

September 1, 1922 to August 31, 1923

THE MARTIN SENOUR CO. OF ILL.

Dr.	This Year	Last Year	Cr.	This Year	Last Year
Plant			Capital Stock	400,000.00	400,000.00
Land	37,486.25	37,486.25	Surplus	452,132.86	
Buildings	102,274.58	102,972.46	Loss and Gain		347,718.70
Paint Machinery and Fixtures	78,230.37	68,349.84	Bills Payable		
Overhead Tanks	1,605.36	1,981.92	Accounts Payable, Mds.	28,343.26	22,201.62
Underground Tanks	1,118.43	1,380.78	Accounts Payable, S-W Co.	229,178.59	108,726.21
Printing Plant	6,079.87	8,735.70	Accounts Payable, Martin Varnish Co.		17,900.40
Varnish Building	10,042.78	10,672.59	Accounts Payable, Employees	5,249.14	4,352.74
Varnish Machinery and Fixtures	9,229.15	10,225.20	Price Money Payable	4,026.00	
Office Fixtures	12,822.08	8,192.24	Merchandise Sales		
Railway Switch	1,186.80	1,186.80	Grand Total Gross Sales (Mds.)	2,432,066.16	1,714,090.68
Auto Trucks	5,172.14	1,413.44	Un-Mfd. Mds.	31,032.53	
Automobiles	2,977.51	810.74	ODP Lead Sales	35,784.19	16,162.74
Office Buildings	20,388.72		Lined Oil Sales	27,471.72	42,144.72
Total Plant	293,321.96	251,410.64	Drum Sales	333.20	411.00
Merchandise Mds. S.W. Co.			Gross Sales	86,129.31	
Manufactured	112,408.00	102,167.06	Putty Sales		
Output	1,556,860.08	1,088,256.00	Net Sales (Mds.)		
S-W Mfd.	4,302.67	1,009.02	Less: ODP Lead		
Purchases	43,982.32	32,680.66	Lined Oil		
Export-Newark Mir.			Drums		
Purchases	21,766.71	24,619.34	Sales Deductions		
Unmanufactured	1,896.56		Sales to S.W. Co.	12,849.66	42,191.26
Insecticides	4,446.82	345.13	Sales to S.W. Co. of Neb.	36,769.14	38,758.42
Purchases	106,622.82	126,424.65	Sales Detroit W.L. Works	3,025.19	
ODP Lead	1,705.92	2,852.47	Suspension, Current		
Purchases	32,392.98	10,018.98	Suspension, Special		
Lined Oil	28,554.45	32,589.69	Interest on Bills Receivable	6,760.89	1,721.92
M-V Co. Mfd. Mds.	56,106.96	24,286.64	Interest on Putty Accounts		
Purchases	210.00		Interest on Plant	12,000.00	11,721.48
Drums	280.62		Interest on Liberty Bonds	1,481.36	627.40
Putty	982.25		Cash Discount Taken	87708.49	8,162.29
Output	65,019.54	61,400.00	Adm. Charge M-S Co. Nebr.	15,000.00	
Paint Factory Controlling Account	172,992.49		Payroll Suspense		
Mfd. Mds. M-S Co. Res.	32,447.87	43,515.95	Traveling Expense Suspense	570.85	
S. & S. Dept. Controlling Account	114,308.81		Memo, 1919-20		
Mfd. Mds. Detroit W.L.	2,878.90		Tax Reserve		627.52
Cases: On Hand and in Bank	35,365.07	4,020.00	Real Estate and Personal Prop. Reserve	3,236.33	3,768.14
In Hand of Salesmen			Insurance Dividend	255.05	2,209.45
Stamp Stock	1,055.27	414.47	Rest Received (M-V Co.)	2,407.50	2,250.00
Liberty Bonds	36,000.00	32,000.00	Employees Liability Insurance		
Customers Store Fmt.	146.91	572.00	Fire Ins. Claims	507.58	
Accounts Receivable	413,565.55	406,218.57			
Bills Receivable	9,658.36	2,996.97			
Trade Acceptances					
Sales Expense per Consol. Exp. Report					
Office and Warehouse Service	73,980.63	44,275.47			
Traveling Expense and Service	188,692.66	121,300.14			
Advertising Used	89,168.72	58,538.66			
General Expense	39,286.87	24,844.83			
Collection and Allowance	12,023.59	5,785.39			
Stationery Used	8,389.17	4,793.93			
Stamps Used	3,400.80	4,205.63			
Cartage	13,938.28	9,690.00			
Merchandise Discount	37,725.31	22,315.79			
Suspense, Current Bad Debts	4,926.04	1,540.44			
Suspense, Special					
Direct Charges	10,613.74	2,167.25			
Detroit W.L. Works	832.34				
Sales Deductions					
Freight Allowed	49,766.84	31,875.27			
Mds. Returns	48,607.87	32,743.26			
Overcharges and Errors in Billing	28,789.04	16,512.54			
Sales Fmt. Added or Deducted from Invoices	144.29				
Factory Freight Suspense	19.74				
Payroll Suspense					
Tax Suspense					
Special Loans	19,434.30	5,144.74			
Employer's Loans	1,613.09	392.92			
M-S Co. Hand in Hand Club	82.43	227.90			
Insurance Suspense	43.39	1,232.67			
Gasoline Stock		2.62			
Crates Suspense	828.06				
Interest on Bills Payable	23,315.03	10,925.49			
M-S Co. Winnipeg	20.00				
Martin Varnish Co.					
M-S Co. Lincoln Nebr.	17,796.94	5,669.52			
Accounts Payable, S.W. Co.	24,382.83	3,899.22			
S.W. Co.	113,412.32	120,093.36			
Administration Charge	30,000.00				
Bonding	685.19	251.87			
Employers' Lab. Claims	43.00				
Depreciation Plant	10,653.23				
	3,335,326.02	2,784,766.70			

G. S. M.

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