8.25
Rain Carrying Equipment	1,333.38	330.31	24.77
Aluminum Mill Products	950.54	238.54	25.09
Fence Posts	617.29	187.52	30.37
<u>TOTAL</u>	<u>\$ 75,145.57</u>	<u>\$12,134.31</u>	<u>16.14</u>

February 25, 1955

Branch Operated through February Only

The gross profit figures represent the difference between the sales price and laid-in of products sold, no allowance is made for inventory discrepancies, outbound freight, or delivery charges.

Southern States Iron Roofing Company

SAVANNAH, GEORGIA

TAMPA BRANCH GROSS PROFIT PERCENTAGE YEAR 1954

<u>Product</u>	<u>1954 Sales</u>	<u>Gross Profit</u>	<u>Gross Profit Percent</u>
Steel Roofing and Fixtures	\$133,454.30	\$ 24,699.08	18.51
Fence and Nails	1,411.04	112.12	7.95
Misc. Aluminum Products	10,914.45	2,705.68	24.79
Asphalt Products	24,734.34	3,145.08	12.72
Aluminum Roofing	98,883.55	14,642.02	14.80
Copper	2,769.28	744.21	26.87
Alsynite	41,902.03	6,698.48	15.99
Cabinets	7,026.76	(68.85)	(.98)
Rigid Insulation	72,473.41	6,775.10	9.35
Barclay Paneling	9,722.51	1,157.72	11.90
Asbestos Products	36,342.59	1,706.97	4.70
Merchant Sheets	23,135.36	3,143.22	13.59
Tension Screens	87.34	10.09	11.55
Plywood (SSirco)	105,706.99	13,338.41	12.62
Flexible Insulation	37,915.33	7,213.65	19.03
Do It Yourself	7,309.18	1,058.73	14.48
Aluminum Trim	33.11	12.46	37.63
Flush Doors	7,786.57	(3,212.33)	(41.25)
Rain Carrying Equipment	806.12	175.74	21.80
Aluminum Mill Products	118,726.92	18,196.68	15.33
Fence Posts	5,825.53	625.26	10.73
Door Frames	270.66	103.70	38.31
Garage Doors	276.40	97.34	35.22
<u>TOTAL</u>	<u>\$747,513.77</u>	<u>\$103,080.56</u>	<u>13.78</u>

February 25, 1955

The gross profit figures represent the difference between sales price and laid-in cost of products sold, no allowance is made for inventory discrepancies, outbound freight, or delivery charges.

Southern States Iron Roofing Company

SAVANNAH, GEORGIA

ATLANTA BRANCH GROSS PROFIT PERCENTAGE YEAR 1954

<u>Product</u>	<u>1954 Sales</u>	<u>Gross Profit</u>	<u>Gross Profit Percentage</u>
Steel Roofing and Fixtures	\$110,400.18	\$ 23,609.90	21.39
Fence and Nails	3,795.42	675.49	17.80
Misc. Aluminum Products	40,399.21	8,085.78	20.01
Asphalt Products	14,139.17	484.43	3.43
Aluminum Roofing	213,189.11	28,995.80	13.60
Copper	2,172.50	565.26	26.02
Alsynte	15,829.78	3,069.79	19.39
Ventilators	12,783.32	2,849.46	22.29
Cabinets	14,138.78	2,054.49	14.53
Rigid Insulation	49,979.78	5,976.45	11.96
Herculay Paneling	26,454.31	4,337.68	16.40
Asbestos Products	1,880.72	(32.45)	(1.73)
Merchand Sheets	38,399.21	9,025.96	23.51
Tension Screens	22,391.74	4,431.14	19.79
Wynwood	42,836.75	7,350.79	17.16
Perible Insulation	59,028.72	9,062.05	15.35
Do It Yourself	3,231.06	673.02	20.83
Cedar Shingles	20,461.69	4,385.35	21.43
Aluminum Trim	457.92	149.85	32.72
Flush Doors	6,181.42	(329.14)	(2.09)
Rain Carry. Equipment	29,350.76	5,624.42	19.16
Aluminum Mill Products	201,303.15	39,374.76	19.56
Fence Posts	1,861.39	98.98	5.32
Door Frames	812.18	310.61	38.24
Garage Doors	793.10	310.63	39.16
Awning Supplies	686.30	339.06	49.36
<u>TOTAL</u>	<u>932,958.77</u>	<u>161,679.56</u>	<u>17.32</u>

The gross profit figures represent the difference between sales price and laid-in cost of products sold, no allowance is made for inventory discrepancies, outbound freight, or delivery charges.

