



CITY Cleveland, Ohio February 23, 1959 FOR All Directors
SUBJECT Matters on which Directors and/or Executive Committee
Action has been Taken and on which other Action is Pending
ANSWERING LETTER OF

PAINT DIVISION

1. Sadolin & Holmblad, Ltd. (7) - We are still awaiting receipt of executed copies of the Technological Service and Trademark Agreements approved by our Directors July 29, 1958. No reply has as yet been received to a follow-up letter written by Mr. Dupont on February 2, 1959.
2. General Paint Corporation of Canada (7) - Discussions with Mr. Ayres, General's principal stockholder, have been deferred until such time as he is able to represent a controlling interest of this corporation in his negotiations.
3. Sekisan Kaho Kaisha, Ltd. (6) - It is anticipated this matter will be discussed during Mr. Nakamura's visit the latter part of this month in connection with renewal of Ishihara's titanium dioxide contract.
4. Finsha Farg och Fernisfabriks (17) - We are still awaiting receipt of executed copies of the industrial paint License Agreement approved by our Directors September 24, 1957. No reply has as yet been received to a follow-up letter written by Mr. Dupont on February 2, 1959.
5. Douglas Paint Company of Vancouver (3) - Negotiations for the acquisition of the stock or assets of this corporation, as authorized by the Directors November 25, 1958, have been awaiting developments with respect to the General Paint Corporation of Canada. However, it is now contemplated by Mr. Dorfmayr that negotiations with Douglas will proceed as soon as Mr. Duncan has had an opportunity to meet and discuss this matter with Douglas' Mr. Grant.

CHEMICALS-FIBRES-METALS DIVISION

1. Scranton Plant (8) - There have been no new developments. We are awaiting a report on the Trustee's efforts to salvage Dismont-Airplane & Marine Instruments, Inc. as a going operation prior to initiating efforts which we believe, if the corporation is not rehabilitated, will permit us to secure title to the property covered by our mortgage at a price commensurate with its fair market value and establish a claim as a general creditor for the balance of the indebtedness due us.

FOOD DIVISION

1. Proposed Sale of Norwalk Plant (20) - Another prospect is currently investigating this property. If it appears he is not interested in submitting an offer, the property will be listed on an exclusive basis with a real estate agent at \$181,845 (appraised

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value), with the understanding we will consider offers from \$153,635 up (the net book value), as authorized by the Executive Committee on February 18, 1959.

2. Proposed Acquisition of Property in Louisville (6) - It is anticipated the program authorized by the Executive Committee on November 7, 1958, to secure options on various properties in the Bergan Street area will be completed this month. Negotiations will thereupon be reopened with the Louisville Textiles Company for the purchase of the preferred tract immediately adjoining our Louisville plant.
3. Proposed Acquisition of Property on Elston Avenue in Chicago -- The Hettler Lumber Company has rejected our offer of \$1.40 per square foot for approximately 84,000 square feet of its property on Elston Avenue. No further action is contemplated pending an investigation by Mr. Pollard as to whether it is absolutely essential that we acquire additional property in this area at this time.
4. Proposed Disposition of Hillside Property -- On February 18, 1959, the Executive Committee authorized the listing of this property with a real estate broker on an exclusive basis for \$73,000 (highest appraisal), with the understanding we would consider offers from \$54,000 (lowest appraisal) up. Bids will be solicited this week for dismantling and disposal of the buildings, machinery and equipment. A tentative offer of \$60,000 was received subsequent to the Executive Committee's action. Due to indications from brokers that prospects exist at the \$73,000 level, the offeror was advised that his offer would have to be increased to approximately \$68,000, which would net us the approximate equivalent of a sales price at the higher figure less real estate commission.

ORGANIC CHEMICAL DIVISION

1. Proposed Sale of Land to American Norit Company (4) - American Norit has accepted our proposal that it purchase a parcel of our unimproved land at Jacksonville for \$9500, with the right in us to repurchase at the same price. An agreement and deed are in the process of preparation.

RESEARCH DEPARTMENT

1. Proposed Acquisition of Property for Central Research Laboratory (2) - Options have now been obtained on all except a 16-acre parcel of the approximate 38-acre tract fronting on the Ohio Turnpike in Broadview Heights as a site for a Central Research Laboratory. It is anticipated current negotiations will result in our obtaining an option on the 16-acre parcel. However, alternative sites will be investigated before a definite proposal for purchase of the Broadview Heights property is submitted to the Executive Committee for approval.

CENTRAL SOYA COMPANY

1. Proposed Sale of Land at Indianapolis to Central Soya Company (1) - Negotiations with

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