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G.L. Cotter
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G. SNOWBLAST - DENVER, CO

Snowblast is a producer of Airport rotary snow removers and sweepers.

Our 23321 is used on the rear of the highest volume snow remover model RAHS-3000A with a Fabco front drive steer and Eaton 17320 head and a Fabco transfer case.

During an average year, Snowblast builds between 15 and 25 snow removers that are furnished to the major airports.

I covered our 4 X 4 concept and there was certainly a lot of interest shown in it.

H. MERTZ COMPANY - PONCA CITY, OK

Mertz has placed an order for (36) Model 30327 axles to be used in vibrating machines. Fabco will also be placing an order for (36) 35327 heads to be used in conjunction with its 23,000 lbs. FDS axle. Since these are the first Eaton axles ever to be used by Mertz, it is important that we make an all out effort to supply these axles on a timely basis.

I. KENWORTH - KANSAS CITY, MO

The Kansas City Plant will be building the truck Model K-100 beginning in September. It has been building the W-900 series for the past few years, but due to the increase in Kenworth's business, the Kansas City Plant has been asked to pick up this high volume model.

The following Eaton Rear Axles are on order through September:

9 - 23121
72 - DS-381
6 - DS-401
2 - DS-460

There are also 60 DSA-12F4 Front Steer Axles scheduled per month through October.

J. C.B.T. INC. - INDEPENDENCE, MO

C.B.T. is involved with a construction company that is planning to convert three trucks to the all-wheel drive concept.

Long range plans are to design and build a generic truck that can compete with FORD and IHC. This truck will be built to utilize all available drive line components.