February 25, 1955

Southern States Iron Roofing Company

SAVANNAH, GEORGIA

BIRMINGHAM BRANCH GROSS PROFIT PERCENTAGE YEAR 1954

<u>Product</u>	<u>1954 Sales</u>	<u>Gross Profit</u>	<u>Gross Profit Percent</u>
Steel Roofing and Fittings	\$ 213,782.26	\$ 52,630.24	24.62
Fence and Nails	10,062.76	2,438.29	24.23
Miscellaneous Aluminum Products	36,888.96	7,559.62	20.52
Asphalt Products	37,671.25	4,493.00	11.93
Aluminum Roofing	346,607.95	80,790.11	23.31
Copper	35,672.55	5,932.48	16.63
Alsynite	36,941.38	7,498.56	20.30
Ventilators	9,673.28	2,756.26	28.60
Cabinets	7,759.28	1,217.25	15.69
Rigid Insulation	75,385.69	9,600.38	12.74
Barclay Paneling	37,329.40	6,980.74	18.70
Asbestos Products	14,986.79	575.09	3.84
Merchant Sheets	59,234.50	18,056.13	30.48
Tension Screens	25,533.24	5,355.10	20.97
Plywood (SSIRCO)	19,619.96	4,109.25	20.94
Flexible Insulation	99,969.75	18,317.79	18.32
Do-It-Yourself	8,295.91	3,423.51	41.26
Cedar Shingles	67,132.73	12,998.66	19.36
Aluminum Trim	822.00	238.62	29.02
Flush Doors	700.91	96.59	13.78
Rain Carrying Equipment	44,563.84	8,310.92	18.65
Aluminum Mill Products	210,646.45	37,119.89	17.62
Fence Posts	18,479.00	4,443.75	24.05
Door Frames	46.21	7.45	16.12
Garage Doors	2,002.30	486.35	24.29
Awning Supplies	1,668.68	855.03	51.24
Heavy Drums	1,010,093.72	226,328.59	22.41
Light Drums	1,286,953.63	363,330.88	28.23
Aluminum Drums	(39,181.01)	(10,170.36)	(25.95)
Miscellaneous Naval Stores	2,009.79	1,101.15	54.78
 <u>TOTAL</u>	 <u>\$3,681,353.16</u>	 <u>\$876,901.32</u>	 <u>23.82</u>

February 25, 1955

The gross profit figures represent the difference between sales price and laid-in cost of products sold, no allowance is made for inventory discrepancies, outbound freight, or delivery charges.

Southern States Iron Roofing Company

SAVANNAH, GEORGIA

LOUISVILLE BRANCH GROSS PROFIT PERCENTAGE YEAR 1954

<u>Product</u>	<u>1954 Sales</u>	<u>Gross Profit</u>	<u>Gross Profit Percentage</u>
Steel Roofing and Fixtures	\$ 33,150.15	\$ 1,240.85	3.74
Fence and Nails	8,584.21	2,632.43	30.66
Miscellaneous Aluminum Products	25,802.87	2,930.23	10.93
Asphalt Products	20,812.15	2,346.94	11.28
Aluminum Roofing	61,828.30	12,909.60	20.87
Copper	15,590.98	2,102.37	13.48
Alsynite	31,908.96	5,487.95	17.20
Ventilators	8,137.74	1,665.84	20.47
Cabinets	20,477.30	5,149.53	25.15
Rigid Insulation	134,547.37	14,904.52	11.08
Barclay Paneling	2,685.40	29.36	1.09
Asbestos Products	31,847.30	3,726.74	11.70
Merchant Sheets	69,350.43	15,336.77	22.11
Tension Screens	19,235.79	4,147.69	21.56
Plywood (SSIRCO)	5,339.91	918.41	17.20
Flexible Insulation	20,089.75	3,417.49	17.01
Do-It-Yourself	4,862.70	1,095.60	22.53
Cedar Shingles	85,053.02	18,030.20	21.19
Flush Doors	112,724.59	16,829.63	14.93
Rain Carrying Equipment	21,696.56	3,970.14	18.30
Aluminum Mill Products	98,235.77	23,659.94	24.08
Fence Posts	19,988.25	(4,161.34)	(20.82)
Door Frames	10.00	-0-	
Garage Doors	677.25	200.72	29.63
Aluminum Trim	6,630.24	1,421.48	21.43
<u>TOTAL</u>	<u>\$ 660,266.99</u>	<u>\$ 139,993.09</u>	<u>16.27</u>

The gross profit figures represent the difference between sales price and laid-in cost of products sold, no allowance is made for inventory discrepancies, outbound freight, or delivery charges.

