9-26-72

ART KOENIG

FR PROJECT COST FORECAST
Refer to Gann's 9-20-72 est.

1. Items 4 & 5 - Incineration + Freight cost

Some Major systems involved:

1. Reynolds Metals,	Massena N.Y.	7500g
2. G.E.	Mt Vernon, Ind.	7000
3. New England Petro,	Kingston N.Y.	4300
4. Inmont	Detroit, Mich	2500
5. Hooker Chem.,	Niagara Falls.	12,000
6. Bendix Corp.	Kansas City Mo	20,000
7. Natl South Wire,	Hainesville Ky	12,500

Items 1-5 are major systems we have some commitments on time extension and returns are after August 1972.

Item 6 and 7 are major systems for which we may elect to give a portion of the free freight or incineration in negotiating the conversion to Monsanto.

The above are examples of systems involved in my forecast.

Note Canada systems are not included.

2. I prefer to leave the Canada figures at $17,000

DSW 329835

3. Japan a dark issue

a. Credit $41,175 = 42,000 per letter
b. Incinerate 300,000# x 3.5¢/# = 11,000
c. Freight = 1000

$ ~~61,000~~
57,000

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