

California Historical Society
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Nov. 3, 1920
#1555

Messrs. W. P. Fuller & Co.
San Francisco, Calif.

Gentlemen:-

BONE DRY WHITE SHELLAC:

Replying to your night letter of the 1st inst., instructing us to buy at best price for immediate shipment, one ton Bone Dry White Shellac, beg to state we received the following quotations:-

MacLac Co.	-----	\$1.00	per lb.	delivery this week or
				early next week.
Marx & Rawolle	-----	1.00	" "	prompt delivery
Kasebier-Chatfield Co.	1.10	" "	" "	" "
Wm. Zinsser & Co.	1.00	" "	" "	delivery not later than
				Friday this week.

Wm. Zinsser & Co. claim that their Shellac is vacuum dried and therefore absolutely bone dry and much more profitable than shellac dried in the regular way. As their price is the same as MacLac Co. and Marx & Rawolle and they promise shipment not later than Friday the 5th inst., we have placed order with them and trust our action will meet with your approval.

COBALT LINOLEATE PASTE:

We also note your instructions to buy at best price for immediate shipment, 1000 lbs. Cobalt Linoleate Paste. Harshaw, Fuller & Goodwin's present price on this material is 66¢ per lb. We understand that the Cobalt vein in Canada, from which point they obtain this material, is at a low ebb and that the price of the raw material advanced \$2.00 per lb. last August, which made it necessary for them to advance the price of the manufactured goods. Although your telegram reads to buy at best price, we decided to wire you before placing order, as 66¢ per lb. is quite an advance over the price paid in June.

We confirm our night message of even date giving you this information and now await your reply.