FORM NO. 776-0

SALES SUMMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICT C. RUBBER ACCOUNTS D. PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICTS C. RUBBER ACCOUNTS D. PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY C. RUBBER ACCOUNTS ONLY	MONTH	YEAR	PAGE NO.
					DEC	1963	444

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				SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
				POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
23 08 J 216186	DOW METAL PRODUCTS CO					1,180	391	590	195
27 01 G 217420	DRAVO CORPORATION			590	195	590	195		
15 05 J 217640	DREVER COMPANY							590	195
11 06 A 234458	ELEVATOR ELEC*							8,850	2,962
44 05 J 234458	ELEVATOR ELEC*							53	24
28 02 J 236817	ELWELL PARKER ELECTRIC CO							590	195
29 05 J 239870	ENTERPRISE BRASS WORKS							1,770	585
16 47 J 242667	ESSO STD DIV BALACYNWD PA							53	7-
16 01 G 256990	FESSLER MACHINE CO					53	20		
43 02 A 257237	FIBERBOARD PAPER ANTIOCH					106	54	53	24
15 05 J 259728	FISCHER MACHINE CO							53	25
29 04 G 265343	FORD MOTOR CO CINCINNATI					1,180	391		
03 06 G 276722	G P E CONTROLS			265	98	265	98		
28 02 G 282865	GEN ELEC RICHMD HGHTS OHIO			53	20	53	20		
15 05 J 282877	GEN ELEC CO PHILA PA							590	195
27 09 G 282885	GEN ELEC AIRCRAFT GAS TURB					270	98		
11 06 A 282894	G E CO HENDERSONVILLE NC					7,080	2,345	11,800	3,907
41 01 A 283033	G E CO RICHLAND WASH					3,904	1,327	1,859	700
28 02 A 283110	GENERAL ELECTRIC CLEVELAND							106	39
29 05 A 284116	GENL MTRS CHEV DET MICH							3,540	1,163
10 45 A 284135	GENERAL MOTORS HARRISON NJ					9,440	3,124	86,730	28,705
29 05 J 284149	GENL MOTORS SAGINAW MICH							53	20
27 06 A 284168	G M CENTRAL-FOUNDRY DIV							10,030	3,320
44 12 A 284179	GMC DELCO BATTERY ANAHEIM							2,360	803
10 12 J 299204	GRACE LINES INC							590	195
11 06 J 299225	W R GRACE & CO DUNCAN S C					53	34		
23 08 A 300950	GRANITE CITY STEEL C							7,080	2,343
11 06 G 310955	GULF OIL CORP ATLANTA					1,180	351		
08 49 A 310975	GULF OIL CO PITTS PA			5,900	1,757	67,465	20,308	35,810	10,738
10 45 A 310975	GULF OIL CO PITTS PA							590	176
11 06 A 310975	GULF OIL CO PITTS PA			58,410	16,907	247,210	71,678	59,590	17,463
15 45 A 310975	GULF OIL CO PITTS PA			5,152	1,507	46,604	13,747	51,973	15,334
16 47 A 310975	GULF OIL CO PITTS PA					1,180	391		
29 43 A 310975	GULF OIL CO PITTS PA					8,260	2,459	14,160	4,207
44 48 A 310975	GULF OIL CO PITTS PA					5,900	2,012	7,670	2,508
16 47 J 311150	GULF RESV & DEVEL PIT PA					590	195		
41 01 J 311150	GULF RESV & DEVEL PIT PA							590	195
44 02 J 315511	HALL MACK CO					1,180	402	1,770	599
27 06 J 319206	HANNIFIN CO DIV							2,360	820
15 05 J 323800	HARSCO CORPORATION					590-	153-	1,770	586
28 85 J 331844	HERCULES PACK COONEAUT OH							11	4

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