

MANUFACTURING CHEMISTS ASSOCIATION
General Operations
Revenues & Expenses Versus Budget by Department & Project
June 1 through October 31, 1978
(Rounded to Nearest Hundred)

	<u>Five Month's Operations</u>			1978-1979
	<u>Actual Results</u>	<u>Phased Budget</u>	<u>Variance Favorable (Unfavorable)</u>	<u>Annual Budget As Amended</u>
<u>REVENUES:</u>				
Membership Dues & Entrance Fees	\$3,609,600	\$3,615,000	\$ (5,400)	\$3,615,000
Investment Income	208,700	208,300	400	500,000
General Meeting Income(Net of Exp)	68,300	65,000	3,300	130,000
Publication Sales	40,800	41,700	(900)	100,000
Overhead Reimbursement-				
Subscribed Projects	82,800	75,000	7,800	180,000
All other	1,500	-o-	1,500	-o-
TOTAL REVENUES	\$4,011,700	\$4,005,000	\$ 6,700	\$4,525,000
 <u>GENERAL OPERATING EXPENSES:</u>				
Management	\$ 615,400	\$ 494,700	\$ (120,700)	\$1,187,330
Technical - General	524,300	710,400	186,100	1,705,000
Technical - Chemtrec	180,500	169,500	(11,000)	406,800
Public Relations	234,900	202,300	(32,600)	485,420
Government Relations	193,400	192,800	(600)	462,720
Staff Services	164,600	144,000	(20,600)	345,630
OPERATING EXPENSE TOTALS	\$1,913,100	\$1,913,700	\$ 600	\$4,592,900
 <u>SPECIAL PROJECTS:</u>				
Technical	\$ 65,800	\$ 182,800	\$ 117,000	\$ 438,700
Public Relations	61,500	79,700	18,200	191,300
Government Relations	-o-	4,200	4,200	10,000
SPECIAL PROJECT TOTALS	\$ 127,300	\$ 266,700	\$ 139,400	\$ 640,000
 TOTAL EXPENSES	 \$2,040,400	 \$2,180,400	 \$ 140,000	 \$5,232,900
 EXCESS OF REVENUE OVER				
EXPENSES(Expenses over Revenue)	\$1,971,300	\$1,824,600	\$ 146,700	\$ (707,900)

MANUFACTURING CHEMISTS ASSOCIATION
SUMMARY OF BUDGET AMENDMENTS
1978-1979 FISCAL YEAR
June 1 - October 31

<u>INCREASES IN FY 78/79 BUDGETED LEGAL FEES:</u>	<u>Amount of Amendments</u>
• Legal Fees to intervene in ICC Discriminatory Rail Rate proceedings.	\$ 120,000
Legal Fees to provide "issues and action" study on EPA regulations concerning Prevention of Significant Deterioration (PSD) under the Clean Air Act.	50,000
• Legal Fees for action on EPA Pretreatment Standards for water discharged into Publically Owned Treatment Works (POTW)	50,000
• Legal Fees to prepare industry position on EPA proposed regulation changes to the National (water) Pollution Discharge Elimination System (NPDES).	25,000
• Legal Fees for intervention in EPA Resource Conservation and Recovery Act (RCRA) proceedings.	10,000
TOTAL LEGAL FEES AMENDMENTS	\$ 255,000
<u>INCREASES IN FY 78/79 BUDGETED CONSULTANT FEES:</u>	
Employment of a consultant for work on Toxic Substances Control Act (TSCA) Evaluation & testimony	\$ 25,000
<u>INCREASES IN FY 78/79 BUDGETED SPECIAL PROJECTS:</u>	
• Supplemental funds in support of the Toxic Substances Control Act (TSCA) economic impact study.	\$ 100,000
• Financial support of ASTM evaluation of proposed EPA testing methods relating to the classification of solid wastes.	6,000
TOTAL SPECIAL PROJECT AMENDMENTS	\$ 106,000
TOTAL AMENDMENTS TO THE FY 78/79 BUDGET	\$ 386,000
Deficit provided in the original FY 78/79 Budget	321,900
TOTAL DEFICIT per pages 4 and 6 of this report	\$ 707,900