February 25, 1955

Southern States Iron Roofing Company

SAVANNAH, GEORGIA

MEMPHIS BRANCH GROSS PROFIT PERCENTAGE YEAR 1954

<u>Product</u>	<u>1954 Sales</u>	<u>Gross Profit</u>	<u>Gross Profit Perce</u>
Steel Roofing	\$ 51,115.20	\$ 10,674.33	20.88
Fence and Nails	5,984.52	1,071.15	17.89
Misc. Aluminum Products	23,413.04	4,822.34	20.60
Aluminum Roofing	109,038.36	14,630.89	13.42
Copper	47,183.71	5,330.25	11.30
Alsynite	11,279.94	2,049.87	18.17
Ventilators	891.38	291.83	32.73
Cabinets	1,353.81	241.14	17.81
Rigid Insulation	12,817.23	2,457.99	19.18
Barclay Paneling	2,160.04	(195.08)	(9.03)
Asbestos Products	1,049.95	(140.82)	(13.41)
Merchant Sheets	119,692.15	30,315.54	25.33
Tension Screens	3,186.99	812.55	25.50
Plywood (SSirco)	125,114.43	25,072.78	20.04
Flexible Insulation	63,142.00	10,530.52	16.67
-It-Yourself	2,468.89	706.06	28.37
Cedar Shingles	19,910.45	4,139.86	20.79
Rain Carrying Equipment	16,072.66	4,989.62	31.04
Aluminum Mill Products	170,272.76	29,684.16	17.43
Fence Posts	2,831.97	678.89	23.97
Door Frames	685.02	82.45	12.04
Garage Doors	9,788.33	1,838.15	18.77
Awning Supplies	162.23	69.31	42.72
Heavy Drums	23,422.12	3,360.28	14.35
	<u>\$823,057.18</u>	<u>\$153,514.06</u>	<u>18.65</u>

February 25, 1955

The gross profit figures represent the difference between sales price and laid-in cost of products sold, no allowance is made for inventory discrepancies, outbound freight, or delivery charges.

Southern States Iron Roofing Company

SAVANNAH, GEORGIA

MIAMI BRANCH GROSS PROFIT PERCENTAGE YEAR 1954

<u>PRODUCTS</u>	<u>1954 Sales</u>	<u>Gross Profit</u>	<u>Gross Profit Percentage</u>
Steel Roofing and Fittings	\$ 40,826.42	\$ 7,657.48	18.76
Fence and Nails	830.94	381.47	45.90
Miscellaneous Aluminum Products	16,758.30	3,751.07	22.38
Asphalt Products	255.37	(395.43)	(154.8)
Aluminum Roofing	22,795.02	4,268.44	18.73
Copper	69.15	24.54	35.49
Alsynite	21,014.88	2,327.90	11.08
Cabinets	529.62	(16.32)	3.08
Rigid Insulation	3,961.25	281.68	7.11
Barclay Paneling	802.46	251.07	31.28
Asbestos Products	509.31	120.72	23.70
Merchant Sheets	21,403.45	4,026.65	18.81
Plywood (SSIRCO)	30,726.24	4,653.50	15.15
Flexible Insulation	55,228.97	8,969.24	16.24
Do-It-Yourself	10,282.92	1,933.91	18.81
Flush Doors	709.50	(76.84)	(10.83)
Rain Carrying Equipment	29.77	8.14	27.34
Aluminum Mill Products	373,380.74	59,580.54	15.96
Fence Posts	896.63	273.94	30.55
Garage Doors	48.25	19.98	41.40
Awning Supplies	88.70	48.39	55.11
<u>TOTAL</u>	<u>601,147.89</u>	<u>98,090.57</u>	<u>16.32</u>

The gross profit figures represent the difference between sales price and the laid-in cost of products sold, no allowance is made for inventory discrepancies, outbound freight, or delivery charges.

February 25, 1955

Southern States Iron Roofing Company

SAVANNAH, GEORGIA

NASHVILLE BRANCH GROSS PROFIT PERCENTAGE YEAR 1954

<u>Product</u>	<u>1954 Sales</u>	<u>Gross Profit</u>	<u>Gross Profit Percentage</u>
Steel Roofing and Fixtures	\$118,871.32	\$ 26,305.09	22.13
Fence and Nails	4,387.62	983.23	22.41
Miscellaneous Aluminum Products	42,600.87	8,595.27	20.18
Asphalt Products	43,489.40	3,319.18	7.63
Aluminum Roofing	218,213.89	38,580.87	17.68
Copper	5,621.36	894.67	15.92
Alsynite	15,065.89	3,144.99	20.87
Ventilators	11,384.38	2,899.84	25.47
Cabinets	6,898.35	1,162.20	16.84
Rigid Insulation	78,418.70	8,692.63	11.08
Barclay Paneling	19,442.95	3,710.48	19.08
Asbestos Products	36,525.68	3,341.74	9.15
Merchant Sheets	27,504.91	6,488.07	23.59
Tension Screens	25,571.68	4,527.79	17.71
Plywood (SSIRCO)	32,581.45	6,651.03	19.81
Flexible Insulation	92,299.38	13,682.83	14.82
Do-It-Yourself	6,916.65	1,551.44	22.43
Cedar Shingles	30,805.45	6,053.99	19.65
Flush Doors	24,896.55	2,518.33	10.12
Rain Carrying Equipment	25,677.24	5,963.65	23.23
Aluminum Mill Products	53,326.85	13,056.23	24.48
Fence Posts	10,144.78	(572.97)	5.65
Door Frames	51.25	17.57	34.28
Garage Doors	957.05	182.71	19.09
Awning Supplies	215.81	108.02	50.05

TOTAL

\$932,869.46

\$161,858.93

17.35

The gross profit figures represent the difference between sales price and laid-in cost of products sold, no allowance is made for inventory discrepancies, outbound freight, or delivery charges.

February 25, 1955

Southern States Iron Roofing Company

SAVANNAH, GEORGIA

RALEIGH BRANCH GROSS PROFIT PERCENTAGE YEAR 1954

<u>Product</u>	<u>1954 Sales</u>	<u>Gross Profit</u>	<u>Gross Profit Percent</u>
Steel Roofing and Fixtures	\$ 449,702.88	\$ 47,669.52	10.60
Fence and Nails	21,931.43	4,269.10	19.47
Miscellaneous Aluminum Products	24,432.32	5,735.65	23.48
Asphalt Products	110,016.46	11,712.29	10.65
Aluminum Roofing	294,374.42	53,227.11	18.08
Copper	16,448.12	3,038.61	18.47
Alsynite	7,304.66	566.04	7.75
Ventilators	6,366.69	1,207.87	18.97
Cabinets	21,925.70	3,802.03	17.34
Rigid Insulation	116,023.33	15,742.97	13.57
Barclay Paneling	19,517.16	4,027.45	20.64
Asbestos Products	50,228.11	4,133.23	8.23
Merchant Sheets	66,857.82	16,207.71	24.24
Tension Screens	29,067.17	6,277.66	21.60
Plywood (SSIRCO)	3,273.23	1,219.06	37.24
Flexible Insulation	119,804.71	21,290.59	17.77
It-Yourself	5,345.53	1,005.16	18.80
Ar Shingles	24,669.15	5,311.02	21.53
Aluminum Trim	5,211.70	1,854.66	35.59
Flush Doors	5,104.50	429.95	8.42
Rain Carrying Equipment	32,609.46	7,782.51	23.87
Aluminum Mill Products	55,797.69	12,559.99	22.51
Fence Posts	855.95	247.57	28.91
Door Frames	905.48	309.56	34.19
Garage Doors	2,259.51	1,032.53	45.70
Awning Supplies	536.28	189.36	35.31
<u>TOTAL</u>	<u>\$1,490,569.46</u>	<u>\$230,849.20</u>	<u>15.49</u>

The gross profit figures represent the difference between sales price and laid-in cost of products sold, no allowance is made for inventory discrepancies, outbound freight, or delivery charges.

February 25, 1955

Southern States Iron Roofing Company

SAVANNAH, GEORGIA.

RICHMOND BRANCH GROSS PROFIT PERCENTAGE YEAR 1954

<u>Products</u>	<u>1954 Sales</u>	<u>Gross Profit</u>	<u>Gross Profit Percentage</u>
Steel Roofing & Fixtures	\$157,790.52	\$ 28,699.29	17.10
Fence and Nails	49,784.67	12,936.58	25.98
Miscellaneous Aluminum Products	30,811.14	6,114.94	19.85
Asphalt Products	108,768.95	14,267.60	13.12
Aluminum Roofing	446,245.87	109,045.06	24.43
Copper	16,918.42	2,804.53	16.58
Alsynite	16,988.70	1,863.34	10.97
Ventilators	17,352.46	4,000.52	23.06
Cabinets	11,643.96	1,030.58	8.85
Rigid Insulation	12,935.00	1,648.31	12.74
Barclay Paneling	17,971.80	3,095.15	17.22
Asbestos Products	20,802.61	1,621.51	7.79
Merchant Sheets	30,834.31	6,827.69	22.14
Tension Screens	14,925.85	3,397.46	22.76
Plywood (SSIRCO)	39,760.16	7,403.54	18.62
Flexible Insulation	39,237.94	5,670.78	14.45
Do-It-Yourself	9,295.40	1,849.87	19.89
Cedar Shingles	14,004.16	2,611.96	18.65
Aluminum Trim	7,160.37	2,779.38	38.81
Flush Doors	1,877.37	(209.04)	(11.18)
Rain Carrying Equipment	27,887.36	6,186.52	22.18
Aluminum Mill Products	36,584.05	24,144.91	27.88
Fence Posts	760.16	207.94	27.35
Door Frames	117.23	32.96	28.12
Garage Doors	305.75	105.10	34.26
Awning Supplies	8,735.83	2,674.04	30.60
<u>TOTAL</u>	<u>\$1,139,503.04</u>	<u>\$250,810.52</u>	<u>20.91</u>

The gross profit figures represent the difference between the sales price and laid-in cost of products sold, no allowance is made for inventory discrepancies, outbound freight, or delivery charges.

uary 25, 1955

Southern States Iron Roofing Company

SAVANNAH, GEORGIA

SAVANNAH BRANCH GROSS PROFIT PERCENTAGE YEAR 1954

Product	1954 Sales	Gross Profit	Gross Profit Per
Steel Roofing and Fittings	\$ 99,469.76	\$ 16,918.99	17.08
Fence and Nails	11,176.87	2,158.75	19.31
Miscellaneous Aluminum Products	14,148.64	2,834.30	20.03
Asphalt Products	98,157.04	9,762.85	9.95
Aluminum Roofing	84,214.87	24,493.41	29.08
Copper	44,918.70	6,369.94	14.18
Alsynite	4,934.51	759.00	15.38
Ventilators	4,787.78	1,087.10	22.71
Cabinets	7,683.31	1,403.00	18.26
Rigid Insulation	113,045.11	13,997.39	12.38
Barclay Paneling	18,167.77	3,011.17	16.57
Asbestos Products	24,753.91	4,045.54	16.34
Merchant Sheets	45,243.55	11,483.14	25.38
Tension Screens	11,596.47	2,844.43	24.53
Plywood (SSIRCO)	6,879.03	362.09	5.26
Flexible Insulation	19,308.62	3,545.76	18.36
Do-It-Yourself	2,566.11	444.97	17.34
Tar Shingles	1,574.23	339.02	21.54
Aluminum Trim	5,904.98	2,052.18	34.41
Glass Doors	13,758.81	1,146.72	8.33
Main Carrying Equipment	19,726.92	3,453.77	17.51
Aluminum Mill Products	56,841.81	13,526.82	23.80
Fence Posts	1,162.18	(456.68)	(39.30)
Door Frames	27.26	(2.82)	(10.34)
Garage Doors	530.76	223.57	42.12
Awning Supplies	1,138.25	537.80	47.25
Heavy Drums	5,180.31	618.73	11.94
Light Drums	48,918.36	14,660.67	29.97
Steel Cups and Aprons	21,800.30	1,998.10	9.17
Aluminum Drums	24.45	7.06	28.83
Miscellaneous Naval Stores	115.00	(42.14)	(39.25)
TOTAL	\$787,755.67	\$143,631.64	18.23

February 25, 1955

The gross profit figures represent the difference between sales price and laid-in cost of products sold, no allowance is made for inventory discrepancies, outbound freight, delivery charges.